

Premium Financing

For: Robert Sterling



Presented By: _____

[Licensed user's name appears here]

Preface

The primary benefit of a life insurance premium financing strategy is to obtain a significant amount of life insurance coverage at a reduced cash flow cost, and virtually any cash value life insurance policy can be funded in this manner.

The loan structure, loan interest, fees, collateral requirements, and personal guarantees associated with this technique will be determined by the lender.

A secondary benefit of a premium financing strategy is the opportunity for interest rate arbitrage because the loan interest associated with premium financing may be lower than the policy's non-guaranteed internal rate of return.

There are several risks associated with premium financing, some of which are outlined below:

Lender risk:

- Is the loan a term loan that is due in fewer years than illustrated? If so, the borrower will likely be subject to new loan conditions.
- If the loan is not a term loan, does the lender have the right to demand full satisfaction of the loan at any time? An unlimited right to demand full satisfaction of the loan provides very little security for the borrower.

Collateral risk:

- The lender may limit the form of acceptable collateral requiring only liquid assets be provided.
- Additional collateral may be required based on a change in the loan requirements of the lender.
- The policy cash values shown on pages that follow are not guaranteed and may be higher or lower than illustrated. Additional collateral may be required if the actual policy cash values turn out to be lower than illustrated.
- A personal guarantee may be required.

Interest rate risk:

- In some premium financing transactions, the loan interest is a variable rate which resets annually.
- If the loan interest is a fixed rate, how long is it fixed? Is this an acceptable condition?

Exit strategies:

1. With long-lived insureds, repayment of loans associated with premium financing must be considered, and careful planning should be contemplated in advance to insure a source of funds for this purpose. In some cases, the policy death benefit may be sufficient.
2. In some cases, the sale of the policy to a third party may provide funds to repay outstanding loans.

Conclusion:

Based on creditworthiness of the borrower, the terms of the lender, and the life insurance company involved, the actual terms of a premium financing arrangement will be different. It is important that the right combination of these three issues be carefully evaluated.

Important note:

In all cases, be sure to consult with your own legal and tax advisers before entering into this or any other arrangement involving tax, legal, and economic considerations. The approval of these advisers must be secured regarding the implementation or modification of any planning technique as well as the applicability and consequences of new cases, rulings, or legislation upon existing or impending plans.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Robert Sterling

Illustration of Policy Values Funding the Plan

Borrower and Policy Owner: Robert Sterling
 Lender: To be determined

		Policy Owner's Income Tax Bracket 40.00%	Indexed UL Interest Rate 7.00%	Initial Premium 200,000	Initial Policy Death Benefit 4,216,273	
Year	Male Age	(1) Policy Premium	(2) Net Policy Loan Proceeds	(3) Cash Value* Increase	(4) Year End Cash Value*	(5) Year End Death Benefit
1	45	200,000	0	174,242	174,242	4,390,515
2	46	200,000	0	186,486	360,728	4,577,001
3	47	200,000	0	199,763	560,491	4,776,764
4	48	200,000	0	214,117	774,608	4,990,881
5	49	200,000	0	229,446	1,004,054	5,220,327
6	50	200,000	0	245,845	1,249,899	5,466,172
7	51	200,000	0	263,424	1,513,323	5,729,596
8	52	200,000	0	282,314	1,795,637	6,011,910
9	53	200,000	0	302,619	2,098,256	6,314,529
10	54	200,000	0	324,179	2,422,435	6,638,708
11	55	200,000	0	391,903	2,814,338	7,030,611
12	56	200,000	0	422,600	3,236,938	7,453,211
13	57	200,000	0	455,685	3,692,623	7,908,896
14	58	200,000	0	491,382	4,184,005	8,400,278
15	59	200,000	0	529,885	4,713,890	8,930,163
16	60	0	3,202,513	-3,033,305	1,680,585	5,896,858
17	61	0	0	184,278	1,864,863	6,081,136
18	62	0	0	200,233	2,065,096	6,281,369
19	63	0	0	217,345	2,282,441	6,498,714
20	64	0	0	235,761	2,518,202	6,734,475
21	65	0	350,000	-109,223	2,408,979	3,822,610
22	66	0	350,000	-107,759	2,301,220	3,737,782
23	67	0	350,000	-105,669	2,195,551	3,650,971
24	68	0	350,000	-102,821	2,092,730	3,562,354
25	69	0	350,000	-99,126	1,993,604	3,472,136
26	70	0	350,000	-94,446	1,899,158	3,380,595
27	71	0	350,000	-87,574	1,811,584	3,183,737
28	72	0	350,000	-78,885	1,732,699	2,973,588
29	73	0	350,000	-68,100	1,664,599	2,749,784
30	74	0	350,000	-55,652	1,608,947	2,511,185
		3,000,000	6,702,513			

*This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Robert Sterling

Illustration of Policy Values Funding the Plan

Borrower and Policy Owner: Robert Sterling

Lender: To be determined

		Policy Owner's Income Tax Bracket 40.00%	Indexed UL Interest Rate 7.00%	Initial Premium 200,000	Initial Policy Death Benefit 4,216,273		
Year	Male Age	(1) Policy Premium	(2) Net Policy Loan Proceeds	(3) Cash Value* Increase	(4) Year End Cash Value*	(5) Year End Death Benefit	
31	75	0	350,000	-42,839	1,566,108	2,254,998	
32	76	0	350,000	-31,281	1,534,827	2,271,056	
33	77	0	350,000	-18,412	1,516,415	2,303,073	
34	78	0	350,000	-4,081	1,512,334	2,352,705	
35	79	0	350,000	11,658	1,523,992	2,421,559	
36	80	0	350,000	28,537	1,552,529	2,510,966	
37	81	0	350,000	46,423	1,598,952	2,622,125	
38	82	0	350,000	65,367	1,664,319	2,756,297	
39	83	0	350,000	85,023	1,749,342	2,914,385	
40	84	0	350,000	104,388	1,853,730	3,096,246	
41	85	0	350,000	122,049	1,975,779	3,300,263	
42	86	0	350,000	140,280	2,116,059	3,527,218	
43	87	0	350,000	157,153	2,273,212	3,775,870	
44	88	0	350,000	171,769	2,444,981	4,044,053	
45	89	0	350,000	183,707	2,628,688	4,329,161	
46	90	0	350,000	192,030	2,820,718	4,627,620	
47	91	0	350,000	249,676	3,070,394	4,607,237	
48	92	0	350,000	328,402	3,398,796	4,625,331	
49	93	0	350,000	434,677	3,833,473	4,704,693	
50	94	0	350,000	575,893	4,409,366	4,874,273	
51	95	0	350,000	758,483	5,167,849	5,167,849	
52	96	0	350,000	865,080	6,032,929	6,032,929	
53	97	0	350,000	982,535	7,015,464	7,015,464	
54	98	0	350,000	1,111,834	8,127,298	8,127,298	
55	99	0	350,000	1,254,055	9,381,353	9,381,353	
		3,000,000	15,452,513				

