### For

# George Grove & Marie Grove



Presented by:

[Licensed user's name appears here]

Phone:

Fax:

E-mail:

Date: [Current date appears here]

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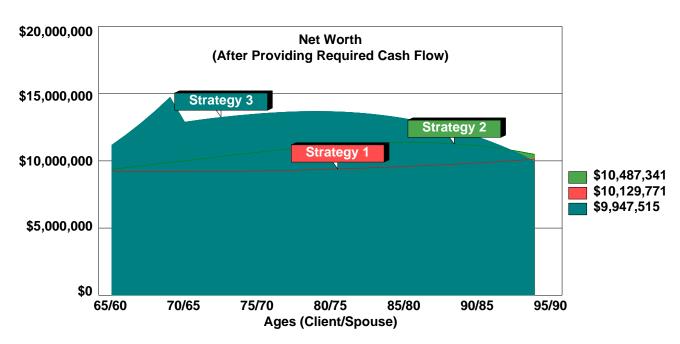
\$300,000 Spendable Cash Flow Increasing by 3.0% Annually: Pages 28 - 49

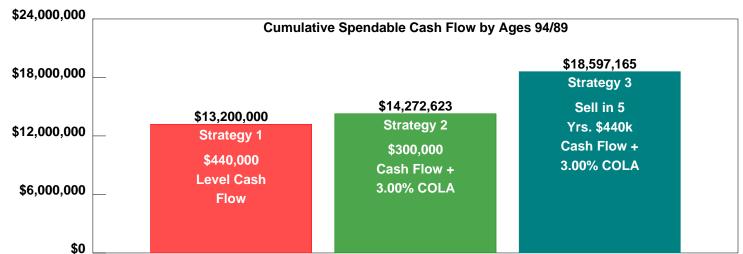
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For: George Grove & Marie Grove

#### **Comparative Analysis**

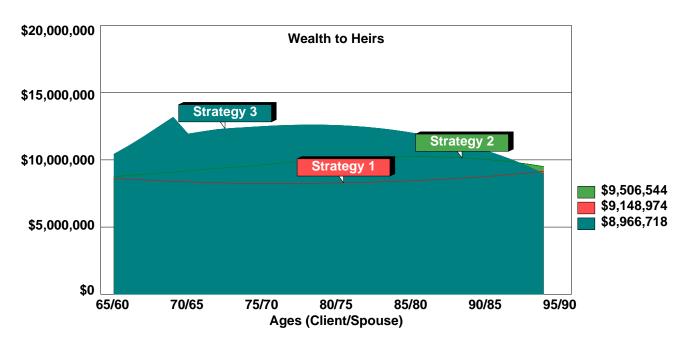


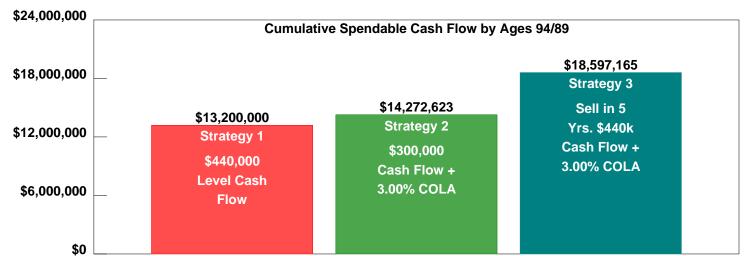


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#### **Comparative Analysis**





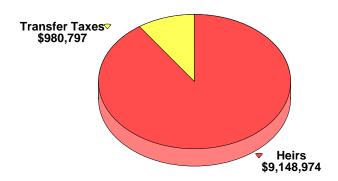
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Date: [Current date appears here]

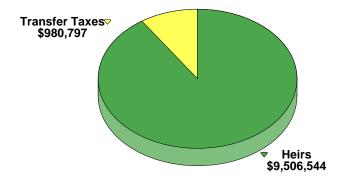
For: George Grove & Marie Grove

#### Comparative Analysis at Ages 94/89

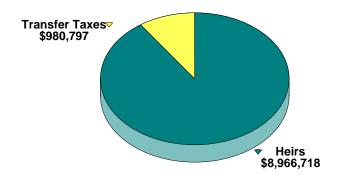
Strategy 1 \$440,000 Level Cash Flow Total Wealth Distributed: \$10,129,771



Strategy 2 \$300,000 Cash Flow + 3.00% COLA Total Wealth Distributed: \$10,487,341



Strategy 3
Sell in 5 Yrs. \$440k Cash Flow + 3.00% COLA
Total Wealth Distributed: \$9,947,515



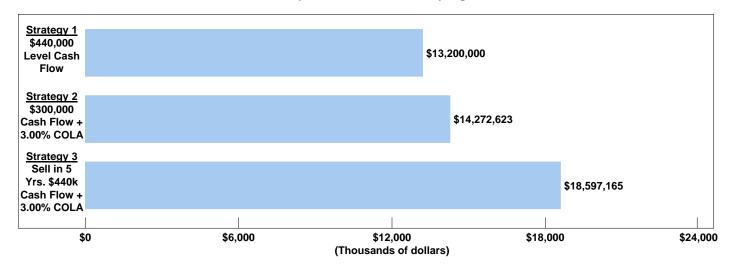
#### **Summary Analysis of Alternatives**

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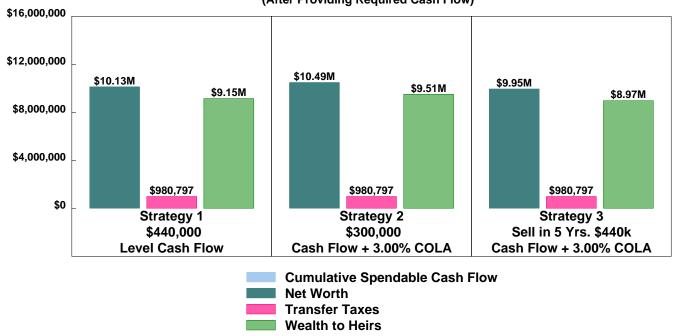
Date: [Current date appears here]

For: George Grove & Marie Grove

#### Cumulative Spendable Cash Flow by Ages 94/89



## Values at Ages 94/89 (After Providing Required Cash Flow)



Comparison Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

			Sp	endable Cash F	low		Net Worth*		Wealth to Heirs		
			Strategy 1	Strategy 2	Strategy 3 Sell in 5	Strategy 1	Strategy 2	Strategy 3 Sell in 5	Strategy 1	Strategy 2	Strategy 3 Sell in 5
	Client	Spouse	\$440,000 Level Cash	\$300,000 Cash Flow +	Yrs. \$440k Cash Flow +	\$440,000 Level Cash	\$300,000 Cash Flow +	Yrs. \$440k Cash Flow +	\$440,000 Level Cash	\$300,000 Cash Flow +	Yrs. \$440k Cash Flow +
Year	Age	Age	Flow	3.00% COLA	3.00% COLA	Flow	3.00% COLA	3.00% COLA	Flow	3.00% COLA	3.00% COLA
1	65	60	440,000	300,000	0	9,217,884	9,361,244	11,165,732	8,603,279	8,746,639	10,424,837
2	66	61	440,000	309,000	0	9,213,440	9,500,344	11,945,452	8,559,347	8,846,251	11,045,541
3	67	62	440,000	318,270	0	9,205,567	9,632,800	12,794,831	8,509,448	8,936,681	11,720,456
4	68	63	440,000	327,818	0	9,195,677	9,758,587	13,720,078	8,454,833	9,017,743	12,448,814
5	69	64	440,000	337,653	0	9,180,567	9,873,358	14,728,008	8,392,123	9,084,914	13,171,739
6	70	65	440,000	347,782	510,081	9,189,209	10,013,490	12,882,417	8,364,028	9,188,309	11,926,607
7	71	66	440,000	358,216	525,383	9,196,314	10,147,931	13,038,674	8,332,874	9,284,491	12,102,779
8	72	67	440,000	368,962	541,145	9,202,773	10,276,389	13,176,794	8,299,502	9,373,118	12,263,957
9	73	68	440,000	380,031	557,379	9,209,394	10,398,507	13,296,403	8,264,672	9,453,785	12,351,681
10	74	69	440,000	391,432	574,100	9,216,909	10,513,840	13,396,949	8,229,063	9,525,994	12,409,103
11	75	70	440,000	403,175	591,323	9,241,326	10,641,038	13,495,176	8,231,438	9,631,150	12,485,288
12	76	71	440,000	415,270	609,063	9,266,803	10,761,167	13,573,741	8,235,938	9,730,302	12,542,876
13	77	72	440,000	427,728	627,335	9,293,677	10,873,563	13,631,577	8,243,010	9,822,896	12,580,910
14	78	73	440,000	440,560	646,155	9,322,056	10,977,290	13,667,259	8,253,077	9,908,311	12,598,280
15	79	74	440,000	453,777	665,539	9,352,220	11,071,530	13,679,400	8,266,552	9,985,862	12,593,732
16	80	75	440,000	467,390	685,506	9,384,317	11,155,275	13,666,338	8,283,829	10,054,787	12,565,850
17	81	76	440,000	481,412	706,071	9,418,470	11,227,429	13,626,242	8,305,303	10,114,262	12,513,075
18	82	77	440,000	495,854	727,253	9,454,937	11,286,953	13,557,259	8,331,359	10,163,375	12,433,681
19	83	78	440,000	510,730	749,071	9,493,650	11,332,414	13,457,051	8,362,387	10,201,151	12,325,788
20	84	79	440,000	526,052	771,543	9,534,853	11,362,599	13,324,511	8,398,772	10,226,518	12,188,430
21	85	80	440,000	541,833	794,689	9,578,827	11,376,245	13,160,446	8,440,902	10,238,320	12,022,521
22	86	81	440,000	558,088	818,530	9,625,677	11,371,816	12,963,404	8,489,180	10,235,319	11,826,907
23	87	82	440,000	574,831	843,086	9,675,502	11,347,661	12,731,817	8,544,018	10,216,177	11,600,333
24	88	83	440,000	592,076	868,378	9,728,407	11,302,027	12,463,995	8,605,843	10,179,463	11,341,431
25	89	84	440,000	609,838	894,429	9,784,490	11,233,037	12,158,130	8,675,092	10,123,639	11,048,732
26	90	85	440,000	628,133	921,262	9,844,513	11,139,346	11,812,249	8,752,193	10,047,026	10,719,929
27	91	86	440,000	646,977	948,900	9,908,721	11,018,959	11,424,035	8,837,626	9,947,864	10,352,940
28	92	87	440,000	666,387	977,367	9,977,384	10,869,965	10,991,308	8,931,887	9,824,468	9,945,811
29	93	88	440,000	686,378	1,006,688	10,050,809	10,693,060	10,511,800	9,035,496	9,677,747	9,496,487
30	94	89	440,000	706,970	1,036,889	10,129,771	10,487,341	9,947,515	9,148,974	9,506,544	8,966,718

13,200,000 14,272,623 18,597,165

<sup>\*</sup>After spendable cash flow.

#### **Client Information Summary**

Client Information Summary Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove, Age 65 & Marie Grove, Age 60

**Current Assets** 

<u>Liquid Assets:</u> Liquid Assets (Taxable Interest) \$ 700,000

Liquid Assets (Tax Exempt Interest) 900,000 Equity Assets 1,000,000 Tax Deferred Assets 0

Defined Contribution Plan Assets for George Grove Retirement Plan Assets 750,000

Defined Contribution Plan AssetsMarie Grove

Retirement Plan Asset 900,000

Total Defined Contribution Plan Assets: 1,650,000

Total Liquid Assets 4,250,000

Illiquid Assets: Principal Residence 700,000

Personal Property 500,000 Closely-held Business 5,000,000

Total Illiquid Assets 6,200,000

Other Assets: Total Other Assets Inside the Estate 0

Total Estate Assets \$10,450,000

Total Other Assets Outside the Estate

**Funding Options for Required Cash Flow** 

Retirement Plan Assets: IRS Required Minimum Distributions Only Cash Flow Funding: Interest and Dividend Income First

The information in this presentation is not guaranteed; it is for illustration purposes only. Tax rates, interest and inflation rates, and IRS tax codes may, and probably will, change in the future; therefore, you should consult your tax adviser for additional information about potential taxes and IRS revisions.

## **Client Information Summary**

Client Information Summary Page: 2 Date: [Current date appears here] Presented By: [Licensed user's name appears here]

For: George Grove, Age 65 & Marie Grove, Age 60

#### **Assumptions Used**

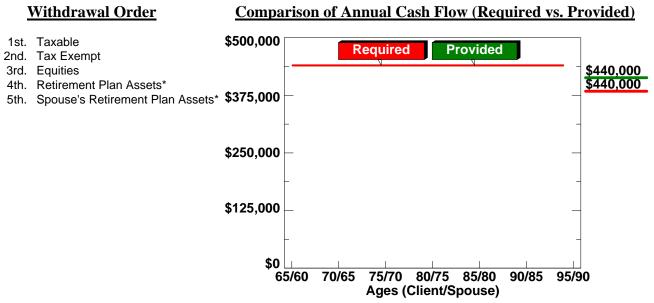
Retirement	40.00%
Joint	29 Years
George Grove	Age 93
Marie Grove	Age 88
	Taxable
Yield Assumption	4.00%
<u>nt:</u>	Tax Exempt
Yield Assumption	3.00%
	Equity
Growth Rate	7.00%
Dividend Rate	1.00%
sets George Grove:	
Defined Contr. Yield Assumption	7.50%
sets Marie Grove:	
Defined Contr. Yield Assumption	7.50%
	Joint George Grove Marie Grove  Yield Assumption  t: Yield Assumption  Growth Rate Dividend Rate sets George Grove: Defined Contr. Yield Assumption sets Marie Grove:

## Analysis of After Tax Cash Flow Requirements

For: George Grove Marie Grove Presented By: [Licensed user's name appears here]

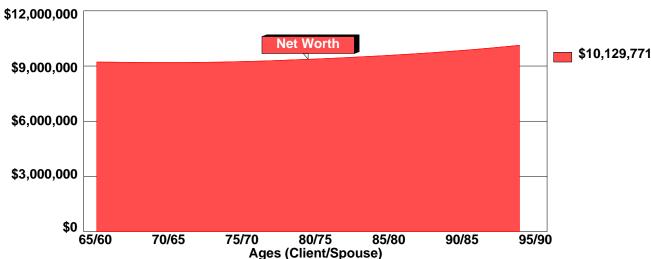
Date: [Current date appears here]

Below is a list of your liquid assets. It is suggested that you withdraw funds to meet your after tax cash flow requirements from each liquid asset in the order presented. The Cash Flow graph on the right illustrates whether your liquid assets are sufficient to provide the required cash flow.



As you can see in the Cash Flow graph above, your liquid assets are sufficient to provide withdrawals to meet your required after tax cash flow in all years illustrated. The graph below shows your remaining total Net Worth.





<sup>\*</sup>Required minimum distributions only.

### **Cash Flow Analysis**

Cash Flow Analysis Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

		Annual	Cash Flow Re	quired	uired Annual Cash Flow Provided						
			(1)	(2)	(3) Total	(4)	(5)	(6)			
Year	Client	Spouse Age	After Tax Spendable Cash Flow Required*	Expected After Tax Cash Flow		After Tax Cash Flow from Taxable & Tax Exempt + Accounts +		Total After Tax Cash Flow Provided*			
1	65	60	440,000	0	0	333,791	106,209	440,000			
2	66	61	440,000	0	0	87,033	352,967	440,000			
3	67	62	440,000	0	0	95,519	344,481	440,000			
4	68	63	440,000	0	0	103,770	336,230	440,000			
5	69	64	440,000	0	0	106,457	333,543	440,000			
6	70	65	440,000	30,336	22,423	29,650	357,591	440,000			
7	71	66	440,000	31,246	23,773	35,888	349,093	440,000			
8	72	67	440,000	32,183	25,201	41,796	340,820	440,000			
9	73	68	440,000	33,149	26,712	47,375	332,764	440,000			
10	74	69	440,000	34,143	28,309	52,630	324,918	440,000			
11	75	70	440,000	71,557	66,731	27,944	273,768	440,000			
12	76	71	440,000	73,704	70,726	27,944	267,626	440,000			
13	77	72	440,000	75,915	74,789	27,944	261,352	440,000			
14	78	73	440,000	78,192	79,241	27,944	254,623	440,000			
15	79	74	440,000	80,538	83,749	27,944	247,769	440,000			
16	80	75	440,000	82,954	88,490	27,944	240,612	440,000			
17	81	76	440,000	85,443	93,469	27,944	233,144	440,000			
18	82	77	440,000	88,006	98,436	27,944	225,614	440,000			
19	83	78	440,000	90,646	103,904	27,944	217,506	440,000			
20	84	79	440,000	93,365	109,317	27,944	209,374	440,000			
21	85	80	440,000	96,166	114,606	27,944	201,284	440,000			
22	86	81	440,000	99,051	120,068	27,944	192,937	440,000			
23	87	82	440,000	102,023	125,693	27,944	184,340	440,000			
24	88	83	440,000	105,084	131,470	27,944	175,502	440,000			
25	89	84	440,000	108,236	137,385	27,944	166,435	440,000			
26	90	85	440,000	111,483	142,324	27,944	158,249	440,000			
27	91	86	440,000	114,828	147,237	27,944	149,991	440,000			
28	92	87	440,000	118,273	152,085	27,944	141,698	440,000			
29	93	88	440,000	121,821	156,822	27,944	133,413	440,000			
30	94	89	440,000	125,475	160,676	27,944	125,905	440,000			

<sup>\*</sup>IMPORTANT NOTE: For this plan to be financially sound, column (6) must equal column (1).

Column (2): see "Expected Cash Flow".

Column (3): see "Summary of Retirement Plan Assets".

Column (4): see detail reports for Taxable and Tax Exempt Accounts.

Column (5): see "Details of Equity Assets" and "Details of Portfolio Turnover".

## **Details of Spendable Cash Flow Required**

Required Cash Flow Details Page: 1 Date: [Current date appears here] Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

Year	Client Age	Spouse Age	(1) After Tax Cash Flow for Living Expenses	(2) After Tax Spendable Cash Flow Required
1	65	60	440,000	440,000
2	66	61	440,000	440,000
3	67	62	440,000	440,000
4	68	63	440,000	440,000
5	69	64	440,000	440,000
6	70	65	440,000	440,000
7	71	66	440,000	440,000
8	72	67	440,000	440,000
9	73	68	440,000	440,000
10	74	69	440,000	440,000
11	75	70	440,000	440,000
12	76	71	440,000	440,000
13	77	72	440,000	440,000
14	78	73	440,000	440,000
15	79	74	440,000	440,000
16	80	75	440,000	440,000
17	81	76	440,000	440,000
18	82	77	440,000	440,000
19	83	78	440,000	440,000
20	84	79	440,000	440,000
21	85	80	440,000	440,000
22	86	81	440,000	440,000
23	87	82	440,000	440,000
24	88	83	440,000	440,000
25	89	84	440,000	440,000
26	90	85	440,000	440,000
27	91	86	440,000	440,000
28	92	87	440,000	440,000
29	93	88	440,000	440,000
30	94	89	440,000	440,000

13,200,000 13,200,000

## **Expected Cash Flow**

Expected Cash Flow Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

			(1) After Tax	(2)
			Cash Flow	Total
			from	Expected
	Client S	Spouse	Social	After Tax
Year	Age	Age	Security*	Cash Flow
1	65	60	0	0
2	66 67	61	0	0
3 4	67	62 63	0	0
4 5	68 69	64	0	0
6	70	65	30,336	30,336
7	71	66	31,246	31,246
8	72	67	32,183	32,183
9	73	68	33,149	33,149
10	74	69	34,143	34,143
11	75	70	71,557	71,557
12	76	71	73,704	73,704
13	77	72	75,915	75,915
14	78 70	73	78,192	78,192
15 16	79 80	74 75	80,538 82,954	80,538 82,954
17	81	76	85,443	85,443
18	82	77	88,006	88,006
19	83	78	90,646	90,646
20	84	79	93,365	93,365
21	85	80	96,166	96,166
22	86	81	99,051	99,051
23	87	82	102,023	102,023
24	88	83	105,084	105,084
25	89	84	108,236	108,236
26	90	85 86	111,483	111,483
27 28	91 92	86 87	114,828	114,828
28 29	92 93	88	118,273 121,821	118,273 121,821
30	93 94	89	121,021	121,021
50	54	55	120,773	120,470

2,083,817 2,083,817

Column (1) assumes 3.00% inflation.

