## A Tax-Advantaged Life Insurance and Retirement Plan

Presented By: [Licensed user's name appears here]

## Preface

## In the accompanying presentation, you will see the financial data from an

 illustration of a cash value life insurance policy.To help you make an informed decision about acquiring the policy, the illustration includes information about premiums, cash values and death benefits plus scheduled policy loan proceeds.

Cash value life insurance contains the following features:

1. Accumulating cash values;
2. Income tax deferred growth of cash values;
3. Competitive current interest rate;
4. Income tax free access to cash values via policy loans;
5. Income tax free death benefits;
6. Probate free death benefits;
7. Privacy of all transactions;
8. Advance of death benefits in certain adverse health circumstances -- as defined in the policy contract.

Favorable income tax consequences combine with significant policy values and benefits to produce a life insurance solution that has a considerable amount of financial leverage.


## A Tax-Advantaged Life Insurance and Retirement Plan

## Illustration of Values of Indexed Universal Life

|  |  | Income <br> Tax Rate 40.00\% |  | Indexed UL Interest Rate 7.00\% | Initial Payment 50,000 | Initial Death Benefit 1,054,069 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Male Age | (1) <br> Policy Premium | (2) <br> Retirement Income Net Loan Proceeds | (3) <br> Cash Value* Increase | (4) <br> Year End Cash Value* | (4a) <br> Pre-Tax <br> Equivalent <br> Rate of Return of Cash Value* | (5) <br> Death Benefit | (5a) <br> Pre-Tax <br> Equivalent <br> Rate of Return of Death Benefit |
| 1 | 45 | 50,000 | 0 | 43,491 | 43,491 | -13.02 | 1,097,560 | 3491.87 |
| 2 | 46 | 50,000 | 0 | 46,546 | 90,037 | -6.80 | 1,144,106 | 551.60 |
| 3 | 47 | 50,000 | 0 | 49,860 | 139,897 | -3.45 | 1,193,966 | 246.64 |
| 4 | 48 | 50,000 | 0 | 53,444 | 1 193,341 | -1.35 | 1,247,410 | 148.24 |
| 5 | 49 | 50,000 | 0 | 57,269 | 1 250,610 | 0.14 | 1,304,679 | 102.15 |
| 6 | 50 | 50,000 | 0 | 61,364 | - 311,974 | 1.87 | 1,366,043 | 76.18 |
| 7 | 51 | 50,000 | 0 | 65,751 | - 377,725 | 3.18 | 1,431,794 | 59.85 |
| 8 | 52 | 50,000 | 0 | 70,465 | - 448,190 | 4.20 | 1,502,259 | 48.81 |
| 9 | 53 | 50,000 | 0 | 75,535 | $\square 523,725$ | 5.03 | 1,577,794 | 40.96 |
| 10 | 54 | 50,000 | 0 | 80,916 | $\square \mathbf{6 0 4 , 6 4 1}$ | 5.71 | 1,658,710 | 35.15 |
| 11 | 55 | 50,000 | 0 | 97,827 | $\square 702,468$ | 6.71 | 1,756,537 | 30.90 |
| 12 | 56 | 50,000 | 0 | 105,490 | $\square 807,958$ | 7.50 | 1,862,027 | 27.61 |
| 13 | 57 | 50,000 | 0 | 113,748 | 921,706 | 8.13 | 1,975,775 | 25.01 |
| 14 | 58 | 50,000 | 0 | 122,658 | 1,044,364 | 8.65 | 2,098,433 | 22.92 |
| 15 | 59 | 50,000 | 0 | 132,269 | 1,176,633 | 9.08 | 2,230,702 | 21.23 |
| 16 | 60 | 0 | 0 | 91,783 | 1,268,416 | 9.47 | 2,322,485 | 19.89 |
| 17 | 61 | 0 | 0 | 98,795 | 1,367,211 | 9.78 | 2,421,280 | 18.78 |
| 18 | 62 | 0 | 0 | 106,255 | 1,473,466 | 10.04 | 2,527,535 | 17.86 |
| 19 | 63 | 0 | 0 | 114,243 | 1,587,709 | 10.26 | 2,641,778 | 17.09 |
| 20 | 64 | 0 | 0 | 122,815 | 1,710,524 | 10.45 | 2,764,593 | 16.44 |
| 21 | 65 | 0 | 170,000 | -46,850 | 1,663,674 | 10.62 | 2,032,109 | 12.76 |
| 22 | 66 | 0 | 170,000 | -47,429 | 1,616,245 | 10.77 | 1,992,857 | 12.70 |
| 23 | 67 | 0 | 170,000 | -47,899 | 1,568,346 | 10.92 | 1,951,938 | 12.66 |
| 24 | 68 | 0 | 170,000 | -48,230 | 1,520,116 | 11.05 | 1,909,326 | 12.63 |
| 25 | 69 | 0 | 170,000 | -48,403 | 1,471,713 | 11.18 | 1,864,999 | 12.61 |
| 26 | 70 | 0 | 170,000 | -48,386 | 1,423,327 | 11.30 | 1,818,947 | 12.60 |
| 27 | 71 | 0 | 170,000 | -47,857 | 1,375,470 | 11.42 | 1,743,217 | 12.52 |
| 28 | 72 | 0 | 170,000 | -46,921 | 1,328,549 | 11.54 | 1,662,187 | 12.44 |
| 29 | 73 | 0 | 170,000 | -45,505 | 1,283,044 | 11.65 | 1,575,660 | 12.38 |
| 30 | 74 | 0 | 170,000 | -43,610 | 1,239,434 | 11.77 | 1,483,355 | 12.32 |
|  |  | 750,000 | 1,700,000 |  |  |  |  |  |