*This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Robert Sterling

Summary

Borrower and Policy Owner: Robert Sterling
 Lender: To be determined

Policy Owner's Income Tax Bracket: 40.00%
 Indexed UL Interest Rate: 7.00%
 Initial Policy Death Benefit: 4,216,273

		Premium and Loan Summary						Policy Owner's Values			
Yr	Male Age	(1) Policy Premium	(2) Premium Paid by Policy Owner	(3) Balance of Premium Due Borrowed from Bank	(4) Assumed Bank Loan Interest Rate	(5) Net Policy Loan Proceeds Used to Reduce Loan	(6) Cumulative Loan Due Bank*	(7) Net Loan Policy Proceeds Available for Retirement Income	(8) Year End Policy Cash Value**	(9) Year End Policy Cash Value** Net of Bank Loan	(10) Year End Policy Death Benefit Net of Bank Loan
1	45	200,000	50,000	150,000	3.00%	0	154,500	0	174,242	19,742	4,236,015
2	46	200,000	50,000	150,000	3.14%	0	314,061	0	360,728	46,667	4,262,940
3	47	200,000	50,000	150,000	3.29%	0	479,329	0	560,491	81,162	4,297,435
4	48	200,000	50,000	150,000	3.43%	0	650,915	0	774,608	123,693	4,339,966
5	49	200,000	50,000	150,000	3.57%	0	829,508	0	1,004,054	174,546	4,390,819
6	50	200,000	50,000	150,000	3.71%	0	1,015,848	0	1,249,899	234,051	4,450,324
7	51	200,000	50,000	150,000	3.86%	0	1,210,850	0	1,513,323	302,473	4,518,746
8	52	200,000	50,000	150,000	4.00%	0	1,415,284	0	1,795,637	380,353	4,596,626
9	53	200,000	50,000	150,000	4.14%	0	1,630,087	0	2,098,256	468,169	4,684,442
10	54	200,000	50,000	150,000	4.29%	0	1,856,453	0	2,422,435	565,982	4,782,255
11	55	200,000	50,000	150,000	4.43%	0	2,095,339	0	2,814,338	718,999	4,935,272
12	56	200,000	50,000	150,000	4.57%	0	2,347,951	0	3,236,938	888,987	5,105,260
13	57	200,000	50,000	150,000	4.71%	0	2,615,604	0	3,692,623	1,077,019	5,293,292
14	58	200,000	50,000	150,000	4.86%	0	2,900,012	0	4,184,005	1,283,993	5,500,266
15	59	200,000	50,000	150,000	5.00%	0	3,202,513	0	4,713,890	1,511,377	5,727,650
16	60	0	0	0		3,202,513	0	0	1,680,585	1,680,585	5,896,858
17	61	0	0	0		0	0	0	1,864,863	1,864,863	6,081,136
18	62	0	0	0		0	0	0	2,065,096	2,065,096	6,281,369
19	63	0	0	0		0	0	0	2,282,441	2,282,441	6,498,714
20	64	0	0	0		0	0	0	2,518,202	2,518,202	6,734,475
21	65	0	0	0		0	0	350,000	2,408,979	2,408,979	3,822,610
22	66	0	0	0		0	0	350,000	2,301,220	2,301,220	3,737,782
23	67	0	0	0		0	0	350,000	2,195,551	2,195,551	3,650,971
24	68	0	0	0		0	0	350,000	2,092,730	2,092,730	3,562,354
25	69	0	0	0		0	0	350,000	1,993,604	1,993,604	3,472,136
26	70	0	0	0		0	0	350,000	1,899,158	1,899,158	3,380,595
27	71	0	0	0		0	0	350,000	1,811,584	1,811,584	3,183,737
28	72	0	0	0		0	0	350,000	1,732,699	1,732,699	2,973,588
29	73	0	0	0		0	0	350,000	1,664,599	1,664,599	2,749,784
30	74	0	0	0		0	0	350,000	1,608,947	1,608,947	2,511,185
		3,000,000	750,000	2,250,000		3,202,513		3,500,000			

30 Year Analysis

*Includes accrued loan interest. See "Analysis of Bank Loan" on Page 11 for details.

**This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

	Living Values	Death Benefit
Indexed Universal Life	1,608,947	2,511,185
Less Loan Repayment Due:	0	0
Plus Cumulative Net Loan Proceeds:	3,500,000	3,500,000
Equals Value to Policy Owner:	5,108,947	6,011,185

Premium Financing Using Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Robert Sterling

Summary

Borrower and Policy Owner: Robert Sterling

Lender: To be determined

Policy Owner's Income Tax Bracket: 40.00%
 Indexed UL Interest Rate: 7.00%
 Initial Policy Death Benefit: 4,216,273

		Premium and Loan Summary					Policy Owner's Values				
Yr	Male Age	(1) Policy Premium	(2) Premium Paid by Policy Owner	(3) Balance of Premium Due Borrowed from Bank	(4) Assumed Bank Loan Interest Rate	(5) Net Policy Loan Proceeds Used to Reduce Loan	(6) Cumulative Loan Due Bank*	(7) Net Loan Policy Proceeds Available for Retirement Income	(8) Year End Policy Cash Value**	(9) Year End Policy Cash Value** Net of Bank Loan	(10) Year End Policy Death Benefit Net of Bank Loan
31	75	0	0	0		0	0	350,000	1,566,108	1,566,108	2,254,998
32	76	0	0	0		0	0	350,000	1,534,827	1,534,827	2,271,056
33	77	0	0	0		0	0	350,000	1,516,415	1,516,415	2,303,073
34	78	0	0	0		0	0	350,000	1,512,334	1,512,334	2,352,705
35	79	0	0	0		0	0	350,000	1,523,992	1,523,992	2,421,559
36	80	0	0	0		0	0	350,000	1,552,529	1,552,529	2,510,966
37	81	0	0	0		0	0	350,000	1,598,952	1,598,952	2,622,125
38	82	0	0	0		0	0	350,000	1,664,319	1,664,319	2,756,297
39	83	0	0	0		0	0	350,000	1,749,342	1,749,342	2,914,385
40	84	0	0	0		0	0	350,000	1,853,730	1,853,730	3,096,246
41	85	0	0	0		0	0	350,000	1,975,779	1,975,779	3,300,263
42	86	0	0	0		0	0	350,000	2,116,059	2,116,059	3,527,218
43	87	0	0	0		0	0	350,000	2,273,212	2,273,212	3,775,870
44	88	0	0	0		0	0	350,000	2,444,981	2,444,981	4,044,053
45	89	0	0	0		0	0	350,000	2,628,688	2,628,688	4,329,161
46	90	0	0	0		0	0	350,000	2,820,718	2,820,718	4,627,620
47	91	0	0	0		0	0	350,000	3,070,394	3,070,394	4,607,237
48	92	0	0	0		0	0	350,000	3,398,796	3,398,796	4,625,331
49	93	0	0	0		0	0	350,000	3,833,473	3,833,473	4,704,693
50	94	0	0	0		0	0	350,000	4,409,366	4,409,366	4,874,273
51	95	0	0	0		0	0	350,000	5,167,849	5,167,849	5,167,849
52	96	0	0	0		0	0	350,000	6,032,929	6,032,929	6,032,929
53	97	0	0	0		0	0	350,000	7,015,464	7,015,464	7,015,464
54	98	0	0	0		0	0	350,000	8,127,298	8,127,298	8,127,298
55	99	0	0	0		0	0	350,000	9,381,353	9,381,353	9,381,353
		3,000,000	750,000	2,250,000		3,202,513		12,250,000			

