## Leveraged 401(k) Look-Alike Funded With Indexed Universal Life


*See Promissory Note Analysis for assumed Applicable Fed. Rate.
**See appropriate Net Payment Analysis for details.
${ }^{* *}$ A negative value indicates a credit to earnings.
****This illustration assumes the nonguaranteed values continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

| Indexed UL | Initial | Assumed |
| :---: | :---: | :---: |
| Interest Rate | Death Benefit | Applicable |
| $6.90 \%$ | $2,108,137$ | Federal Rate* |


| Arthur Johnson |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (5) <br> Net Payment** | (6) <br> Net Policy Loan Proceeds Available for Retirement Income | (7) <br> Year End Policy Accum Value**** | (8) <br> Year End Policy Cash Value**** | (9) <br> Year End Policy Cash Value**** Net of Loan Due Employer | (10) <br> Year End <br> Policy <br> Death <br> Benefit <br> Net of <br> Loan Due <br> Employer |
| 55,000 | 0 | 91,713 | 30,430 | 0 | 2,097,110 |
| 55,000 | 0 | 190,004 | 129,585 | 0 | 2,089,704 |
| 55,000 | 0 | 295,197 | 235,684 | 0 | 2,086,045 |
| 55,000 | 0 | 408,152 | 349,588 | 0 | 2,086,732 |
| 55,000 | 0 | 529,687 | 472,093 | 0 | 2,092,327 |
| 55,000 | 0 | 660,618 | 604,015 | 0 | 2,103,441 |
| 55,000 | 0 | 801,752 | 746,161 | 0 | 2,120,544 |
| 0 | 0 | 854,595 | 808,279 | 0 | 2,148,128 |
| 0 | 0 | 911,370 | 874,309 | 33,067 | 2,178,265 |
| 0 | 0 | 972,367 | 944,582 | 75,243 | 2,211,165 |
| 0 | 0 | 1,037,916 | 1,019,386 | 120,489 | 2,247,156 |
| 0 | 0 | 1,108,363 | 1,099,108 | 169,019 | 2,286,411 |
| 0 | 0 | 1,189,243 | 1,189,243 | 226,229 | 2,334,366 |
| 0 | 0 | 1,276,369 | 1,276,369 | 278,686 | 2,386,823 |
| 0 | 0 | 1,370,318 | 1,370,318 | - 336,020 | 2,444,157 |
| 0 | 0 | 1,471,319 | 1,471,319 | - 398,442 | 2,506,579 |
| 0 | 0 | 1,580,079 | 1,580,079 | $\square 466,433$ | 2,574,570 |
| 0 | 0 | 1,697,365 | 1,697,365 | $\square 540,621$ | 2,648,758 |
| 0 | 0 | 1,823,958 | 1,823,958 | $\square 621,754$ | 2,729,891 |
| 0 | 0 | 1,960,429 | 1,960,429 | $\square \mathbf{7 1 0 , 1 3 7}$ | 2,818,274 |
| 0 | 100,000 | 2,099,507 | 681,701 | $\square 681,701$ | 1,101,602 |
| 0 | 100,000 | 2,247,531 | 653,834 | $\square 653,834$ | 1,080,865 |
| 0 | 100,000 | 2,405,069 | 626,687 | $\square$ 626,687 | 1,059,600 |
| 0 | 100,000 | 2,572,719 | 600,418 | $\square$ 600,418 | 1,037,780 |
| 0 | 100,000 | 2,751,123 | 575,207 | $\square 575,207$ | 1,015,387 |
| 0 | 100,000 | 2,940,967 | 551,255 | $\square 551,255$ | 992,400 |
| 0 | 100,000 | 3,143,412 | 529,215 | $\square \quad 529,215$ | 937,858 |
| 0 | 100,000 | 3,359,433 | 509,526 | $\square 509,526$ | 879,063 |
| 0 | 100,000 | 3,590,117 | 492,714 | $\square$ 492,714 | 815,825 |
| 0 | 100,000 | 3,836,682 | 479,409 | - 479,409 | 747,977 |

