For: Jack and Amy Hudson



"The best way to predict the future is to create it."

Abraham Lincoln

Presented By:

[Licensed user's name appears here]

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**InsMark Compare** 

#### **Preface**

In the accompanying pages is an analysis that compares costs and benefits of different life insurance policies.

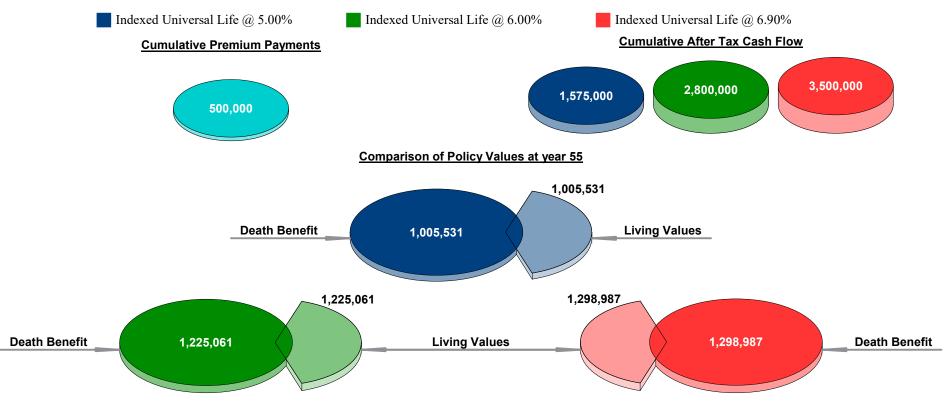
There are three policies included in this analysis, allowing you to easily review how the plans differ in terms of premiums, loan proceeds, cash accumulation, death benefits, and internal rates of return.

A mathematical evaluation is not the only important item to study when purchasing life insurance. Others are:

- 1. The financial strength of the company;
- 2. Suitability of the type of plan;

- 3. Plan provisions and contractual guarantees;
- 4. Reputation of the agent or broker.

An analysis of these points, along with conclusions drawn from the accompanying reports, should be useful to you as part of the evaluation of your life insurance purchase. Below is a graphic summarizing the results of the accompanying presentation.



This graphic and the other reports in this presentation assume the non-guaranteed values of the life insurance policies under consideration. These non-guaranteed values are hypothetical only. Actual results will vary and be more or less favorable depending upon a number of factors. Please review all carrier illustrations and disclaimers in conjunction with this presentation.

### Comparison of Insurance Policies

Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

#### Risk Profile

In the accompanying pages is a financial analysis that compares costs and benefits of different types of life insurance policies, such as Whole Life, Universal Life, Indexed Universal Life, and Variable Universal Life.

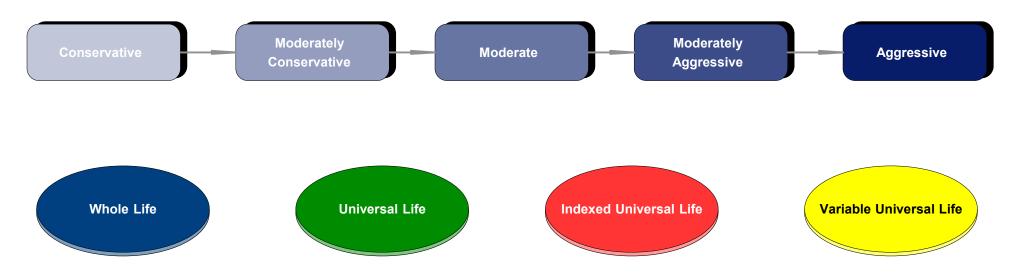
Each life insurance policy type has specific pros and cons. A determination of which policy is the most suitable for you depends on where you fall on the scale below (with Whole Life typically being the most conservative and Variable Universal Life the most aggressive).

Accordingly, before making a final decision on which policy is best for you and your specific needs and circumstances, you need to understand

variations in premiums, policy cash flow, cash values, death benefits, and respective rates of return coupled with your personal risk tolerance.

Your financial adviser can help determine which policy is most suitable for you. The pages in this presentation should be useful to you in making your decision.

#### Which Life Insurance Policy Type is Best for You?



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### Comparison of Insurance Policies

Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

### Comparison of Values

Indexed Universal Life Indexed Universal Life Indexed Universal Life Interest Rate: 5.00% Interest Rate: 6.00% Interest Rate: 6.90% Carrier Z Carrier Z Carrier Z Conservative **Moderately Conservative** Moderate (2) (3)(4)(5) (6)(7)(8) (9) (10) (11)(12)(13)After Tax After Tax After Tax **Policy Policy** Year End Year End Year End Year End **Policy** Year End Year End **Premium** Accum Cash Death Loan Accum Cash Death Loan Accum Cash Death Male Loan Value\* Value\* Value\* Value\* **Payment Proceeds** Benefit **Proceeds Benefit** Value\* Value\* **Benefit** Yr Age Proceeds 45 25,000 0 21,684 4,626 608,474 0 21,933 4,875 608,723 0 22,156 5,098 608,946 2 46 25.000 0 44.602 27.785 631.392 0 45.366 28.548 632,156 46.058 29.240 632.848 0 3 47 655.628 657.206 25.000 0 68.838 52,273 70.416 53,851 71,856 55.291 658,646 4 48 25,000 0 94,467 78,166 681,257 0 97,194 80,893 683,984 0 99,701 83,400 686,491 5 49 121.570 25.000 105.539 708.360 0 125.820 109.789 712.610 0 129.755 113.724 716.545 6 50 25.000 0 150.232 134,477 737.022 0 156.421 140.666 743.211 162,195 146,440 748.985 7 51 25,000 0 180,541 165,068 767,331 0 189,134 173,660 775,924 197,208 181,735 783,998 8 52 25,000 212,594 199,702 799,384 224,104 211,212 810,894 235,000 222,108 821,790 0 0 9 53 25,000 0 246,489 236,173 833,279 0 261,487 251,171 848,277 0 275,791 265,475 862,581 10 54 25,000 0 283,391 275,657 870,181 0 302,518 294,784 889,308 0 320,897 313,163 907,687 11 55 25.000 0 322.407 317.250 909.197 0 346.373 341.215 933.163 0 369.576 364.418 956.366 12 56 950,447 393,244 980,034 422,107 25,000 0 363,657 361,081 0 390,668 0 419,531 1,008,897 13 57 25.000 0 407.261 407.261 994.051 0 443.331 443.331 1.030.121 0 478.788 478.788 1.065.578 14 58 453.369 25.000 0 453.369 1.040.159 0 496.872 496.872 1.083.662 0 539.964 539.964 1.126.754 15 59 25.000 502.129 502.129 1.088.919 0 554.107 554.107 1.140.897 605.996 605.996 1,192,786 16 60 25,000 0 554,654 554,654 1,141,444 0 616,259 616,259 1,203,049 0 678,238 678,238 1,265,028 17 61 609,945 25,000 0 609,945 1,196,735 0 682,443 682,443 1,269,233 755,956 755,956 1,342,746 0 18 62 25,000 0 668,133 668,133 1,254,923 0 752,910 752,910 1,339,700 839.556 839,556 1,426,346 19 63 25,000 0 729,360 729,360 1,316,150 0 827,931 827,931 1,414,721 929,480 929,480 1,516,270 20 64 25,000 793,773 907,791 1,026,199 0 793,773 1,380,563 0 907,791 1,494,581 1,026,199 1,612,989 21 65 45,000 838,461 791,211 958,903 80,000 1,000,321 0 969,344 885,344 1,079,213 100,000 1,105,321 1,221,385 22 66 885.607 788.744 957,009 80.000 862.804 1.189.410 974.160 0 45.000 1.035.004 1.059.454 100.000 1.200.147 23 67 786.390 0 45.000 935.345 954.752 80.000 1.105.043 840.233 1.039.141 100.000 1,278,787 947.775 1,177,957 24 68 987,814 952,089 817,696 0 45,000 784,161 80,000 1,179,747 1,018,253 100,000 1,373,793 921,230 1,154,775 25 69 45,000 1,043,168 782,082 948,989 80,000 1,259,430 795,277 996,786 100,000 1,474,802 894.610 1,130,579 26 70 0 1,101,582 780,192 945,429 80,000 1,344,446 773,085 974,752 100,000 1,582,232 868,031 1,105,366 45,000 27 71 929,868 937,953 1,163,343 778,633 80,000 1,435,293 751,364 100,000 1,696,679 841,768 1,062,336 45,000 28 72 45,000 1,228,668 777,473 912,626 80,000 1,532,406 730,280 898,845 100,000 1,818,665 816,008 1,016,061 29 73 1,297,813 776,808 893,611 1,636,278 710,047 857,312 100,000 1,948,787 790,998 966,388 45,000 80,000 30 74 0 45.000 1.371.062 776.757 872.731 80,000 1.747.461 690.918 813.241 100,000 2.087.712 767.034 913.173 500.000 450,000 800,000 1,000,000

<sup>\*</sup>This illustration assumes the nonguaranteed values continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

### Comparison of Insurance Policies

Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

### Comparison of Values

Indexed Universal Life Indexed Universal Life Indexed Universal Life Interest Rate: 5.00% Interest Rate: 6.00% Interest Rate: 6.90% Carrier Z Carrier Z Carrier Z Conservative **Moderately Conservative** Moderate (2) (3)(4)(5) (6)(7)(8) (9) (10)(11)(12)(13)After Tax After Tax After Tax **Policy Policy** Year End Year End Year End Year End **Policy** Year End Year End **Premium** Accum Cash **Death** Loan Accum Cash **Death** Accum Cash Death Male Loan Loan Value\* Value\* **Payment Proceeds** Value\* Value\* Benefit **Proceeds Benefit** Value\* Value\* **Benefit** Yr Age Proceeds 31 75 0 1,448,735 777,464 849,901 80,000 1,866,570 673,199 766,528 100,000 2,236,190 744,477 856,286 45,000 32 76 1.530.687 778.602 855,137 80.000 1.993.639 656,601 756.283 100.000 2.394.276 722.978 842.691 0 45.000 33 77 641,286 0 45.000 1,617,135 780.196 861,053 80.000 2,129,176 747,745 100.000 2,562,587 702,724 830.853 34 78 45,000 1,708,301 782,266 867,681 80,000 2,273,710 627,425 741,110 100,000 2,741,769 683,912 821,001 0 35 79 0 45.000 1.804.419 784.832 875.053 80.000 2.427.802 615.203 736.593 100.000 2.932.510 666.761 813.386 36 80 0 45.000 1,905,708 787,892 883,177 80.000 2,592,016 604,787 734,387 100.000 3,135,502 651.465 808.240 37 81 0 45,000 2,012,352 791,395 892,012 80,000 2,766,883 596,293 734,637 100,000 3,351,399 638,160 805,730 38 82 737,538 2,124,573 901,547 2,953,008 589,887 3,580,945 627,045 806,092 45,000 795,318 80,000 100,000 39 83 0 45.000 2,242,587 799,620 911,749 80,000 3,151,000 585,724 743,274 100,000 3,824,896 618,300 809,545 40 84 0 45,000 2,366,468 804,101 922,425 80,000 3,361,292 583,752 751,816 100,000 4,083,789 611,864 816,053 41 85 0 45.000 2.496.265 808.531 933.344 80.000 3.584.295 583,878 763.093 100.000 4,358,136 607.615 825.522 42 86 2,632,159 944,396 777,206 4,648,685 0 45,000 812,788 80,000 3,820,614 586,176 100,000 605,637 838,072 43 87 0 45.000 2,774,187 816.598 955.307 80.000 4.070.667 590.507 794.040 100.000 4.955.954 605.754 853.552 44 88 819.495 813.190 100.000 5.280.160 0 45.000 2.922.215 965,606 80.000 4,334,627 596.459 607,451 871.459 45 89 603.589 834,223 0 45.000 3,076,106 821.001 974.806 80.000 4,612,666 100.000 5.621.514 610.168 891.244 46 90 0 45,000 3,235,595 820,484 982,264 80,000 4,904,756 611,226 856,464 100,000 5,979,971 613,058 912.057 47 91 821,412 957,593 5,217,134 833,613 3,404,528 80,000 624,927 100,000 6,363,158 622,900 877,426 0 45,000 48 92 45.000 3,584,573 825,051 932,589 80,000 5,552,938 647,121 813,709 100,000 6,774,977 642,706 845.955 49 93 0 45,000 3,777,983 833,235 908,795 80,000 5,916,345 681,237 799,564 100,000 7,220,641 676,756 821,169 50 94 3,987,607 888,248 794,899 7,706,770 45,000 848,372 80,000 6,312,636 731,772 100,000 730,691 807,759 51 95 0 873,355 804,208 45,000 4,216,802 873,355 80,000 6,748,114 804,208 100,000 8,241,309 811,426 811,426 52 96 901,306 888.539 888.539 8.813.332 906.955 0 45.000 4.459.175 901.306 80.000 7.213.641 100.000 906.955 53 97 985.932 0 45.000 4,715,485 932.472 932.472 80.000 7.711.289 985.932 100.000 9,425,567 1,018,871 1,018,871 54 98 10,080,945 0 45.000 4,986,533 967,119 967,119 80,000 8,243,274 1,097,649 1,097,649 100.000 1,148,915 1,148,915 55 99 45.000 **5,27**3,165 1,005,531 1,005,531 000,08 8,811,967 1,225,061 1,225,061 100,000 10,782,619 1,298,987 1,298,987