55 Year Analysis

	Living Values	Death Benefit
Indexed Universal Life	9,381,353	9,381,353
Less Loan Repayment Due:	0	0
Plus Cumulative Net Loan Proceeds:	12,250,000	12,250,000
Equals Value to Policy Owner:	21,631,353	21,631,353

*Includes accrued loan interest. See "Analysis of Bank Loan" on Page 11 for details.

**This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Robert Sterling

Policy Loan Analysis

Borrower and Policy Owner: Robert Sterling
 Lender: To be determined

Policy Owner's
 Income Tax Bracket
 40.00%

Year	Male Age	(1) Total Net Loan Policy Proceeds	(2) Net Loan Policy Proceeds Used to Reduce Loan	(3) Net Loan Policy Proceeds Available for Retirement Income	(4) Year End Policy Cash Value*	(5) Year End Policy Death Benefit
1	45	0	0	0	174,242	4,390,515
2	46	0	0	0	360,728	4,577,001
3	47	0	0	0	560,491	4,776,764
4	48	0	0	0	774,608	4,990,881
5	49	0	0	0	1,004,054	5,220,327
6	50	0	0	0	1,249,899	5,466,172
7	51	0	0	0	1,513,323	5,729,596
8	52	0	0	0	1,795,637	6,011,910
9	53	0	0	0	2,098,256	6,314,529
10	54	0	0	0	2,422,435	6,638,708
11	55	0	0	0	2,814,338	7,030,611
12	56	0	0	0	3,236,938	7,453,211
13	57	0	0	0	3,692,623	7,908,896
14	58	0	0	0	4,184,005	8,400,278
15	59	0	0	0	4,713,890	8,930,163
16	60	3,202,513	3,202,513	0	1,680,585	5,896,858
17	61	0	0	0	1,864,863	6,081,136
18	62	0	0	0	2,065,096	6,281,369
19	63	0	0	0	2,282,441	6,498,714
20	64	0	0	0	2,518,202	6,734,475
21	65	350,000	0	350,000	2,408,979	3,822,610
22	66	350,000	0	350,000	2,301,220	3,737,782
23	67	350,000	0	350,000	2,195,551	3,650,971
24	68	350,000	0	350,000	2,092,730	3,562,354
25	69	350,000	0	350,000	1,993,604	3,472,136
26	70	350,000	0	350,000	1,899,158	3,380,595
27	71	350,000	0	350,000	1,811,584	3,183,737
28	72	350,000	0	350,000	1,732,699	2,973,588
29	73	350,000	0	350,000	1,664,599	2,749,784
30	74	350,000	0	350,000	1,608,947	2,511,185
		6,702,513	3,202,513	3,500,000		

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Premium Financing Using Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Robert Sterling

Policy Loan Analysis

Borrower and Policy Owner: Robert Sterling
 Lender: To be determined

Policy Owner's
 Income Tax Bracket
 40.00%

Year	Male Age	(1) Total Net Loan Policy Proceeds	(2) Net Loan Policy Proceeds Used to Reduce Loan	(3) Net Loan Policy Proceeds Available for Retirement Income	(4) Year End Policy Cash Value*	(5) Year End Policy Death Benefit
31	75	350,000	0	350,000	1,566,108	2,254,998
32	76	350,000	0	350,000	1,534,827	2,271,056
33	77	350,000	0	350,000	1,516,415	2,303,073
34	78	350,000	0	350,000	1,512,334	2,352,705
35	79	350,000	0	350,000	1,523,992	2,421,559
36	80	350,000	0	350,000	1,552,529	2,510,966
37	81	350,000	0	350,000	1,598,952	2,622,125
38	82	350,000	0	350,000	1,664,319	2,756,297
39	83	350,000	0	350,000	1,749,342	2,914,385
40	84	350,000	0	350,000	1,853,730	3,096,246
41	85	350,000	0	350,000	1,975,779	3,300,263
42	86	350,000	0	350,000	2,116,059	3,527,218
43	87	350,000	0	350,000	2,273,212	3,775,870
44	88	350,000	0	350,000	2,444,981	4,044,053
45	89	350,000	0	350,000	2,628,688	4,329,161
46	90	350,000	0	350,000	2,820,718	4,627,620
47	91	350,000	0	350,000	3,070,394	4,607,237
48	92	350,000	0	350,000	3,398,796	4,625,331
49	93	350,000	0	350,000	3,833,473	4,704,693
50	94	350,000	0	350,000	4,409,366	4,874,273
51	95	350,000	0	350,000	5,167,849	5,167,849
52	96	350,000	0	350,000	6,032,929	6,032,929
53	97	350,000	0	350,000	7,015,464	7,015,464
54	98	350,000	0	350,000	8,127,298	8,127,298
55	99	350,000	0	350,000	9,381,353	9,381,353