Executive's 30 Year Summary

|  | Living Values $^{\dagger}$ |  |  |
| :--- | ---: | ---: | ---: |
|  | Death Benefit |  |  |
| Indexed Universal Life: | 479,409 | 747,977 |  |
| Less Loan Due Employer: | 0 | 0 |  |
| Equals Executive's Net Value: | 479,409 | 747,977 |  |
| Plus Cum. After Tax Cash Flow: | $1,000,000$ | $1,000,000$ |  |
| Equals Executive's Net Value: | $1,479,409$ | $1,747,977$ |  |

$\dagger$ Cash value less employer's loans plus cum. net policy loans.

## Summary


$-1,250,292$
700,000


| Arthur Johnson |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (5) <br> Net <br> Payment** | (6) <br> Net Policy Loan Proceeds Available for Retirement Income | (7) <br> Year End Policy Accum Value**** | $\begin{gathered} \text { (8) } \\ \\ \text { Year End } \\ \text { Policy } \\ \text { Cash } \\ \text { Value**** } \end{gathered}$ | (9) <br> Year End Policy Cash Value**** Net of Loan Due Employer | (10) <br> Year End Policy <br> Death Benefit Net of Loan Due Employer |
| 0 | 100,000 | 4,100,509 | 470,372 | 470,372 | 675,398 |
| 0 | 100,000 | 4,381,733 | 465,090 | 465,090 | 684,177 |
| 0 | 100,000 | 4,681,486 | 464,010 | 464,010 | 698,085 |
| 0 | 100,000 | 5,000,954 | 467,605 | 467,605 | 717,652 |
| 0 | 100,000 | 5,341,400 | 476,384 | 476,384 | 743,454 |
| 0 | 100,000 | 5,704,134 | 490,866 | 490,866 | 776,073 |
| 0 | 100,000 | 6,090,413 | 511,483 | $\square 511,483$ | 816,003 |
| 0 | 100,000 | 6,501,642 | 538,765 | 538,765 | 863,847 |
| 0 | 100,000 | 6,939,259 | 573,238 | 573,238 | 920,201 |
| 0 | 100,000 | 7,404,671 | 615,349 | - 615,349 | 985,582 |
| 0 | 100,000 | 7,898,784 | 664,996 | 664,996 | 1,059,935 |
| 0 | 100,000 | 8,422,933 | 722,455 | -722,455 | 1,143,602 |
| 0 | 100,000 | 8,978,207 | 787,705 | 787,705 | 1,236,616 |
| 0 | 100,000 | 9,565,194 | 860,167 | 860,167 | 1,338,427 |
| 0 | 100,000 | 10,184,487 | 939,209 | 939,209 | 1,448,434 |
| 0 | 100,000 | 10,836,263 | 1,023,721 | 1,023,721 | 1,565,535 |
| 0 | 100,000 | 11,533,845 | 1,125,676 | 1,125,676 | 1,587,030 |
| 0 | 100,000 | 12,284,207 | 1,250,630 | 1,250,630 | 1,619,156 |
| 0 | 100,000 | 13,096,597 | 1,406,341 | 1,406,341 | 1,668,272 |
| 0 | 100,000 | 13,982,702 | 1,602,933 | 1,602,933 | 1,742,760 |
| 0 | 100,000 | 14,956,512 | 1,852,755 | 1,852,755 | 1,852,755 |
| 0 | 100,000 | 15,999,726 | 2,135,780 | 2,135,780 | 2,135,780 |
| 0 | 100,000 | 17,117,457 | 2,455,314 | 2,455,314 | 2,455,314 |
| 0 | 100,000 | 18,315,206 | 2,814,956 | 2,814,956 | 2,814,956 |
| 0 | 100,000 | 19,598,888 | 3,218,625 | 3,218,625 | 3,218,625 |