<sup>\*</sup>The above calculations are based upon client furnished data. These results may be based on incomplete information. For precise estimates, call the Social Security Administration at 1-800-772-1213 or go to http://socialsecurity.gov/estimator/.

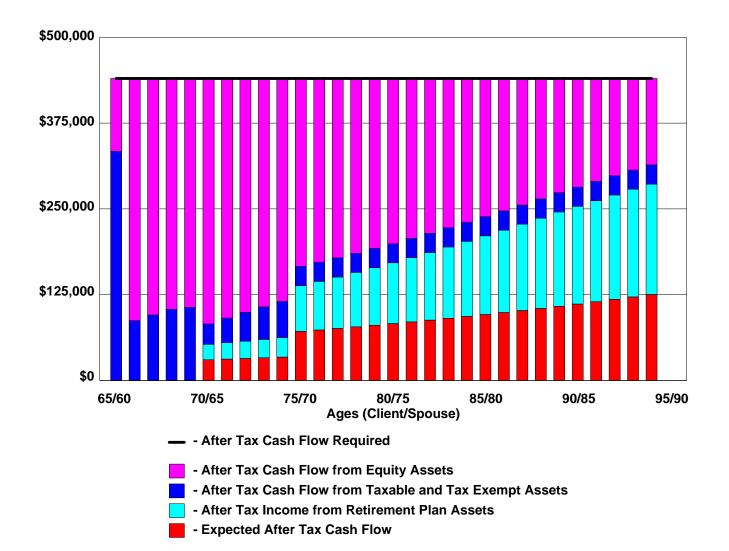
#### **Sources of Cash Flow**

Presented By: [Licensed user's name appears here]

Date: [Current date appears here]

For: George Grove & Marie Grove

#### **30 Year Graphic Analysis**



## **Details of Defined Contribution Plan Assets for George Grove**

Defined Contribution Assets Page: 1 Date: [Current date appears here] Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

Retirement Plan Assets Initial Value 750,000		As	nent Plan ssets t Basis 0	Retiremen Asset Yield 7.50%	s I	Retirement Income Tax Rate 40.00%	
			(1)	(1) (2)		(4)	(5)
	Year	Client Age	Beginning of Year Plan Assets	Required Minimum Distribution	Distribution from Retirement Plan Assets	Year End Retirement Plan Assets	After Tax Cash Flow from Retirement Plan Assets
	1	65	750,000	0	0	798,188	0
	2	66	798,188	0	0	849,472	0
	3	67	849,472	0	0	904,051	0
	4	68	904,051	0	0	962,136	0
	5	69	962,136	0	0	1,023,953	0
	6	70	1,023,953	37,371	37,371	1,049,970	22,423
	7	71	1,049,970	39,622	39,622	1,075,263	23,773
	8	72	1,075,263	42,002	42,002	1,099,648	25,201
	9	73	1,099,648	44,520	44,520	1,122,920	26,712
	10	74	1,122,920	47,182	47,182	1,144,854	28,309
	11	75	1,144,854	49,994	49,994	1,165,205	29,996
	12	76	1,165,205	52,964	52,964	1,183,702	31,778
	13	77	1,183,702	55,835	55,835	1,200,332	33,501
	14	78	1,200,332	59,130	59,130	1,214,524	35,478
	15	79	1,214,524	62,283	62,283	1,226,272	37,370
	16	80	1,226,272	65,576	65,576	1,235,271	39,346
	17	81	1,235,271	69,010	69,010	1,241,193	41,406
	18	82	1,241,193	72,584	72,584	1,243,692	43,550
	19	83	1,243,692	76,300	76,300	1,242,397	45,780
	20	84	1,242,397	80,155	80,155	1,236,916	48,093
	21	85	1,236,916	83,575	83,575	1,227,443	50,145
	22	86	1,227,443	87,053	87,053	1,213,660	52,232
	23	87	1,213,660	90,572	90,572	1,195,246	54,343
	24	88	1,195,246	94,114	94,114	1,171,880	56,468
	25	89	1,171,880	97,657	97,657	1,171,000	58,594
	26	90	1,143,242	100,284	100,284	1,143,242	60,170
	27	91	1,109,968	100,204	100,204	1,071,905	61,665
	28	92	1,071,905	105,089	105,089	1,028,934	63,053
	29	93	1,028,934	107,181	103,009	980,976	64,309
	30	94	980,976	107,181	107,181	929,278	64,680
				. 5. ,550	,	,	,000

1,830,628 1,830,628 1,098,375

Column (1) includes only deductible contributions.

Column (2) projects an estimate of the required minimum distribution based on the Uniform Lifetime table life expectancy factors, recalculated each year based on asset value and client age.

Column (4) has been reduced by an assumed management fee of 1.00%.

## **Details of Defined Contribution Plan Assets for Marie Grove**

Defined Contribution Assets Page: 2 Date: [Current date appears here] Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

Retirement Plan Assets Initial Value 900,000		As	nent Plan ssets t Basis 0	Retiremen Asset Yield 7.50%	s I	Retirement Income Tax Rate 40.00%	
		(1)	(2)	(3)	(4)	(5)	
Year	Spouse Age	Beginning of Year Plan Assets	Required Minimum Distribution	Distribution from Retirement Plan Assets	Year End Retirement Plan Assets	After Tax Cash Flow from Retirement Plan Assets	
1	60	900,000	0	0	957,825	0	
2	61	957,825	0	0	1,019,365	0	
3	62	1,019,365	0	0	1,084,859	0	
4	63	1,084,859	0	0	1,154,561	0	
5	64	1,154,561	0	0	1,228,742	0	
6	65	1,228,742	0	0	1,307,689		
7	66	1,307,689	0	0	1,391,708	0	
8	67	1,391,708	0	0	1,481,125		
9	68	1,481,125	0	0	1,576,287		
10	69	1,576,287	0	0	1,677,563	0	
11	70	1,677,563	61,225	61,225	1,720,188	36,735	
12	71	1,720,188	64,913	64,913	1,761,626	38,948	
13	72	1,761,626	68,814	68,814	1,801,575	41,288	
14	73	1,801,575	72,938	72,938	1,839,702	43,763	
15	74	1,839,702	77,298	77,298	1,875,638	46,379	
16	75	1,875,638	81,906	81,906	1,908,979	49,144	
17	76	1,908,979	86,772	86,772	1,939,284	52,063	
18	77	1,939,284	91,476	91,476	1,966,530	54,886	
19	78	1,966,530	96,873	96,873	1,989,782	58,124	
20	79	1,989,782	102,040	102,040	2,009,029	61,224	
21	80	2,009,029	107,435	107,435	2,023,771	64,461	
22	81	2,023,771	113,060	113,060	2,033,474	67,836	
23	82	2,033,474	118,917	118,917	2,037,567	71,350	
24	83	2,037,567	125,004	125,004	2,035,445	75,002	
25	84	2,035,445	131,319	131,319	2,026,466	78,791	
26	85	2,026,466	136,923	136,923	2,010,946	82,154	
27	86	2,010,946	142,620	142,620	1,988,366	85,572	
28	87	1,988,366	148,386	148,386	1,958,199	89,032	
29	88	1,958,199	154,189	154,189	1,919,918	92,513	
30	89	1,919,918	159,993	159,993	1,873,000		

2,142,101 2,142,101 1,285,261

Column (1) includes only deductible contributions.

Column (2) projects an estimate of the required minimum distribution based on the Uniform Lifetime table life expectancy factors, recalculated each year based on asset value and client age.

Column (4) has been reduced by an assumed management fee of 1.00%.

#### **Details of Taxable Account\***

Taxable

Taxable Assets

Taxable Account Detail Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

Retirement

For: George Grove & Marie Grove

		lı	nitial Value	Yield	Income Ta		
			700,000	4.00%	40.00	%	
			(1)	(2)	(3)	(4)	(5)
			Beginning	Net	Dalamas in	A 44 a . T	Year End
	Client	Spouse	of Year Balance	After Tax Account	Balance in Account	After Tax Interest	After Tax Value of
Year	Age	Age	in Account -	· Withdrawal =	to Accrue +	Earned =	Account
<del></del>							
1	65	60	700,000	307,577	392,423	9,418	401,841
2	66	61	401,841	60,819	341,022	8,185	349,207
3	67	62	349,207	69,305	279,902	6,718	286,620
4	68	63	286,620	77,556	209,064	5,018	214,082
5	69	64	214,082	80,243	133,839	3,212	137,051
6	70	65	137,051	3,436	133,615	3,207	136,822
7	71	66	136,822	9,674	127,148	3,052	130,200
8	72	67	130,200	15,582	114,618	2,751	117,369
9	73	68	117,369	21,161	96,208	2,309	98,517
10	74	69	98,517	26,416	72,101	1,730	73,831
11	75	70	73,831	1,730	72,101	1,730	73,831
12	76	71	73,831	1,730	72,101	1,730	73,831
13	77	72	73,831	1,730	72,101	1,730	73,831
14	78	73	73,831	1,730	72,101	1,730	73,831
15	79	74	73,831	1,730	72,101	1,730	73,831
16	80	75	73,831	1,730	72,101	1,730	73,831
17	81	76	73,831	1,730	72,101	1,730	73,831
18	82	77	73,831	1,730	72,101	1,730	73,831
19	83	78	73,831	1,730	72,101	1,730	73,831
20	84	79	73,831	1,730	72,101	1,730	73,831
21	85	80	73,831	1,730	72,101	1,730	73,831
22	86	81	73,831	1,730	72,101	1,730	73,831
23	87	82	73,831	1,730	72,101	1,730	73,831
24	88	83	73,831	1,730	72,101	1,730	73,831
25	89	84	73,831	1,730	72,101	1,730	73,831
26	90	85	73,831	1,730	72,101	1,730	73,831
20 27	91	86	73,831	1,730	72,101 72,101	1,730	73,831
28	92	87	73,831	1,730	72,101 72,101	1,730	73,831
29	93	88	73,831	1,730	72,101	1,730	73,831
30	93 94	89	73,831	1,730	72,101 72,101	1,730	73,831
30	54	OB	13,031	1,130	12,101	1,730	13,031

<del>706,369</del> 80,200

<sup>\*</sup>Assumes yield is subject to income tax.

## **Details of Tax Exempt Account\***

Tax Exempt Assets Initial Value

Tax Exempt Account Detail Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

Tax Exempt

Yield

For: George Grove & Marie Grove

			900,000		0.000/		
			900	,000	3.00%		
			(1) Beginning	(2)	(3)	(4)	(5)
			of Year	Tax Exempt	Balance in	Tax Exempt	Year End
	Client	Spouse	Balance	Account	Account	Interest	Value of
Year	Age	Age	in Account -	Withdrawal =	to Accrue +		Account
				00.044	070 700	00.044	000 000
1	65	60	900,000	26,214	873,786	26,214	900,000
2	66	61	900,000	26,214	873,786	26,214	900,000
3	67	62	900,000	26,214	873,786	26,214	900,000
4	68	63	900,000	26,214	873,786	26,214	900,000
5	69	64	900,000	26,214	873,786	26,214	900,000
6 7	70	65	900,000	26,214	873,786	26,214	900,000
	71	66	900,000	26,214	873,786	26,214	900,000
8	72	67	900,000	26,214	873,786	26,214	900,000
9	73	68	900,000	26,214	873,786	26,214	900,000
10	74	69	900,000	26,214	873,786	26,214	900,000
11	75	70	900,000	26,214	873,786	26,214	900,000
12	76	71	900,000	26,214	873,786	26,214	900,000
13	77	72	900,000	26,214	873,786	26,214	900,000
14	78	73	900,000	26,214	873,786	26,214	900,000
15	79	74	900,000	26,214	873,786	26,214	900,000
16	80	75	900,000	26,214	873,786	26,214	900,000
17	81	76	900,000	26,214	873,786	26,214	900,000
18	82	77	900,000	26,214	873,786	26,214	900,000
19	83	78	900,000	26,214	873,786	26,214	900,000
20	84	79	900,000	26,214	873,786	26,214	900,000
			,	,	•	,	•
21	85	80	900,000	26,214	873,786	26,214	900,000
22	86	81	900,000	26,214	873,786	26,214	900,000
23	87	82	900,000	26,214	873,786	26,214	900,000
24	88	83	900,000	26,214	873,786	26,214	900,000
25	89	84	900,000	26,214	873,786	26,214	900,000
26	90	85	900,000	26,214	873,786	26,214	900,000
27	91	86	900,000	26,214	873,786	26,214	900,000
28	92	87	900,000	26,214	873,786	26,214	900,000
29	93	88	900,000	26,214	873,786	26,214	900,000
30	94	89	900,000	26,214	873,786	26,214	900,000

<del>786,420</del> <del>786,420</del>

<sup>\*</sup>Assumes yield is not subject to income tax.

### **Details of Equity Assets**

Equity Assets Detail Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

	Co	Initial est Basis 00,000	Grow 7.00°		end Ta	vidend x Rate 5.00%	Retiremen Income Tax F 40.00%		omposite Cap Tax Ra 29.509	te*	Turnove Assumpt 10.00%	ion
			(1)	(2)	(3)	(4)	(5)	(6) Year End	(7) Net Year End	(8)	(9)	(10)
			Beginning of Year				After Tax	Value of Assets	Value of Assets	After Tax	After Tax	Combined
	Client	Spouse	Value of	Fund	Sale of	Capital	Reinvested	Before	After	Dividend	Equity Sales	After Tax
Year	Age	Age	Asset +	Deposits** -	Equities -		+ Dividends =	Turnover	Turnover***	Cash Flow	+ Cash Flow =	Cash Flow
1	65	60	1,000,000	3,762,500	72,378	328,309	0	5,018,431	4,950,030	35,176	71,033	106,209
2	66	61	4,950,030	0	328,309	323,520	0	4,945,241	4,872,396	34,663	318,304	352,967
3	67	62	4,872,396	0	323,520	318,421		4,867,297	4,791,011	34,117		344,481
4	68	63	4,791,011	0	318,421	313,081		4,785,671	4,706,791	33,544		336,230
5	69	64	4,706,791	488,141	313,081	341,730		5,223,581	5,136,431	36,614	,	333,543
6	70	65	5,136,431	0	341,730	335,629		5,130,330		35,960		357,591
7	71	66	5,041,307	0	335,629	329,397		5,035,075		35,293		349,093
8	72	67	4,944,805	0	329,397	323,079	0	4,938,487	4,847,494	34,616	306,204	340,820
9	73	68	4,847,494	0	323,079	316,709		4,841,124		33,933		332,764
10	74	69	4,749,846	0	316,709	310,320	0	4,743,457	4,652,260	33,249	291,669	324,918
11	75	70	4,652,260	0	262,512	307,282		4,697,030		32,923	,	273,768
12	76	71	4,605,217	0	256,999	304,375		4,652,593		32,611	235,015	267,626
13	77	72	4,560,355	0	251,173	301,643		4,610,825		32,319	,	261,352
14	78	73	4,518,303	0	244,693	299,153		4,572,763		32,052		254,623
15	79	74	4,480,049	0	237,929	296,948		4,539,068		31,816		247,769
16	80	75	4,446,214	0	230,696	295,086	0	4,510,604	4,417,623	31,616	208,996	240,612
17	81	76	4,417,623	0	222,989	293,624		4,488,258		31,459		233,144
18	82	77	4,395,125	0	215,089	292,603		4,472,639		31,350		225,614
19	83	78	4,379,301	0	206,425	292,101	0	4,464,977	4,371,338	31,297	186,209	217,506
20	84	79	4,371,338	0	197,615	292,161	0	4,465,884	4,371,828	31,303	178,071	209,374
21	85	80	4,371,828	0	188,735	292,817		4,475,910		31,373	169,911	201,284
22	86	81	4,381,295	0	179,453	294,129		4,495,971	4,400,628	31,514	,	192,937
23	87	82	4,400,628	0	169,774	296,160		4,527,014		31,731	152,609	184,340
24	88	83	4,430,747	0	159,704	298,973	0	4,570,016	4,472,602	32,033	143,469	175,502
25	89	84	4,472,602	0	149,254	302,634	0	4,625,982		32,425		166,435
26	90	85	4,527,169	0	139,666	307,125		4,694,628		32,906		158,249
27	91	86	4,594,167	0	129,875	312,500		4,776,792		33,482		149,991
28	92	87	4,674,414	0	119,918	318,815		4,873,311	4,768,722	34,159		141,698
29	93	88	4,768,722	0	109,840	326,122		4,985,004		34,942		133,413
30	94	89	4,877,892	0	100,501	334,417	0	5,111,808	5,001,858	35,830	90,075	125,905

\*The composite capital gains tax rate includes 30.00% short-term gains subject to ordinary income tax and 70.00% long-term gains subject to capital gains tax of 25.00%.

4,250,641

996,306

Capital gains tax calculations assume a ratio of asset value to remaining cost basis in any given year.

6,775,093

6,243,452

7,239,758

<sup>\*\*</sup>Column (2) includes proceeds from the sale of illiquid assets.

<sup>\*\*\*</sup>Column (7) has been reduced by a 1.00% management fee.

#### **Details of Portfolio Turnover**

Portfolio Turnover Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

	Initial Value of Equity Account Growth I 1,000,000 7.00%			Dividend 1.00%	Dividend Tax Rate 25.00%	Retiren Income Ta 40.00	ax Rate	Composite C Tax F 29.5	Rate*	Turno Assum 10.00	ption
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
Yr	Beginning of Year Cost Basis	Fund Deposits	Sale of Equities to Fund Needs	Capital Growth	After Tax Reinvested Dividends	Asset Value Before Turnover	Adjusted Cost Basis	Sale of Equities Caused by Turnover	Cost Basis Used by Turnover	After Tax Reinvested Turnover	Net Year End Value of Asset After Turnover**
1	700,000	3,762,500	72,378	328,309	0	5,018,431	4,394,682	501,843	439,468	483,442	4,950,030
2	4,438,656	0,102,000		,	0	4,945,241	4,144,264	,	414,426	470,895	4,872,396
3	4,200,732	0	323,520		0	4,867,297	3,921,810		392,181	458,838	4,791,011
4	3,988,467	0	318,421	313,081	0	4,785,671	3,723,384	478,567	372,338	447,230	4,706,791
5	3,798,276	488,141	313,081	341,730	0	5,223,581	4,028,089	522,358	402,809	487,091	5,136,431
6	4,112,371	0			0	5,130,330	3,838,773		383,877	474,932	5,041,307
7	3,929,827	0	,		0	5,035,075	3,668,196		366,820	463,185	4,944,805
8	3,764,561	0			0	4,938,487	3,513,786		351,379	451,820	4,847,494
9	3,614,227	0			0	4,841,124	3,373,344		337,334	440,813	4,749,846
10	3,476,822	0	316,709	310,320	0	4,743,457	3,244,996	474,346	324,500	430,141	4,652,260
11	3,350,637	0	,	,	0	4,697,030	3,161,571		316,157	424,407	4,605,217
12	3,269,821	0			0	4,652,593	3,087,345		308,735	419,085	4,560,355
13	3,197,695	0			0	4,610,825	3,021,574		302,157	414,200	4,518,303
14	3,133,616	0	,		0	4,572,763	2,963,913	,	296,391	409,815	4,480,049
15	3,077,336	0	- ,	,	0	4,539,068	2,913,904	,	291,390	405,964	4,446,214
16	3,028,478	0	,	,	0	4,510,604	2,871,342		287,134	402,702	4,417,623
17	2,986,910	0	,		0	4,488,258	2,836,140		283,614	400,088	4,395,125
18	2,952,614	0	-,	,	0	4,472,639	2,808,118		280,812	398,161	4,379,301
19	2,925,467	0	, -	,	0	4,464,977	2,787,571	,	278,757	397,014	4,371,338
20	2,905,828	0	197,615	292,161	0	4,465,884	2,774,464	446,588	277,446	396,692	4,371,828
21	2,893,709	0	188,735	292,817	0	4,475,910	2,768,786	447,591	276,879	397,231	4,381,295
22	2,889,138	0		,	0	4,495,971	2,770,802		277,080	398,705	4,400,628
23	2,892,427	0	169,774	296,160	0	4,527,014	2,780,838	452,701	278,084	401,189	4,430,747
24	2,903,944	0	159,704	298,973	0	4,570,016	2,799,272	457,002	279,927	404,765	4,472,602
25	2,924,110	0	149,254		0	4,625,982	2,826,531		282,653	409,514	4,527,169
26	2,953,392	0	139,666	307,125	0	4,694,628	2,862,278	469,463	286,228	415,408	4,594,167
27	2,991,458	0	129,875	312,500	0	4,776,792	2,906,891	477,679	290,689	422,517	4,674,414
28	3,038,719	0	119,918	318,815	0	4,873,311	2,960,763	487,331	296,076	430,911	4,768,722
29	3,095,598	0	109,840	326,122	0	4,985,004	3,024,295	498,500	302,430	440,660	4,877,892
30	3,162,526	0	100,501	334,417	0	5,111,808	3,097,367	511,181	309,737	451,755	5,001,858

4,250,641 6,775,093

Column (2) includes proceeds from the sale of illiquid assets. \*\*Column (11) has been reduced by a 1.00% management fee.