15,452,513 3,202,513 12,250,000

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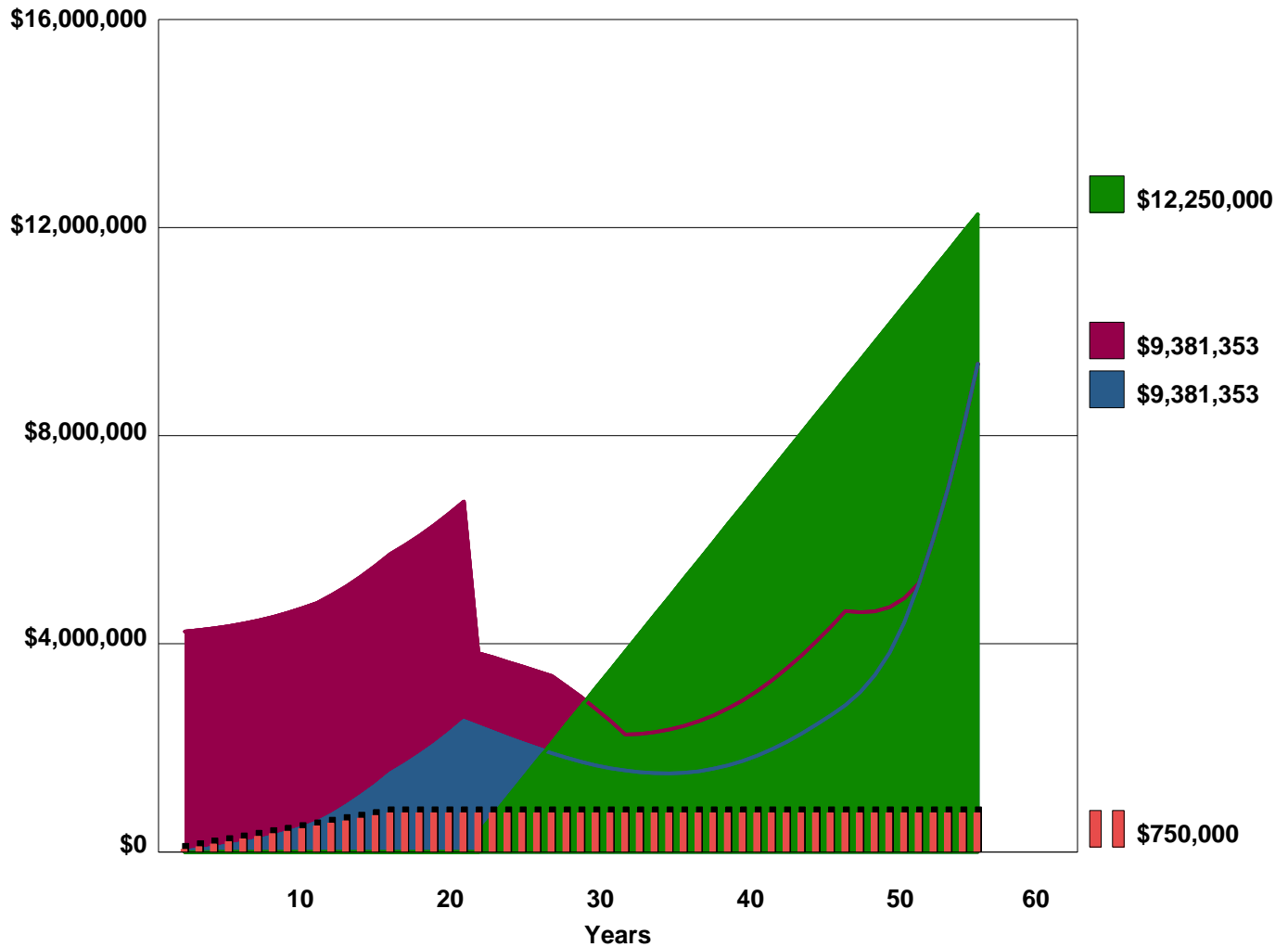
Premium Financing Using Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Robert Sterling

Policy Owner's 55 Year Graphic Analysis

Borrower and Policy Owner: Robert Sterling
Lender: To be determined



	<u>At Year 55</u>
Cumulative Payments for Premiums	\$750,000
Cumulative Net Loan Proceeds ¹	\$12,250,000
Cash Value Less Loan Due Bank ²	\$9,381,353
Death Benefit Less Loan Due Bank ²	\$9,381,353

¹ For retirement income.

² The cumulative loan due bank of \$3,202,513 is assumed paid off at the beginning of year 16 from policy loans.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Robert Sterling

Policy Owner's Required Cash Flow

Borrower and Policy Owner: Robert Sterling

Lender: To be determined

Year	Male Age	(1) Portion of Policy Premium	(2) Net Loan Policy Proceeds Available for Retirement Income	(3) Policy Owner's Required Cash Flow
1	45	50,000	0	50,000
2	46	50,000	0	50,000
3	47	50,000	0	50,000
4	48	50,000	0	50,000
5	49	50,000	0	50,000
6	50	50,000	0	50,000
7	51	50,000	0	50,000
8	52	50,000	0	50,000
9	53	50,000	0	50,000
10	54	50,000	0	50,000
11	55	50,000	0	50,000
12	56	50,000	0	50,000
13	57	50,000	0	50,000
14	58	50,000	0	50,000
15	59	50,000	0	50,000
16	60	0	0	0
17	61	0	0	0
18	62	0	0	0
19	63	0	0	0
20	64	0	0	0
21	65	0	350,000	-350,000
22	66	0	350,000	-350,000
23	67	0	350,000	-350,000
24	68	0	350,000	-350,000
25	69	0	350,000	-350,000
26	70	0	350,000	-350,000
27	71	0	350,000	-350,000
28	72	0	350,000	-350,000
29	73	0	350,000	-350,000
30	74	0	350,000	-350,000
		750,000	3,500,000	-2,750,000

Premium Financing Using Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Robert Sterling

Policy Owner's Required Cash Flow

Borrower and Policy Owner: Robert Sterling
 Lender: To be determined

Year	Male Age	(1) Portion of Policy Premium	(2) Net Loan Policy Proceeds Available for Retirement Income	(3) Policy Owner's Required Cash Flow
31	75	0	350,000	-350,000
32	76	0	350,000	-350,000
33	77	0	350,000	-350,000
34	78	0	350,000	-350,000
35	79	0	350,000	-350,000
36	80	0	350,000	-350,000
37	81	0	350,000	-350,000
38	82	0	350,000	-350,000
39	83	0	350,000	-350,000
40	84	0	350,000	-350,000
41	85	0	350,000	-350,000
42	86	0	350,000	-350,000
43	87	0	350,000	-350,000
44	88	0	350,000	-350,000
45	89	0	350,000	-350,000
46	90	0	350,000	-350,000
47	91	0	350,000	-350,000
48	92	0	350,000	-350,000
49	93	0	350,000	-350,000
50	94	0	350,000	-350,000
51	95	0	350,000	-350,000
52	96	0	350,000	-350,000
53	97	0	350,000	-350,000
54	98	0	350,000	-350,000
55	99	0	350,000	-350,000
		750,000	12,250,000	-11,500,000