Executive's 55 Year Summary

|  | Living Values $^{\dagger}$ |  |  |
| :--- | ---: | ---: | ---: |
|  |  | Death Benefit |  |
| Indexed Universal Life: | $3,218,625$ |  | $3,218,625$ |
| Less Loan Due Employer: | 0 | 0 |  |
| Equals Executive's Net Value: | $3,218,625$ |  | $3,218,625$ |
| Plus Cum. After Tax Cash Flow: | $3,500,000$ |  | $3,500,000$ |
| Equals Executive's Net Value: | $6,718,625$ |  | $6,718,625$ |

$\dagger$ Cash value less employer's loans plus cum. net policy loans.
*See Promissory Note Analysis for assumed Applicable Fed. Rate.
**See appropriate Net Payment Analysis for details.
**A negative value indicates a credit to earnings.
****This illustration assumes the nonguaranteed values continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

| Yr | Age | (1) <br> Comp. Adjustment by Executive | (2) <br> Employer's Gain from Comp. <br> Adjustment | (3) <br> Loan to Executive | (4) <br> Loan <br> Repayment from Executive | (5) <br> Accrued Loan Interest | (6) <br> Employer's <br> Tax <br> on <br> Accrued Loan <br> Interest | (7) <br> Payment Net Payment** $(3)-(2)-(4)+(6)$ | (8) <br> Employer's Annual Charge to Earnings** (6) - (5) - (2) | (9) <br> Employer's <br> Cumulative <br> Charge to <br> Earnings** |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 45 | 100,000 | 100,000 | 100,000 | 0 | 2,740 | 0 | 0 | -102,740 | -102,740 |
| 2 | 46 | 100,000 | 100,000 | 100,000 | 0 | 5,697 | 0 | 0 | -105,697 | -208,437 |
| 3 | 47 | 100,000 | 100,000 | 100,000 | 0 | 8,852 | 0 | 0 | -108,852 | -317,289 |
| 4 | 48 | 100,000 | 100,000 | 100,000 | 0 | 12,268 | 0 | 0 | -112,268 | -429,557 |
| 5 | 49 | 100,000 | 100,000 | 100,000 | 0 | 15,940 | 0 | 0 | -115,940 | -545,497 |
| 6 | 50 | 100,000 | 100,000 | 100,000 | 0 | 19,817 | 0 | 0 | -119,817 | -665,314 |
| 7 | 51 | 100,000 | 100,000 | 100,000 | 0 | 24,031 | 0 | 0 | -124,031 | -789,345 |
| 8 | 52 | 0 | 0 | 0 | 0 | 25,259 | 0 | 0 | -25,259 | -814,604 |
| 9 | 53 | 0 | 0 | 0 | 0 | 26,638 | 0 | 0 | -26,638 | -841,242 |
| 10 | 54 | 0 | 0 | 0 | 0 | 28,097 | 0 | 0 | -28,097 | -869,339 |
| 11 | 55 | 0 | 0 | 0 | 0 | 29,558 | 0 | 0 | -29,558 | -898,897 |
| 12 | 56 | 0 | 0 | 0 | 0 | 31,192 | 0 | 0 | -31,192 | -930,089 |
| 13 | 57 | 0 | 0 | 0 | 0 | 32,925 | 0 | 0 | -32,925 | -963,014 |
| 14 | 58 | 0 | 0 | 0 | 0 | 34,669 | 0 | 0 | -34,669 | -997,683 |
| 15 | 59 | 0 | 0 | 0 | 0 | 36,615 | 0 | 0 | -36,615 | -1,034,298 |
| 16 | 60 | 0 | 0 | 0 | 0 | 38,579 | 0 | 0 | -38,579 | -1,072,877 |
| 17 | 61 | 0 | 0 | 0 | 0 | 40,769 | 0 | 0 | -40,769 | -1,113,646 |
| 18 | 62 | 0 | 0 | 0 | 0 | 43,098 | 0 | 0 | -43,098 | -1,156,744 |
| 19 | 63 | 0 | 0 | 0 | 0 | 45,460 | 0 | 0 | -45,460 | -1,202,204 |
| 20 | 64 | 0 | 0 | 0 | 0 | 48,088 | 0 | 0 | -48,088 | -1,250,292 |
| 21 | 65 | 0 | 0 | 0 | 1,250,292 | 0 | 0 | -1,250,292 | 0 | -1,250,292 |
| 22 | 66 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 23 | 67 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 24 | 68 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 25 | 69 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 26 | 70 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 27 | 71 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 28 | 72 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 29 | 73 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 30 | 74 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
|  |  | 700,000 | 700,000 | 700,000 | 1,250,292 | 550,292 | 0 | -1,250,292 | -1,250,292 |  |