Capital gains tax calculations assume a ratio of asset value to remaining cost basis in any given year.

<sup>\*</sup>The composite capital gains tax rate includes 30.00% short-term gains subject to ordinary income tax and 70.00% long-term gains subject to capital gains tax of 25.00%.

### **Summary of Illiquid Assets**

Illiquid Assets Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

			(1)	(2)	(3)	(4)	(5)
			•	Replacement	Personal	<b>0</b> 1 1	<b>-</b>
	01:	0	Residence	Residence	Property	Closely-	Total
V		Spouse	(5.00%	(5.00%	(-5.00%	held	Illiquid
Year	Age	Age	Growth)* +	Growth) +	Growth) +	Business =	Assets
1	65	60	735,000	0	475,000	0	1,210,000
2	66	61	771,750	0	451,250	0	1,223,000
3	67	62	810,338	0	428,688	0	1,239,026
4	68	63	850,854	0	407,253	0	1,258,107
5	69	64	0	367,500	386,890	0	754,390
6	70	65	0	385,875	367,546	0	753,421
7	71	66	0	405,169	349,169	0	754,338
8	72	67	0	425,427	331,710	0	757,137
9	73	68	0	446,699	315,125	0	761,824
10	74	69	0	469,033	299,368	0	768,401
11	75	70	0	492,485	284,400	0	776,885
12	76	71	0	517,109	270,180	0	787,289
13	77	72	0	542,965	256,671	Ö	799,636
14	78	73	0	570,113	243,837	0	813,950
15	79	74	0	598,619	231,646	0	830,265
16	80	75	0	628,550	220,063	0	848,613
17	81	76	0	659,977	209,060	0	869,037
18	82	77	0	692,976	198,607	0	891,583
19	83	78	0	727,625	188,677	0	916,302
20	84	79	0	764,006	179,243	0	943,249
21	85	80	0	802,206	170,281	0	972,487
22	86	81	0	842,317	161,767	0	1,004,084
23	87	82	0	884,433	153,678	0	1,038,111
24	88	83	0	928,654	145,995	0	1,074,649
25	89	84	Ő	975,087	138,695	Ö	1,113,782
26	90	85	0	1,023,841	131,760	0	1,155,601
27	91	86	0	1,075,033	125,172	0	1,200,205
28	92	87	0	1,128,785	118,913	0	1,247,698
29	93	88	0	1,185,224	112,968	0	1,298,192
30	94	89	0	1,244,485	107,319	0	1,351,804
	٠.	-	Ü	.,, .55	,	•	.,00.,001

Capital gains tax and illustrated outstanding loan balances, if any, are deducted from proceeds. After tax proceeds from the sale(s) appear as a deposit on the Liquid Assets Report(s).

<sup>\*</sup>Principal residence presumed replaced at age 69. Any liquid funds created through the replacement are presumed to be reinvested in liquid assets.

Assumed asset liquidations: Closely-held Business in year 1.

## **Buy Replacement Residence**

## **Cash Flow Analysis**

Below is an analysis of the cash flow resulting from the purchase of the replacement residence in year 5.

#### Year 5

-		Proceeds from sale of principal residence Cost basis of principal residence		850,854
-		Gain from sale of principal residence Less excludable gain		
	50,854	Taxable gain from sale of residence		
		25.00% Capital gains tax	-	12,714
		Mortgage balance payoff of principal residence	-	0
		After tax cash flow from sale of principal residence		838,140
		Cost of replacement residence	-	350,000
		Cash flow reinvested in equity account		488,140

## **Closely-held Business**

## **Cash Flow Analysis**

Below is an analysis of the cash flow resulting from the sale of Closely-held Business in year 1.

#### Year 1

-		Proceeds from sale of Closely-held Business Cost basis of Closely-held Business		5,000,000
	4,950,000	Taxable gain from sale of Closely-held Business 25.00% Capital gains tax	-	1,237,500
		After tax cash flow from sale of Closely-held Business		3,762,500
		Cash flow reinvested in equity account		3,762,500
		Total cash flow reinvested:		3,762,500

## Hypothetical Net Worth Numerical Illustration (After Providing Required Cash Flow)

Hypothetical Net Worth Illustration Page: 1 Date: [Current date appears here] Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

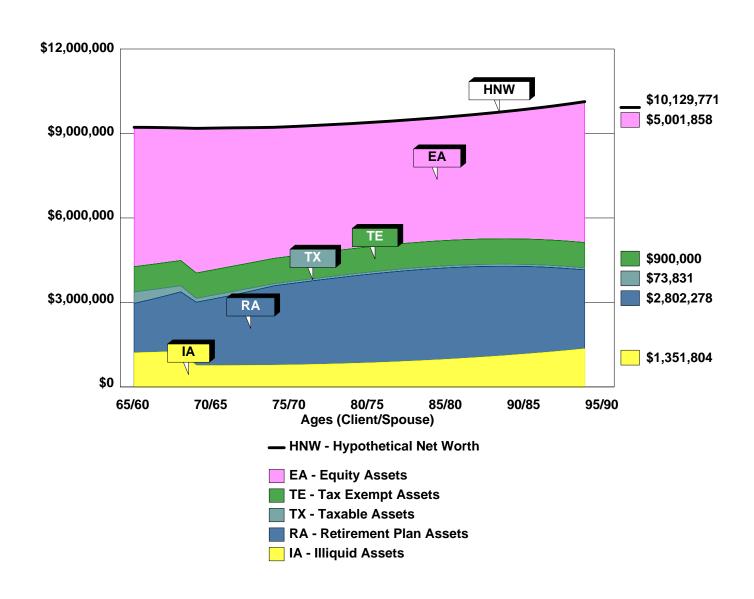
			Year End	Year End	Year End	Year End	Year End	
		_	Value of	Value of	Value of	Value of	Value of	Year End
		Spouse	Illiquid	Retirement	Taxable	Tax Exempt	Equity	Hypothetical
Year ——	Age	Age	Assets +	Plan Assets +	Assets +	- Assets + -	Assets :	= Net Worth
1	65	60	1,210,000	1,756,013	401,841	900,000	4,950,030	9,217,884
2	66	61	1,223,000	1,868,837	349,207	900,000	4,872,396	9,213,440
3	67	62	1,239,026	1,988,910	286,620	900,000	4,791,011	9,205,567
4	68	63	1,258,107	2,116,697	214,082	900,000	4,706,791	9,195,677
5	69	64	754,390	2,252,695	137,051	900,000	5,136,431	9,180,567
6	70	65	753,421	2,357,659	136,822	900,000	5,041,307	9,189,209
7	71	66	754,338	2,466,971	130,200	900,000	4,944,805	9,196,314
8	72	67	757,137	2,580,773	117,369	900,000	4,847,494	9,202,773
9	73	68	761,824	2,699,207	98,517	900,000	4,749,846	9,209,394
10	74	69	768,401	2,822,417	73,831	900,000	4,652,260	9,216,909
11	75	70	776,885	2,885,393	73,831	900,000	4,605,217	9,241,326
12	76	71	787,289	2,945,328	73,831	900,000	4,560,355	9,266,803
13	77	72	799,636	3,001,907	73,831	900,000	4,518,303	9,293,677
14	78	73	813,950	3,054,226	73,831	900,000	4,480,049	9,322,056
15	79	74	830,265	3,101,910	73,831	900,000	4,446,214	9,352,220
16	80	75	848,613	3,144,250	73,831	900,000	4,417,623	9,384,317
17	81	76	869,037	3,180,477	73,831	900,000	4,395,125	9,418,470
18	82	77	891,583	3,210,222	73,831	900,000	4,379,301	9,454,937
19	83	78	916,302	3,232,179	73,831	900,000	4,371,338	9,493,650
20	84	79	943,249	3,245,945	73,831	900,000	4,371,828	9,534,853
21	85	80	972,487	3,251,214	73,831	900,000	4,381,295	9,578,827
22	86	81	1,004,084	3,247,134	73,831	900,000	4,400,628	9,625,677
23	87	82	1,038,111	3,232,813	73,831	900,000	4,430,747	9,675,502
24	88	83	1,074,649	3,207,325	73,831	900,000	4,472,602	9,728,407
25	89	84	1,113,782	3,169,708	73,831	900,000	4,527,169	9,784,490
26	90	85	1,155,601	3,120,914	73,831	900,000	4,594,167	9,844,513
27	91	86	1,200,205	3,060,271	73,831	900,000	4,674,414	9,908,721
28	92	87	1,247,698	2,987,133	73,831	900,000	4,768,722	9,977,384
29	93	88	1,298,192	2,900,894	73,831	900,000	4,877,892	10,050,809
30	94	89	1,351,804	2,802,278	73,831	900,000	5,001,858	10,129,771

## Hypothetical Net Worth (After Providing Required Cash Flow)

Presented By: [Licensed user's name appears here]
Date: [Current date appears here]

For: George Grove & Marie Grove

#### 30 Year Graphic Analysis



## Wealth Transfer Summary (After Providing Required Cash Flow)

Wealth Transfer Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

			(1)	(2)	(3)	(4)	(5)
Year	Client	Spouse Age	Total Estate Assets* -	Total Transfer Taxes =	Net Estate to Heirs	Year End Total Assets Outside + the Estate =	Year End Wealth Transferred to Heirs
1	65	60	9,217,884	614,605	8,603,279	0	8,603,279
2	66	61	9,213,440	654,093	8,559,347	0	8,559,347
3	67	62	9,205,567	696,119	8,509,448	0	8,509,448
4	68	63	9,195,677	740,844	8,454,833	0	8,454,833
5	69	64	9,180,567	788,444	8,392,123	0	8,392,123
6	70	65	9,189,209	825,181	8,364,028	0	8,364,028
7	71	66	9,196,314	863,440	8,332,874	0	8,332,874
8	72	67	9,202,773	903,271	8,299,502	0	8,299,502
9	73	68	9,209,394	944,722	8,264,672	0	8,264,672
10	74	69	9,216,909	987,846	8,229,063	0	8,229,063
11	75	70	9,241,326	1,009,888	8,231,438	0	8,231,438
12	76	71	9,266,803	1,030,865	8,235,938	0	8,235,938
13	77	72	9,293,677	1,050,667	8,243,010	0	8,243,010
14	78	73	9,322,056	1,068,979	8,253,077	0	8,253,077
15	79	74	9,352,220	1,085,668	8,266,552	0	8,266,552
16	80	75	9,384,317	1,100,488	8,283,829	0	8,283,829
17	81	76	9,418,470	1,113,167	8,305,303	0	8,305,303
18	82	77	9,454,937	1,123,578	8,331,359	0	8,331,359
19	83	78	9,493,650	1,131,263	8,362,387	0	8,362,387
20	84	79	9,534,853	1,136,081	8,398,772	0	8,398,772
21	85	80	9,578,827	1,137,925	8,440,902	0	8,440,902
22	86	81	9,625,677	1,136,497	8,489,180	0	8,489,180
23	87	82	9,675,502	1,131,484	8,544,018	0	8,544,018
24	88	83	9,728,407	1,122,564	8,605,843	0	8,605,843
25	89	84	9,784,490	1,109,398	8,675,092	0	8,675,092
26	90	85	9,844,513	1,092,320	8,752,193	0	8,752,193
27	91	86	9,908,721	1,071,095	8,837,626	0	8,837,626
28	92	87	9,977,384	1,045,497	8,931,887	0	8,931,887
29	93	88	10,050,809	1,015,313	9,035,496	0	9,035,496
30	94	89	10,129,771	980,797	9,148,974	0	9,148,974

Summary at Life Expectancy (Year 29)

Total Estate Assets Wealth Transferred to Heirs \$ 10,050,809 \$ 9,035,496

#### **Distribution of Assets**

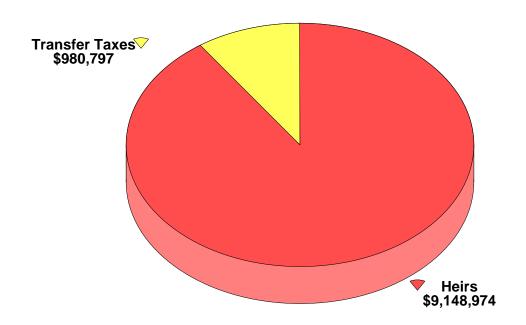
Presented By: [Licensed user's name appears here]

Date: [Current date appears here]

For: George Grove & Marie Grove

## **Summary Analysis at Ages 94/89**

#### **Estate Distribution**



#### **Transfer Tax Details**

Transfer Tax Page: 1 Presented By: [Licensed user's name appears here] For: George Grove

8 Marie Grove

			(1)	(2)	(3)	(4)	(5) Remaining	(6)	(7)	(8)
							Available		Income Tax	
					Total		Unified	C	n Retirement	Total
		Spouse	Liquid	Illiquid	Estate	Taxable	Credit	Estate	Plan	Transfer
Year	Age	Age	Assets +	Assets =	Assets	Estate	Equivalent*	Tax +	Assets =	Taxes
1	65	60	8,007,884	1,210,000	9,217,884	9,217,884	10,680,000	0	614,605	614,605
2	66	61	7,990,440	1,223,000	9,213,440	9,213,440	11,000,000	0	654,093	654,093
3	67	62	7,966,541	1,239,026	9,205,567	9,205,567	11,340,000	0	696,119	696,119
4	68	63	7,937,570	1,258,107	9,195,677	9,195,677	11,680,000	0	740,844	740,844
5	69	64	8,426,177	754,390	9,180,567	9,180,567	12,020,000	0	788,444	788,444
6	70	65	8,435,788	753,421	9,189,209	9,189,209	12,380,000	0	825,181	825,181
7	71	66	8,441,976	754,338	9,196,314	9,196,314	12,760,000	0	863,440	863,440
8	72	67	8,445,636	757,137	9,202,773	9,202,773	13,140,000	0	903,271	903,271
9	73	68	8,447,570	761,824	9,209,394	9,209,394	13,540,000	0	944,722	944,722
10	74	69	8,448,508	768,401	9,216,909	9,216,909	13,940,000	0	987,846	987,846
11	75	70	8,464,441	776,885	9,241,326	9,241,326	14,360,000	0	1,009,888	1,009,888
12	76	71	8,479,514	787,289	9,266,803	9,266,803	14,780,000	0	1,030,865	1,030,865
13	77	72	8,494,041	799,636	9,293,677	9,293,677	15,240,000	0	1,050,667	1,050,667
14	78	73	8,508,106	813,950	9,322,056	9,322,056	15,680,000	0	1,068,979	1,068,979
15	79	74	8,521,955	830,265	9,352,220	9,352,220	16,160,000	0	1,085,668	1,085,668
16	80	75	8,535,704	848,613	9,384,317	9,384,317	16,640,000	0	1,100,488	1,100,488
17	81	76	8,549,433	869,037	9,418,470	9,418,470	17,140,000	0	1,113,167	1,113,167
18	82	77	8,563,354	891,583	9,454,937	9,454,937	17,660,000	0	1,123,578	1,123,578
19	83	78	8,577,348	916,302	9,493,650	9,493,650	18,180,000	0	1,131,263	1,131,263
20	84	79	8,591,604	943,249	9,534,853	9,534,853	18,740,000	0	1,136,081	1,136,081
21	85	80	8,606,340	972,487	9,578,827	9,578,827	19,300,000	0	1,137,925	1,137,925
22	86	81	8,621,593	1,004,084	9,625,677	9,625,677	19,880,000	0	1,136,497	1,136,497
23	87	82	8,637,391	1,038,111	9,675,502	9,675,502	20,480,000	0	1,131,484	1,131,484
24	88	83	8,653,758	1,074,649	9,728,407	9,728,407	21,080,000	0	1,122,564	1,122,564
25	89	84	8,670,708	1,113,782	9,784,490	9,784,490	21,720,000	0	1,109,398	1,109,398
26	90	85	8,688,912	1,155,601	9,844,513	9,844,513	22,380,000	0	1,092,320	1,092,320
27	91	86	8,708,516	1,200,205	9,908,721	9,908,721	23,040,000	0	1,071,095	1,071,095
28	92	87	8,729,686	1,247,698	9,977,384	9,977,384	23,740,000	0	1,045,497	1,045,497
29	93	88	8,752,617	1,298,192	10,050,809	10,050,809	24,440,000	0	1,015,313	1,015,313
30	94	89	8,777,967	1,351,804	10,129,771	10,129,771	25,180,000	0	980,797	980,797

Column (1) includes taxable assets, tax exempt assets, equity assets, and retirement plan assets. Column (2) is net of any liabilities.

Column (6) assumes half the amount shown in column (5) is transferred to a credit shelter trust by the first spouse to die.

This report does not take into account the impact of the state death tax. Check with your legal and tax advisers for the precise calculation of your state's death tax on your current and future circumstances.

<sup>\*</sup>Unified Credit Equivalent is indexed for inflation at 3.00%.

#### **Details of Transfer Taxation of Defined Contribution Plan Assets**

Transfer Taxation Page: 1 Date: [Current date appears here]

2,802,278

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

			Marie Grove Plan Assets	Plan Ass	sets Plar	n Assets	Heirs'		
Initial Value	Cost Ba	asis			Initial Value	Cost Ba		Yield	Income Tax Rate
750,000	0		7.5	50%	900,000	0	/	7.50%	35.00%
				(1)	(2) Federal	(3)	(4) Total Taxes	(5) Heirs'	
					Estate Tax		Attributed	After Tax	
		OI: .	•	Plan	on	Income	to Plan	Plan	
	Voor		Spouse	Assets	Plan	Tax on	Assets	Assets	
	Year ——	Age	Age	in Estate	Assets*	Gain*	(2)+(3)	(1) - (4)	
	1	65	60	1,756,013	0	614,605	614,605	1,141,408	
	2	66	61	1,868,837	0	654,093	654,093	1,214,744	
	3	67	62	1,988,910	0	696,119	696,119	1,292,791	
	4	68	63	2,116,697	0	740,844	740,844	1,375,853	
	5	69	64	2,252,695	0	788,444	788,444	1,464,251	
	6	70	65	2,357,659	0	825,181	825,181	1,532,478	
	7	71	66	2,466,971	0	863,440	863,440	1,603,531	
	8	72	67	2,580,773	0	903,271	903,271	1,677,502	
	9	73	68	2,699,207	0	944,722	944,722	1,754,485	
	10	74	69	2,822,417	0	987,846	987,846	1,834,571	
	11	75	70	2,885,393	0	1,009,888	1,009,888	1,875,505	
	12	76	71	2,945,328	0		1,030,865	1,914,463	
	13	77	72	3,001,907	0		1,050,667	1,951,240	
	14	78	73	3,054,226	0		1,068,979	1,985,247	
	15	79	74	3,101,910	0			2,016,242	
	16	80	75	3,144,250	0			2,043,762	
	17	81	76	3,180,477	0		1,113,167	2,067,310	
	18	82	77	3,210,222	0			2,086,644	
	19	83	78	3,232,179	0		1,131,263	2,100,916	
	20	84	79	3,245,945	0	1,136,081	1,136,081	2,109,864	
	21	85	80	3,251,214	0	1 127 025	1,137,925	2,113,289	
	22	86	81	3,247,134	0		1,136,497	2,110,637	
	23	87	82	3,232,813	0		1,130,497	2,110,037	
	24	88	83	3,207,325	0		1,122,564	2,084,761	
	24 25	89	84	3,169,708	0		1,122,304	2,060,310	
	26	90	85	3,120,914	0		1,109,398	2,000,510	
	27	91	86	3,060,271	0		1,092,320	1,989,176	
	28	92	87	2,987,133	0		1,071,095	1,969,176	
	29	93	88	2,900,894	0		1,045,437	1,885,581	
	30	94	89	2,802,278	0	980.797		1,821,481	

0 980,797 980,797

1,821,481

This report does not take into account the impact of the state death tax. Check with your legal and tax advisers for the precise calculation of your state's death tax on your current and future circumstances.

<sup>\*</sup>The value of the plan assets is also included on the heirs' income tax return. To avoid double taxation, the federal estate tax attributable to the gain is allowed as an itemized deduction on the heirs' income tax return.