Premium Financing Using Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Robert Sterling

Analysis of Bank Loan

Borrower and Policy Owner: Robert Sterling
 Lender: To be determined

Year	Male Age	Policy Owner's Income Tax Bracket 40.00%		Loan Interest Payment Method Accrued in all Years		(6) Year End Cumulative Loan Due Bank (3)+(5)	
		(1) Portion of Policy Premium Paid by Loan	(2) Net Loan Policy Proceeds Used to Reduce Loan	(3) Loan Balance Subject to Interest	(4) Assumed Bank Loan Interest Rate		(5) Loan Interest to Accrue
1	45	150,000	0	150,000	3.00%	4,500	154,500
2	46	150,000	0	304,500	3.14%	9,561	314,061
3	47	150,000	0	464,061	3.29%	15,268	479,329
4	48	150,000	0	629,329	3.43%	21,586	650,915
5	49	150,000	0	800,915	3.57%	28,593	829,508
6	50	150,000	0	979,508	3.71%	36,340	1,015,848
7	51	150,000	0	1,165,848	3.86%	45,002	1,210,850
8	52	150,000	0	1,360,850	4.00%	54,434	1,415,284
9	53	150,000	0	1,565,284	4.14%	64,803	1,630,087
10	54	150,000	0	1,780,087	4.29%	76,366	1,856,453
11	55	150,000	0	2,006,453	4.43%	88,886	2,095,339
12	56	150,000	0	2,245,339	4.57%	102,612	2,347,951
13	57	150,000	0	2,497,951	4.71%	117,653	2,615,604
14	58	150,000	0	2,765,604	4.86%	134,408	2,900,012
15	59	150,000	0	3,050,012	5.00%	152,501	3,202,513
16	60	0	3,202,513	0		0	0
17	61	0	0	0		0	0
18	62	0	0	0		0	0
19	63	0	0	0		0	0
20	64	0	0	0		0	0
21	65	0	0	0		0	0
22	66	0	0	0		0	0
23	67	0	0	0		0	0
24	68	0	0	0		0	0
25	69	0	0	0		0	0
26	70	0	0	0		0	0
27	71	0	0	0		0	0
28	72	0	0	0		0	0
29	73	0	0	0		0	0
30	74	0	0	0		0	0
		2,250,000	3,202,513			952,513	

Premium Financing Using Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Robert Sterling

Analysis of Bank Loan

Borrower and Policy Owner: Robert Sterling

Lender: To be determined

		Policy Owner's Income Tax Bracket 40.00%		Loan Interest Payment Method Accrued in all Years			
Year	Male Age	(1) Portion of Policy Premium Paid by Loan	(2) Net Loan Policy Proceeds Used to Reduce Loan	(3) Loan Balance Subject to Interest	(4) Assumed Bank Loan Interest Rate	(5) Loan Interest to Accrue	(6) Year End Cumulative Loan Due Bank (3)+(5)
31	75	0	0	0		0	0
32	76	0	0	0		0	0
33	77	0	0	0		0	0
34	78	0	0	0		0	0
35	79	0	0	0		0	0
36	80	0	0	0		0	0
37	81	0	0	0		0	0
38	82	0	0	0		0	0
39	83	0	0	0		0	0
40	84	0	0	0		0	0
41	85	0	0	0		0	0
42	86	0	0	0		0	0
43	87	0	0	0		0	0
44	88	0	0	0		0	0
45	89	0	0	0		0	0
46	90	0	0	0		0	0
47	91	0	0	0		0	0
48	92	0	0	0		0	0
49	93	0	0	0		0	0
50	94	0	0	0		0	0
51	95	0	0	0		0	0
52	96	0	0	0		0	0
53	97	0	0	0		0	0
54	98	0	0	0		0	0
55	99	0	0	0		0	0
		2,250,000	3,202,513			952,513	

Premium Financing Using Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Robert Sterling

Borrower and Policy Owner: Robert Sterling

Lender: To be determined

Rate of Return (ROR) Analysis

Indexed UL
Interest Rate
7.00%

Initial Policy
Death Benefit
4,216,273

Policy Owner's
Income Tax
Bracket
40.00%

Loan Interest
Payment Method
Accrued in all Years

Yr	Male Age	Cash Flow Required from Policy Owner				Policy Owner's Year End Cash Value			Policy Owner's Year End Death Benefit		
		(1) Portion of Premium Paid by Policy Owner	(2) Net Loan Policy Proceeds Available for Retirement Income	(3) Combined Cash Flow Required from Policy Owner	(4) Cumulative Cash Flow Required from Policy Owner	(5) Net Policy Cash Value*	(6) Pre-Tax** Equivalent ROR of Net Policy Cash Value	(7) Net ROR of Net Policy Cash Value	(8) Net Policy Death Benefit*	(9) Pre-Tax** Equivalent ROR of Net Policy Death Benefit	(10) Net ROR of Net Policy Death Benefit
1	45	50,000	0	50,000	50,000	19,742	-60.52%	-60.52%	4,236,015	13,953.38%	8,372.03%
2	46	50,000	0	50,000	100,000	46,667	-41.22%	-41.22%	4,262,940	1,291.18%	774.71%
3	47	50,000	0	50,000	150,000	81,162	-27.71%	-27.71%	4,297,435	505.65%	303.39%
4	48	50,000	0	50,000	200,000	123,693	-18.32%	-18.32%	4,339,966	289.43%	173.66%
5	49	50,000	0	50,000	250,000	174,546	-11.75%	-11.75%	4,390,819	195.42%	117.25%
6	50	50,000	0	50,000	300,000	234,051	-7.05%	-7.05%	4,450,324	144.47%	86.68%
7	51	50,000	0	50,000	350,000	302,473	-3.65%	-3.65%	4,518,746	113.08%	67.85%
8	52	50,000	0	50,000	400,000	380,353	-1.12%	-1.12%	4,596,626	92.04%	55.23%
9	53	50,000	0	50,000	450,000	468,169	1.32%	0.79%	4,684,442	77.10%	46.26%
10	54	50,000	0	50,000	500,000	565,982	3.74%	2.24%	4,782,255	66.02%	39.61%
11	55	50,000	0	50,000	550,000	718,999	7.34%	4.41%	4,935,272	57.77%	34.66%
12	56	50,000	0	50,000	600,000	888,987	9.86%	5.92%	5,105,260	51.30%	30.78%
13	57	50,000	0	50,000	650,000	1,077,019	11.66%	6.99%	5,293,292	46.12%	27.67%
14	58	50,000	0	50,000	700,000	1,283,993	12.96%	7.77%	5,500,266	41.90%	25.14%
15	59	50,000	0	50,000	750,000	1,511,377	13.91%	8.35%	5,727,650	38.42%	23.05%
16	60	0	0	0	750,000	1,680,585	14.36%	8.62%	5,896,858	35.46%	21.28%
17	61	0	0	0	750,000	1,864,863	14.70%	8.82%	6,081,136	32.98%	19.79%
18	62	0	0	0	750,000	2,065,096	14.95%	8.97%	6,281,369	30.87%	18.52%
19	63	0	0	0	750,000	2,282,441	15.14%	9.08%	6,498,714	29.06%	17.44%
20	64	0	0	0	750,000	2,518,202	15.28%	9.17%	6,734,475	27.51%	16.51%
21	65	0	350,000	-350,000	400,000	2,408,979	15.46%	9.28%	3,822,610	20.26%	12.16%
22	66	0	350,000	-350,000	50,000	2,301,220	15.65%	9.39%	3,737,782	19.89%	11.93%
23	67	0	350,000	-350,000	-300,000	2,195,551	15.84%	9.50%	3,650,971	19.59%	11.75%
24	68	0	350,000	-350,000	-650,000	2,092,730	16.04%	9.62%	3,562,354	19.35%	11.61%
25	69	0	350,000	-350,000	-1,000,000	1,993,604	16.23%	9.74%	3,472,136	19.16%	11.50%
26	70	0	350,000	-350,000	-1,350,000	1,899,158	16.43%	9.86%	3,380,595	19.01%	11.41%
27	71	0	350,000	-350,000	-1,700,000	1,811,584	16.63%	9.98%	3,183,737	18.76%	11.25%
28	72	0	350,000	-350,000	-2,050,000	1,732,699	16.83%	10.10%	2,973,588	18.54%	11.12%
29	73	0	350,000	-350,000	-2,400,000	1,664,599	17.02%	10.21%	2,749,784	18.36%	11.01%
30	74	0	350,000	-350,000	-2,750,000	1,608,947	17.22%	10.33%	2,511,185	18.20%	10.92%
		750,000	3,500,000	-2,750,000							