2,800,000

3.500.000

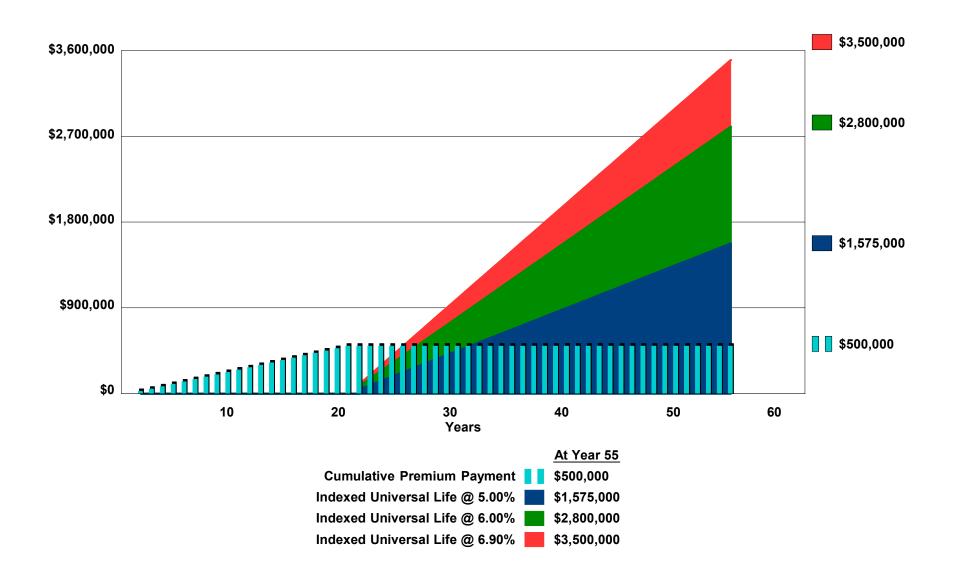
Date: [Current date appears here]

500.000

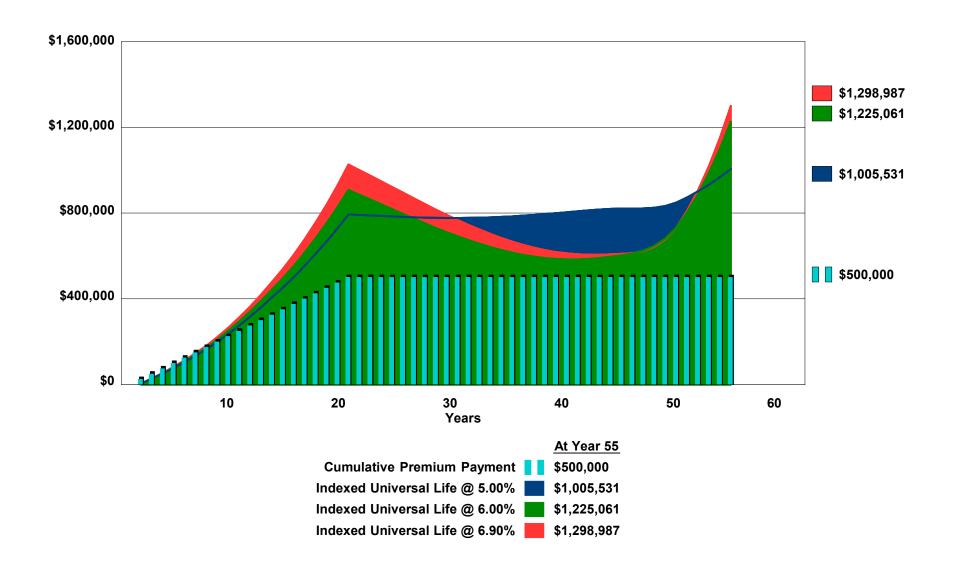
1,575,000

<sup>\*</sup>This illustration assumes the nonguaranteed values continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

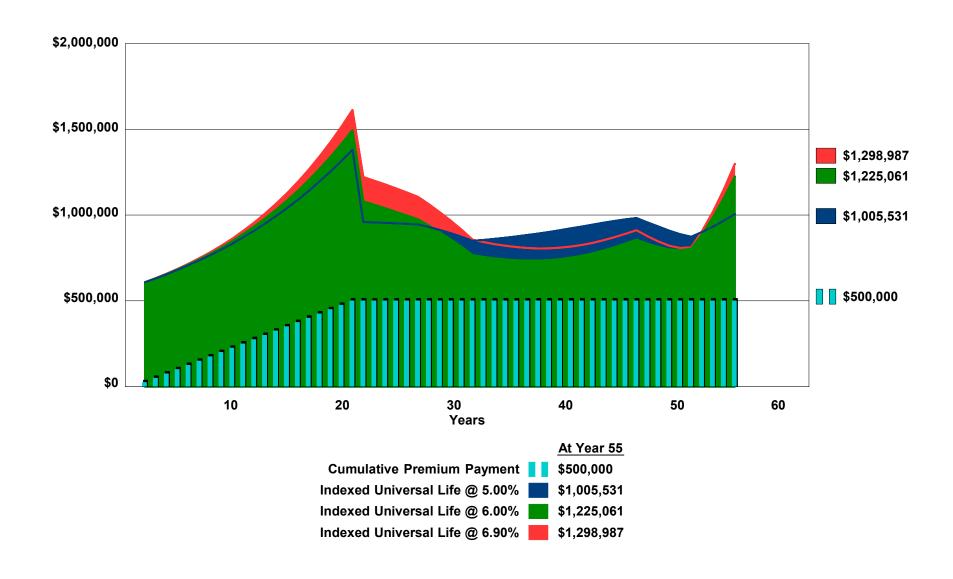
# 55 Year Summary Analysis of Cumulative After Tax Loan Proceeds



# 55 Year Summary Analysis of Cash Values



# 55 Year Summary Analysis of Death Benefits



# **Various Financial Alternatives 1**

Date: [Current date appears here] Page 9 of 40

#### **Preface**

A decision to acquire additional life insurance can represent one of several significant phases in your overall financial planning.

An important part of this decision involves the comparison of the life insurance policy to alternative investment possibilities.

To help you make an informed decision about acquiring the policy, the accompanying presentation shows financial data regarding life insurance compared to these alternatives:

Taxable Account;
Tax Deferred Account;

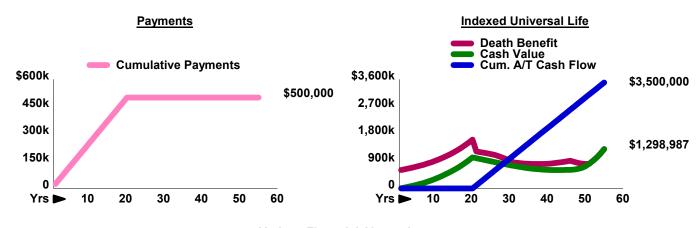
Equity Mutual Fund.

The study offers information from which you and your advisers can draw informed conclusions about the suitability of either plan.

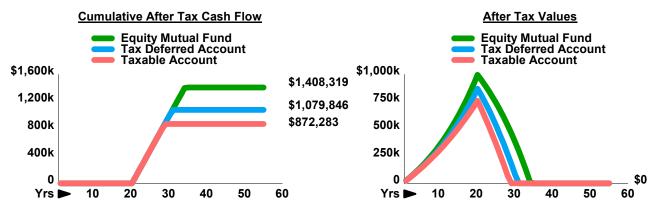
Following are major features of the life insurance policy for you to consider as part of your overall assessment:

- 1. Income tax free death benefits;
- 2. Probate free death benefits:
- 3. Accumulating cash values;
- 4. Income tax deferred growth of cash values;
- 5. Competitive current interest rate;
- 6. Tax free access to cash values via policy loans;
- 7. Privacy of all transactions;
- 8. Advance of death benefits in certain adverse health circumstances -- as defined in the policy contract.

Favorable income tax consequences combine with significant policy values and benefits to produce a life insurance solution that has a considerable amount of financial leverage.







This graphic assumes the non-guaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable.

Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

### Comparison of Values

Taxable Account Yield 6.90%

Tax Deferred Account Yield 6.90% Equity Mutual Fund Growth 6.90%

Equity Mutual Fund Dividend 2.00%

Dividend Tax Rate 25.00%

Income Tax Rate 37.00% Indexed UL Interest Rate 6.90% Initial Death Benefit 586,790

			After Tax	Values of Ide	ntical Allocati	ion to Variou	ıs Financial Alto	ernatives		Index	ed UL	
		(1)	(2a) After Tax Cash Flow	(2b)	(3a) After Tax Cash Flow	(3b)	(4a) After Tax Cash Flow	(4b)	(5a) After Tax	(5b)	(5c)	(5d)
		Life	from		from Tax	Tax	from	Equity	Policy	Year End	Year End	
	Male	Insurance	Taxable	Taxable	Deferred	Deferred	Equity	Mutual	Loan	Accum	Cash	Death
Yr	Age	Premium	Account	Account	Account	Account	Mutual Fund	Fund	Proceeds	Value*	Value*	Benefit
_												
1	45	25,000	0	25,953	0	26,087	0	26,709	0	22,156	5,098	608,946
2	46	25,000	0	52,896	0	53,335	0	55,135	0	46,058	29,240	632,848
3	47	25,000	0	80,865	0	81,825	0	85,334	0	71,856	55,291	658,646
4	48	25,000	0	109,902	0	111,644	0	117,390	0	99,701	83,400	686,491
5	49	25,000	0	140,045	0	142,881	0	151,404	0	129,755	113,724	716,545
6	50	25,000	0	171,337	0	175,635	0	187,486	0	162,195		748,985
7	51	25,000	0	203,822	0	210,011	0	225,759	0	197,208		783,998
8	52	25,000		237,546		246,121	0	266,355	0	235,000	_ ,	821,790
9	53	25,000	0	272,556	0	284,084	0	309,414	0	275,791	265,475	862,581
10	54	25,000	0	308,900	0	324,028	0	355,083	0	320,897	313,163	907,687
		05.000	•	0.40.000	•		•	400 500	•	000 570	004 440	050 000
11	55 50	25,000	0	346,630	0	366,090	0	403,522	0	369,576	364,418	956,366
12	56 57	25,000	0	385,799	0	410,417	0	454,898	0	422,107	419,531 478,788	1,008,897
13 14	57 58	25,000	0	426,460 468,672	0	457,163 506,497	0	509,390	0	478,788		1,065,578 1,126,754
15	50 59	25,000	0		0	558,596	0	567,186	0	539,964	539,964	
	60	25,000 25,000	0	512,493 557,985	0	613.653	0	628,487 693,504	0	605,996 678,238	605,996 678,238	1,192,786 1,265,028
16 17	61	25,000 25,000	0	605,212	0	671,869	0	762,465	0	•	755,956	1,265,026
18	62	25,000 25,000	0	654,238	0	733,465	0	835,606	0	755,956 839,556	839,556	1,342,746
19	63	25,000	0	705,134	0	798,672	0	913,183	0	929,480	929,480	1,516,270
20	64	25,000	0	757,971	0	867,740	0	995,464	0	1,026,199	1,026,199	1,612,989
20	04	25,000	U	757,971	U	867,740	U	333,404	U	1,020,199	1,020,199	1,012,909
21	65	0	100,000	683,056	100,000	807,950	100,000	949,432	100,000	1,105,321	1,000,321	1,221,385
22	66	0	100,000	605,285	100,000	744,033	100,000	900,307	100,000	1,189,410	974,160	1,200,147
23	67	0	100,000	524,549	100,000	675,706	100,000	848,035	100,000	1,278,787	947,775	1,177,957
24	68	0	100,000	440,735	100,000	602,665	100,000	792,483	100,000	1,373,793	921,230	1,154,775
25	69	0	100,000	353,725	100,000	524,584	100,000	733,480	100,000	1,474,802	894,610	1,130,579
26	70	0	100,000	263,399	100,000	443,041	100,000	670,826	100,000	1,582,232	868,031	1,105,366
27	71	0	100,000	169,628	100,000	357,953	100,000	604,304	100,000	1,696,679	841,768	1,062,336
28	72	0	100,000	72,283	100,000	269,166	100,000	533,677	100,000	1,818,665	816,008	1,016,061
29	73	0	72,283	0	100,000	176,519	100,000	458,694	100,000	1,948,787	790,998	966,388
30	74	0	0	0	100,000	79,846	100,000	379,088	100,000	2,087,712	767,034	913,173
		500,000	872,283		1,000,000		1,000,000		1,000,000			