#### **Client Information Summary**

Client Information Summary Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove, Age 65 & Marie Grove, Age 60

**Current Assets** 

<u>Liquid Assets:</u> Liquid Assets (Taxable Interest) \$ 700,000

Liquid Assets (Tax Exempt Interest) 900,000 Equity Assets 1,000,000 Tax Deferred Assets 0

Defined Contribution Plan Assets for George Grove Retirement Plan Assets 750,000

Defined Contribution Plan AssetsMarie Grove Retirement Plan Asset 900,000

Total Defined Contribution Plan Assets: 1,650,000

Total Liquid Assets 4,250,000

Illiquid Assets: Principal Residence 700,000

Personal Property 500,000 Closely-held Business 5,000,000

Total Illiquid Assets 6,200,000

Other Assets: Total Other Assets Inside the Estate 0

Total Estate Assets \$10,450,000

Total Other Assets Outside the Estate

#### **Funding Options for Required Cash Flow**

Retirement Plan Assets: IRS Required Minimum Distributions Only Cash Flow Funding: Interest and Dividend Income First

The information in this presentation is not guaranteed; it is for illustration purposes only. Tax rates, interest and inflation rates, and IRS tax codes may, and probably will, change in the future; therefore, you should consult your tax adviser for additional information about potential taxes and IRS revisions.

## **Client Information Summary**

Client Information Summary Page: 2 Date: [Current date appears here] Presented By: [Licensed user's name appears here]

For: George Grove, Age 65 & Marie Grove, Age 60

#### **Assumptions Used**

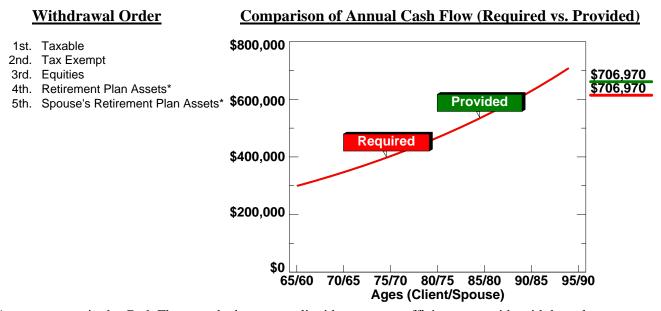
Income Tax Rates:	Retirement	40.00%
Life Expectancy:	Joint	29 Years
	George Grove	Age 93
	Marie Grove	Age 88
Taxable Account:		Taxable
	Yield Assumption	4.00%
Tax Exempt Accour	Tax Exempt	
	Yield Assumption	3.00%
Equities:	·	Equity
	Growth Rate	7.00%
	Dividend Rate	1.00%
Retirement Plan Ass	sets George Grove:	
	Defined Contr. Yield Assumption	7.50%
Retirement Plan Ass	sets Marie Grove:	
	Defined Contr. Yield Assumption	7.50%

### Analysis of After Tax Cash Flow Requirements

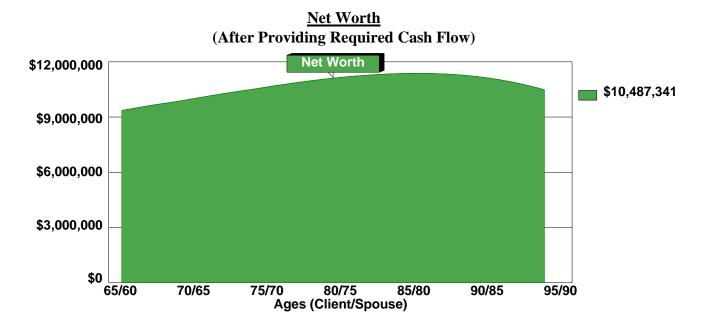
For: George Grove Marie Grove Presented By: [Licensed user's name appears here]

Date: [Current date appears here]

Below is a list of your liquid assets. It is suggested that you withdraw funds to meet your after tax cash flow requirements from each liquid asset in the order presented. The Cash Flow graph on the right illustrates whether your liquid assets are sufficient to provide the required cash flow.



As you can see in the Cash Flow graph above, your liquid assets are sufficient to provide withdrawals to meet your required after tax cash flow in all years illustrated. The graph below shows your remaining total Net Worth.



<sup>\*</sup>Required minimum distributions only.

### **Cash Flow Analysis**

Cash Flow Analysis Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

		Annual	Cash Flow Re	quired	Annual Cash Flow Provided				
			(1)	(2)	(3) Total After Tax	(4) After Tax	(5)	(6)	
Year	Client Age	Spouse Age	After Tax Spendable Cash Flow Required*	Expected After Tax Cash Flow	Cash Flow from Retirement	Cash Flow from Taxable & Tax Exempt + Accounts +		Total After Tax Cash Flow Provided*	
1	65	60	300,000	0	0	193,791	106,209	300,000	
2	66	61	309,000	0	0	38,992	270,008	309,000	
3	67	62	318,270	0	0	38,992	279,278	318,270	
4	68	63	327,818	0	0	38,992	288,826	327,818	
5	69	64	337,653	0	0	38,992	298,661	337,653	
6	70	65	347,782	30,336	22,423	38,992	256,031	347,782	
7	71	66	358,216	31,246	23,773	38,992	264,205	358,216	
8	72	67	368,962	32,183	25,201	38,992	272,586	368,962	
9	73	68	380,031	33,149	26,712	38,992	281,178	380,031	
10	74	69	391,432	34,143	28,309	38,992	289,988	391,432	
11	75	70	403,175	71,557	66,731	38,992	225,895	403,175	
12	76	71	415,270	73,704	70,726		231,848	415,270	
13	77	72	427,728	75,915	74,789	38,992	238,032	427,728	
14	78	73	440,560	78,192	79,241	38,992	244,135	440,560	
15	79	74	453,777	80,538	83,749	38,992	250,498	453,777	
16	80	75	467,390	82,954	88,490	38,992	256,954	467,390	
17	81	76	481,412	85,443	93,469	38,992	263,508	481,412	
18	82	77	495,854	88,006	98,436	38,992	270,420	495,854	
19	83	78	510,730	90,646	103,904	38,992	277,188	510,730	
20	84	79	526,052	93,365	109,317	38,992	284,378	526,052	
21	85	80	541,833	96,166	114,606	38,992	292,069	541,833	
22	86	81	558,088	99,051	120,068	38,992	299,977	558,088	
23	87	82	574,831	102,023	125,693	38,992	308,123	574,831	
24	88	83	592,076	105,084	131,470	38,992	316,530	592,076	
25	89	84	609,838	108,236	137,385	38,992	325,225	609,838	
26	90	85	628,133	111,483	142,324	38,992	335,334	628,133	
27	91	86	646,977	114,828	147,237	38,992	345,920	646,977	
28	92	87	666,387	118,273	152,085	40,303	355,726	666,387	
29	93	88	686,378	121,821	156,822	60,262	347,473	686,378	
30	94	89	706,970	125,475	160,676	81,408	339,411	706,970	

<sup>\*</sup>IMPORTANT NOTE: For this plan to be financially sound, column (6) must equal column (1).

Column (1): assumes 3.00% inflation.

Column (2): see "Expected Cash Flow".

Column (3): see "Summary of Retirement Plan Assets".

Column (4): see detail reports for Taxable and Tax Exempt Accounts.

Column (5): see "Details of Equity Assets" and "Details of Portfolio Turnover".

## **Expected Cash Flow**

Expected Cash Flow Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

			(1)	(2)
Year	Client Spo	ouse ge	After Tax Cash Flow from Social Security*	Total Expected After Tax Cash Flow
1 2 3 4 5 6 7 8 9	66 66 66 66 68 69 69 70 66 71 66 72 66 73 66	60 61 62 63 64 65 66 67 68	0 0 0 0 30,336 31,246 32,183 33,149 34,143	0 0 0 0 30,336 31,246 32,183 33,149 34,143
11 12 13 14 15 16 17 18 19 20	76 77 77 77 78 79 79 80 78 81 82 83 77	70 71 72 73 74 75 76 77 78	71,557 73,704 75,915 78,192 80,538 82,954 85,443 88,006 90,646 93,365	71,557 73,704 75,915 78,192 80,538 82,954 85,443 88,006 90,646 93,365
21 22 23 24 25 26 27 28 29 30	86 8 87 8 88 8 90 8 91 8 92 8	30 31 32 33 34 35 36 37 38	96,166 99,051 102,023 105,084 108,236 111,483 114,828 118,273 121,821 125,475	96,166 99,051 102,023 105,084 108,236 111,483 114,828 118,273 121,821 125,475

2,083,817 2,083,817

Column (1) assumes 3.00% inflation.

<sup>\*</sup>The above calculations are based upon client furnished data. These results may be based on incomplete information. For precise estimates, call the Social Security Administration at 1-800-772-1213 or go to http://socialsecurity.gov/estimator/.

## **Details of Spendable Cash Flow Required**

Required Cash Flow Details Page: 1 Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

Year	Client S Age	pouse Age	(1) After Tax Cash Flow for Living Expenses	(2) After Tax Spendable Cash Flow Required
1	65	60	300,000	300,000
2	66	61	309,000	309,000
3	67	62	318,270	318,270
4	68	63	327,818	327,818
5	69	64	337,653	337,653
6	70	65	347,782	347,782
7	71	66	358,216	358,216
8	72	67	368,962	368,962
9	73	68	380,031	380,031
10	74	69	391,432	391,432
11	75	70	403,175	403,175
12	76	71	415,270	415,270
13	77	72	427,728	427,728
14	78	73	440,560	440,560
15	79	74	453,777	453,777
16	80	75	467,390	467,390
17	81	76	481,412	481,412
18	82	77	495,854	495,854
19	83	78	510,730	510,730
20	84	79	526,052	526,052
21	85	80	541,833	541,833
22	86	81	558,088	558,088
23	87	82	574,831	574,831
24	88	83	592,076	592,076
25	89	84	609,838	609,838
26	90	85	628,133	628,133
27	91	86	646,977	646,977
28	92	87	666,387	666,387
29	93	88	686,378	686,378
30	94	89	706,970	706,970

14,272,623 14,272,623

Column (1) assumes 3.00% inflation.

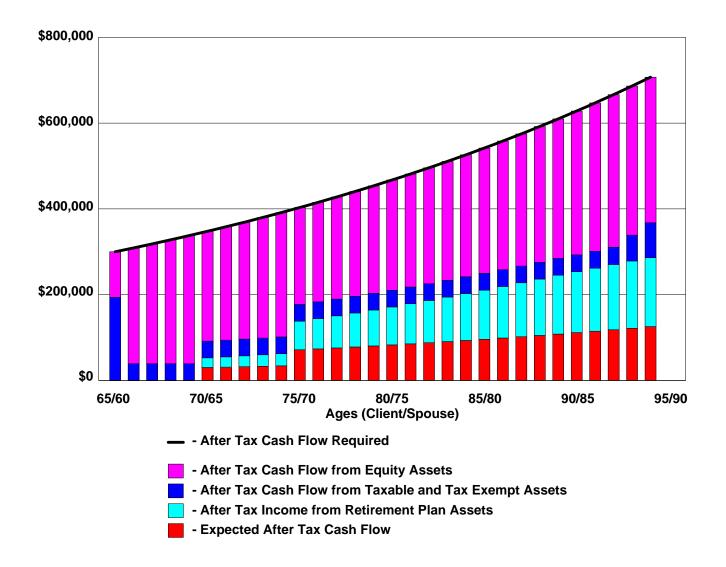
Page 33 of 71

#### **Sources of Cash Flow**

Presented By: [Licensed user's name appears here]
Date: [Current date appears here]

For: George Grove & Marie Grove

#### **30 Year Graphic Analysis**



# **Details of Defined Contribution Plan Assets for George Grove**

Defined Contribution Assets Page: 1 Date: [Current date appears here] Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

ireme Asse hitial \ 750,0	/alue	As	nent Plan ssets t Basis 0	Retiremen Asset Yield 7.50%	s I Ir	Retirement Income Tax Rate 40.00%	
		(1)	(2)	(3)	(4)	(5) After Tax	
Year	Client Age	Beginning of Year Plan Assets	Required Minimum Distribution	Distribution from Retirement Plan Assets	Year End Retirement Plan Assets	Cash Flow from Retirement Plan Assets	
1	65	750,000	0	0	798,188	0	
2	66	798,188	0	0	849,472	0	
3	67	849,472	0	0	904,051	0	
4	68	904,051	0	0	962,136	0	
5	69	962,136	0	0	1,023,953	0	
6	70	1,023,953	37,371	37,371	1,049,970	22,423	
7	71	1,049,970	39,622	39,622	1,075,263	23,773	
8	72	1,075,263	42,002	42,002	1,099,648	25,201	
9	73	1,099,648	44,520	44,520	1,122,920	26,712	
10	74	1,122,920	47,182	47,182	1,144,854	28,309	
11	75	1,144,854	49,994	49,994	1,165,205	29,996	
12	76	1,165,205	52,964	52,964	1,183,702	31,778	
13	77	1,183,702	55,835	55,835	1,200,332	33,501	
14	78	1,200,332	59,130	59,130	1,214,524	35,478	
15	79	1,214,524	62,283	62,283	1,226,272	37,370	
16	80	1,226,272	65,576	65,576	1,235,271	39,346	
17	81	1,235,271	69,010	69,010	1,241,193	41,406	
18	82	1,241,193	72,584	72,584	1,243,692	43,550	
19	83	1,243,692	76,300	76,300	1,242,397	45,780	
20	84	1,242,397	80,155	80,155	1,236,916	48,093	
21	85	1,236,916	83,575	83,575	1,227,443	50,145	
22	86	1,227,443	87,053	87,053	1,213,660	52,232	
23	87	1,213,660	90,572	90,572	1,195,246	54,343	
24	88	1,195,246	94,114	94,114	1,171,880	56,468	
25	89	1,171,880	97,657	97,657	1,143,242	58,594	
26	90	1,143,242	100,284	100,284	1,109,968	60,170	
27	91	1,109,968	102,775	100,204	1,071,905	61,665	
28	92	1,071,905	102,773	102,773	1,071,903	63,053	
29	93	1,028,934	105,089	103,089	980,976	64,309	
30	93 94	980,976	107,161	107,161	929,278	64,680	
30	94	900,976	107,000	107,000	929,278	04,000	

1,830,628 1,830,628 1,098,375

Column (1) includes only deductible contributions.

Column (2) projects an estimate of the required minimum distribution based on the Uniform Lifetime table life expectancy factors, recalculated each year based on asset value and client age.

Column (4) has been reduced by an assumed management fee of 1.00%.

# **Details of Defined Contribution Plan Assets for Marie Grove**

Defined Contribution Assets Page: 2 Date: [Current date appears here] Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

Ass	√alue	As	nent Plan ssets t Basis 0	Retiremen Asset Yield 7.50%	s I	Retirement ncome Tax Rate 40.00%
		(1)	(2)	(3)	(4)	(5)
Year	Spouse Age	Beginning of Year Plan Assets	Required Minimum Distribution	Distribution from Retirement Plan Assets	Year End Retirement Plan Assets	After Tax Cash Flow from Retirement Plan Assets
1	60	900,000	0	0	957,825	0
2	61	957,825	0	0	1,019,365	0
3	62	1,019,365	0	0	1,084,859	0
4	63	1,084,859	0	0	1,154,561	0
5	64	1,154,561	0	0	1,228,742	0
6	65	1,228,742	0	0	1,307,689	0
7	66	1,307,689	0	0	1,391,708	0
8	67	1,391,708	0	0	1,481,125	0
9	68	1,481,125	0	0	1,576,287	0
10	69	1,576,287	0	0	1,677,563	0
11	70	1,677,563	61,225	61,225	1,720,188	36,735
12	71	1,720,188	64,913	64,913	1,761,626	
13	72	1,761,626	68,814	68,814	1,801,575	41,288
14	73	1,801,575	72,938	72,938	1,839,702	43,763
15	74	1,839,702	77,298	77,298	1,875,638	46,379
16	75	1,875,638	81,906	81,906	1,908,979	49,144
17	76	1,908,979	86,772	86,772	1,939,284	52,063
18	77	1,939,284	91,476	91,476	1,966,530	54,886
19	78	1,966,530	96,873	96,873	1,989,782	58,124
20	79	1,989,782	102,040	102,040	2,009,029	61,224
21	80	2,009,029	107,435	107,435	2,023,771	64,461
22	81	2,023,771	113,060	113,060	2,033,474	67,836
23	82	2,033,474	118,917	118,917	2,037,567	71,350
24	83	2,037,567	125,004	125,004	2,035,445	75,002
25	84	2,035,445	131,319	131,319	2,026,466	
26	85	2,026,466	136,923	136,923	2,010,946	
27	86	2,010,946	142,620	142,620	1,988,366	
28	87	1,988,366	148,386	148,386	1,958,199	
29	88	1,958,199	154,189	154,189	1,919,918	
30	89	1,919,918	159,993	159,993	1,873,000	95,996

2,142,101 2,142,101 1,285,261

Column (1) includes only deductible contributions.

Column (2) projects an estimate of the required minimum distribution based on the Uniform Lifetime table life expectancy factors, recalculated each year based on asset value and client age.

Column (4) has been reduced by an assumed management fee of 1.00%.

#### **Details of Taxable Account\***

Taxable

Taxable Assets

Taxable Account Detail Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

Retirement

For: George Grove & Marie Grove

			nitial Value	Yield	Income Ta		
			700,000	4.00%	40.00	%	
			(1)	(2)	(3)	(4)	(5)
			Beginning	Net			Year End
	<b>.</b>	_	of Year	After Tax	Balance in	After Tax	After Tax
		Spouse	Balance	Account	Account	Interest	Value of
Year	Age	Age	in Account -	- Withdrawal =	to Accrue +	Earned =	Account
1	65	60	700,000	167,577	532,423	12,778	545,201
2	66	61	545,201	12,778	532,423	12,778	545,201
3	67	62	545,201	12,778	532,423	12,778	545,201
4	68	63	545,201	12,778	532,423	12,778	545,201
5	69	64	545,201	12,778	532,423	12,778	545,201
6	70	65	545,201	12,778	532,423	12,778	545,201
7	71	66	545,201	12,778	532,423	12,778	545,201
8	72	67	545,201	12,778	532,423	12,778	545,201
9	73	68	545,201	12,778	532,423	12,778	545,201
10	74	69	545,201	12,778	532,423	12,778	545,201
11	75	70	545,201	12,778	532,423	12,778	545,201
12	75 76	70 71	545,201	12,778	532,423	12,778	545,201
13	70 77	72	545,201	12,778	532,423	12,778	545,201
14	78	73	545,201	12,778	532,423	12,778	545,201
15	79	73 74	545,201	12,778	532,423	12,778	545,201
16	80	74 75	545,201	12,778	532,423	12,778	545,201
17	81	76	545,201	12,778	532,423	12,778	545,201
18	82	70 77	545,201	12,778	532,423	12,778	545,201
19	83	78	545,201	12,778	532,423	12,778	545,201
20	84	79	545,201	12,778	532,423	12,778	545,201
20	04	7.5	040,201	12,770	002,420	12,770	040,201
21	85	80	545,201	12,778	532,423	12,778	545,201
22	86	81	545,201	12,778	532,423	12,778	545,201
23	87	82	545,201	12,778	532,423	12,778	545,201
24	88	83	545,201	12,778	532,423	12,778	545,201
25	89	84	545,201	12,778	532,423	12,778	545,201
26	90	85	545,201	12,778	532,423	12,778	545,201
27	91	86	545,201	12,778	532,423	12,778	545,201
28	92	87	545,201	14,089	531,112	12,747	543,859
29	93	88	543,859	34,048	509,811	12,235	522,046
30	94	89	522,046	55,194	466,852	11,204	478,056

603,136 381,192

<sup>\*</sup>Assumes yield is subject to income tax.