*After deducting the cumulative loan due to the bank.

**Including a factor for a 40.00% income tax bracket.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Robert Sterling

Rate of Return (ROR) Analysis

Borrower and Policy Owner: Robert Sterling

Lender: To be determined

Indexed UL
Interest Rate
7.00%

Initial Policy
Death Benefit
4,216,273

Policy Owner's
Income Tax
Bracket
40.00%

Loan Interest
Payment Method
Accrued in all Years

Yr	Male Age	Cash Flow Required from Policy Owner				Policy Owner's Year End Cash Value			Policy Owner's Year End Death Benefit		
		(1) Portion of Premium Paid by Policy Owner	(2) Net Loan Policy Proceeds Available for Retirement Income	(3) Combined Cash Flow Required from Policy Owner	(4) Cumulative Cash Flow Required from Policy Owner	(5) Net Policy Cash Value*	(6) Pre-Tax** Equivalent ROR of Net Policy Cash Value	(7) Net ROR of Net Policy Cash Value	(8) Net Policy Death Benefit*	(9) Pre-Tax** Equivalent ROR of Net Policy Death Benefit	(10) Net ROR of Net Policy Death Benefit
31	75	0	350,000	-350,000	-3,100,000	1,566,108	17.40%	10.44%	2,254,998	18.07%	10.84%
32	76	0	350,000	-350,000	-3,450,000	1,534,827	17.58%	10.55%	2,271,056	18.20%	10.92%
33	77	0	350,000	-350,000	-3,800,000	1,516,415	17.74%	10.65%	2,303,073	18.33%	11.00%
34	78	0	350,000	-350,000	-4,150,000	1,512,334	17.90%	10.74%	2,352,705	18.44%	11.07%
35	79	0	350,000	-350,000	-4,500,000	1,523,992	18.04%	10.82%	2,421,559	18.55%	11.13%
36	80	0	350,000	-350,000	-4,850,000	1,552,529	18.17%	10.90%	2,510,966	18.65%	11.19%
37	81	0	350,000	-350,000	-5,200,000	1,598,952	18.30%	10.98%	2,622,125	18.74%	11.25%
38	82	0	350,000	-350,000	-5,550,000	1,664,319	18.41%	11.05%	2,756,297	18.83%	11.30%
39	83	0	350,000	-350,000	-5,900,000	1,749,342	18.51%	11.11%	2,914,385	18.90%	11.34%
40	84	0	350,000	-350,000	-6,250,000	1,853,730	18.61%	11.16%	3,096,246	18.97%	11.38%
41	85	0	350,000	-350,000	-6,600,000	1,975,779	18.69%	11.21%	3,300,263	19.03%	11.42%
42	86	0	350,000	-350,000	-6,950,000	2,116,059	18.76%	11.26%	3,527,218	19.08%	11.45%
43	87	0	350,000	-350,000	-7,300,000	2,273,212	18.83%	11.30%	3,775,870	19.13%	11.48%
44	88	0	350,000	-350,000	-7,650,000	2,444,981	18.88%	11.33%	4,044,053	19.17%	11.50%
45	89	0	350,000	-350,000	-8,000,000	2,628,688	18.93%	11.36%	4,329,161	19.20%	11.52%
46	90	0	350,000	-350,000	-8,350,000	2,820,718	18.97%	11.38%	4,627,620	19.23%	11.54%
47	91	0	350,000	-350,000	-8,700,000	3,070,394	19.02%	11.41%	4,607,237	19.21%	11.52%
48	92	0	350,000	-350,000	-9,050,000	3,398,796	19.06%	11.43%	4,625,331	19.19%	11.52%
49	93	0	350,000	-350,000	-9,400,000	3,833,473	19.10%	11.46%	4,704,693	19.19%	11.51%
50	94	0	350,000	-350,000	-9,750,000	4,409,366	19.15%	11.49%	4,874,273	19.19%	11.51%
51	95	0	350,000	-350,000	-10,100,000	5,167,849	19.20%	11.52%	5,167,849	19.20%	11.52%
52	96	0	350,000	-350,000	-10,450,000	6,032,929	19.24%	11.55%	6,032,929	19.24%	11.55%
53	97	0	350,000	-350,000	-10,800,000	7,015,464	19.28%	11.57%	7,015,464	19.28%	11.57%
54	98	0	350,000	-350,000	-11,150,000	8,127,298	19.32%	11.59%	8,127,298	19.32%	11.59%
55	99	0	350,000	-350,000	-11,500,000	9,381,353	19.35%	11.61%	9,381,353	19.35%	11.61%
		750,000	12,250,000	-11,500,000							

*After deducting the cumulative loan due to the bank.