Note: Tax Deferred Account values do not reflect surrender charges or market rate adjustments, if any.

\*This illustration assumes the nonguaranteed values continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

See the accompanying reports for year-by-year details: Equity Account Details; Portfolio Turnover Details Tax Deferred Account

Management fees reflected in columns (2b) & (4b): TA = 0.50%, EMF = 0.50%

Tax Deferred Account is assessed: Income tax each year. Column (3b) values are after tax.

Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

### Comparison of Values

Taxable Account Yield 6.90% Tax Deferred Account Yield 6.90% Equity Mutual Fund Growth 6.90%

Equity Mutual Fund Dividend 2.00%

Dividend Tax Rate 25.00%

Income Tax Rate 37.00% Indexed UL Interest Rate 6.90% Initial Death Benefit 586,790

			After Tax Values of Identical Allocation to Various Financial Alternatives				ernatives		Index	ed UL		
		(1)	(2a) After Tax Cash Flow	(2b)	(3a) After Tax Cash Flow	(3b)	(4a) After Tax Cash Flow	(4b)	(5a) After Tax	(5b)	(5c)	(5d)
	N 4 - 1 -	Life	from	Tanadala	from Tax	Tax	from	Equity	Policy	Year End	Year End	Beeth
.,	Male	Insurance	Taxable	Taxable	Deferred	Deferred	Equity	Mutual	Loan	Accum	Cash	Death
Yr —	Age	Premium	Account	Account	Account	Account	Mutual Fund	Fund	Proceeds	Value*	Value*	Benefit
31	75	0	0	0	79,846	0	100,000	294,572	100,000	2,236,190	744,477	856,286
32	76	0	0	0	0	0	100,000	204,846	100,000	2,394,276	722,978	842,691
33	77	0	0	0	0	0	100,000	109,587	100,000	2,562,587	702,724	830,853
34	78	0	0	0	0	0	100,000	8,454	100,000	2,741,769	683,912	821,001
35	79	0	0	0	0	0	8,319	0	100,000	2,932,510	666,761	813,386
36	80	0	0	0	0	0	0	0	100,000	3,135,502	651,465	808,240
37 38	81 82	0	0	0	0	0	0	0	100,000	3,351,399	638,160 627,045	805,730 806,092
39	83	0	0	0	0	0	0	0	100,000 100,000	3,580,945	618,300	809,545
40	ია 84	0	0	0	0	0	0	0	100,000	3,824,896 4,083,789	611,864	
40	04	U	U	U	U	U	U	U	100,000	4,003,709	611,004	816,053
41	85	0	0	0	0	0	0	0	100,000	4,358,136	607,615	825,522
42	86	0	0	0	0	0	0	0	100,000	4,648,685	605,637	838,072
43	87	0	0	0	0	0	0	0	100,000	4,955,954	605,754	853,552
44	88	0	0	0	0	0	0	0	100,000	5,280,160	607,451	871,459
45	89	0	0	0	0	0	0	0	100,000	5,621,514	610,168	891,244
46	90	0	0	0	0	0	0	0	100,000	5,979,971	613,058	912,057
47	91	0	0	0	0	0	0	0	100,000	6,363,158	622,900	877,426
48	92	0	0	0	0	0	0	0	100,000	6,774,977	642,706	845,955
49	93	0	0	0	0	0	0	0	100,000	7,220,641	676,756	821,169
50	94	0	0	0	0	0	0	0	100,000	7,706,770	730,691	807,759
51	95	0	0	0	0	0	0	0	100,000	8,241,309	811,426	811,426
52	96	0	0	0	0	0	0	0	100,000	8,813,332	906,955	906,955
53	97	0	0	0	0	0	0	0	100,000	9,425,567	1,018,871	1,018,871
54	98	0	0	0	0	0	0	0	100,000	10,080,945	1,148,915	1,148,915
55	99	0	0	0	0	0	0	0	100,000	10,782,619	1,298,987	1,298,987

Note: Tax Deferred Account values do not reflect surrender charges or market rate adjustments, if any.

872,283

1,079,846

\*This illustration assumes the nonguaranteed values continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

See the accompanying reports for year-by-year details: Equity Account Details; Portfolio Turnover Details Tax Deferred Account

3,500,000

Management fees reflected in columns (2b) & (4b): TA = 0.50%, EMF = 0.50%

Tax Deferred Account is assessed: Income tax each year. Column (3b) values are after tax.

500,000

1,408,319

Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

# Matching Values at Age 99 (Year 55)

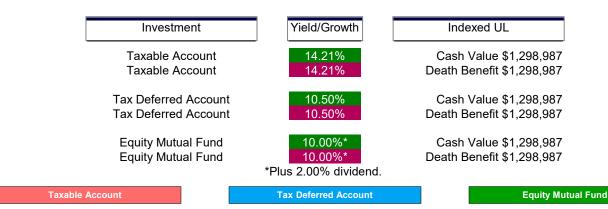
Taxable
Account
Yield
6.90%

Tax Deferred Account Yield 6.90% Equity Mutual Fund Growth 6.90% Equity Mutual Fund Dividend 2.00%

Dividend Tax Rate 25.00%

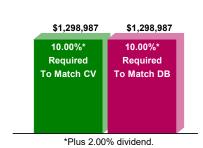
Income Tax Rate 37.00% Indexed UL Interest Rate 6.90% Initial Death Benefit 586,790

#### Yield/Growth Required by Various Investments in Addition to the Dividend Illustrated for the Equity Account to Match Indexed UL Policy Values over 55 years







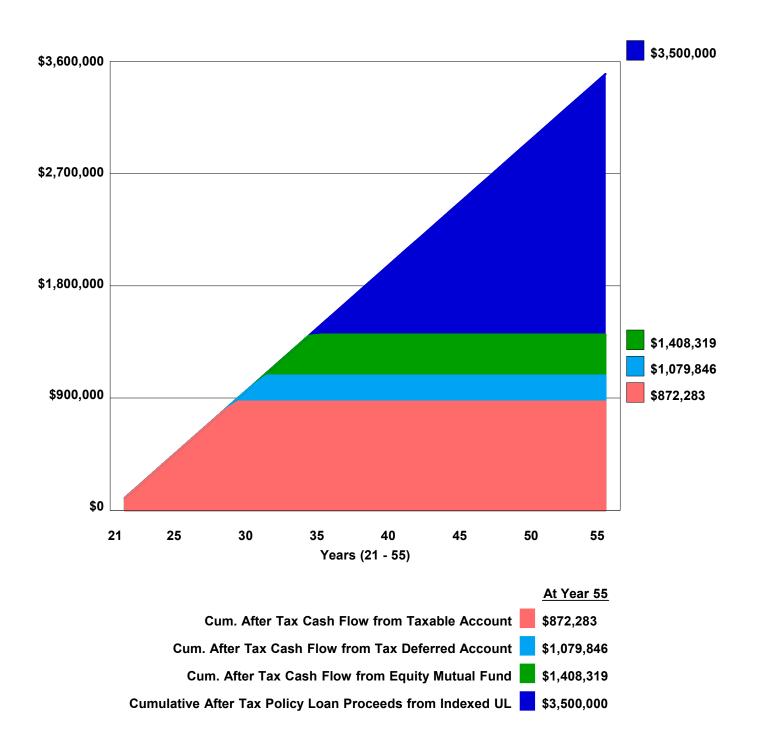


Income Tax Considerations

- 1. Taxable Account: Interest is taxed as earned.
- Tax Deferred Account: Interest is tax deferred. (Values assume tax is assessed in year shown only)
- 3. Equity Mutual Fund: Capital gains tax calculations are taxed based on a ratio of asset value to remaining cost basis in any given year.
- 4. Indexed Universal Life:
  - a. Death Benefit including cash value component is income tax free.
  - b. Loans are income tax free as long as the policy is kept in force.
  - c. Withdrawals and other non-loan policy cash flow up to cost basis (not in violation of IRC Section 7702) are income tax free as a return of premium.
  - d. Cash values shown assume most favorable combination of b and/or c.

This illustration assumes the nonguaranteed values continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