## **Details of Tax Exempt Account\***

Tax Exempt Assets

Tax Exempt Account Detail Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

Tax Exempt

For: George Grove & Marie Grove

			Initial Value		Viold		
					Yield		
			900	,000	3.00%		
			(1)	(2)	(3)	(4)	(5)
			Beginning				
			of Year	Tax Exempt	Balance in	Tax Exempt	Year End
	Client	Spouse	Balance	Account	Account	Interest	Value of
Year	Age	Age	in Account -	Withdrawal =	to Accrue +	Earned =	Account
1	65	60	900,000	26,214	873,786	26,214	900,000
2	66	61	900,000	26,214	873,786	26,214	900,000
3	67	62	900,000	26,214	873,786	26,214	900,000
4	68	63	900,000	26,214	873,786	26,214	900,000
5	69	64	900,000	26,214	873,786	26,214	900,000
6	70	65	900,000	26,214	873,786	26,214	900,000
7	71	66	900,000	26,214	873,786	26,214	900,000
8	72	67	900,000	26,214	873,786	26,214	900,000
9	73	68	900,000	26,214	873,786	26,214	900,000
10	74	69	900,000	26,214	873,786	26,214	900,000
11	75	70	900,000	26,214	873,786	26,214	900,000
12	76	71	900,000	26,214	873,786	26,214	900,000
13	77	72	900,000	26,214	873,786	26,214	900,000
14	78	73	900,000	26,214	873,786	26,214	900,000
15	79	74	900,000	26,214	873,786	26,214	900,000
16	80	75	900,000	26,214	873,786	26,214	900,000
17	81	76	900,000	26,214	873,786	26,214	900,000
18	82	77	900,000	26,214	873,786	26,214	900,000
19	83	78	900,000	26,214	873,786	26,214	900,000
20	84	79	900,000	26,214	873,786	26,214	900,000
21	85	80	900,000	26,214	873,786	26,214	900,000
22	86	81	900,000	26,214	873,786	26,214	900,000
23	87	82	900,000	26,214	873,786	26,214	900,000
24	88	83	900,000	26,214	873,786	26,214	900,000
25	89	84	900,000	26,214	873,786	26,214	900,000
26	90	85	900,000	26,214	873,786	26,214	900,000
27	91	86	900,000	26,214	873,786	26,214	900,000
28	92	87	900,000	26,214	873,786	26,214	900,000
29	93	88	900,000	26,214	873,786	26,214	900,000
30	94	89	900,000	26,214	873,786	26,214	900,000

<del>786,420</del> <del>786,420</del>

<sup>\*</sup>Assumes yield is not subject to income tax.

### **Details of Equity Assets**

Equity Assets Detail Page: 1 Date: [Current date appears here] Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

	Initial Cost Basis 700,000		s Grow 7.00		end Tax	ridend Rate .00%	Retirement Income Tax R 40.00%		omposite Cap Tax Ra 29.509	te*	Turnove Assumpti 10.00%	on
			(1)	(2)	(3)	(4)	(5)	(6) Year End	(7) Net Year End	(8)	(9)	(10)
	Client	Spouse	Beginning of Year Value of	Fund	Sale of	Capital	After Tax Reinvested	Value of Assets Before	Value of Assets After	After Tax Dividend	After Tax Equity Sales	Combined After Tax
Year	Age	Age	Asset -	Deposits** -	Equities +	Growth	+ Dividends =	Turnover	Turnover***	Cash Flow	+ Cash Flow =	Cash Flow
1	65	60	1,000,000	3,762,500	72,378	328,309		5,018,431		35,176	71,033	106,209
2	66	61	4,950,030	0	242,076	329,557	0	5,037,511	4,963,306	35,309	234,699	270,008
3	67	62	4,963,306	0	254,302	329,630		5,038,634		35,317		279,278
4	68	63	4,959,663	0	266,815	328,499	0	5,021,347	4,938,582	35,196	253,630	288,826
5	69	64	4,938,582	488,141	274,228	360,675		5,513,170		38,643		298,661
6	70	65	5,421,072	0	230,718	363,325		5,553,679		38,928		256,031
7	71	66	5,457,209	0	240,783	365,150		5,581,576		39,123		264,205
8	72	67	5,481,421	0	251,074	366,124	0	5,596,471	5,493,278	39,227		272,586
9	73	68	5,493,278	0	261,608	366,217		5,597,887		39,237	,	281,178
10	74	69	5,492,275	0	272,406	365,391	0	5,585,260	5,477,821	39,149	250,839	289,988
11	75	70	5,477,821	0	203,119	369,229	0	5,643,931	5,533,559	39,560	186,335	225,895
12	76	71	5,533,559	0	209,892	372,657	0	5,696,324	5,583,349	39,928	191,920	231,848
13	77	72	5,583,349	0	216,920	375,650	0	5,742,079	5,626,819	40,248	197,784	238,032
14	78	73	5,626,819	0	223,866	378,207	0	5,781,160	5,663,913	40,522	203,613	244,135
15	79	74	5,663,913	0	231,111	380,296	0	5,813,098	5,694,154	40,746	209,752	250,498
16	80	75	5,694,154	0	238,480	381,897	0	5,837,571	5,717,211	40,918	216,036	256,954
17	81	76	5,717,211	0	245,985	382,986	0	5,854,212	5,732,714	41,034	222,474	263,508
18	82	77	5,732,714	0	253,923	383,515	0	5,862,306	5,739,947	41,091	229,329	270,420
19	83	78	5,739,947	0	261,743	383,474	0	5,861,678	5,738,732	41,086	236,102	277,188
20	84	79	5,738,732	0	270,081	382,806	0	5,851,457	5,728,204	41,015	243,363	284,378
21	85	80	5,728,204	0	279,038	381,442	0	5,830,608	5,707,343	40,869	251,200	292,069
22	86	81	5,707,343	0	288,306	379,333	0	5,798,370	5,675,397	40,643	259,334	299,977
23	87	82	5,675,397	0	297,918	376,424	0	5,753,903	5,631,536	40,331	267,792	308,123
24	88	83	5,631,536	0	307,908	372,654		5,696,282		39,927		316,530
25	89	84	5,574,852	0	318,316	367,958	0	5,624,494	5,504,346	39,424	285,801	325,225
26	90	85	5,504,346	0	330,418	362,175		5,536,103		38,804		335,334
27	91	86	5,417,630	0	343,183	355,211	0	5,429,658	5,313,282	38,058	307,862	345,920
28	92	87	5,313,282	0	355,211	347,065	0	5,305,136		37,186		355,726
29	93	88	5,191,275	0	347,065	339,095	0	5,183,305	5,071,928	36,332	311,141	347,473
30	94	89	5,071,928	0	339,095	331,298		5,064,131	4,955,203	35,496		339,411

4,250,641 7,927,966 1,168,523 7,247,091 \*The composite capital gains tax rate includes 30.00% short-term \*\*Column (2) includes proceeds from the sale of illiquid assets.

Capital gains tax calculations assume a ratio of asset value to remaining cost basis in any given year.

8,415,614

gains subject to ordinary income tax and 70.00% long-term gains subject to capital gains tax of 25.00%.

<sup>\*\*\*</sup>Column (7) has been reduced by a 1.00% management fee.

#### **Details of Portfolio Turnover**

Portfolio Turnover Page: 1 Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

	Initial Va Equity Ac 1,000,	count	Growth 7.00%	Dividend 1.00%	Dividend Tax Rate 25.00%	Retiren Income Ta 40.00	ax Rate	Composite C Tax F 29.5	Rate*	Turno Assum 10.00	otion
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
Yr	Beginning of Year Cost Basis	Fund Deposits	Sale of Equities to Fund Needs	Capital G Growth	After Tax Reinvested Dividends	Asset Value Before Turnover	Adjusted Cost Basis	Sale of Equities Caused by Turnover	Cost Basis Used by Turnover	After Tax Reinvested Turnover	Net Year End Value of Asset After Turnover**
1	700,000	3,762,500	72,378	328,309	0	5,018,431	4,394,682	501,843	439,468	483,442	4,950,030
2	4,438,656				0	5,037,511	4,221,588	503,751	422,159	479,681	4,963,306
3	4,279,111	0			0	5,038,634	4,059,864	503,863	405,986	474,990	4,959,663
4	4,128,868	0	266,815	328,499	0	5,021,347	3,906,747	502,135	390,675	469,254	4,938,582
5	3,985,326	488,141	274,228	360,675	0	5,513,170	4,247,410	551,317	424,741	513,977	5,421,072
6	4,336,646	0	230,718	363,325	0	5,553,679	4,152,080	555,368	415,208	514,021	5,457,209
7	4,250,893	0	240,783	365,150	0	5,581,576	4,063,335	558,158	406,334	513,370	5,481,421
8	4,170,371	0	251,074	366,124	0	5,596,471	3,979,349	559,647	397,935	511,942	5,493,278
9	4,093,356	0	261,608	366,217	0	5,597,887	3,898,418	559,789	389,842	509,654	5,492,275
10	4,018,230	0	272,406	365,391	0	5,585,260	3,818,934	558,526	381,893	506,419	5,477,821
11	3,943,460	0		,	0	5,643,931	3,797,235	564,393	379,724	509,916	5,533,559
12	3,927,427	0		,	0	5,696,324	3,778,457	569,632	377,846	513,055	5,583,349
13	3,913,667	0	,		0	5,742,079	3,761,616	574,208	376,162	515,784	5,626,819
14	3,901,239	0	,		0	5,781,160	3,746,025	578,116	374,603	518,080	5,663,913
15	3,889,503	0			0	5,813,098	3,730,795	581,310	373,079	519,882	5,694,154
16	3,877,597	0	,		0	5,837,571	3,715,198	583,757	371,520	521,147	5,717,211
17	3,864,825	0	,		0	5,854,212	3,698,539	585,421	369,854	521,829	5,732,714
18	3,850,514	0	,	,	0	5,862,306	3,679,961	586,231	367,996	521,851	5,739,947
19	3,833,816	0	- ,	,	0	5,861,678	3,658,993	586,168	365,899	521,189	5,738,732
20	3,814,282	0	270,081	382,806	0	5,851,457	3,634,772	585,146	363,477	519,753	5,728,204
21	3,791,048	0	279,038	381,442	0	5,830,608	3,606,374	583,061	360,637	517,446	E 707 242
				,		, ,	, ,	,	,	,	5,707,343
22 23	3,763,183	0	,	,	0	5,798,370	3,573,086	579,837	357,309	514,191 509,908	5,675,397
	3,729,969	0	,	· ·	0	5,753,903	3,534,172	575,390	353,417	,	5,631,536
24	3,690,663	0	,	,	0	5,696,282	3,488,873	569,628	348,887	504,510	5,574,852
25	3,644,496	0	,		0	5,624,494	3,436,400	562,449	343,640	497,901	5,504,346
26	3,590,661	0		· ·	0	5,536,103	3,375,119	553,610	337,512	489,861	5,417,630
27	3,527,468	0		,	0	5,429,658	3,304,019	542,966 530,514	330,402	480,259	5,313,282
28	3,453,876	0	,		0	5,305,136	3,222,972	530,514	322,297	469,090	5,191,275
29	3,369,765	0	,		0	5,183,305	3,144,478	518,331	314,448	458,185	5,071,928
30	3,288,215	U	339,095	331,298	U	5,064,131	3,068,375	506,413	306,837	447,538	4,955,203

4,250,641 7,927,966

Column (2) includes proceeds from the sale of illiquid assets.

\*\*Column (11) has been reduced by a 1.00% management fee.

Capital gains tax calculations assume a ratio of asset value to remaining cost basis in any given year.

<sup>\*</sup>The composite capital gains tax rate includes 30.00% short-term gains subject to ordinary income tax and 70.00% long-term gains subject to capital gains tax of 25.00%.

### **Summary of Illiquid Assets**

Illiquid Assets Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

			(1)	(2)	(3)	(4)	(5)
			Principal Residence	Replacement Residence	Personal Property	Closely-	Total
	Client	Spouse	(5.00%	(5.00%	(-5.00%	held	Illiquid
Year	Age	Age	Growth)* +	<u>`</u>	Growth) +	Business =	Assets
	<del></del>	<del></del>					
1	65	60	735,000	0	475,000	0	1,210,000
2	66	61	771,750	0	451,250	0	1,223,000
3	67	62	810,338	0	428,688	0	1,239,026
4	68	63	850,854	0	407,253	0	1,258,107
5	69	64	0	367,500	386,890	0	754,390
6	70	65	0	385,875	367,546	0	753,421
7	71	66	0	405,169	349,169	0	754,338
8	72	67	0	425,427	331,710	0	757,137
9	73	68	0	446,699	315,125	0	761,824
10	74	69	0	469,033	299,368	0	768,401
11	75	70	0	492,485	284,400	0	776,885
12	75 76	70 71	0	517,109	270,180	0	787,289
13	70 77	72	0	542,965	256,671	0	799,636
14	78	73	0	570,113	243,837	0	813,950
15	79	73 74	0	598,619	231,646	0	830,265
16	80	75	0	628,550	220,063	0	848,613
17	81	76	0	659,977	209,060	0	869,037
18	82	70 77	0	692,976	198,607	0	891,583
19	83	78	0	727,625	188,677	0	916,302
20	84	70 79	0	764,006	179,243	0	943,249
20	04	7.5	Ū	704,000	173,243	O	545,245
21	85	80	0	802,206	170,281	0	972,487
22	86	81	0	842,317	161,767	0	1,004,084
23	87	82	0	884,433	153,678	0	1,038,111
24	88	83	0	928,654	145,995	0	1,074,649
25	89	84	0	975,087	138,695	0	1,113,782
26	90	85	0	1,023,841	131,760	0	1,155,601
27	91	86	0	1,075,033	125,172	0	1,200,205
28	92	87	0	1,128,785	118,913	0	1,247,698
29	93	88	0	1,185,224	112,968	0	1,298,192
30	94	89	0	1,244,485	107,319	0	1,351,804

Capital gains tax and illustrated outstanding loan balances, if any, are deducted from proceeds. After tax proceeds from the sale(s) appear as a deposit on the Liquid Assets Report(s).

<sup>\*</sup>Principal residence presumed replaced at age 69. Any liquid funds created through the replacement are presumed to be reinvested in liquid assets.

Assumed asset liquidations: Closely-held Business in year 1.

# **Buy Replacement Residence**

# **Cash Flow Analysis**

Below is an analysis of the cash flow resulting from the purchase of the replacement residence in year 5.

### Year 5

	850,854	Proceeds from sale of principal residence		850,854
-	300,000	Cost basis of principal residence		
	550,854	Gain from sale of principal residence		
-		Less excludable gain		
	50,854	Taxable gain from sale of residence		
		25.00% Capital gains tax	-	12,714
		Mortgage balance payoff of principal residence	-	0
		After tax cash flow from sale of principal residence		838,140
		Cost of replacement residence	-	350,000
		Cash flow reinvested in equity account		488,140

# **Closely-held Business**

## **Cash Flow Analysis**

Below is an analysis of the cash flow resulting from the sale of Closely-held Business in year 1.

#### Year 1

-		Proceeds from sale of Closely-held Business Cost basis of Closely-held Business		5,000,000
	4,950,000	Taxable gain from sale of Closely-held Business 25.00% Capital gains tax	-	1,237,500
		After tax cash flow from sale of Closely-held Business		3,762,500
		Cash flow reinvested in equity account		3,762,500
		Total cash flow reinvested:		3,762,500

# Hypothetical Net Worth Numerical Illustration (After Providing Required Cash Flow)

Hypothetical Net Worth Illustration Page: 1 Date: [Current date appears here] Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

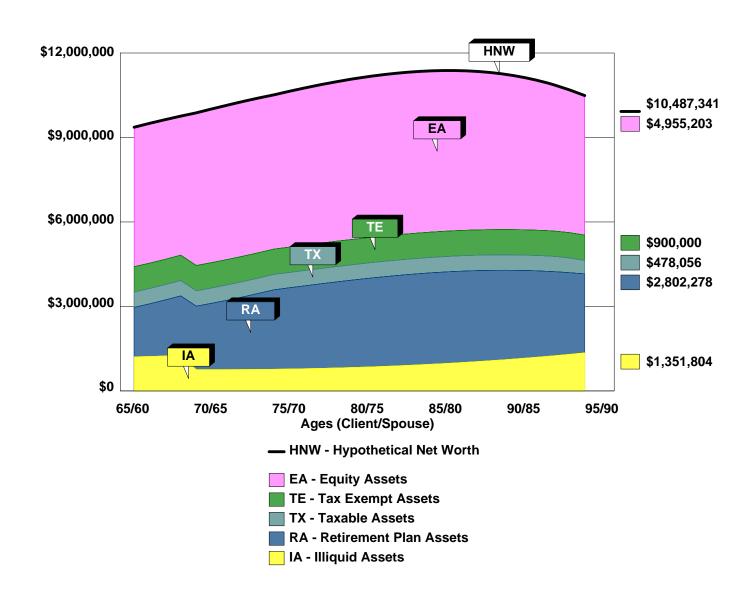
			(1)	(2)	(3)	(4)	(5)	(6)
			Year End	Year End	Year End	Year End	Year End	
		_	Value of	Value of	Value of	_ Value of	Value of	Year End
		Spouse	Illiquid	Retirement	Taxable	Tax Exempt	Equity	Hypothetical
Year ——	Age	Age	Assets +	Plan Assets +	Assets	+ Assets +	Assets	= Net Worth
1	65	60	1,210,000	1,756,013	545,201	900,000	4,950,030	9,361,244
2	66	61	1,223,000	1,868,837	545,201	900,000	4,963,306	9,500,344
3	67	62	1,239,026	1,988,910	545,201	900,000	4,959,663	9,632,800
4	68	63	1,258,107	2,116,697	545,201	900,000	4,938,582	9,758,587
5	69	64	754,390	2,252,695	545,201	900,000	5,421,072	9,873,358
6	70	65	753,421	2,357,659	545,201	900,000	5,457,209	10,013,490
7	71	66	754,338	2,466,971	545,201	900,000	5,481,421	10,147,931
8	72	67	757,137	2,580,773	545,201	900,000	5,493,278	10,276,389
9	73	68	761,824	2,699,207	545,201	900,000	5,492,275	10,398,507
10	74	69	768,401	2,822,417	545,201	900,000	5,477,821	10,513,840
11	75	70	776,885	2,885,393	545,201	900,000	5,533,559	10,641,038
12	76	71	787,289	2,945,328	545,201	900,000	5,583,349	10,761,167
13	77	72	799,636	3,001,907	545,201	900,000	5,626,819	10,873,563
14	78	73	813,950	3,054,226	545,201	900,000	5,663,913	10,977,290
15	79	74	830,265	3,101,910	545,201	900,000	5,694,154	11,071,530
16	80	75	848,613	3,144,250	545,201	900,000	5,717,211	11,155,275
17	81	76	869,037	3,180,477	545,201	900,000	5,732,714	11,227,429
18	82	77	891,583	3,210,222	545,201	900,000	5,739,947	11,286,953
19	83	78	916,302	3,232,179	545,201	900,000	5,738,732	11,332,414
20	84	79	943,249	3,245,945	545,201	900,000	5,728,204	11,362,599
21	85	80	972,487	3,251,214	545,201	900,000	5,707,343	11,376,245
22	86	81	1,004,084	3,247,134	545,201	900,000	5,675,397	11,371,816
23	87	82	1,038,111	3,232,813	545,201	900,000	5,631,536	11,347,661
24	88	83	1,074,649	3,207,325	545,201	900,000	5,574,852	11,302,027
25	89	84	1,113,782	3,169,708	545,201	900,000	5,504,346	11,233,037
26	90	85	1,155,601	3,120,914	545,201	900,000	5,417,630	11,139,346
27	91	86	1,200,205	3,060,271	545,201	900,000	5,313,282	11,018,959
28	92	87	1,247,698	2,987,133	543,859	900,000	5,191,275	10,869,965
29	93	88	1,298,192	2,900,894	522,046	900,000	5,071,928	10,693,060
30	94	89	1,351,804	2,802,278	478,056	900,000	4,955,203	10,487,341

# Hypothetical Net Worth (After Providing Required Cash Flow)

Presented By: [Licensed user's name appears here] Date: [Current date appears here]