**Including a factor for a 40.00% income tax bracket.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Robert Sterling

Comparison of Premium Financing vs. Pay Full Premium

Borrower and Policy Owner: Robert Sterling

Lender: To be determined

Indexed UL
Interest Rate
7.00%

Indexed UL
Interest Rate
7.00%

		Premium Financing Indexed Universal Life			Pay Full Premium Indexed Universal Life		
Year	Male Age	(1) Net Payment	(2) Year End Net Policy Cash Value*	(3) Year End Net Policy Death Benefit*	(4) Net Payment	(5) Year End Policy Cash Value	(6) Year End Policy Death Benefit
1	45	50,000	19,742	4,236,015	200,000	174,242	4,390,515
2	46	50,000	46,667	4,262,940	200,000	360,728	4,577,001
3	47	50,000	81,162	4,297,435	200,000	560,491	4,776,764
4	48	50,000	123,693	4,339,966	200,000	774,608	4,990,881
5	49	50,000	174,546	4,390,819	200,000	1,004,054	5,220,327
6	50	50,000	234,051	4,450,324	200,000	1,249,899	5,466,172
7	51	50,000	302,473	4,518,746	200,000	1,513,323	5,729,596
8	52	50,000	380,353	4,596,626	200,000	1,795,637	6,011,910
9	53	50,000	468,169	4,684,442	200,000	2,098,256	6,314,529
10	54	50,000	565,982	4,782,255	200,000	2,422,435	6,638,708
11	55	50,000	718,999	4,935,272	200,000	2,814,338	7,030,611
12	56	50,000	888,987	5,105,260	200,000	3,236,938	7,453,211
13	57	50,000	1,077,019	5,293,292	200,000	3,692,623	7,908,896
14	58	50,000	1,283,993	5,500,266	200,000	4,184,005	8,400,278
15	59	50,000	1,511,377	5,727,650	200,000	4,713,890	8,930,163
16	60	0	1,680,585	5,896,858	-3,202,513	1,680,585	5,896,858
17	61	0	1,864,863	6,081,136	0	1,864,863	6,081,136
18	62	0	2,065,096	6,281,369	0	2,065,096	6,281,369
19	63	0	2,282,441	6,498,714	0	2,282,441	6,498,714
20	64	0	2,518,202	6,734,475	0	2,518,202	6,734,475
21	65	-350,000	2,408,979	3,822,610	-350,000	2,408,979	3,822,610
22	66	-350,000	2,301,220	3,737,782	-350,000	2,301,220	3,737,782
23	67	-350,000	2,195,551	3,650,971	-350,000	2,195,551	3,650,971
24	68	-350,000	2,092,730	3,562,354	-350,000	2,092,730	3,562,354
25	69	-350,000	1,993,604	3,472,136	-350,000	1,993,604	3,472,136
26	70	-350,000	1,899,158	3,380,595	-350,000	1,899,158	3,380,595
27	71	-350,000	1,811,584	3,183,737	-350,000	1,811,584	3,183,737
28	72	-350,000	1,732,699	2,973,588	-350,000	1,732,699	2,973,588
29	73	-350,000	1,664,599	2,749,784	-350,000	1,664,599	2,749,784
30	74	-350,000	1,608,947	2,511,185	-350,000	1,608,947	2,511,185
		-2,750,000			-3,702,513		

*After deducting the cumulative loan due to the bank.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Robert Sterling

Comparison of Premium Financing vs. Pay Full Premium

Borrower and Policy Owner: Robert Sterling

Lender: To be determined

Indexed UL
Interest Rate
7.00%

Indexed UL
Interest Rate
7.00%

		Premium Financing Indexed Universal Life			Pay Full Premium Indexed Universal Life		
Year	Male Age	(1) Net Payment	(2) Year End Net Policy Cash Value*	(3) Year End Net Policy Death Benefit*	(4) Net Payment	(5) Year End Policy Cash Value	(6) Year End Policy Death Benefit
31	75	-350,000	1,566,108	2,254,998	-350,000	1,566,108	2,254,998
32	76	-350,000	1,534,827	2,271,056	-350,000	1,534,827	2,271,056
33	77	-350,000	1,516,415	2,303,073	-350,000	1,516,415	2,303,073
34	78	-350,000	1,512,334	2,352,705	-350,000	1,512,334	2,352,705
35	79	-350,000	1,523,992	2,421,559	-350,000	1,523,992	2,421,559
36	80	-350,000	1,552,529	2,510,966	-350,000	1,552,529	2,510,966
37	81	-350,000	1,598,952	2,622,125	-350,000	1,598,952	2,622,125
38	82	-350,000	1,664,319	2,756,297	-350,000	1,664,319	2,756,297
39	83	-350,000	1,749,342	2,914,385	-350,000	1,749,342	2,914,385
40	84	-350,000	1,853,730	3,096,246	-350,000	1,853,730	3,096,246
41	85	-350,000	1,975,779	3,300,263	-350,000	1,975,779	3,300,263
42	86	-350,000	2,116,059	3,527,218	-350,000	2,116,059	3,527,218
43	87	-350,000	2,273,212	3,775,870	-350,000	2,273,212	3,775,870
44	88	-350,000	2,444,981	4,044,053	-350,000	2,444,981	4,044,053
45	89	-350,000	2,628,688	4,329,161	-350,000	2,628,688	4,329,161
46	90	-350,000	2,820,718	4,627,620	-350,000	2,820,718	4,627,620
47	91	-350,000	3,070,394	4,607,237	-350,000	3,070,394	4,607,237
48	92	-350,000	3,398,796	4,625,331	-350,000	3,398,796	4,625,331
49	93	-350,000	3,833,473	4,704,693	-350,000	3,833,473	4,704,693
50	94	-350,000	4,409,366	4,874,273	-350,000	4,409,366	4,874,273
51	95	-350,000	5,167,849	5,167,849	-350,000	5,167,849	5,167,849
52	96	-350,000	6,032,929	6,032,929	-350,000	6,032,929	6,032,929
53	97	-350,000	7,015,464	7,015,464	-350,000	7,015,464	7,015,464
54	98	-350,000	8,127,298	8,127,298	-350,000	8,127,298	8,127,298
55	99	-350,000	9,381,353	9,381,353	-350,000	9,381,353	9,381,353
		-11,500,000			-12,452,513		

*After deducting the cumulative loan due to the bank.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Robert Sterling