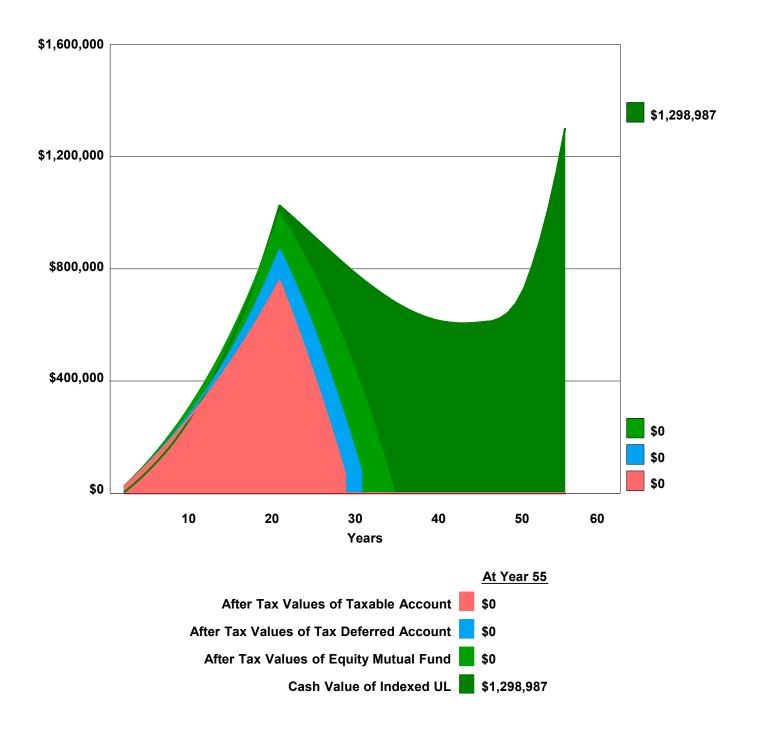
Cash Flow Comparison of Years 21 - 55



Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

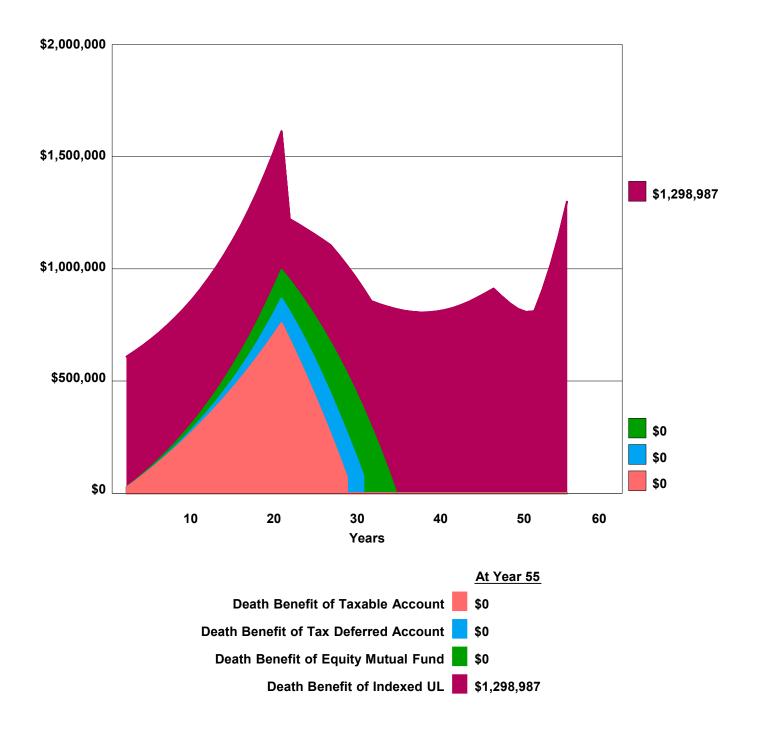
# 55 Year Comparison of Values



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Insured: Jack Hudson

# 55 Year Comparison of Death Benefit



Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

# Comparison of Plan Costs

Taxable	Tax Deferred	Equity	Equity			
Account	Account	Mutual Fund	Mutual Fund	Dividend	Income	Indexed UL
Yield	Yield	Growth	Dividend	Tax Rate	Tax Rate	Interest Rate
6.90%	6.90%	6.90%	2.00%	25.00%	37.00%	6.90%

				Various Financial Alternatives						
Year	Male Age	(1)	(2) Taxable Account Total Annual Costs	(3) Taxable Account Cum. Total Costs	(4) Tax Deferred Account Total Annual Costs	(5) Tax Deferred Account Cum. Total Costs	(6) Equity Mutual Fund Total Annual Costs	(7) Equity Mutual Fund Cum. Total Costs	(8) Policy Total Annual Costs	(9) Policy Cum. Total Costs
1	45	25,000	772	772	0	0	516	516	4,559	4,559
2	46	25,000	1,573	2,345	0	0	1,175	1,691	4,571	9,130
3	47	25,000	2,405	4,750	0	0	1,931	3,622	4,571	13,701
4	48	25,000	3,269	8,019	0	0	2,761	6,383	4,571	18,272
5	49	25,000	4,165	12,184	0	0	3,656	10,039	4,571	22,843
6	50	25,000	5,096	17,280	0	0	4,613	14,652	4,571	27,414
7	51	25,000	6,061	23,341	0	0	5,632	20,284	4,571	31,985
8	52	25,000	7,065	30,406	0	0	6,715	26,999	4,571	36,556
9	53	25,000	8,106	38,512	0	0	7,865	34,864	4,571	41,127
10	54	25,000	9,187	47,699	0	0	9,084	43,948	3,572	44,699
11	55	25,000	10,309	58,008	0	0	10,378	<b>54,326</b>	3,578	48,277
12	56	25,000	11,474	69,482	0	0	11,751	66,077	3,588	51,865
13	57	25,000	12,684	82,166	0	0	13,206	79,283	-,	55,470
14	58	25,000	13,939	96,105	0	0	14,751	94,034	3,607	59,077
15	59	25,000	15,242	111,347	0	0	16,388	110,422	3,607	62,684
16	60	25,000	16,595	127,942	0	0	18,126	128,548	,	65,359
17	61	25,000	18,000	145,942	0	0	19,968	148,516	2,922	68,281
18	62	25,000	19,457	165,399	0	0	21,922	170,438	-,	71,477
19	63	25,000	20,972	186,371	0	0	23,994	194,432		74,970
20	64	25,000	22,543	208,914	0	0	26,193	220,625	3,818	78,788
21	65	0	20,315	229,229	58,730	58,730	26,798	247,423	,	79,958
22	66	0	18,001	247,230	58,730	117,460	25,730	273,153		81,292
23	67	0	15,601	262,831	58,730	176,190	24,436	297,589		82,803
24	68	0	13,108	275,939	58,730	234,920	22,992	320,581	.,. ••	84,512
25	69	0	10,520	286,459	58,730	293,650	21,423	342,004	1,915	86,427
26	70	0	7,834	294,293	14,439	308,089	19,742	361,746	-,	88,540
27	71	0	5,045	299,338	10,839	318,928	17,951	379,697	-,	90,702
28	72	0	2,150	301,488	8,758	327,686	16,044	395,741	, -	92,877
29	73	0	0	301,488	6,586	334,272	14,019	409,760	2,115	94,992
30	74	0	0	301,488	4,319	338,591	11,867	421,627	1,958	96,950
		500,000	301,488		338,591		421,627		96,950	

#### 30 Year Summary

	Cumulative Plan Costs		Living Value	Death Benefit
Taxable Account Tax Deferred Account Equity Mutual Fund Indexed UL	301,488 338,591 421,627 96,950	872,283 1,000,000 1,000,000 1,000,000	79,846 379,088 767,034	79,846 379,088 913,173

<sup>\*</sup>This illustration assumes the nonguaranteed values continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

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Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

# Comparison of Plan Costs

Taxable	Tax Deferred	Equity	Equity			
Account	Account	Mutual Fund	Mutual Fund	Dividend	Income	Indexed UL
Yield	Yield	Growth	Dividend	Tax Rate	Tax Rate	Interest Rate
6 90%	6 90%	6.90%	2 00%	25 00%	37 00%	6.90%

					Various Financ	cial Alternative	Various Financial Alternatives					
		(1)	(2) Taxable	(3) Taxable	(4) Tax Deferred	(5) Tax Deferred	(6) Equity	(7) Equity	(8)	(9)		
			Account	Account	Account	Account	11	Mutual Fund	Policy	Policy		
			Total	Cum.	Total	Cum.	Total	Cum.	Total	Cum.		
	Male		Annual	Total	Annual	Total	Annual	Total	Annual	Total		
Year	Age	Premium	Costs	Costs	Costs	Costs	Costs	Costs	Costs	Costs		
31	75	0		301,488	1,953	340,544	9,585	431,212	1,672	98,622		
32	76	0	0	301,488	0	340,544	7,160	438,372		100,595		
33	77	0	0	301,488	0	340,544	4,585	442,957	2,325	102,920		
34	78	0	0	301,488	0	340,544	1,852	444,809	2,743	105,663		
35	79	0	0	301,488	0	340,544	135	444,944	3,229	108,892		
36	80	0	0	301,488	0	340,544	0	444,944	3,829	112,721		
37	81	0	0	301,488	0	340,544	0	444,944	4,624	117,345		
38	82	0	0	301,488	0	340,544	0	444,944	5,575	122,920		
39	83	0	0	301,488	0	340,544	0	444,944	6,720	129,640		
40	84	0	0	301,488	0	340,544	0	444,944	8,320	137,960		
41	85	0	0	301,488	0	340,544	0	444,944	10,435	148,395		
42	86	0	0	301,488	0	340,544	0	444,944	12,870	161,265		
43	87	0	0	301,488	0	340,544	0	444,944	15,896	177,16		
44	88	0	0	301,488	0	340,544	0	444,944	19,833	196,994		
45	89	0	0	301,488	0	340,544	0	444,944	24,698	221,692		
46	90	0	0	301,488	0	340,544	0	444,944	30,740	252,432		
47	91	0	0	301,488	0	340,544	0	444,944	30,596	283,028		
48	92	0	0	301,488	0	340,544	0	444,944	28,406	311,434		
49	93	0	0	301,488	0	340,544	0	444,944	23,204	334,638		
50	94	0	0	301,488	0	340,544	0	444,944	14,023	348,661		
51	95	0	0	301,488	0	340,544	0	444,944	90	348,751		
52	96	0	0	301,488	0	340,544	0	444,944	90	348,841		
53	97	0	0	301,488	0	340,544	0	444,944	90	348,93		
54	98	0	0	301,488	0	340,544	0	444,944	90	349,021		
	99	0	0	301,488	0	340.544	0	444.944	90	349,111		

340,544

55 Year Summary

349,111

444,944

	Cumulative Plan Costs		Living Value	Death Benefit
Taxable Account	301,488	872,283	0	0
Tax Deferred Account	340,544	1,079,846	0	0
Equity Mutual Fund	444,944	1,408,319	0	0
Indexed UL	349,111	3,500,000	1,298,987	1,298,987

<sup>\*</sup>This illustration assumes the nonguaranteed values continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

500,000

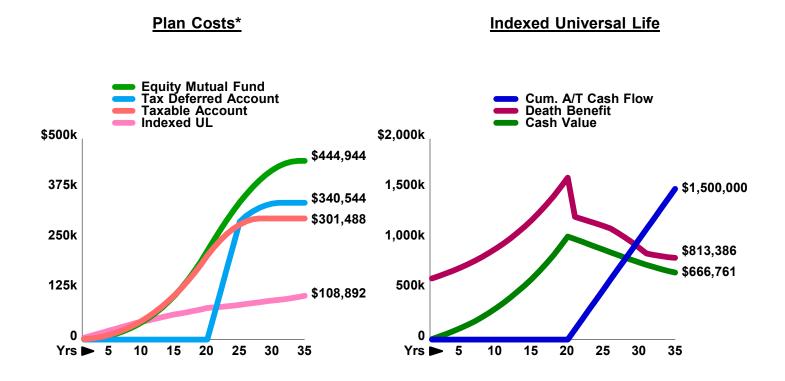
Date: [Current date appears here] Page 18 of 40

301,488

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Insured: Jack Hudson

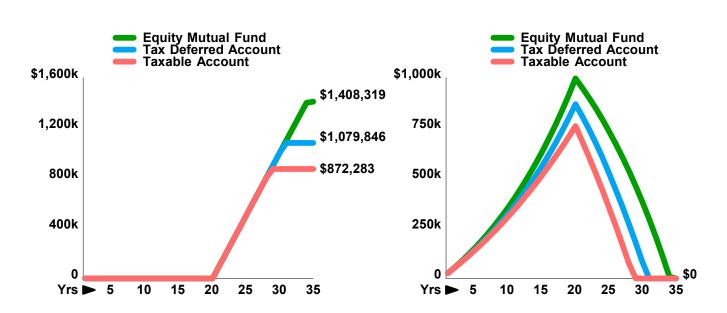
### 35 Year Analysis of Cumulative Plan Costs



#### **Various Financial Alternatives**

**Cumulative After Tax Cash Flow** 

**After Tax Values** 

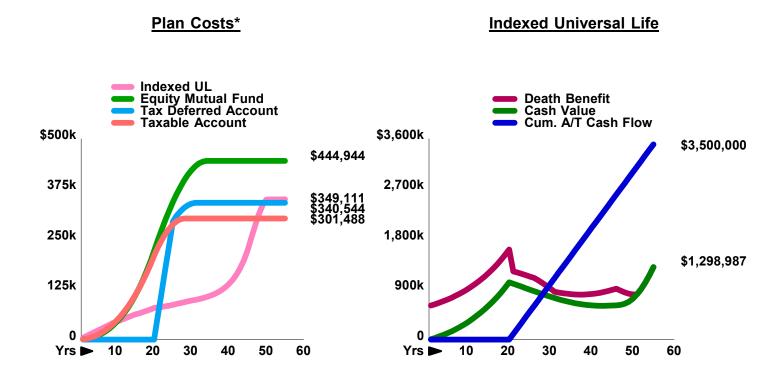


<sup>\*</sup>The Comparison of Plan Costs graphic above compares the management fees and/or taxes of each investment alternative to the mortality charges, policy expenses, and income taxes (if applicable) associated with the life insurance policy.