For: George Grove & Marie Grove

#### 30 Year Graphic Analysis



# Wealth Transfer Summary (After Providing Required Cash Flow)

Wealth Transfer Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

			(1)	(2)	(3)	(4)	(5)
Year	Client	Spouse Age	Total Estate Assets* -	Total Transfer Taxes =	Net Estate to Heirs	Year End Total Assets Outside + the Estate =	Year End Wealth Transferred to Heirs
1	65	60	9,361,244	614,605	8,746,639	0	8,746,639
2	66	61	9,500,344	654,093	8,846,251	0	8,846,251
3	67	62	9,632,800	696,119	8,936,681	0	8,936,681
4	68	63	9,758,587	740,844	9,017,743	0	9,017,743
5	69	64	9,873,358	788,444	9,084,914	0	9,084,914
6	70	65	10,013,490	825,181	9,188,309	0	9,188,309
7	71	66	10,147,931	863,440	9,284,491	0	9,284,491
8	72	67	10,276,389	903,271	9,373,118	0	9,373,118
9	73	68	10,398,507	944,722	9,453,785	0	9,453,785
10	74	69	10,513,840	987,846	9,525,994	0	9,525,994
11	75	70	10,641,038	1,009,888	9,631,150	0	9,631,150
12	76	71	10,761,167	1,030,865	9,730,302	0	9,730,302
13	77	72	10,873,563	1,050,667	9,822,896	0	9,822,896
14	78	73	10,977,290	1,068,979	9,908,311	0	9,908,311
15	79	74	11,071,530	1,085,668	9,985,862	0	9,985,862
16	80	75	11,155,275	1,100,488	10,054,787	0	10,054,787
17	81	76	11,227,429	1,113,167	10,114,262	0	10,114,262
18	82	77	11,286,953	1,123,578	10,163,375	0	10,163,375
19	83	78	11,332,414	1,131,263	10,201,151	0	10,201,151
20	84	79	11,362,599	1,136,081	10,226,518	0	10,226,518
21	85	80	11,376,245	1,137,925	10,238,320	0	10,238,320
22	86	81	11,371,816	1,136,497	10,235,319	0	10,235,319
23	87	82	11,347,661	1,131,484	10,216,177	0	10,216,177
24	88	83	11,302,027	1,122,564	10,179,463	0	10,179,463
25	89	84	11,233,037	1,109,398	10,123,639	0	10,123,639
26	90	85	11,139,346	1,092,320	10,047,026	0	10,047,026
27	91	86	11,018,959	1,071,095	9,947,864	0	9,947,864
28	92	87	10,869,965	1,045,497	9,824,468	0	9,824,468
29	93	88	10,693,060	1,015,313	9,677,747	0	9,677,747
30	94	89	10,487,341	980,797	9,506,544	0	9,506,544

Summary at Life Expectancy (Year 29)

Total Estate Assets Wealth Transferred to Heirs \$ 10,693,060 \$ 9,677,747

#### **Distribution of Assets**

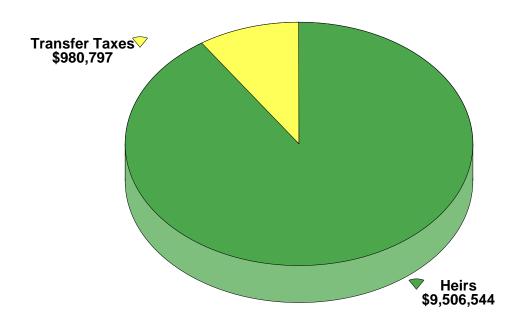
Presented By: [Licensed user's name appears here]

Date: [Current date appears here]

For: George Grove & Marie Grove

# **Summary Analysis at Ages 94/89**

#### **Estate Distribution**



Page 47 of 71

#### **Transfer Tax Details**

Transfer Tax Page: 1 Presented By: [Licensed user's name appears here] For: George Grove Date: [Current date appears here] & Marie Grove

			(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
							Remaining Available		Income Tax	
					Total		Unified		on Retirement	Total
	Client	Spouse	Liquid	Illiquid	Estate	Taxable	Credit	Estate	Plan	Transfer
Year	Age	Age	Assets +	Assets =		Estate	Equivalent*	Tax	+ Assets =	_
——	—	<del></del>							- <del> </del>	
1	65	60	8,151,244	1,210,000	9,361,244	9,361,244	10,680,000	0	614,605	614,605
2	66	61	8,277,344	1,223,000	9,500,344	9,500,344	11,000,000	0	,	654,093
3	67	62	8,393,774	1,239,026	9,632,800	9,632,800	11,340,000	0	696,119	696,119
4	68	63	8,500,480	1,258,107	9,758,587	9,758,587	11,680,000	0	740,844	740,844
5	69	64	9,118,968	754,390	9,873,358	9,873,358	12,020,000	0	788,444	788,444
6	70	65	9,260,069	753,421	10,013,490	10,013,490	12,380,000	0		825,181
7	71	66	9,393,593	754,338	10,147,931	10,147,931	12,760,000	0	863,440	863,440
8	72	67	9,519,252	757,137	10,276,389	10,276,389	13,140,000	0	903,271	903,271
9	73	68	9,636,683	761,824	10,398,507	10,398,507	13,540,000	0	944,722	944,722
10	74	69	9,745,439	768,401	10,513,840	10,513,840	13,940,000	0	987,846	987,846
11	75	70	9,864,153	776,885	10,641,038	10,641,038	14,360,000	0	1,009,888	1,009,888
12	76	71	9,973,878	787,289	10,761,167	10,761,167	14,780,000	0		1,030,865
13	77	72	10,073,927	799,636	10,873,563	10,873,563	15,240,000	0	1,050,667	1,050,667
14	78	73	10,163,340	813,950	10,977,290	10,977,290	15,680,000	0	1,068,979	1,068,979
15	79	74	10,241,265	830,265	11,071,530	11,071,530	16,160,000	0		1,085,668
16	80	75	10,306,662	848,613	11,155,275	11,155,275	16,640,000	0		1,100,488
17	81	76	10,358,392	869,037	11,227,429	11,227,429	17,140,000	0		1,113,167
18	82	77	10,395,370	891,583	11,286,953	11,286,953	17,660,000	0		1,123,578
19	83	78	10,416,112	916,302	11,332,414	11,332,414	18,180,000	0		1,131,263
20	84	79	10,419,350	943,249	11,362,599	11,362,599	18,740,000	0		1,136,081
_	_	-	-, -,	, -	, ,	, ,	-, -,		,,	,,
21	85	80	10,403,758	972,487	11,376,245	11,376,245	19,300,000	0	1,137,925	1,137,925
22	86	81	10,367,732	1,004,084	11,371,816	11,371,816	19,880,000	0	1,136,497	1,136,497
23	87	82	10,309,550	1,038,111	11,347,661	11,347,661	20,480,000	0	1,131,484	1,131,484
24	88	83	10,227,378	1,074,649	11,302,027	11,302,027	21,080,000	0	1,122,564	1,122,564
25	89	84	10,119,255	1,113,782	11,233,037	11,233,037	21,720,000	0	1,109,398	1,109,398
26	90	85	9,983,745	1,155,601	11,139,346	11,139,346	22,380,000	0		1,092,320
27	91	86	9,818,754	1,200,205	11,018,959	11,018,959	23,040,000	0		1,071,095
28	92	87	9,622,267	1,247,698	10,869,965	10,869,965	23,740,000	0		1,045,497
29	93	88	9,394,868	1,298,192	10,693,060	10,693,060	24,440,000	0	, ,	1,015,313
30	94	89	9,135,537	1,351,804	10,487,341	10,487,341	25,180,000	0	, ,	980,797
									•	•

Column (1) includes taxable assets, tax exempt assets, equity assets, and retirement plan assets. Column (2) is net of any liabilities.

Column (6) assumes half the amount shown in column (5) is transferred to a credit shelter trust by the first spouse to die.

This report does not take into account the impact of the state death tax. Check with your legal and tax advisers for the precise calculation of your state's death tax on your current and future circumstances.

<sup>\*</sup>Unified Credit Equivalent is indexed for inflation at 3.00%.

### **Details of Transfer Taxation of Defined Contribution Plan Assets**

Transfer Taxation Page: 1 Date: [Current date appears here]

2,802,278

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

Plan Assets			Marie Grove Plan Assets	Plan Ass	sets Plar	n Assets	Heirs'		
Initial Value	Cost B	asis		eld	Initial Value	Cost Ba		Yield	Income Tax Rate
750,000	0		7.50%		900,000	0	/	7.50%	35.00%
				(1)	(2) Federal	(3)	(4) Total Taxes	(5) Heirs'	
					Estate Tax		Attributed	After Tax	
		OI: 4	•	Plan	on	Income	to Plan	Plan	
	Voor		Spouse	Assets	Plan	Tax on	Assets	Assets	
	Year ——	Age	Age	in Estate	Assets*	Gain*	(2)+(3)	(1) - (4)	
	1	65	60	1,756,013	0	614,605	614,605	1,141,408	
	2	66	61	1,868,837	0	654,093	654,093	1,214,744	
	3	67	62	1,988,910	0	696,119	696,119	1,292,791	
	4	68	63	2,116,697	0	740,844	740,844	1,375,853	
	5	69	64	2,252,695	0	788,444	788,444	1,464,251	
	6	70	65	2,357,659	0	825,181	825,181	1,532,478	
	7	71	66	2,466,971	0	863,440	863,440	1,603,531	
	8	72	67	2,580,773	0	903,271	903,271	1,677,502	
	9	73	68	2,699,207	0	944,722	944,722	1,754,485	
	10	74	69	2,822,417	0	987,846	987,846	1,834,571	
	11	75	70	2,885,393	0	1,009,888	1,009,888	1,875,505	
	12	76	71	2,945,328	0		1,030,865	1,914,463	
	13	77	72	3,001,907	0		1,050,667	1,951,240	
	14	78	73	3,054,226	0		1,068,979	1,985,247	
	15	79	73 74	3,101,910	0			2,016,242	
	16	80	75	3,144,250	0			2,010,242	
	17	81	76	3,180,477	0		1,113,167	2,043,702	
	18	82	70 77	3,210,222	0			2,086,644	
	19	83	78	3,232,179	0		1,123,376	2,100,916	
	20	84	78 79	3,245,945	0	1,136,081	1,136,081	2,100,910	
	20	04	13	3,243,343	0	1,130,001	1,130,001	2,109,004	
	21	85	80	3,251,214	0	1,137,925	1,137,925	2,113,289	
	22	86	81	3,247,134	0	1,136,497	1,136,497	2,110,637	
	23	87	82	3,232,813	0	1,131,484	1,131,484	2,101,329	
	24	88	83	3,207,325	0	1,122,564	1,122,564	2,084,761	
	25	89	84	3,169,708	0	1,109,398	1,109,398	2,060,310	
	26	90	85	3,120,914	0	1,092,320	1,092,320	2,028,594	
	27	91	86	3,060,271	0	1,071,095	1,071,095	1,989,176	
	28	92	87	2,987,133	0	1,045,497	1,045,497	1,941,636	
	29	93	88	2,900,894	0	1,015,313	1,015,313	1,885,581	
	30	94	89	2.802.278	0	980.797	980.797	1.821.481	

0 980,797 980,797

1,821,481

This report does not take into account the impact of the state death tax. Check with your legal and tax advisers for the precise calculation of your state's death tax on your current and future circumstances.

<sup>\*</sup>The value of the plan assets is also included on the heirs' income tax return. To avoid double taxation, the federal estate tax attributable to the gain is allowed as an itemized deduction on the heirs' income tax return.

#### **Client Information Summary**

Client Information Summary Page: 1 Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove, Age 65 & Marie Grove, Age 60

#### **Current Assets**

<u>Liquid Assets:</u> Liquid Assets (Taxable Interest) \$ 700,000

Liquid Assets (Tax Exempt Interest) 900,000 Equity Assets 1,000,000 Tax Deferred Assets 0

Defined Contribution Plan Assets for George Grove Retirement Plan Assets 750,000 Defined Contribution Plan AssetsMarie Grove

Retirement Plan Asset 900,000

Total Defined Contribution Plan Assets: 1,650,000

Total Liquid Assets 4,250,000

Illiquid Assets: Principal Residence 700,000

Personal Property 500,000 Closely-held Business 5,000,000

Total Illiquid Assets 6,200,000

Other Assets: Total Other Assets Inside the Estate 0

Total Estate Assets \$10,450,000

Total Other Assets Outside the Estate

#### **Funding Options for Required Cash Flow**

Retirement Plan Assets: IRS Required Minimum Distributions Only Cash Flow Funding: Interest and Dividend Income First

The information in this presentation is not guaranteed; it is for illustration purposes only. Tax rates, interest and inflation rates, and IRS tax codes may, and probably will, change in the future; therefore, you should consult your tax adviser for additional information about potential taxes and IRS revisions.

# **Client Information Summary**

Client Information Summary Page: 2 Date: [Current date appears here] Presented By: [Licensed user's name appears here]

For: George Grove, Age 65 & Marie Grove, Age 60

#### **Assumptions Used**

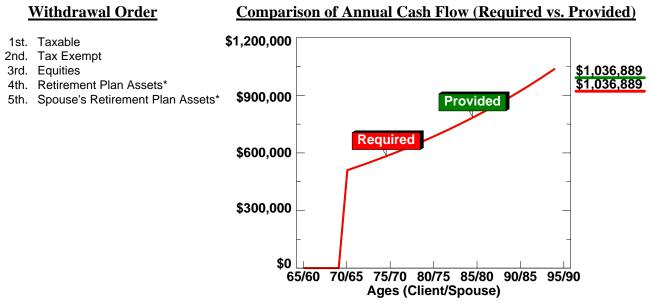
Income Tax Rates:	Retirement	40.00%
Life Expectancy:	Joint	29 Years
	George Grove	Age 93
	Marie Grove	Age 88
Taxable Account:		Taxable
	Yield Assumption	4.00%
Tax Exempt Accoun	<u>nt:</u>	Tax Exempt
	Yield Assumption	3.00%
Equities:		Equity
	Growth Rate	7.00%
	Dividend Rate	1.00%
Retirement Plan Ass	sets George Grove:	
	Defined Contr. Yield Assumption	7.50%
Retirement Plan Ass	sets Marie Grove:	
	Defined Contr. Yield Assumption	7.50%

### Analysis of After Tax Cash Flow Requirements

For: George Grove Marie Grove Presented By: [Licensed user's name appears here]

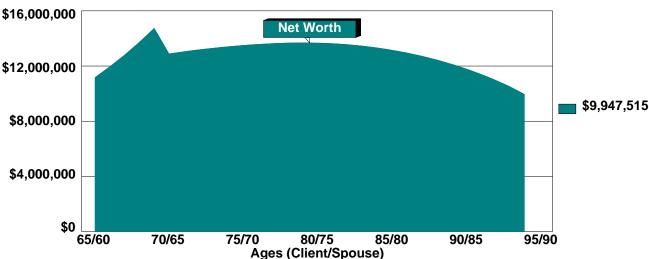
Date: [Current date appears here]

Below is a list of your liquid assets. It is suggested that you withdraw funds to meet your after tax cash flow requirements from each liquid asset in the order presented. The Cash Flow graph on the right illustrates whether your liquid assets are sufficient to provide the required cash flow.



As you can see in the Cash Flow graph above, your liquid assets are sufficient to provide withdrawals to meet your required after tax cash flow in all years illustrated. The graph below shows your remaining total Net Worth.





<sup>\*</sup>Required minimum distributions only.

### **Cash Flow Analysis**

Cash Flow Analysis Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

		Annual	Cash Flow Re	equired	Annual Cash Flow Provided					
			(1)	(2)	(3) Total After Tax	(4) After Tax	(5)	(6)		
Year	Client Age	Spouse Age	After Tax Spendable Cash Flow Required*	Expected After Tax Cash Flow	Cash Flow from Retirement	Cash Flow from Taxable & Tax Exempt + Accounts +		Total After Tax Cash Flow Provided*		
1	65	60	0	0	0	0	0	0		
2	66	61	0	0	0	0	0	0		
3	67	62	0	0	0	0	0	0		
4	68	63	0	0	0	0	0	0		
5	69	64	0	0	0	0	0	0		
6	70	65	510,081	30,336	22,423	304,551	152,771	510,081		
7	71	66	525,383	31,246	23,773	42,724	427,640	525,383		
8	72	67	541,145	32,183	25,201	42,724	441,037	541,145		
9	73	68	557,379	33,149	26,712	42,724	454,794	557,379		
10	74	69	574,100	34,143	28,309	42,724	468,924	574,100		
11	75	70	591,323	71,557	66,731	42,724	410,311	591,323		
12	76	71	609,063	73,704	70,726	42,724	421,909	609,063		
13	77	72	627,335	75,915	74,789	42,724	433,907	627,335		
14	78	73	646,155	78,192	79,241	42,724	445,998	646,155		
15	79	74	665,539	80,538	83,749	42,724	458,528	665,539		
16	80	75	685,506	82,954	88,490	42,724	471,338	685,506		
17	81	76	706,071	85,443	93,469	42,724	484,435	706,071		
18	82	77	727,253	88,006	98,436	42,724	498,087	727,253		
19	83	78	749,071	90,646	103,904	42,724	511,797	749,071		
20	84	79	771,543	93,365	109,317	50,431	518,430	771,543		
21	85	80	794,689	96,166	114,606	77,589	506,328	794,689		
22	86	81	818,530	99,051	120,068	104,892	494,519	818,530		
23	87	82	843,086	102,023	125,693	132,375	482,995	843,086		
24	88	83	868,378	105,084	131,470	160,076	471,748	868,378		
25	89	84	894,429	108,236	137,385	188,040	460,768	894,429		
26	90	85	921,262	111,483	142,324	217,404	450,051	921,262		
27	91	86	948,900	114,828	147,237	247,247	439,588	948,900		
28	92	87	977,367	118,273	152,085	277,636	429,373	977,367		
29	93	88	1,006,688	121,821	156,822	308,645	419,400	1,006,688		
30	94	89	1,036,889	125,475	160,676	93,907	656,831	1,036,889		

<sup>\*</sup>IMPORTANT NOTE: For this plan to be financially sound, column (6) must equal column (1).

Column (1): assumes 3.00% inflation.

Column (2): see "Expected Cash Flow".

Column (3): see "Summary of Retirement Plan Assets".

Column (4): see detail reports for Taxable and Tax Exempt Accounts.

Column (5): see "Details of Equity Assets" and "Details of Portfolio Turnover".

## **Expected Cash Flow**

Expected Cash Flow Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

			(1)	(2)
			After Tax Cash Flow	Total
	Client	Cnauca	from Social	Expected After Tax
Year	Age	Spouse Age	Security*	Cash Flow
——	——	——	———	
1	65	60	0	0
2	66	61	0	0
3	67	62	0	0
4	68	63	0	0
5	69	64	0	0
6 7	70 71	65 66	30,336 31,246	30,336 31,246
8	71	67	32,183	32,183
9	73	68	33,149	33,149
10	74	69	34,143	34,143
10	, ,	00	04,140	04,140
11	75	70	71,557	71,557
12	76	71	73,704	73,704
13	77	72	75,915	75,915
14	78	73	78,192	78,192
15	79	74	80,538	80,538
16	80	75	82,954	82,954
17	81	76	85,443	85,443
18	82	77	88,006	88,006
19	83	78	90,646	90,646
20	84	79	93,365	93,365
21	85	80	96,166	96,166
22	86	81	99,051	99,051
23	87	82	102,023	102,023
24	88	83	105,084	105,084
25	89	84	108,236	108,236
26	90	85	111,483	111,483
27	91	86	114,828	114,828
28	92	87	118,273	118,273
29	93	88	121,821	121,821
30	94	89	125,475	125,475

2,083,817 2,083,817

Column (1) assumes 3.00% inflation.

<sup>\*</sup>The above calculations are based upon client furnished data. These results may be based on incomplete information. For precise estimates, call the Social Security Administration at 1-800-772-1213 or go to http://socialsecurity.gov/estimator/.

# **Details of Spendable Cash Flow Required**

Required Cash Flow Details Page: 1 Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

Year	Client Age	Spouse Age	(1) After Tax Cash Flow for Living Expenses	(2) After Tax Spendable Cash Flow Required
1	65	60	0	0
2	66	61	0	0
3	67	62	0	0
4	68	63	0	0
5	69	64	0	0
6	70	65	510,081	510,081
7	71	66	525,383	525,383
8	72	67	541,145	541,145
9	73	68	557,379	557,379
10	74	69	574,100	574,100
11	75	70	591,323	591,323
12	76	71	609,063	609,063
13	77	72	627,335	627,335
14	78	73	646,155	646,155
15	79	74	665,539	665,539
16	80	75	685,506	685,506
17	81	76	706,071	706,071
18	82	77	727,253	727,253
19	83	78	749,071	749,071
20	84	79	771,543	771,543
21	85	80	794,689	794,689
22	86	81	818,530	818,530
23	87	82	843,086	843,086
24	88	83	868,378	868,378
25	89	84	894,429	894,429
26	90	85	921,262	921,262
27	91	86	948,900	948,900
28	92	87	977,367	977,367
29	93	88	1,006,688	1,006,688
30	94	89	1,036,889	1,036,889

18,597,165 18,597,165

Column (1) assumes 3.00% inflation.