[^0]*See Promissory Note Analysis for assumed Applicable Fed. Rate. See Preface for notes regarding loan interest rates.

| Male | Employer's | Assumed |
| :---: | :---: | :---: |
| Age | Tax Bracket | Applicable |
| 45 | $0.00 \%$ | Federal Rate $^{*}$ |

## Leveraged 401(k) Look-Alike Funded With Indexed Universal Life

| Male | Employer's | Assumed |
| :---: | :---: | :---: |
| Age | Tax Bracket | Applicable |
| 45 | $0.00 \%$ | Federal Rate* |


| Yr | Age | (1) <br> Comp. Adjustment by Executive | (2) <br> Employer's Gain from Comp. <br> Adjustment | (3) <br> Loan to Executive | (4) <br> Loan <br> Repayment from Executive | (5) <br> Accrued Loan Interest | (6) <br> Employer's <br> Tax on Accrued Loan Interest | (7) <br> Payment Net Payment** (3)-(2)-(4)+(6) | (8) <br> Employer's Annual Charge to Earnings** $(6)-(5)-(2)$ | (9) <br> Employer's <br> Cumulative <br> Charge to <br> Earnings** |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31 | 75 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 32 | 76 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 33 | 77 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 34 | 78 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 35 | 79 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 36 | 80 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 37 | 81 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 38 | 82 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 39 | 83 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 40 | 84 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 41 | 85 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 42 | 86 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 43 | 87 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 44 | 88 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 45 | 89 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 46 | 90 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 47 | 91 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 48 | 92 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 49 | 93 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 50 | 94 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 51 | 95 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 52 | 96 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 53 | 97 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 54 | 98 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |
| 55 | 99 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | -1,250,292 |

[^1]*See Promissory Note Analysis for assumed Applicable Fed. Rate. See Preface for notes regarding loan interest rates.

## Leveraged 401(k) Look-Alike Funded With Indexed Universal Life

## Promissory Note Analysis

|  | Assumed |
| :---: | :---: |
| Male | Applicable |
| Age | Federal Rate ${ }^{* *}$ |
| 45 | (See Col. 2) |


|  |  |
| :---: | :---: |


| O <br> 8 <br> 0 <br> 8 <br> 8 | 0000000000 | 0000000000 |  |  | E |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\omega \omega \omega \omega \omega \omega \mathrm{N}$ N N N <br>  |  | N |
|  | 0000000000 | 0000000000 | 0000000000 |  | W |
|  | 0000000000 | 0000000000 | 0000000000 |  | $\pm$ |
|  | 0000000000 | 0000000000 | 0000000000 |  | ज |
| N U N No N | $000000000 \text { N్N }$ | 0000000000 | 0000000000 |  | (0) |
|  | 0000000000 |  <br>  <br>  | NN NN N $\circ 0_{0}^{\circ} 0_{0}^{\circ} 0 \times{ }^{\circ}$ O |  | ミ |



| (9) |
| :---: |
| Policy |
| Accum |
| Value* |
| Net of |
| Loan Due |
| Employer | Note)


(11)

Policy Death Benefit* Net of Loan Due Employer

| 2,09 |
| :---: |
| 2,089 |
| 2,086,04 |
| 2,086,732 |
| 2,092,327 |
| 2,103 |
| 2,120 |
| 2,148,128 |
| 2,178,2 |
|  |
|  |
| 2,286,41 |
| 2,334,366 |
| 2,386,82 |
| 2,444,15 |
| 2,5 |
| 2,574,570 |
| 2,648,758 |
| 2,729,89 |
|  |
|  |
|  |
| 1,080,86 |
| 1,059,60 |
| 1,037,780 |
| 1,015,387 |
| 992,400 |
| 937,85 |
| 879,06 |
| 315 |
| 747,97 |