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Insured: Jack Hudson

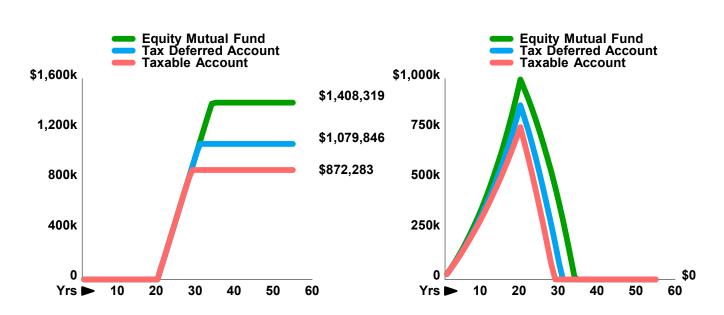
### 55 Year Analysis of Cumulative Plan Costs



#### **Various Financial Alternatives**



#### **After Tax Values**



<sup>\*</sup>The Comparison of Plan Costs graphic above compares the management fees and/or taxes of each investment alternative to the mortality charges, policy expenses, and income taxes (if applicable) associated with the life insurance policy.

Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

#### Tax Calculations

The tax deferred investment illustrated in the accompanying material reflects after tax values. Since withdrawals are taxable until any gain is exhausted, account values are illustrated on an after tax basis.

With equity accounts, dividends are taxed and the after tax balance is either reinvested or used for scheduled cash flow. Capital gains tax calculations are based upon a ratio of asset value to remaining cost basis in any given year.

A cash value life insurance policy (that is not designed as a modified endowment contract\*) is taxed on a first-in-first-out basis which means that withdrawals (also known as partial surrenders) have different taxation. Withdrawals up to cost basis are income-tax free; subsequent withdrawals are taxable. However, the contractual loan provision in the policy allows you to access additional cash flow from the policy cash value which is income-tax free so long as the policy stays in force. This feature avoids the problem of taxable withdrawals in excess of cost basis. Interest on such loans can be added to the outstanding loan, and with most life insurance policies, the loan balance is credited with interest earnings at (or near) the level of the loan interest charged resulting in a wash (or near wash) of the loan interest.

Indexed universal life with participating loans has a different treatment. Interest on such loans adds to any outstanding loans, and all cash value earns interest established by the selected index. This feature causes compounding of the entire cash value (including that portion securing policy loans), so long as the index produces interest above the policy loan rate, which is usually 4.00% to 5.00%.

With all cash value life insurance, if the policy remains in force until death, the policy death benefit is income-tax free, including any internal deferred gain. The foundation of this particular treatment is IRC Section 101. This statute provides that the proceeds of life insurance maturing as a death claim are exempt from federal income tax. This advantage applies to the full death benefit, including any cash value component, whether loans exist or not.

Policy loans reduce policy cash values and death benefits, and the lapse of a loaned policy could result in severe tax ramifications to the policy owner. Be sure to consult a professional tax adviser if you have any questions about this.

\*With a life insurance policy that is characterized as a modified endowment contract ("MEC"), both withdrawals and loans are taxed on a gain first basis. In almost all circumstances, it is advisable to avoid purchasing a MEC, and the basic illustration that is provided to you from the issuing life insurance company should indicate if it is a MEC.

Legal and tax information is for general use only and may not be applicable to specific circumstances. Clients should consult their own legal, tax and accounting advisors to assist in the evaluation of any potential transaction or strategy.

Date: [Current date appears here] Page 21 of 40

Legal and tax information is for circumstances. Clients should co the evaluation of any potential tran	onsult their own legal, tax	may not be applicable to and accounting advisors to	specific assist in

**Appendix** 

Date: [Current date appears here] Page 23 of 40

Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

#### Taxation of Tax Deferred Account Cash Flow

With tax deferred accounts, withdrawals (partial surrenders) are taxable until gain is exhausted. Due to this, cash flow illustrated from the tax deferred account in this presentation is the after tax result of withdrawals of a higher amount.

With cash value life insurance policies, withdrawals (also known as partial surrenders) are income-tax free up to cost basis and taxable thereafter. Policy loans are income-tax free so long as the policy stays in force until death. The source of the cash flow from the life insurance policy in this presentation is policy loans.

Note: Policy loans reduce policy cash values and death benefits, and the lapse of a loaned policy could result in severe tax ramifications to the policy owner. Be sure to consult a professional tax adviser if you have any questions about this issue.

### Cash Flow Analysis In Year 21

Below is an analysis of tax calculations on cash flow in the first year that cash flow from the Tax Deferred Account and Indexed Universal Life is illustrated.

### Tax Deferred Account

	\$158,730	gain in contract withdrawn @ 37.00% tax to net		\$100,000
+	\$0	additional non-taxed withdrawal to net	+	\$0
	\$158,730	total withdrawal which nets, after tax		\$100,000

### Indexed Universal Life

There are no tax calculations required for the life insurance policy since policy loans are not taxable

Tax deferred account surrender charges, if any, will further reduce tax deferred account values.

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Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

### Taxation of Equity Mutual Fund Cash Flow

With equity accounts, dividends are taxed and the after tax balance is either reinvested or used for scheduled cash flow. Capital gains tax calculations are based upon a ratio of asset value to remaining cost basis in any given year.

With cash value life insurance policies, withdrawals (also known as partial surrenders) are income-tax free up to cost basis and taxable thereafter. Policy loans are income-tax free so long as the policy stays in force until death. The source of the cash flow from the life insurance policy in this presentation is policy loans.

Note: Policy loans reduce policy cash values and death benefits, and the lapse of a loaned policy could result in severe tax ramifications to the policy owner. Be sure to consult a professional tax adviser if you have any questions about this issue.

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Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

### Tax Deferred Account

Tax Deferred Account

Yield T 6.90%

Income Tax Rate 37.00% Initial Payment 25,000

		Tax Deferred Account							
			Тах	Deferred Accou	unt				
		(1)	(2)	(3)	(4)	(5)			
		1-7	\-/		Tax	(5)			
				Gross	Deferred				
	Male	Annual	After Tax	Yield	Ending	After Tax			
Year	Age	Deposit	Cash Flow	6.90%	Balance	Values			
	——	Deposit	Casii Flow	0.90%	Balance	values			
1	45	25,000	0	1,725	26,725	26,087			
2	46	25,000	0	3,569	55,294	53,335			
3	47	25,000	0	5,540	85,834	81,825			
4	48	25,000	0	7,648	118,482	111,644			
5	49	25,000	0	9,900	153,382	142,881			
6	50	25,000	0	12,308	190,690	175,635			
7	51	25,000	0	14,883	230,573	210,011			
8	52	25,000	0	17,635	273,208	246,121			
9	53	25,000	0	20,576	318,784	284,084			
10	54	25,000	0	23,721	367,505	324,028			
11	55	25,000	0	27,083	419,588	366,090			
12	56	25,000	0	30,677	475,265	410,417			
13	57	25,000	Ö	34,518	534,783	457,163			
14	58	25,000	Ö	38,625	598,408	506,497			
15	59	25,000	Ö	43,015	666,423	558,596			
16	60	25,000	Ō	47,708	739,131	613,653			
17	61	25,000	0	52,725	816,856	671,869			
18	62	25,000	0	58,088	899,944	733,465			
19	63	25,000	0	63,821	988,765	798,672			
20	64	25,000	0	69,950	1,083,715	867,740			
21	65	0	100,000	63,824	988,809	807,950			
22	66	0	100,000	57,275	887,354	744,033			
23	67	0	100,000	50,275	778,899	675,706			
24	68	0	100,000	42,792	662,961	602,665			
25	69	Ö	100,000	34,792	539,023	524,584			
26	70	Ŏ	100,000	29,296	453,880	443,041			
27	71	Ö	100,000	23,670	366,711	357,953			
28	72	Ö	100,000	17,799	275,752	269,166			
29	73	Ö	100,000	11,672	180,838	176,519			
30	74	Ö	100,000	5,280	81,799	79,846			
		500,000	1,000,000						

Note: Tax Deferred Account values do not reflect surrender charges or market rate adjustments, if any.

Tax Deferred Account is assessed:

Income tax each year. Column (5) values are after tax.

Withdrawals are taxable until gain is exhausted. Due to this, any withdrawals reflected in Column (2) have been grossed up so the after tax net is equal to the amount shown.

Tax Deferred Account values are not guaranteed and may be higher or lower than illustrated.

#### 30 Year Summary

	Tax Deferred Account
After Tax Payments	500,000
After Tax Cash Flow	1,000,000
Living Values	81,799
Death Benefit	79,846

Date: [Current date appears here] Page 26 of 40

Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

### Tax Deferred Account

Tax Deferred
Account Income Initial
Yield Tax Rate Payment
6.90% 37.00% 25,000

		Tax Deferred Account							
		(1)	(2)	(3)	(4)	(5)			
				_	Tax				
				Gross	Deferred				
	Male	Annual	After Tax	Yield	Ending	After Tax			
Year	Age	Deposit	Cash Flow	6.90%	Balance	Values			
31	75	0	79,846	0	0	0			
32	76	0	0	0	0	0			
33	77	0	0	0	0	0			
34	78	0	0	0	0	0			
35	79	0	0	0	0	0			
36	80	0	0	0	0	0			
37	81	0	0	0	0	0			
38	82	0	0	0	0	0			
39	83	0	0	0	0	0			
40	84	0	0	0	0	0			
41	85	0	0	0	0	0			
42	86	0	0	0	0	0			
43	87	0	0	0	0	0			
44	88	0	0	0	0	0			
45	89	0	0	0	0	0			
46	90	0	0	0	0	0			
47	91	0	0	0	0	0			
48	92	0	0	0	0	0			
49	93	0	0	0	0	0			
50	94	0	0	0	0	0			
51	95	0	0	0	0	0			
52	96	0	0	0	0	0			
53	97	0	0	0	0	0			
54	98	0	0	0	0	0			
55	99	0	0	0	0	0			

500,000 1,079,846

Note: Tax Deferred Account values do not reflect surrender charges or market rate adjustments, if any.

Tax Deferred Account is assessed:
Income tax each year. Column (5) values are after tax.

Withdrawals are taxable until gain is exhausted. Due to this, any withdrawals reflected in Column (2) have been grossed up so the after tax net is equal to the amount shown.

Tax Deferred Account values are not guaranteed and may be higher or lower than illustrated.