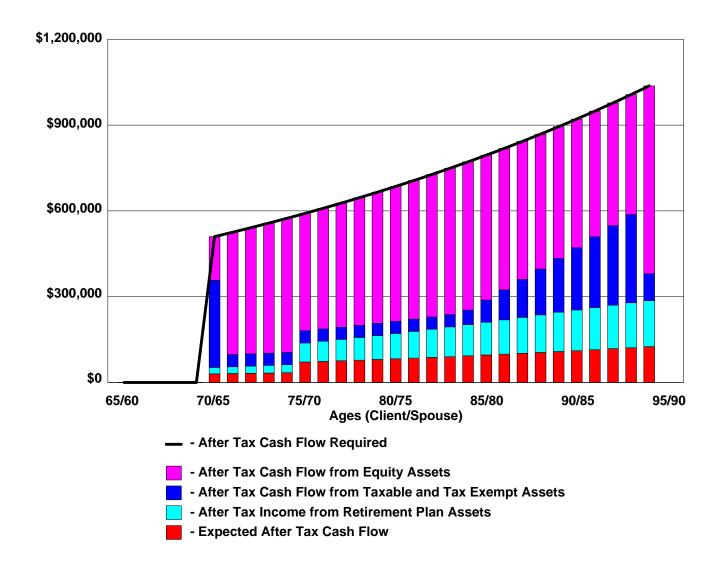
#### **Sources of Cash Flow**

Presented By: [Licensed user's name appears here]

Date: [Current date appears here]

For: George Grove & Marie Grove

### **30 Year Graphic Analysis**



# **Details of Defined Contribution Plan Assets for George Grove**

Defined Contribution Assets Page: 1 Date: [Current date appears here] Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

Retirement Plan Assets Initial Value 750,000		As	nent Plan ssets t Basis 0	Retiremen Asset Yield 7.50%	s I	Retirement Income Tax Rate 40.00%	
			(1)	(2)	(3)	(4)	(5)
	Year	Client Age	Beginning of Year Plan Assets	Required Minimum Distribution	Distribution from Retirement Plan Assets	Year End Retirement Plan Assets	After Tax Cash Flow from Retirement Plan Assets
	1	65	750,000	0	0	798,188	0
	2	66	798,188	0	0	849,472	0
	3	67	849,472	0	0	904,051	0
	4	68	904,051	0	0	962,136	0
	5	69	962,136	0	0	1,023,953	0
	6	70	1,023,953	37,371	37,371	1,049,970	22,423
	7	71	1,049,970	39,622	39,622	1,075,263	23,773
	8	72	1,075,263	42,002	42,002	1,099,648	25,201
	9	73	1,099,648	44,520	44,520	1,122,920	26,712
	10	74	1,122,920	47,182	47,182	1,144,854	28,309
	11	75	1,144,854	49,994	49,994	1,165,205	29,996
	12	76	1,165,205	52,964	52,964	1,183,702	31,778
	13	77	1,183,702	55,835	55,835	1,200,332	33,501
	14	78	1,200,332	59,130	59,130	1,214,524	35,478
	15	79	1,214,524	62,283	62,283	1,226,272	37,370
	16	80	1,226,272	65,576	65,576	1,235,271	39,346
	17	81	1,235,271	69,010	69,010	1,241,193	41,406
	18	82	1,241,193	72,584	72,584	1,243,692	43,550
	19	83	1,243,692	76,300	76,300	1,242,397	45,780
	20	84	1,242,397	80,155	80,155	1,236,916	48,093
	21	85	1,236,916	83,575	83,575	1,227,443	50,145
	22	86	1,227,443	87,053	87,053	1,213,660	52,232
	23	87	1,213,660	90,572	90,572	1,195,246	54,343
	24	88	1,195,246	94,114	94,114	1,171,880	56,468
	25	89	1,171,880	97,657	97,657	1,143,242	58,594
	26	90	1,143,242	100,284	100,284	1,109,968	60,170
	27	91	1,109,968	102,775	102,775	1,071,905	61,665
	28	92	1,071,905	105,089	105,089	1,028,934	63,053
	29	93	1,028,934	107,181	107,181	980,976	64,309
	30	94	980,976	107,800	107,800	929,278	64,680

1,830,628 1,830,628 1,098,375

Column (1) includes only deductible contributions.

Column (2) projects an estimate of the required minimum distribution based on the Uniform Lifetime table life expectancy factors, recalculated each year based on asset value and client age.

Column (4) has been reduced by an assumed management fee of 1.00%.

# **Details of Defined Contribution Plan Assets for Marie Grove**

Defined Contribution Assets Page: 2 Date: [Current date appears here] Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

Retirement Plan Assets Initial Value 900,000		ets √alue	As	nent Plan ssets t Basis 0	Retiremen Asset Yield 7.50%	s I	Retirement Income Tax Rate 40.00%	
			(1)	(2)	(3)	(4)	(5)	
	Year	Spouse Age	Beginning of Year Plan Assets	Required Minimum Distribution	Distribution from Retirement Plan Assets	Year End Retirement Plan Assets	After Tax Cash Flow from Retirement Plan Assets	
	1	60	900,000	0	0	957,825	0	
	2	61	957,825	0	0	1,019,365	0	
	3	62	1,019,365	0	0	1,084,859	0	
	4	63	1,084,859	0	0	1,154,561	0	
	5	64	1,154,561	0	0	1,228,742	0	
	6	65	1,228,742	0	0	1,307,689	0	
	7	66	1,307,689	0	0	1,391,708	0	
	8	67	1,391,708	0	0	1,481,125	0	
	9	68	1,481,125	0	0	1,576,287	0	
	10	69	1,576,287	0	0	1,677,563	0	
	11	70	1,677,563	61,225	61,225	1,720,188	36,735	
	12	71	1,720,188	64,913	64,913	1,761,626		
	13	72	1,761,626	68,814	68,814	1,801,575	41,288	
	14	73	1,801,575	72,938	72,938	1,839,702	43,763	
	15	74	1,839,702	77,298	77,298	1,875,638	46,379	
	16	75	1,875,638	81,906	81,906	1,908,979	49,144	
	17	76	1,908,979	86,772	86,772	1,939,284	52,063	
	18	77	1,939,284	91,476	91,476	1,966,530	54,886	
	19	78	1,966,530	96,873	96,873	1,989,782	58,124	
	20	79	1,989,782	102,040	102,040	2,009,029	61,224	
	21	80	2,009,029	107,435	107,435	2,023,771	64,461	
	22	81	2,023,771	113,060	113,060	2,033,474	67,836	
	23	82	2,033,474	118,917	118,917	2,037,567	71,350	
	24	83	2,037,567	125,004	125,004	2,035,445	75,002	
	25	84	2,035,445	131,319	131,319	2,026,466		
	26	85	2,026,466	136,923	136,923	2,010,946		
	27	86	2,010,946	142,620	142,620	1,988,366		
	28	87	1,988,366	148,386	148,386	1,958,199		
	29	88	1,958,199	154,189	154,189	1,919,918		
	30	89	1,919,918	159,993	159,993	1,873,000	95,996	

2,142,101 2,142,101 1,285,261

Column (1) includes only deductible contributions.

Column (2) projects an estimate of the required minimum distribution based on the Uniform Lifetime table life expectancy factors, recalculated each year based on asset value and client age.

Column (4) has been reduced by an assumed management fee of 1.00%.

#### **Details of Taxable Account\***

Taxable

Taxable Assets

Taxable Account Detail Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

Retirement

For: George Grove & Marie Grove

		Ir	nitial Value	Yield	Income Ta		
			700,000	4.00%	40.00	%	
			(4)	(2)	(2)	(4)	<b>(F)</b>
			(1) Beginning	(2) Net	(3)	(4)	(5) Year End
			of Year	After Tax	Balance in	After Tax	After Tax
	Client	Spouse	Balance	Account	Account	Interest	Value of
Year	Age	Age	in Account -	Withdrawal =	to Accrue +	Earned =	Account
1	65	60	700,000	0	700,000	16,800	716,800
2	66	61	716,800	0	716,800	17,203	734,003
3	67	62	734,003	0	734,003	17,616	751,619
4	68	63	751,619	0	751,619	18,039	769,658
5	69	64	769,658	0	769,658	18,472	788,130
6	70	65	788,130	274,162	513,968	12,335	526,303
7	71	66	526,303	12,335	513,968	12,335	526,303
8	72	67	526,303	12,335	513,968	12,335	526,303
9	73	68	526,303	12,335	513,968	12,335	526,303
10	74	69	526,303	12,335	513,968	12,335	526,303
11	75	70	526,303	12,335	513,968	12,335	526,303
12	76	71	526,303	12,335	513,968	12,335	526,303
13	77	72	526,303	12,335	513,968	12,335	526,303
14	78	73	526,303	12,335	513,968	12,335	526,303
15	79	74	526,303	12,335	513,968	12,335	526,303
16	80	75	526,303	12,335	513,968	12,335	526,303
17	81	76	526,303	12,335	513,968	12,335	526,303
18	82	77	526,303	12,335	513,968	12,335	526,303
19	83	78	526,303	12,335	513,968	12,335	526,303
20	84	79	526,303	20,042	506,261	12,150	518,411
21	85	80	518,411	47,200	471,211	11,309	482,520
22	86	81	482,520	74,503	408,017	9,792	417,809
23	87	82	417,809	101,986	315,823	7,580	323,403
24	88	83	323,403	129,687	193,716	4,649	198,365
25	89	84	198,365	157,651	40,714	977	41,691
26	90	85	41,691	41,691	0	0	0
27	91	86	0	0	0	0	0
28	92	87	0	0	0	0	0
29	93	88	0	0	0	0	0
30	94	89	0	0	0	0	0

1,007,277 307,277

<sup>\*</sup>Assumes yield is subject to income tax.

## **Details of Tax Exempt Account\***

Tax Exempt Assets

Initial Value

Tax Exempt Account Detail Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

Tax Exempt

Yield

For: George Grove & Marie Grove

			900,000		3.00%		
Year	Client Age	Spouse Age	(1) Beginning of Year Balance in Account	(2) Tax Exempt Account Withdrawal =	(3)  Balance in  Account to Accrue +	(4)  Tax Exempt Interest Earned =	(5) Year End Value of Account
1	65	60	900,000	0	900,000	27,000	927,000
2	66	61	927,000	0	927,000	27,810	954,810
3	67	62	954,810	0	954,810	28,644	983,454
4	68	63	983,454	0	983,454	29,504	1,012,958
5	69	64	1,012,958	0	1,012,958	30,389	1,043,347
6	70	65	1,043,347	30,389	1,012,958	30,389	1,043,347
7	71	66	1,043,347	30,389	1,012,958	30,389	1,043,347
8	72	67	1,043,347	30,389	1,012,958	30,389	1,043,347
9	73	68	1,043,347	30,389	1,012,958	30,389	1,043,347
10	74	69	1,043,347	30,389	1,012,958	30,389	1,043,347
			, ,	,		•	
11	75	70	1,043,347	30,389	1,012,958	30,389	1,043,347
12	76	71	1,043,347	30,389	1,012,958	30,389	1,043,347
13	77	72	1,043,347	30,389	1,012,958	30,389	1,043,347
14	78	73	1,043,347	30,389	1,012,958	30,389	1,043,347
15	79	74	1,043,347	30,389	1,012,958	30,389	1,043,347
16	80	75	1,043,347	30,389	1,012,958	30,389	1,043,347
17	81	76	1,043,347	30,389	1,012,958	30,389	1,043,347
18	82	77	1,043,347	30,389	1,012,958	30,389	1,043,347
19	83	78	1,043,347	30,389	1,012,958	30,389	1,043,347
20	84	79	1,043,347	30,389	1,012,958	30,389	1,043,347
21	85	80	1,043,347	30,389	1,012,958	30,389	1,043,347
22	86	81	1,043,347	30,389	1,012,958	30,389	1,043,347
23	87	82	1,043,347	30,389	1,012,958	30,389	1,043,347
24	88	83	1,043,347	30,389	1,012,958	30,389	1,043,347
25	89	84	1,043,347	30,389	1,012,958	30,389	1,043,347
26	90	85	1,043,347	175,713	867,634	26,029	893,663
27	91	86	893,663	247,247	646,416	19,392	665,808
28	92	87	665,808	277,636	388,172	11,645	399,817
29	93	88	399,817	308,645	91,172	2,735	93,907
30	94	89	93,907	93,907	0	0	0

1,710,928 810,928

<sup>\*</sup>Assumes yield is not subject to income tax.

### **Details of Equity Assets**

Equity Assets Detail Page: 1 Date: [Current date appears here] Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

	Co	Initial st Basis 00,000	Grow 7.009		end Tax	idend Rate .00%	Retiremen Income Tax R 40.00%		omposite Cap Tax Rai 29.509	te*	Turnove Assumpti 10.00%	on
			(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Year		Spouse Age	Beginning of Year Value of Asset +	Fund Deposits** -	Sale of Equities +	Capital Growth	After Tax Reinvested + Dividends =	Year End Value of Assets Before Turnover	Net Year End Value of Assets After Turnover***	After Tax Dividend Cash Flow	After Tax Equity Sales + Cash Flow =	Combined After Tax Cash Flow
1	65	60	1,000,000	0	0	70,000	7,500	1,077,500	1,055,919	0	0	0
2	66	61	1,055,919	0	0	73,914	7,919	1,137,752	1,114,802	0	0	0
3	67	62	1,114,802	0	0	78,036	8,361	1,201,199	1,176,822	0	0	0
4	68	63	1,176,822	0	0	82,378	8,826	1,268,026	1,242,158	0	0	0
5	69	64	1,242,158	0	0	86,951	9,316	1,338,425		0	-	0
6	70	65	1,310,999	6,521,961	96,267	541,569		8,278,262		58,025		152,771
7	71	66	8,167,562	0	379,906	545,136		8,332,792		58,407		427,640
8	72	67	8,211,884	0	397,795	546,986		8,361,075		58,606		441,037
9	73	68	8,231,611	0	416,004	547,092		8,362,699		58,617		454,794
10	74	69	8,226,218	0	434,576	545,415	0	8,337,057	8,195,001	58,437	410,487	468,924
11	75	70	8,195,001	0	374,954	547,403	0	8,367,450	8,219,695	58,650	351,661	410,311
12	76	71	8,219,695	0	389,638	548,104	0	8,378,161	8,225,743	58,725	363,184	421,909
13	77	72	8,225,743	0	404,746	547,470	0	8,368,467	8,212,367	58,657	375,250	433,907
14	78	73	8,212,367	0	419,969	545,468		8,337,866		58,443	,	445,998
15	79	74	8,179,015	0	435,705	542,032		8,285,342		58,075	,	458,528
16	80	75	8,124,636	0	451,803	537,098		8,209,931	8,048,239	57,546	,	471,338
17	81	76	8,048,239	0	468,292	530,596		8,110,543		56,849		484,435
18	82	77	7,948,712	0	485,490	522,426		7,985,648		55,974		498,087
19	83	78	7,824,520	0	502,870	512,516		7,834,166		54,912		511,797
20	84	79	7,674,572	0	512,516	501,344	0	7,663,400	7,505,994	53,715	464,715	518,430
21	85	80	7,505,994	0	501,344	490,326	0	7,494,976	7,339,934	52,535	453,793	506,328
22	86	81	7,339,934	0	490,326	479,473	0	7,329,081	7,176,540	51,372	443,147	494,519
23	87	82	7,176,540	0	479,473	468,795	0	7,165,862	7,015,928	50,228	432,767	482,995
24	88	83	7,015,928	0	468,795	458,299	0	7,005,432	6,858,183	49,104	422,644	471,748
25	89	84	6,858,183	0	458,299	447,992	0	6,847,876	6,703,370	47,999	412,769	460,768
26	90	85	6,703,370	0	447,992	437,876	0	6,693,254	6,551,527	46,915	403,136	450,051
27	91	86	6,551,527	0	437,876	427,956		6,541,607		45,852		439,588
28	92	87	6,402,680	0	427,956	418,231		6,392,955		44,810		429,373
29	93	88	6,256,835	0	418,231	408,702		6,247,306		43,790		419,400
30	94	89	6,113,991	0	686,378	379,933	0	5,807,546	5,683,376	40,707	616,124	656,831

6,521,961 10,987,201

41,922

1,336,950 10,074,557 11,411,507

Capital gains tax calculations assume a ratio of asset value to remaining cost basis in any given year.

<sup>\*</sup>The composite capital gains tax rate includes 30.00% short-term gains subject to ordinary income tax and 70.00% long-term gains subject to capital gains tax of 25.00%.

<sup>\*\*</sup>Column (2) includes proceeds from the sale of illiquid assets.

<sup>\*\*\*</sup>Column (7) has been reduced by a 1.00% management fee.

#### **Details of Portfolio Turnover**

Portfolio Turnover Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

				Dividend 1.00%	Dividend Tax Rate 25.00%	Retirement Income Tax Rate 40.00%		Composite C Tax F 29.5	Rate*	Turno Assum 10.00	ption
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
Yr	Beginning of Year Cost Basis	Fund Deposits	Sale of Equities to Fund Needs	Capital Growth	After Tax Reinvested Dividends	Asset Value Before Turnover	Adjusted Cost Basis	Sale of Equities Caused by Turnover	Cost Basis Used by Turnover	After Tax Reinvested Turnover	Net Year End Value of Asset After Turnover**
1	700,000	0	) (	70,000	7,500	1,077,500	707,500	107,750	70,750	96.835	1,055,919
2	733,585	Ö		- ,	7,919	1,137,752	741,504	,	74,150	102,086	1,114,802
3	769,439	0	) (	78,036	8,361	1,201,199	777,800	120,120	77,780	107,630	1,176,822
4	807,650	0	) (	82,378	8,826	1,268,026	816,476		81,648	113,482	1,242,158
5	848,310	0	) (	86,951	9,316	1,338,425	857,626	133,843	85,763	119,659	1,310,999
6	891,523	6,521,961		,	0	8,278,262	7,322,372		732,237	799,627	8,167,562
7	7,389,762	0	,		0	8,332,792	7,046,035	,	704,603	795,320	8,211,884
8	7,136,751	0			0	8,361,075	6,791,038		679,104	789,791	8,231,611
9	6,901,725	0			0	8,362,699	6,552,929		655,293	782,882	8,226,218
10	6,680,518	0	434,576	545,415	0	8,337,057	6,327,599	833,706	632,760	774,427	8,195,001
11	6,469,266	O	,	,	0	8,367,450	6,173,271		617,327	772,017	8,219,695
12	6,327,961	0			0	8,378,161	6,027,997		602,800	768,486	8,225,743
13	6,193,683	0	,	,	0	8,368,467	5,888,924		588,892	763,700	8,212,367
14	6,063,732	0	,	,	0	8,337,866	5,753,641	,	575,364	757,552	8,179,015
15	5,935,829	0	,	,	0	8,285,342	5,619,621	,	561,962	749,895	8,124,636
16	5,807,554	0	- ,	,	0	8,209,931	5,484,602		548,460	740,596	8,048,239
17	5,676,738	0	, -	,	0	8,110,543	5,346,433		534,643	729,513	7,948,712
18	5,541,303	0	,	,	0	7,985,648	5,202,852		520,285	716,472	7,824,520
19 20	5,399,039	0	,	,	0	7,834,166 7,663,400	5,052,051	783,417 766,340	505,205 489,771	701,344	7,674,572
20	5,248,190	U	0 512,510	501,344	U	7,663,400	4,897,711	766,340	469,771	684,752	7,505,994
21	5,092,692	O	501,344	490,326	0	7,494,976	4,752,538	749,498	475,254	668,596	7,339,934
22	4,945,880	O	490,326	479,473	0	7,329,081	4,615,483		461,548	652,857	7,176,540
23	4,806,791	0	479,473	468,795	0	7,165,862	4,485,644	716,586	448,564	637,520	7,015,928
24	4,674,599	0	468,795	458,299	0	7,005,432	4,362,249	700,543	436,225	622,569	6,858,183
25	4,548,593	0	458,299	447,992	0	6,847,876	4,244,633	684,788	424,463	607,992	6,703,370
26	4,428,162	0	447,992	437,876	0	6,693,254	4,132,224	669,325	413,222	593,775	6,551,527
27	4,312,776	0	437,876	427,956	0	6,541,607	4,024,529	654,161	402,453	579,907	6,402,680
28	4,201,983	0	427,956	418,231	0	6,392,955	3,921,122	639,296	392,112	566,376	6,256,835
29	4,095,386	0	418,231	408,702	0	6,247,306	3,821,635	624,731	382,163	553,173	6,113,991
30	3,992,644	0	686,378	379,933	0	5,807,546	3,544,417	580,755	354,442	513,992	5,683,376

6,521,961 10,987,201 41,922

Column (2) includes proceeds from the sale of illiquid assets. \*\*Column (11) has been reduced by a 1.00% management fee.

Capital gains tax calculations assume a ratio of asset value to remaining cost basis in any given year.