*This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

30 Year Summary

| Cum. Payments | 750,000 |
| :--- | ---: |
| Cum. Policy Loan Proceeds | $1,700,000$ |
| Cash Value | $1,239,434$ |
| Death Benefit | $1,483,355$ |

## A Tax-Advantaged Life Insurance and Retirement Plan

## Illustration of Values of Indexed Universal Life

|  |  | IncomeTax Rate$40.00 \%$ |  | Indexed UL Interest Rate 7.00\% | Initial Payment | $\begin{gathered} \text { Initial } \\ \text { Death Benefit } \\ 1,054,069 \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Male Age | (1) <br> Policy Premium | (2) <br> Retirement Income Net Loan Proceeds | (3) <br> Cash <br> Value* <br> Increase | (4) <br> Year End Cash Value* | (4a) <br> Pre-Tax <br> Equivalent <br> Rate of Return of Cash Value* | (5) <br> Death <br> Benefit | (5a) <br> Pre-Tax <br> Equivalent <br> Rate of Return of Death Benefit |
| 31 | 75 | 0 | 170,000 | -41,770 | 1,197,664 | 11.88 | 1,384,343 | 12.27 |
| 32 | 76 | 0 | 170,000 | -40,365 | 1,157,299 | 11.99 | 1,357,225 | 12.36 |
| 33 | 77 | 0 | 170,000 | -38,710 | 1,118,589 | 12.10 | 1,332,607 | 12.46 |
| 34 | 78 | 0 | 170,000 | -36,773 | 1,081,816 | 12.20 | 1,310,825 | 12.55 |
| 35 | 79 | 0 | 170,000 | -34,574 | 1,047,242 | 12.30 | 1,292,193 | 12.64 |
| 36 | 80 | 0 | 170,000 | -32,197 | 1,015,045 | 12.40 | 1,276,941 | 12.72 |
| 37 | 81 | 0 | 170,000 | -29,736 | -985,309 | 12.49 | 1,265,199 | 12.81 |
| 38 | 82 | 0 | 170,000 | -27,159 | 958,150 | 12.58 | 1,257,139 | 12.88 |
| 39 | 83 | 0 | 170,000 | -24,499 | 933,651 | 12.66 | 1,252,895 | 12.96 |
| 40 | 84 | 0 | 170,000 | -22,079 | 911,572 | 12.74 | 1,252,264 | 13.03 |
| 41 | 85 | 0 | 170,000 | -20,293 | $\square \quad 891,279$ | 12.81 | 1,254,638 | 13.09 |
| 42 | 86 | 0 | 170,000 | -18,542 | $\square 872,737$ | 12.88 | 1,260,033 | 13.16 |
| 43 | 87 | 0 | 170,000 | -17,375 | $\square 855,362$ | 12.95 | 1,267,897 | 13.21 |
| 44 | 88 | 0 | 170,000 | -17,055 | $\square 838,307$ | 13.01 | 1,277,402 | 13.26 |
| 45 | 89 | 0 | 170,000 | -17,724 | $\square 820,583$ | 13.06 | 1,287,576 | 13.31 |
| 46 | 90 | 0 | 170,000 | -19,670 | $\square 800,913$ | 13.11 | 1,297,147 | 13.35 |
| 47 | 91 | 0 | 170,000 | -8,359 | $\square 792,554$ | 13.17 | 1,214,593 | 13.35 |
| 48 | 92 | 0 | 170,000 | 8,439 | $\square 800,993$ | 13.22 | 1,137,768 | 13.36 |
| 49 | 93 | 0 | 170,000 | 32,589 | $\square 833,582$ | 13.28 | 1,072,745 | 13.37 |
| 50 | 94 | 0 | 170,000 | 65,935 | $\square 899,517$ | 13.34 | 1,027,106 | 13.38 |
| 51 | 95 | 0 | 170,000 | 110,273 | 1,009,790 | 13.41 | 1,009,790 | 13.41 |
| 52 | 96 | 0 | 170,000 | 133,364 | 1,143,154 | 13.47 | 1,143,154 | 13.47 |
| 53 | 97 | 0 | 170,000 | 159,025 | 1,302,179 | 13.54 | 1,302,179 | 13.54 |
| 54 | 98 | 0 | 170,000 | 187,497 | 1,489,676 | 13.60 | 1,489,676 | 13.60 |
| 55 | 99 | 0 | 170,000 | 219,046 | 1,708,722 | 13.66 | 1,708,722 | 13.66 |

[^0]*This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

55 Year Summary

| Cum. Payments | 750,000 |
| :--- | ---: |
| Cum. Policy Loan Proceeds | $5,950,000$ |
| Cash Value | $1,708,722$ |
| Death Benefit | $1,708,722$ |

## A Tax-Advantaged Life Insurance and Retirement Plan

55 Year Analysis



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55 Year Analysis




[^0]:    750,000 5,950,000