55 Year Summary

	Tax Deferred Account
After Tax Payments	500,000
After Tax Cash Flow	1,079,846
Living Values	0
Death Benefit	0

Date: [Current date appears here] Page 27 of 40

Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

# Details of the Tax Deferred Account

Tax Deferred

Account Yield 6.90% Income Tax Rate 37.00% Initial Payment 25,000

						Tax Deferr	ed Account				
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
		Beginning	Annual	Beginning	Beginning	Gain	Taxable		Tax Free		
		of Year	Deposit	of Year	of Year	in	Portion of	After Tax	Portion of		After Tax
	Male	Value of	to the	Cost	Before Tax	Contract	Withdrawal	Value of	Withdrawal	Ending	<b>Cash Flow</b>
Year	Age	Account	Account	Basis	Withdrawal	Withdrawn	Column (5)	Column (6)	(4) - (5)	Balance	(7) + (8)
1	45	0	25,000	25,000	0	0	0	0	0	26,725	
2	46	26,725	25,000	50,000	0	0	0	0	0	55,294	0
3	47	55,294	25,000	75,000	0	0	0	0	0	85,834	0
4	48	85,834	25,000	100,000	0	0	0	0	0	118,482	0
5	49	118,482	25,000	125,000	0	0	0	0	0	153,382	0
6	50	153,382	25,000	150,000	0	0	0	0	0	190,690	0
7	51	190,690	25,000	175,000	0	0	0	0	0	230,573	0
8	52	230,573	25,000	200,000	0	0	0	0	0	273,208	0
9	53	273,208	25,000	225,000	0	0	0	0	0	318,784	0
10	54	318,784	25,000	250,000	0	0	0	0	0	367,505	0
11	55	367,505	25,000	275,000	0	0	0	0	0	419,588	0
12	56	419,588	25,000	300,000	0	0	0	0	0	475,265	0
13	57	475,265	25,000	325,000	0	0	0	0	0	534,783	0
14	58	534,783	25,000	350,000	0	0	0	0	0	598,408	0
15	59	598,408	25,000	375,000	0	0	0	0	0	666,423	0
16 17	60 61	666,423 739,131	25,000	400,000 425,000	0	0	0	0	0	739,131 816,856	0
18	62	816,856	25,000 25,000	425,000 450,000	0	0	0	0	0	899,944	0
19	63	899,944	25,000 25,000	450,000 475,000	0	0	0	0	0	988,765	0
20	64	988,765	25,000 25,000	500,000	0	0	0	0	0	1,083,715	0
21	65	1,083,715	0	500,000	158,730	158,730	158,730	100,000	0	988,809	100,000
22	66	988,809	0	500,000	158,730	158,730	158,730	100,000	0	887,354	100,000
23	67	887,354	0	500,000	158,730	158,730	158,730	100,000	0	778,899	100,000
24	68	778,899	0	500,000	158,730	158,730	158,730	100,000	0	662,961	100,000
25	69	662,961	0	500,000	158,730	158,730	158,730	100,000	0	539,023	100,000
26	70	539,023	0	500,000	114,439	39,023	39,023	24,584	75,416	453,880	100,000
27	71	453,880	0	424,584	110,839	29,296	29,296	18,456	81,544	366,711	100,000
28	72	366,711	0	343,041	108,758	23,670	23,670	14,912	85,088	275,752	100,000
29	73	275,752	0	257,953	106,586	17,799	17,799	11,213	88,787	180,838	100,000
30	74	180,838	0	169,166	104,319	11,672	11,672	7,353	92,647	81,799	100,000
			500,000		1,338,591		915,110	576,518	423,482		1,000,000

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Insured: Jack Hudson

# Details of the Tax Deferred Account

Tax Deferred

Account Yield 6.90% Income Tax Rate 37.00%

Initial Payment 25,000

			Tax Deferred Account								
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
		Beginning	Annual	Beginning	Beginning	Gain	Taxable	After Ten	Tax Free		A ft a u Tau
	Male	of Year Value of	Deposit to the	of Year Cost	of Year Before Tax	in Contract	Portion of Withdrawal	After Tax Value of	Portion of Withdrawal	Ending	After Tax Cash Flow
Year	Age	Account	Account	Basis	Withdrawal	Withdrawn	Column (5)	Column (6)	(4) - (5)	Balance	(7) + (8)
31	 75	81,799		76,519	81,799	5,280	5,280	3,326	76 540	0	79,846
32	75 76	01,799	0	0,519	01,799	5,260	5,260 0	3,326 0	76,519 0	0	79,646
33	77	0	0	0	0	0	0	0	0	0	0
34	78	Ö	Ö	Ö	Ö	Ö	Ö	Ö	Ö	Ö	Ö
35	79	0	0	0	0	0	0	0	0	0	0
36	80	0	0	0	0	0	0	0	0	0	0
37	81	0	0	0	0	0	0	0	0	0	0
38	82	0	0	0	0	0	0	0	0	0	0
39	83	0	0	0	0	0	0	0	0	0	0
40	84	0	0	0	0	0	0	0	0	0	0
41	85	0	0	0	0	0	0	0	0	0	0
42	86	0	0	0	0	0	0	0	0	0	0
43 44	87 88	0	0	0	0	0	0	0	0	0	0 0
45	89	0	0	0	0	0	0	0	0	0	0
46	90	Ö	Ö	Ö	ő	ő	Ö	Ö	Ö	Ö	0
47	91	Ō	Ö	Ō	Ō	Ö	Ō	Ō	Ō	0	Ō
48	92	0	0	0	0	0	0	0	0	0	0
49	93	0	0	0	0	0	0	0	0	0	0
50	94	0	0	0	0	0	0	0	0	0	0
51	95	0	0	0	0	0	0	0	0	0	0
52	96	0	0	0	0	0	0	0	0	0	0
53	97	0	0	0	0	0	0	0	0	0	0
54	98	0	0	0	0	0	0	0	0	0	0
55	99	0	0	0	0	0	0	0	0	0	0
			500,000		1,420,390		920,390	579,844	500,001		1,079,846

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Insured: Jack Hudson

### **Equity Mutual Fund Details**

			Equity Mutual Fund Growth 6.90%	Equity Mutual Fund Dividend 2.00%	Dividen Tax Rat 25.00%	e Tax Ra	te Gain	oosite Capital s Tax Rate* 29.80%	Turnover Assumption 50.00%	1	
		(1)	(2)	(3)	(4)	(5)	(6)	(7)**	(8)	(9)	(10)
							Year End	Year End		After Tax	
		Beginning of Year				After Tax	Value of Account	Value of Account	After Tax	Cash Flow from	Combined
	Male	A	Annual	Sale of	Capital _	Reinvested =	Before	Account	Dividend _	Equity	After Tax
Yr	Age	Value +	Deposit	Equities	Growth	Dividends	Turnover	Turnover	Cash Flow	Sales	Cash Flow
_											
1	45	0	25,000	0	1,725	375	27,100	26,709	0	0	0
2	46	26,709	25,000	0	3,568	776	56,053	55,135	0	0	0
3	47	55,135	25,000	0	5,529	1,202	86,866	85,334	0	0	0
4	48	85,334	25,000	0	7,613	1,655	119,602	117,390	0	0	0
5	49	117,390	25,000	0	9,825	2,136	154,351	151,404	0	0	0
6	50 51	151,404 187,486	25,000	0 0	12,172	2,646	191,222	187,486	0	0	0 0
7 8	52	225,759	25,000 25,000	0	14,662 17,302	3,187 2,761	230,335 271,822	225,759 266,355	0	0	0
9	52 53	225,759 266,355	25,000 25,000	0	20,104	3,761 4,370	315,829	309,414	0	0	0
10	54	309,414	25,000	0	23,075	5,016	362,505	355,083	0	0	0
10	J-	303,414	23,000	· ·	23,073	3,010	302,303	555,005	· ·	U	Ū
11	55	355,083	25,000	0	26,226	5,701	412,010	403,522	0	0	0
12	56	403,522	25,000	0	29,568	6,428	464,518	454,898	0	0	0
13	57	454,898	25,000	0	33,113	7,198	520,209	509,390	0	0	0
14	58	509,390	25,000	0	36,873	8,016	579,279	567,186	0	0	0
15	59	567,186	25,000	0	40,861	8,883	641,930	628,487	0	0	0
16	60	628,487	25,000	0	45,091	9,802	708,380	693,504	0	0	0
17	61	693,504	25,000	0	49,577	10,778	778,859	762,465	0	0	0
18	62	762,465	25,000	0	54,335	11,812	853,612	835,606	0	0	0
19	63	835,606	25,000	0	59,382	12,909	932,897	913,183	0	0	0
20	64	913,183	25,000	0	64,735	14,073	1,016,991	995,464	0	0	0
21	65	995,464	0	87,709	62,635	0	970,390	949,432	13,616	86,384	100,000
22	66	949,432	Ŏ	88,461	59,407	ŏ	920,378	900,307	12,915	87,085	100,000
23	67	900,307	Ō	89,241	55,964	Ō	867,030	848,035	12,166	87,834	100,000
24	68	848,035	0	90,060	52,300	0	810,275	792,483	11,370	88,630	100,000
25	69	792,483	0	90,925	48,408	0	749,966	733,480	10,523	89,477	100,000
26	70	733,480	0	91,841	44,273	Ō	685,912	670,826	9,624	90,376	100,000
27	71	670,826	0	92,812	39,883	0	617,897	604,304	8,670	91,330	100,000
28	72	604,304	0	93,842	35,222	0	545,684	533,677	7,657	92,343	100,000
29	73	533,677	0	94,936	30,273	0	469,014	458,694	6,581	93,419	100,000
30	74	458,694	0	96,096	25,019	0	387,617	379,088	5,439	94,561	100,000
			500,000	915,923	1,008,720	120,724			98,561	901,439	1,000,000

Capital Gains Tax: 25.00% Income Tax: 37.00%

(To review turnover calculations, see the Details of Portfolio Turnover report.)

Capital gains tax calculations are based upon a ratio of asset value to remaining cost basis in any given year.

Capital gains tax calculations are based upon a fatto of asset value to remaining cost basis in any given year

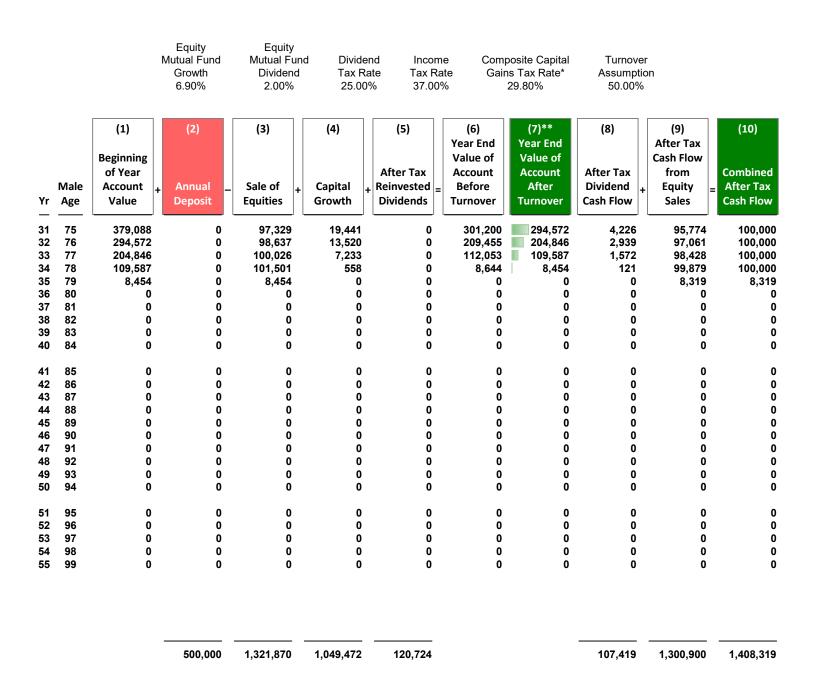
<sup>\*</sup>The composite capital gains tax rate includes 40.00% short-term gains subject to ordinary income tax and 60.00% long-term gains subject to capital gains tax. The individual tax rates used to create the composite tax rate are:

<sup>\*\*</sup>Column (7) is reduced by a 0.50% management fee.

Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

### **Equity Mutual Fund Details**



<sup>\*</sup>The composite capital gains tax rate includes 40.00% short-term gains subject to ordinary income tax and 60.00% long-term gains subject to capital gains tax. The individual tax rates used to create the composite tax rate are:

Capital Gains Tax: 25.00% Income Tax: 37.00%

(To review turnover calculations, see the Details of Portfolio Turnover report.)

Capital gains tax calculations are based upon a ratio of asset value to remaining cost basis in any given year.

<sup>\*\*</sup>Column (7) is reduced by a 0.50% management fee.