<sup>\*</sup>The composite capital gains tax rate includes 30.00% short-term Column (2) includes proceeds gains subject to ordinary income tax and 70.00% long-term gains \*\*Column (11) has been reduce subject to capital gains tax of 25.00%.

### **Summary of Illiquid Assets**

Illiquid Assets Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

			(1)	(2)	(3)	(4)	(5)
Year	Client Age	Spouse Age	Principal Residence (5.00% Growth)* +	Replacement Residence (5.00% Growth) +	Personal Property (-5.00% Growth) +	Closely- held Business (10.00% Growth) =	Total Illiquid Assets
1	65	60	735,000	0	475,000	5,500,000	6,710,000
2	66	61	771,750	0	451,250	6,050,000	7,273,000
3	67	62	810,338	0	428,688	6,655,000	7,894,026
4	68	63	850,854	0	407,253	7,320,500	8,578,607
5	69	64	893,397	0	386,890	8,052,550	9,332,837
6	70	65	0	420,000	367,546	0	787,546
7	71	66	0	441,000	349,169	0	790,169
8	72	67	0	463,050	331,710	0	794,760
9	73	68	0	486,203	315,125	0	801,328
10	74	69	0	510,513	299,368	0	809,881
11	75	70	0	536,038	284,400	0	820,438
12	76	71	0	562,840	270,180	0	833,020
13	77	72	0	590,982	256,671	0	847,653
14	78	73	0	620,531	243,837	0	864,368
15	79	74	0	651,558	231,646	0	883,204
16	80	75	0	684,136	220,063	0	904,199
17	81	76	0	718,343	209,060	0	927,403
18	82	77	0	754,260	198,607	0	952,867
19	83	78	0	791,973	188,677	0	980,650
20	84	79	0	831,571	179,243	0	1,010,814
21	85	80	0	873,150	170,281	0	1,043,431
22	86	81	0	916,807	161,767	0	1,078,574
23	87	82	0	962,648	153,678	0	1,116,326
24	88	83	0	1,010,780	145,995	0	1,156,775
25	89	84	0	1,061,319	138,695	0	1,200,014
26	90	85	0	1,114,385	131,760	0	1,246,145
27	91	86	0	1,170,104	125,172	0	1,295,276
28	92	87	0	1,228,610	118,913	0	1,347,523
29	93	88	0	1,290,040	112,968	0	1,403,008
30	94	89	0	1,354,542	107,319	0	1,461,861

Capital gains tax and illustrated outstanding loan balances, if any, are deducted from proceeds. After tax proceeds from the sale(s) appear as a deposit on the Liquid Assets Report(s).

<sup>\*</sup>Principal residence presumed replaced at age 70. Any liquid funds created through the replacement are presumed to be reinvested in liquid assets.

Assumed asset liquidations: Closely-held Business in year 6.

# **Buy Replacement Residence**

## **Cash Flow Analysis**

Below is an analysis of the cash flow resulting from the purchase of the replacement residence in year 6.

### Year 6

-		893,397 Proceeds from sale of principal residence 300,000 Cost basis of principal residence					
	593,397	Gain from sale of principal residence					
-	500,000	Less excludable gain					
	93,397	Taxable gain from sale of residence					
		25.00% Capital gains tax	-	23,349			
		Mortgage balance payoff of principal residence	-	0			
		After tax cash flow from sale of principal residence	-	870,048			
		Cost of replacement residence	-	400,000			
		Cash flow reinvested in equity account		470.048			

# **Closely-held Business**

## **Cash Flow Analysis**

Below is an analysis of the cash flow resulting from the sale of Closely-held Business in year 6.

#### Year 6

-		Proceeds from sale of Closely-held Business Cost basis of Closely-held Business		8,052,550
	8,002,550	Taxable gain from sale of Closely-held Business 25.00% Capital gains tax	-	2,000,638
		After tax cash flow from sale of Closely-held Business		6,051,912
		Cash flow reinvested in equity account		6,051,912
		Total cash flow reinvested:		6,051,912

# Hypothetical Net Worth Numerical Illustration (After Providing Required Cash Flow)

Hypothetical Net Worth Illustration Page: 1 Date: [Current date appears here] Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

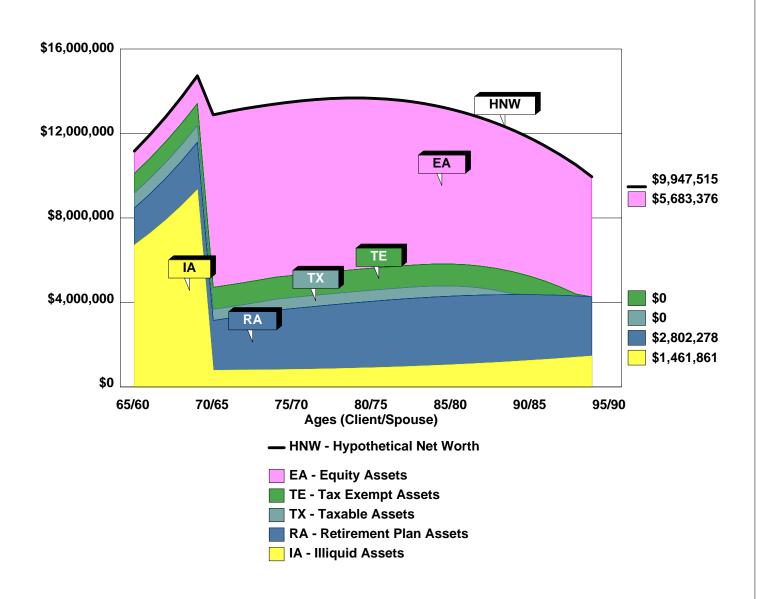
			(1)	(2)	(3)	(4)	(5)	(6)
			Year End	Year End	Year End	Year End	Year End	
	<b>.</b>	_	Value of	Value of	Value of	Value of	Value of	Year End
		Spouse	Illiquid	Retirement	Taxable	Tax Exempt	Equity	Hypothetical
Year	Age	Age	Assets +	Plan Assets +	Assets +	- Assets + -	Assets	= Net Worth
1	65	60	6,710,000	1,756,013	716,800	927,000	1,055,919	11,165,732
2	66	61	7,273,000	1,868,837	734,003	954,810	1,114,802	11,945,452
3	67	62	7,894,026	1,988,910	751,619	983,454	1,176,822	12,794,831
4	68	63	8,578,607	2,116,697	769,658	1,012,958	1,242,158	13,720,078
5	69	64	9,332,837	2,252,695	788,130	1,043,347	1,310,999	14,728,008
6	70	65	787,546	2,357,659	526,303	1,043,347	8,167,562	12,882,417
7	71	66	790,169	2,466,971	526,303	1,043,347	8,211,884	13,038,674
8	72	67	794,760	2,580,773	526,303	1,043,347	8,231,611	13,176,794
9	73	68	801,328	2,699,207	526,303	1,043,347	8,226,218	13,296,403
10	74	69	809,881	2,822,417	526,303	1,043,347	8,195,001	13,396,949
11	75	70	820,438	2,885,393	526,303	1,043,347	8,219,695	13,495,176
12	76	71	833,020	2,945,328	526,303	1,043,347	8,225,743	13,573,741
13	77	72	847,653	3,001,907	526,303	1,043,347	8,212,367	13,631,577
14	78	73	864,368	3,054,226	526,303	1,043,347	8,179,015	13,667,259
15	79	74	883,204	3,101,910	526,303	1,043,347	8,124,636	13,679,400
16	80	75	904,199	3,144,250	526,303	1,043,347	8,048,239	13,666,338
17	81	76	927,403	3,180,477	526,303	1,043,347	7,948,712	13,626,242
18	82	77	952,867	3,210,222	526,303	1,043,347	7,824,520	13,557,259
19	83	78	980,650	3,232,179	526,303	1,043,347	7,674,572	13,457,051
20	84	79	1,010,814	3,245,945	518,411	1,043,347	7,505,994	13,324,511
21	85	80	1,043,431	3,251,214	482,520	1,043,347	7,339,934	13,160,446
22	86	81	1,078,574	3,247,134	417,809	1,043,347	7,176,540	12,963,404
23	87	82	1,116,326	3,232,813	323,403	1,043,347	7,015,928	12,731,817
24	88	83	1,156,775	3,207,325	198,365	1,043,347	6,858,183	12,463,995
25	89	84	1,200,014	3,169,708	41,691	1,043,347	6,703,370	12,158,130
26	90	85	1,246,145	3,120,914	0	893,663	6,551,527	11,812,249
27	91	86	1,295,276	3,060,271	0	665,808	6,402,680	11,424,035
28	92	87	1,347,523	2,987,133	0	399,817	6,256,835	10,991,308
29	93	88	1,403,008	2,900,894	0	93,907	6,113,991	10,511,800
30	94	89	1,461,861	2,802,278	0	0	5,683,376	9,947,515
50	J-T	00	1,701,001	2,002,210	U	U	5,005,570	3,347,313

# Hypothetical Net Worth (After Providing Required Cash Flow)

Presented By: [Licensed user's name appears here]
Date: [Current date appears here]

For: George Grove & Marie Grove

### 30 Year Graphic Analysis



# Wealth Transfer Summary (After Providing Required Cash Flow)

Wealth Transfer Page: 1
Date: [Current date appears here]

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

			(1)	(2)	(3)	(4)	(5)
Year	Client S	Spouse Age	Total Estate Assets* -	Total Transfer Taxes =	Net Estate to Heirs	Year End Total Assets Outside + the Estate =	Year End Wealth Transferred to Heirs
1	65	60	11,165,732	740,895	10,424,837	0	10,424,837
2	66	61	11,945,452	899,911	11,045,541	0	11,045,541
3	67	62	12,794,831	1,074,375	11,720,456	0	11,720,456
4	68	63	13,720,078	1,271,264	12,448,814	0	12,448,814
5	69	64	14,728,008	1,556,269	13,171,739	0	13,171,739
6	70	65	12,882,417	955,810	11,926,607	0	11,926,607
7	71	66	13,038,674	935,895	12,102,779	0	12,102,779
8	72	67	13,176,794	912,837	12,263,957	0	12,263,957
9	73	68	13,296,403	944,722	12,351,681	0	12,351,681
10	74	69	13,396,949	987,846	12,409,103	0	12,409,103
11	75	70	13,495,176	1,009,888	12,485,288	0	12,485,288
12	76	71	13,573,741	1,030,865	12,542,876	0	12,542,876
13	77	72	13,631,577	1,050,667	12,580,910	0	12,580,910
14	78	73	13,667,259	1,068,979	12,598,280	0	12,598,280
15	79	74	13,679,400	1,085,668	12,593,732	0	12,593,732
16	80	75	13,666,338	1,100,488	12,565,850	0	12,565,850
17	81	76	13,626,242	1,113,167	12,513,075	0	12,513,075
18	82	77	13,557,259	1,123,578	12,433,681	0	12,433,681
19	83	78	13,457,051	1,131,263	12,325,788	0	12,325,788
20	84	79	13,324,511	1,136,081	12,188,430	0	12,188,430
21	85	80	13,160,446	1,137,925	12,022,521	0	12,022,521
22	86	81	12,963,404	1,136,497	11,826,907	0	11,826,907
23	87	82	12,731,817	1,131,484	11,600,333	0	11,600,333
24	88	83	12,463,995	1,122,564	11,341,431	0	11,341,431
25	89	84	12,158,130	1,109,398	11,048,732	0	11,048,732
26	90	85	11,812,249	1,092,320	10,719,929	0	10,719,929
27	91	86	11,424,035	1,071,095	10,352,940	0	10,352,940
28	92	87	10,991,308	1,045,497	9,945,811	0	9,945,811
29	93	88	10,511,800	1,015,313	9,496,487	0	9,496,487
30	94	89	9,947,515	980,797	8,966,718	0	8,966,718

Summary at Life Expectancy (Year 29)

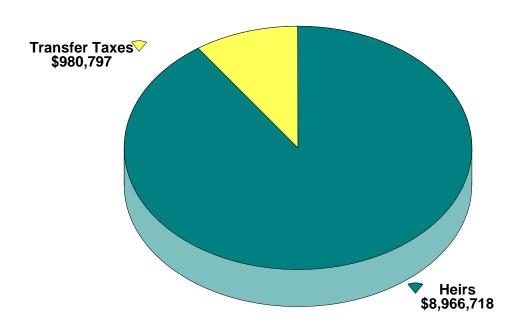
Total Estate Assets Wealth Transferred to Heirs \$ 10,511,800 \$ 9,496,487

#### **Distribution of Assets**

Presented By: [Licensed user's name appears here] Date: [Current date appears here] For: George Grove & Marie Grove

# **Summary Analysis at Ages 94/89**

#### **Estate Distribution**



#### **Transfer Tax Details**

Transfer Tax Page: 1 Presented By: [Licensed user's name appears here] For: George Grove

8 Marie Grove

			(1)	(2)	(3)	(4)	(5) Remaining	(6)	(7)	(8)
					Total		Available Unified	,	Income Tax on Retirement	Total
	Client	Spouse	Liquid	Illiquid	Estate	Taxable	Credit	Estate	Plan	Transfer
Year	Age	Age	Assets +	Assets =		Estate	Equivalent*	Tax +		Taxes
1	65	60	4,455,732	6,710,000	11,165,732	11,165,732	10,680,000	194,293	546,602	740,895
2	66	61	4,672,452	7,273,000	11,945,452	11,945,452	11,000,000	378,181	521,730	899,911
3	67	62	4,900,805	7,894,026	12,794,831	12,794,831	11,340,000	581,932	492,443	1,074,375
4	68	63	5,141,471	8,578,607	13,720,078	13,720,078	11,680,000	816,031	455,233	1,271,264
5	69	64	5,395,171	9,332,837	14,728,008	14,728,008	12,020,000	1,083,203	473,066	1,556,269
6	70	65	12,094,871	787,546	12,882,417	12,882,417	12,380,000	200,967	754,843	955,810
7	71	66	12,248,505	790,169	13,038,674	13,038,674	12,760,000	111,470	824,425	935,895
8	72	67	12,382,034	794,760	13,176,794	13,176,794	13,140,000	14,718	898,119	912,837
9	73	68	12,495,075	801,328	13,296,403	13,296,403	13,540,000	0	944,722	944,722
10	74	69	12,587,068	809,881	13,396,949	13,396,949	13,940,000	0	987,846	987,846
11	75	70	12,674,738	820,438	13,495,176	13,495,176	14,360,000	0	1,009,888	1,009,888
12	76	71	12,740,721	833,020	13,573,741	13,573,741	14,780,000	0	1,030,865	1,030,865
13	77	72	12,783,924	847,653	13,631,577	13,631,577	15,240,000	0	1,050,667	1,050,667
14	78	73	12,802,891	864,368	13,667,259	13,667,259	15,680,000	0	1,068,979	1,068,979
15	79	74	12,796,196	883,204	13,679,400	13,679,400	16,160,000	0	1,085,668	1,085,668
16	80	75	12,762,139	904,199	13,666,338	13,666,338	16,640,000	0	1,100,488	1,100,488
17	81	76	12,698,839	927,403	13,626,242	13,626,242	17,140,000	0	1,113,167	1,113,167
18	82	77	12,604,392	952,867	13,557,259	13,557,259	17,660,000	0	1,123,578	1,123,578
19	83	78	12,476,401	980,650	13,457,051	13,457,051	18,180,000	0	1,131,263	1,131,263
20	84	79	12,313,697	1,010,814	13,324,511	13,324,511	18,740,000	0	1,136,081	1,136,081
21	85	80	12,117,015	1,043,431	13,160,446	13,160,446	19,300,000	0	1,137,925	1,137,925
22	86	81	11,884,830	1,078,574	12,963,404	12,963,404	19,880,000	0	1,136,497	1,136,497
23	87	82	11,615,491	1,116,326	12,731,817	12,731,817	20,480,000	0	1,131,484	1,131,484
24	88	83	11,307,220	1,156,775	12,463,995	12,463,995	21,080,000	0	1,122,564	1,122,564
25	89	84	10,958,116	1,200,014	12,158,130	12,158,130	21,720,000	0	1,109,398	1,109,398
26	90	85	10,566,104	1,246,145	11,812,249	11,812,249	22,380,000	0	1,092,320	1,092,320
27	91	86	10,128,759	1,295,276	11,424,035	11,424,035	23,040,000	0	1,071,095	1,071,095
28	92	87	9,643,785	1,347,523	10,991,308	10,991,308	23,740,000	0	1,045,497	1,045,497
29	93	88	9,108,792	1,403,008	10,511,800	10,511,800	24,440,000	0	1,015,313	1,015,313
30	94	89	8,485,654	1,461,861	9,947,515	9,947,515	25,180,000	0	980,797	980,797

Column (1) includes taxable assets, tax exempt assets, equity assets, and retirement plan assets. Column (2) is net of any liabilities.

Column (6) assumes half the amount shown in column (5) is transferred to a credit shelter trust by the first spouse to die.

This report does not take into account the impact of the state death tax. Check with your legal and tax advisers for the precise calculation of your state's death tax on your current and future circumstances.

<sup>\*</sup>Unified Credit Equivalent is indexed for inflation at 3.00%.

### **Details of Transfer Taxation of Defined Contribution Plan Assets**

Transfer Taxation Page: 1 Date: [Current date appears here]

2,802,278

Presented By: [Licensed user's name appears here]

For: George Grove & Marie Grove

George Grove's Retirement Plan Account Plan Assets Plan Assets Plan Assets Initial Value Cost Basis Yield 750,000 0 7.50%			Marie Grove's Retirement Plan Assets Plan Asset Initial Value Cost Basis 900,000 0		ets Plan Assets		Heirs' Income Tax Rate 35.00%		
				(1)	(2) Federal	(3)	(4) Total Taxes	(5) Heirs'	
					Estate Tax		Attributed	After Tax	
				Plan	on	Income	to Plan	Plan	
		Client	Spouse	Assets	Plan	Tax on	Assets	Assets	
	Year	Age	Age	in Estate	Assets*	Gain*	(2)+(3)	(1) - (4)	
	1	65	60	1,756,013	194,293	546,602	740,895	1,015,118	
	2	66	61	1,868,837	378,181	521,730	899,911	968,926	
	3	67	62	1,988,910	581,932	492,443	1,074,375	914,535	
	4	68	63	2,116,697	816,031	455,233	1,271,264	845,433	
	5	69	64	2,252,695	901,078	473,066	1,374,144	878,551	
	6	70	65	2,357,659	200,967	754,843	955,810	1,401,849	
	7	71	66	2,466,971	111,470	824,425	935,895	1,531,076	
	8	72	67	2,580,773	14,718	898,119	912,837	1,667,936	
	9	73	68	2,699,207	0	944,722	944,722	1,754,485	
	10	74	69	2,822,417	0	987,846	987,846	1,834,571	
	11	75	70	2,885,393	0	1,009,888	1,009,888	1,875,505	
	12	76	71	2,945,328	0	1,030,865	1,030,865	1,914,463	
	13	77	72	3,001,907	0		1,050,667	1,951,240	
	14	78	73	3,054,226	0	1,068,979	1,068,979	1,985,247	
	15	79	74	3,101,910	0	1,085,668	1,085,668	2,016,242	
	16	80	75	3,144,250	0		1,100,488	2,043,762	
	17	81	76	3,180,477	0		1,113,167	2,067,310	
	18	82	77	3,210,222	0		1,123,578	2,086,644	
	19	83	78	3,232,179	0		1,131,263	2,100,916	
	20	84	79	3,245,945	0	1,136,081	1,136,081	2,109,864	
	21	85	80	3,251,214	0		1,137,925	2,113,289	
	22	86	81	3,247,134	0	1,136,497	1,136,497	2,110,637	
	23	87	82	3,232,813	0	1,131,484	1,131,484	2,101,329	
	24	88	83	3,207,325	0		1,122,564	2,084,761	
	25	89	84	3,169,708	0		1,109,398	2,060,310	
	26	90	85	3,120,914	0	1,092,320	1,092,320	2,028,594	
	27	91	86	3,060,271	0		1,071,095	1,989,176	
	28	92	87	2,987,133	0		1,045,497	1,941,636	
	29	93	88	2,900,894	0	1,015,313	1,015,313	1,885,581	
	30	94	89	2.802.278	0	980.797	980.797	1.821.481	

0 980,797 980,797

1,821,481

This report does not take into account the impact of the state death tax. Check with your legal and tax advisers for the precise calculation of your state's death tax on your current and future circumstances.

<sup>\*</sup>The value of the plan assets is also included on the heirs' income tax return. To avoid double taxation, the federal estate tax attributable to the gain is allowed as an itemized deduction on the heirs' income tax return.