**See Preface for notes regarding loan interest rates.
Loan repayment presumed completed in year 21; however, the employer's loans must be repaid no later than the date specified in the plan documentation.
*This illustration assumes the nonguaranteed values continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

|  | Assumed |
| :---: | :---: |
| Male | Applicable |
| Age | Federal Rate ${ }^{* *}$ |
| 45 | (See Col. 2) |


| (1) <br> Loan to Executive | (2) <br> Assumed <br> Applicable <br> Federal Rate | (3) <br> Annual Loan Interest Paid from Non-Policy Values | (4) <br> Annual Loan Interest Paid from Policy Values | (5) <br> Loan <br> Repayments <br> from <br> Non-Policy <br> Values | (6) <br> Loan <br> Repayments <br> from <br> Policy <br> Values | (7) <br> Accrued Loan Interest | (8) <br> Cumulative <br> Loan to Executive (Value of Promissory Note) | (9) <br> Policy <br> Accum <br> Value* <br> Net of Loan Due Employer | (10) <br> Policy <br> Cash <br> Value* <br> Net of Loan Due Employer | (11) <br> Policy <br> Death <br> Benefit* <br> Net of <br> Loan Due <br> Employer |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 4,100,509 | 470,372 | 675,398 |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 4,381,733 | 465,090 | $\square$ 684,177 |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 4,681,486 | 464,010 | $\square 698,085$ |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 5,000,954 | [ 467,605 | $\square 717,652$ |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 5,341,400 | [ 476,384 | - 743,454 |
| 0 | $\mathrm{n} / \mathrm{a}$ | 0 | 0 | 0 | 0 | 0 | 0 | 5,704,134 | 490,866 | 776,073 |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 6,090,413 | 511,483 | $\square$ 816,003 |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 6,501,642 | 538,765 | 863,847 |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 6,939,259 | 573,238 | $\square \mathbf{9 2 0 , 2 0 1}$ |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 7,404,671 | $\square 615,349$ | 985,582 |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 7,898,784 | - 664,996 | 1,059,935 |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 8,422,933 | $\square \mathbf{7 2 2 , 4 5 5}$ | 1,143,602 |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 8,978,207 | $\square 787,705$ | 1,236,616 |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 9,565,194 | $\square 860,167$ | 1,338,427 |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 10,184,487 | 939,209 | 1,448,434 |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 10,836,263 | 1,023,721 | 1,565,535 |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 11,533,845 | 1,125,676 | 1,587,030 |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 12,284,207 | 1,250,630 | 1,619,156 |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 13,096,597 | 1,406,341 | 1,668,272 |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 13,982,702 | 1,602,933 | 1,742,760 |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 14,956,512 | 1,852,755 | 1,852,755 |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 15,999,726 | 2,135,780 | 2,135,780 |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 17,117,457 | 2,455,314 | 2,455,314 |
| 0 | n/a | 0 | 0 | 0 | 0 | 0 | 0 | 18,315,206 | 2,814,956 | 2,814,956 |
| 0 | n/a | 0 | , | 0 | 0 | 0 | 0 | 19,598,888 | 3,218,625 | 3,218,625 |

700,000

*This illustration assumes the nonguaranteed values continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.
**See Preface for notes regarding loan interest rates.
Loan repayment presumed completed in year 21; however, the employer's loans must be repaid no later than the date specified in the plan documentation.


[^0]:    **A negative value indicates a credit to earnings.
    Loan repayment presumed completed in year 21; however, the employer's loans must be repaid no later than the date specified in the plan documentation.

[^1]:    ${ }^{* *} \mathrm{~A}$ negative value indicates a credit to earnings.
    Loan repayment presumed completed in year 21; however, the employer's loans must be repaid no later than the date specified in
    the plan documentation.