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Insured: Jack Hudson

### Equity Mutual Fund Portfolio Turnover Details

			Equity Mutual Fun Growth 6.90%	d Mutua Divid		Dividend Tax Rate 25.00%	Income Tax Rate 37.00%	Composite Gains Ta 29.80	x Rate*	Turnover Assumption 50.00%		
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)**
Yr —	Male Age	Beginning of Year Cost Basis	Annual Deposit to the Account	Sale of Equities to Fund Cash Flow	Capital Growth	After Tax Reinvested Dividends	Account Value Before Turnover	Adjusted Cost Basis	Sale of Equities Caused by Turnover	Cost Basis Used by Turnover	After Tax Reinvested Turnover	Year End Value of Account After Turnover
1	45	0	25,000	0	1,725	375	27,100	25,375	13,550	12,688	13,293	26,709
2	46	25,980	25,000	0	3,568	776	56,053	51,757	28,027	25,878	27,386	55,135
3	47	53,265	25,000	0	5,529	1,202	86,866	79,467	43,433	39,733	42,330	85,334
4 5	48 49	82,064 112,539	25,000 25,000	0 0	7,613 9,825	1,655 2,136	119,602 154,351	108,719 139,675	59,801 77,176	54,359 69,837	58,179 74,989	117,390 151,404
6	50	144,826	25,000	0	12,172	2,136	191,222	172,472	95,611	86,236	92,817	187,486
7	51	179,053	25,000	ő	14,662	3,187	230,335	207,241	115,168	103,620	111,726	225,759
8	52	215,347	25,000	0	17,302	3,761	271,822	244,107	135,911	122,054	131,782	266,355
9	53	253,835	25,000	0	20,104	4,370	315,829	283,205	157,915	141,603	153,054	309,414
10	54	294,656	25,000	0	23,075	5,016	362,505	324,673	181,253	162,336	175,615	355,083
				_								
11	55	337,952	25,000	0	26,226	5,701	412,010	368,652	206,005	184,326	199,545	403,522
12	56	383,871	25,000	0	29,568	6,428	464,518	415,299	232,259	207,650	224,925	454,898
13 14	57 58	432,575	25,000 25,000	0	33,113	7,198 8,016	520,209	464,772	260,105	232,386 258,623	251,845 280,397	509,390 567,186
15	58 59	484,231 539,020	25,000 25,000	0	36,873 40,861	8,883	579,279 641,930	517,247 572,903	289,640 320,965	258,623 286,452	280,397 310,680	628,487
16	60	539,020 597,132	25,000 25,000	0	45,091	9,802	708,380	631,934	320,965 354,190	200,452 315,967	342,799	693,504
17	61	658,766	25,000	0	49,577	10,778	778,859	694,544	389,430	347,272	376,867	762,465
18	62	724,139	25,000	0	54,335	11,812	853,612	760,951	426,806	380,475	412,999	835,606
19	63	793,475	25,000	Ö	59,382	12,909	932,897	831,384	466,449	415,692	451,323	913,183
20	64	867,015	25,000	Ŏ	64,735	14,073	1,016,991	906,088	508,496	453,044	491,971	995,464
		,. ,.	,,,,,,		,	,-	,,	,		,-	,-	
21	65	945,015	0	87,709	62,635	0	970,390	861,751	485,195	430,875	469,008	949,432
22	66	899,883	0	88,461	59,407	0	920,378	816,039	460,189	408,019	444,642	900,307
23	67	852,662	0	89,241	55,964	0	867,030	768,144	433,515	384,072	418,781	848,035
24	68	802,853	0	90,060	52,300	0	810,275	717,591	405,138	358,796	391,328	792,483
25	69	750,123	0	90,925	48,408	0	749,966	664,058	374,983	332,029	362,183	733,480
26	70	694,212	0	91,841	44,273	0	685,912	607,288	342,956	303,644	331,241	670,826
27	71	634,885	0	92,812	39,883	0	617,897	547,045	308,949	273,523	298,392	604,304
28	72	571,914	0	93,842	35,222	0	545,684	483,102	272,842	241,551	263,517	533,677
29	73	505,068	0	94,936	30,273	0	469,014	415,221	234,507	207,611	226,492	458,694
30	74	434,103		96,096	25,019	0	387,617	343,159	193,809	171,579	187,184	379,088

500,000

Capital Gains Tax: 25.00% Income Tax: 37.00%

Column (11) is reduced by a 0.50% management fee.

Capital gains tax calculations are based upon a ratio of asset value to remaining cost basis in any given year.

<sup>\*</sup>The composite capital gains tax rate includes 40.00% short-term gains subject to ordinary income tax and 60.00% long-term gains subject to capital gains tax. The individual tax rates used to create the composite tax rate are:

<sup>\*\*</sup>Fees:

Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

### Equity Mutual Fund Portfolio Turnover Details

			Equity Mutual Fur Growth 6.90%	nd Mutua Divi		Dividend Tax Rate 25.00%	Income Tax Rate 37.00%	Composite Gains Ta 29.80	x Rate*	Turnover Assumption 50.00%		
		(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)** Year End
			Annual	Sale of			Account		Sale of			Value of
		Beginning	Deposit	Equities to		After Tax	Value		Equities	Cost Basis	After Tax	Account
	Male	of Year	to the	Fund	Capital	Reinvested	Before	Adjusted	Caused by	Used by	Reinvested	After
Yr —	Age	Cost Basis	Account	Cash Flow	Growth	Dividends	Turnover	Cost Basis	Turnover	Turnover	Turnover	Turnover
31	75	358,763	0	97,329	19,441	0	301,200	266,653	150,600	133,326	145,452	294,572
32	76	278,779	0	98,637	13,520	0	209,455	185,430	104,728	92,715	101,148	204,846
33	77	193,863	0	100,026	7,233	0	112,053	99,200	56,027	49,600	54,111	109,587
34	78	103,711	0	101,501	558	0	8,644	7,653	4,322	3,826	4,174	8,454
35	79	8,000	0	8,454	0	0	0	0	0	0	0	0
36 37	80 81	0	0	0	0	0	0	0	0	0	0	0
3 <i>1</i> 38	81 82	0	0	0	0	0	0	0	0	0	0	0
39	83	0	0	0	0	0	0	0	0	0	0	0
40	84	Ö	0	Ö	0	Ö	0	0	Ö	Ö	Ö	0
		•	•	· ·	·	·	•	•		·	•	•
41	85	0	0	0	0	0	0	0	0	0	0	0
42 43	86 87	0	0 0	0	0	0	0	0 0	0	0	0 0	0 0
43	88	0	0	0	0	0	0	0	0	0	0	0
45	89	0	0	0	0	0	0	0	0	0	0	0
46	90	Ö	Ö	Ö	Ö	Ö	Ö	Ö	Ö	Ö	Ö	Ö
47	91	0	0	0	0	0	0	0	0	0	0	0
48	92	0	0	0	0	0	0	0	0	0	0	0
49	93	0	0	0	0	0	0	0	0	0	0	0
50	94	0	0	0	0	0	0	0	0	0	0	0
51	95	0	0	0	0	0	0	0	0	0	0	0
52	96	0	0	0	0	0	0	0	0	0	0	0
53	97	0	0	0	0	0	0	0	0	0	0	0
54	98	0	0	0	0	0	0	0	0	0	0	0
55	99	0	0	0	0	0	0	0	0	0	0	0

500,000

Capital Gains Tax: 25.00% Income Tax: 37.00%

\*\*Fees:

Column (11) is reduced by a 0.50% management fee.

Capital gains tax calculations are based upon a ratio of asset value to remaining cost basis in any given year.

<sup>\*</sup>The composite capital gains tax rate includes 40.00% short-term gains subject to ordinary income tax and 60.00% long-term gains subject to capital gains tax. The individual tax rates used to create the composite tax rate are:

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Insured: Jack Hudson

### Comparison of Plan Costs - Taxable Account vs. Indexed UL

Taxable
Account Income Indexed UL Initial
Yield Tax Rate Interest Rate Death Benefit
6.90% 37.00% 6.90% 586,790

				Taxable Account				d UL*
		(1)	(2)	(3)	(4) Taxable Account Total	(5) Taxable Account Cum.	(6) Policy Total	(7) Policy Cum.
	Male		Mgmt		Annual	Total	Annual	Total
Year	Age	Premium	Fee	Taxes	Costs	Costs	Costs	Costs
1	45	25,000	134	638	772	772	4,559	4,559
2	46	25,000	272	1,301	1,573	2,345	4,571	9,130
3	47	25,000	416	1,989	2,405	4,750	4,571	13,701
4	48	25,000	566	2,703	3,269	8,019	4,571	18,272
5	49	25,000	721	3,444	4,165	12,184	4,571	22,843
6	50	25,000	882	4,214	5,096	17,280	4,571	27,414
7	51	25,000	1,049	5,012	6,061	23,341	, -	31,985
8	52	25,000	1,223	5,842	7,065	30,406	•	36,556
9	53	25,000	1,403	6,703	8,106	38,512	4,571	41,127
10	54	25,000	1,590	7,597	9,187	47,699	3,572	44,699
11	55	25,000	1,785	8,524	10,309	58,008		48,277
12	56	25,000	1,986	9,488	11,474	69,482	•	51,865
13	57	25,000	2,196	10,488	12,684	82,166	-,	55,470
14	58	25,000	2,413	11,526	13,939	96,105	3,607	59,077
15	59	25,000	2,639	12,603	15,242	111,347	3,607	62,684
16	60	25,000	2,873	13,722	16,595	127,942	2,675	65,359
17	61	25,000	3,116	14,884	18,000	145,942	2,922	68,281
18	62	25,000	3,368	16,089	19,457	165,399	3,196	71,477
19	63	25,000	3,631	17,341	20,972	186,371	3,493	74,970
20	64	25,000	3,903	18,640	22,543	208,914	3,818	78,788
21	65	0	3,517	16,798	20,315	229,229	1,170	79,958
22	66	0	3,116	14,885	18,001	247,230	1,334	81,292
23	67	0	2,701	12,900	15,601	262,831	1,511	82,803
24	68	0	2,269	10,839	13,108	275,939	1,709	84,512
25	69	0	1,821	8,699	10,520	286,459	1,915	86,427
26	70	0	1,356	6,478	7,834	294,293	2,113	88,540
27	71	0	873	4,172	5,045	299,338	2,162	90,702
28	72	0	372	1,778	2,150	301,488	2,175	92,877
29	73	0	0	0	0	301,488	2,115	94,992
30	74		0	0	0	301,488	1,958	96,950
		500,000	52,191	249,297	301,488		96,950	

#### 30 Year Summary

\*This illustration assumes the nonguaranteed values continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

	Cumulative Plan Costs		Living Value	Death Benefit
Taxable Account Indexed UL	301,488	872,283	0	0
	96,950	1,000,000	767,034	913,173

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Insured: Jack Hudson

### Comparison of Plan Costs - Taxable Account vs. Indexed UL

Taxable			
Account	Income	Indexed UL	Initial
Yield	Tax Rate	Interest Rate	Death Benefit
6.90%	37.00%	6.90%	586,790

				Taxable A	Inde	exed UL*		
		(1)	(2)	(3)	(4) Taxable	(5) Taxable	(6)	(7)
					Account	Account	Policy	Policy
					Total	Cum.	Total	Cum.
	Male		Mgmt		Annual	Total	Annual	Total
Year	Age	Premium	Fee	Taxes	Costs	Costs	Costs	Costs
31	75	0	0	0	0	301,488	1,672	
32	76	0	0	0	0	301,488	1,97	
33	77	0	0	0	0	301,488	2,32	102,920
34	78	0	0	0	0	301,488	2,74	
35	79	0	0	0	0	301,488	3,229	
36	80	0	0	0	0	301,488	3,829	
37	81	0	0	0	0	301,488	4,62	
38	82	0	0	0	0	301,488	5,57	
39	83	0	0	0	0	301,488	6,72	
40	84	0	0	0	0	301,488	8,320	137,960
41	85	0	0	0	0	301,488	10,43	
42	86	0	0	0	0	301,488	12,870	
43	87	0	0	0	0	301,488	15,890	
44	88	0	0	0	0	301,488	19,83	
45	89	0	0	0	0	301,488	24,698	•
46	90	0	0	0	0	301,488	30,74	
47	91	0	0	0	0	301,488	30,59	283,028
48	92	0	0	0	0	301,488	28,40	
49	93	0	0	0	0	301,488	23,20	•
50	94	0	0	0	0	301,488	14,02	348,661
51	95	0	0	0	0	301,488	90	348,751
52	96	0	0	0	0	301,488	90	•
53	97	0	0	0	0	301,488	90	
54	98	0	0	0	0	301,488	90	
55	99	0	0	0	0	301,488	90	349,111

500,000 52,191 249,297 301,488 349,111

55 Year Summary

\*This illustration assumes the nonguaranteed values continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

	Cumulative Plan Costs		Living Value	Death Benefit
Taxable Account Indexed UL	,	872,283 3.500.000	0	0

Date: [Current date appears here] Page 35 of 40

Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

### Comparison of Plan Costs - Tax Deferred Account vs. Indexed UL

Tax Deferred
Account Income Indexed UL Initial
Yield Tax Rate Interest Rate Death Benefit
6.90% 37.00% 6.90% 586,790

			Tax	C Deferred Acco	Indexed UL*		
		(1)	(2)	(3) Tax Deferred	(4) Tax Deferred	(5)	(6)
				Account	Account	Policy	Policy
	_			Total	Cum.	Total	Cum.
	Male			Annual	Total	Annual	Total
Year	Age	Premium	Taxes	Costs	Costs	Costs	Costs
1	45	25,000	0	0	0	4,559	4,559
2	46	25,000	0	0	0	4,571	9,130
3	47	25,000	0	0	0	4,571	13,701
4	48	25,000	0	0	0	4,571	18,272
5	49	25,000	0	0	0	4,571	22,843
6	50	25,000	0	0	0	4,571	27,414
7	51	25,000	0	0	0	4,571	31,985
8	52	25,000	0	0	0	4,571	36,556
9	53	25,000	0	0	0	4,571	41,127
10	54	25,000	0	0	0	3,572	44,699
11	55	25,000	0	0	0	3,578	48,277
12	56	25,000	0	0	0		51,865
13	57	25,000	0	0	0		55,470
14	58	25,000	0	0	0	3,607	59,077
15	59	25,000	0	0	0	3,607	62,684
16	60	25,000	0	0	0	2,675	65,359
17	61	25,000	0	0	0	2,922	68,281
18	62	25,000	0	0	0	3,196	71,477
19	63	25,000	0	0	0	3,493	74,970
20	64	25,000	0	0	0	3,818	78,788
21	65	0	58,730	58,730	58,730	1,170	79,958
22	66	0	58,730	58,730	117,460	1,334	81,292
23	67	0	58,730	58,730	176,190	1,511	82,803
24	68	0	58,730	58,730	234,920	1,709	84,512
25	69	0	58,730	58,730	293,650	1,915	86,427
26	70	0	14,439	14,439	308,089	2,113	88,540
27	71	0	10,839	10,839	318,928	2,162	90,702
28	72	0	8,758	8,758	327,686	2,175	92,877
29	73	0	6,586	6,586	334,272	2,115	94,992
30	74	0	4,319	4,319	338,591	1,958	96,950
		500,000	338,591	338,591		96,950	

30 Year Summary

\*This illustration assumes the nonguaranteed values continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

	Cumulative Plan Costs		Living Value	Death Benefit	
Tax Deferred Account Indexed UL	,	1,000,000 1,000,000	79,846 767,034	79,846 913,173	

Date: [Current date appears here] Page 36 of 40

Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

### Comparison of Plan Costs - Tax Deferred Account vs. Indexed UL

Tax Deferred
Account Income Indexed UL Initial
Yield Tax Rate Interest Rate Death Benefit
6.90% 37.00% 6.90% 586,790

			Tax Deferred Account			Index	ed UL*
		(1)	(2)	(3) Tax Deferred	(4) Tax Deferred	(5)	(6)
				Account	Account	Policy	Policy
				Total	Cum.	Total	Cum.
	Male			Annual	Total	Annual	Total
Year	Age	Premium	Taxes	Costs	Costs	Costs	Costs
31	75		1,953	1,953	340,544	1,672	98,622
32	76	0	0	0	340,544	1,973	100,595
33	77	0	0	0	340,544	2,325	102,920
34	78	0	0	0	340,544	2,743	105,663
35	79	0	0	0	340,544	3,229	108,892
36	80	0	0	0	340,544	3,829	112,721
37	81	0	0	0	340,544	4,624	117,345
38	82	0	0	0	340,544	5,575	122,920
39	83	0	0	0	340,544	6,720	129,640
40	84	0	0	0	340,544	8,320	137,960
41	85	0	0	0	340,544	10,435	148,395
42	86	0	0	0	340,544	12,870	161,265
43	87	0	0	0	340,544	15,896	177,161
44	88	0	0	0	340,544	19,833	196,994
45	89	0	0	0	340,544	24,698	221,692
46	90	0	0	0	340,544	30,740	252,432
47	91	0	0	0	340,544	30,596	283,028
48	92	0	0	0	340,544	28,406	311,434
49	93	0	0	0	340,544	23,204	334,638
50	94	0	0	0	340,544	14,023	348,661
51	95	0	0	0	340,544	90	348,751
52	96	0	0	0	340,544	90	348,841
53	97	0	0	0	340,544	90	348,931
54	98	0	0	0	340,544	90	349,021
55	99	0	0	0	340,544	90	349,111
		500,000	340,544	340,544		349,111	

55 Year Summary

\*This illustration assumes the nonguaranteed values continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

	Cumulative Plan Costs		Living Value	Death Benefit
Tax Deferred Account	,-	1,079,846	0	0
Indexed UL		3,500,000	1,298,987	1,298,987

Date: [Current date appears here] Page 37 of 40

Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

# Comparison of Plan Costs - Equity Mutual Fund vs. Indexed UL

Equity Mutual Fund Growth 6.90%	Mutua Divi	uity al Fund dend 00%	Dividend Tax Rate 25.00%		tate Gai	posite Capital ins Tax Rate 29.80%	Turnover Assumption 50.00%	Indexed UL Interest Rate 6.90%	
					Equity M	utual Fund		Indexed	UL*
	Male	(1)		(2) Mgmt	(3)	(4) Equity Mutual Fund Total Annual	(5) Equity Mutual Fund Cum. Total	(6) Policy Total Annual	(7) Policy Cum. Total
Year	Age	Premium		Fee	Taxes	Costs	Costs	Costs	Costs
1 2	45 46	25,000 25,000		134 276	382 899	516 1,175	516 1,691	4,559 4,571	4,559 9,130
3	47	25,000		427	1,504	1,173	3,622	4,571	13,701
4	48	25,000		587	2,174	2,761	6,383	4,571	18,272
5	49	25,000		757	2,174	3,656	10,039	4,571	22,843
6	<del>4</del> 9	25,000		937	3,676	4,613	14,652	4,571	27,414
7	51	25,000		1,129	4,503	5,632	20,284	4,571	31,985
8	52	25,000		1,332	5,383	6,715	26,999	4,571	36,556
9	53	25,000		1,547	6,318	7,865	34,864	4,571	41,127
10	54	25,000		1,775	7,309	9,084	43,948		44,699
	0-1	20,000	•	1,770	1,000	0,004	40,040	0,012	44,000
11	55	25,000	)	2,018	8,360	10,378	54,326	3,578	48,277
12	56	25,000		2,274	9,477	11,751	66,077		51,865
13	57	25,000		2,547	10,659	13,206	79,283	,	55,470
14	58	25,000		2,836	11,915	14,751	94,034		59,077
15	59	25,000		3,142	13,246	16,388	110,422		62,684
16	60	25,000		3,468	14,658	18,126	128,548	2,675	65,359
17	61	25,000		3,812	16,156	19,968	148,516		68,281
18	62	25,000		4,178	17,744	21,922	170,438	3,196	71,477
19	63	25,000		4,566	19,428	23,994	194,432		74,970
20	64	25,000		4,977	21,216	26,193	220,625		78,788
21	65	(	)	4,747	22,051	26,798	247,423	1,170	79,958
22	66	(	)	4,502	21,228	25,730	273,153	1,334	81,292
23	67	(	)	4,240	20,196	24,436	297,589	1,511	82,803
24	68	(	)	3,962	19,030	22,992	320,581	1,709	84,512
25	69	(	)	3,667	17,756	21,423	342,004	1,915	86,427
26	70	(		3,354	16,388	19,742	361,746	2,113	88,540
27	71	Ċ		3,022	14,929	17,951	379,697	2,162	90,702
28	72	(		2,668	13,376	16,044	395,741	2,175	92,877
29	73	Ċ		2,293	11,726	14,019	409,760	2,115	94,992
30	74	Ċ		1,895	9,972	11,867	421,627	1,958	96,950
									•

\*This illustration assumes the nonguaranteed values continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

Date: [Current date appears here]

500,000

30 Year Summary

96,950

	Cumulative Plan Costs		Living Value	Death Benefit
Equity Mutual Fund	, -	1,000,000	379,088	379,088
Indexed UL		1,000,000	767,034	913,173

77,069

344,558

421,627

Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

### Comparison of Plan Costs - Equity Mutual Fund vs. Indexed UL

Equity Mutual Fund Growth 6.90%	Mutu Div	idend Ta	vidend Income x Rate Tax Rate 5.00% 37.00%		posite Capital ins Tax Rate 29.80%	Turnover Assumption 50.00%	Indexed UL Interest Rate 6.90%	
				Equity M	utual Fund		Indexed	i UL*
		(1)	(2)	(3)	(4) Equity Mutual Fund	(5) Equity Mutual Fund	(6) Policy	(7) Policy
Year ——	Male Age	Premium	Mgmt Fee	Taxes	Total Annual Costs	Cum. Total Costs	Total Annual Costs	Cum. Total Costs
31	75	0	1,473	8,112	9,585	431,212	1,672	98,622
32	76	0	1,024	6,136	7,160	438,372	1,973	100,595
33	77	0	548	4,037	4,585	442,957	2,325	102,920
34	78	0	42	1,810	1,852	444,809	2,743	105,663
35	79	0	0	135	135	444,944	3,229	108,892
36	80	0	0	0	0	444,944	3,829	112,721
37	81	0	0	0	0	444,944	4,624	117,345
38	82	0	0	0	0	444,944	5,575	122,920
39	83	0	0	0	0	444,944	6,720	129,640
40	84	0	0	0	0	444,944	8,320	137,960
41	85	0	0	0	0	444,944	10,435	148,395
42	86	0	0	0	0	444,944	12,870	161,265
43	87	0	0	0	0	444,944	15,896	177,161
44	88	0	0	0	0	444,944	19,833	196,994
45	89	0	0	0	0	444,944	24,698	221,692
46	90	0	0	0	0	444,944	30,740	252,432
47	91	0	0	0	0	444,944	30,596	283,028
48	92	0	0	0	0	444,944	28,406	311,434
49	93	0	0	0	0	444,944	23,204	334,638
50	94	0	0	0	0	444,944	14,023	348,661
51	95	0	0	0	0	444.944	90	348,751
52	96	ŏ	Ŏ	Ŏ	Ö	444,944	90	348,841
53	97	ŏ	Ŏ	Ŏ	Ŏ	444.944	90	348,931
54	98	Ö	Õ	Ŏ	Ŏ	444,944	90	349,021
55	99	Ŏ	Ŏ	Ŏ	Ö	444,944	90	349,111
		500,000	80,156	364,788	444,944		349,111	

55 Year Summary

<sup>\*</sup>This illustration assumes the nonguaranteed values continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

	Cumulative After Tax		Living	Death	
	Plan Costs Cash Flow		Value	Benefit	
Equity Mutual Fund	,	1,408,319	0	0	
Indexed UL		3,500,000	1,298,987	1,298,987	

Presented By: [Licensed user's name appears here]

Insured: Jack Hudson

Supplemental Report

### **Important Note**

This material is for educational purposes only. In all cases, the approval of a client's legal and tax advisers must be secured regarding the implementation or modification of any planning technique as well as the applicability and consequences of new cases, rulings, or legislation upon existing or impending plans.

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