Comparison of Premium Financing vs. Pay Full Premium

Borrower and Policy Owner: Robert Sterling

Lender: To be determined

Indexed UL
Interest Rate
7.00%

Policy Owner's
Income Tax
Bracket
40.00%

Indexed UL
Interest Rate
7.00%

		Premium Financing Indexed Universal Life Pre-tax Equivalent Rate of Return Required on Column (1) to Match Net Policy Values			Pay Full Premium Indexed Universal Life Pre-tax Equivalent Rate of Return Required on Column (4) to Match Policy Values		
Year	Male Age	(1) Net Payment	(2) Year End Net Policy Cash Value*	(3) Year End Net Policy Death Benefit*	(4) Net Payment	(5) Year End Policy Cash Value	(6) Year End Policy Death Benefit
1	45	50,000	-60.52%	13,953.38%	200,000	-12.88%	3,492.10%
2	46	50,000	-41.22%	1,291.18%	200,000	-6.69%	551.65%
3	47	50,000	-27.71%	505.65%	200,000	-3.37%	246.67%
4	48	50,000	-18.32%	289.43%	200,000	-1.29%	148.26%
5	49	50,000	-11.75%	195.42%	200,000	0.22%	102.17%
6	50	50,000	-7.05%	144.47%	200,000	1.94%	76.20%
7	51	50,000	-3.65%	113.08%	200,000	3.24%	59.87%
8	52	50,000	-1.12%	92.04%	200,000	4.26%	48.83%
9	53	50,000	1.32%	77.10%	200,000	5.09%	40.97%
10	54	50,000	3.74%	66.02%	200,000	5.76%	35.17%
11	55	50,000	7.34%	57.77%	200,000	6.76%	30.92%
12	56	50,000	9.86%	51.30%	200,000	7.54%	27.62%
13	57	50,000	11.66%	46.12%	200,000	8.17%	25.02%
14	58	50,000	12.96%	41.90%	200,000	8.68%	22.94%
15	59	50,000	13.91%	38.42%	200,000	9.11%	21.25%
16	60	0	14.36%	35.46%	-3,202,513	9.43%	20.24%
17	61	0	14.70%	32.98%	0	9.73%	19.39%
18	62	0	14.95%	30.87%	0	10.01%	18.66%
19	63	0	15.14%	29.06%	0	10.26%	18.02%
20	64	0	15.28%	27.51%	0	10.48%	17.47%
21	65	-350,000	15.46%	20.26%	-350,000	10.71%	13.29%
22	66	-350,000	15.65%	19.89%	-350,000	10.92%	13.28%
23	67	-350,000	15.84%	19.59%	-350,000	11.11%	13.27%
24	68	-350,000	16.04%	19.35%	-350,000	11.31%	13.27%
25	69	-350,000	16.23%	19.16%	-350,000	11.49%	13.27%
26	70	-350,000	16.43%	19.01%	-350,000	11.67%	13.28%
27	71	-350,000	16.63%	18.76%	-350,000	11.84%	13.20%
28	72	-350,000	16.83%	18.54%	-350,000	12.01%	13.13%
29	73	-350,000	17.02%	18.36%	-350,000	12.17%	13.07%
30	74	-350,000	17.22%	18.20%	-350,000	12.34%	13.02%
		-2,750,000			-3,702,513		

*After deducting the cumulative loan due to the bank.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Robert Sterling

Comparison of Premium Financing vs. Pay Full Premium

Borrower and Policy Owner: Robert Sterling

Lender: To be determined

Indexed UL
Interest Rate
7.00%

Policy Owner's
Income Tax
Bracket
40.00%

Indexed UL
Interest Rate
7.00%

		Premium Financing Indexed Universal Life Pre-tax Equivalent Rate of Return Required on Column (1) to Match Net Policy Values			Pay Full Premium Indexed Universal Life Pre-tax Equivalent Rate of Return Required on Column (4) to Match Policy Values		
Year	Male Age	(1) Net Payment	(2) Year End Net Policy Cash Value*	(3) Year End Net Policy Death Benefit*	(4) Net Payment	(5) Year End Policy Cash Value	(6) Year End Policy Death Benefit
31	75	-350,000	17.40%	18.07%	-350,000	12.49%	12.97%
32	76	-350,000	17.58%	18.20%	-350,000	12.64%	13.10%
33	77	-350,000	17.74%	18.33%	-350,000	12.79%	13.22%
34	78	-350,000	17.90%	18.44%	-350,000	12.92%	13.34%
35	79	-350,000	18.04%	18.55%	-350,000	13.05%	13.45%
36	80	-350,000	18.17%	18.65%	-350,000	13.17%	13.56%
37	81	-350,000	18.30%	18.74%	-350,000	13.29%	13.66%
38	82	-350,000	18.41%	18.83%	-350,000	13.40%	13.75%
39	83	-350,000	18.51%	18.90%	-350,000	13.50%	13.84%
40	84	-350,000	18.61%	18.97%	-350,000	13.60%	13.92%
41	85	-350,000	18.69%	19.03%	-350,000	13.68%	14.00%
42	86	-350,000	18.76%	19.08%	-350,000	13.76%	14.06%
43	87	-350,000	18.83%	19.13%	-350,000	13.84%	14.13%
44	88	-350,000	18.88%	19.17%	-350,000	13.90%	14.18%
45	89	-350,000	18.93%	19.20%	-350,000	13.96%	14.23%
46	90	-350,000	18.97%	19.23%	-350,000	14.01%	14.27%
47	91	-350,000	19.02%	19.21%	-350,000	14.07%	14.27%
48	92	-350,000	19.06%	19.19%	-350,000	14.12%	14.27%
49	93	-350,000	19.10%	19.19%	-350,000	14.18%	14.27%
50	94	-350,000	19.15%	19.19%	-350,000	14.24%	14.29%
51	95	-350,000	19.20%	19.20%	-350,000	14.31%	14.31%
52	96	-350,000	19.24%	19.24%	-350,000	14.37%	14.37%
53	97	-350,000	19.28%	19.28%	-350,000	14.43%	14.43%
54	98	-350,000	19.32%	19.32%	-350,000	14.49%	14.49%
55	99	-350,000	19.35%	19.35%	-350,000	14.54%	14.54%
		-11,500,000			-12,452,513		

*After deducting the cumulative loan due to the bank.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Robert Sterling

Comparison of Premium Financing vs. Pay Full Premium

Borrower and Policy Owner: Robert Sterling

Lender: To be determined

Indexed UL
Interest Rate
7.00%

Indexed UL
Interest Rate
7.00%

		Premium Financing Indexed Universal Life Net Rate of Return Required on Column (1) to Match Net Policy Values			Pay Full Premium Indexed Universal Life Net Rate of Return Required on Column (4) to Match Policy Values		
Year	Male Age	(1) Net Payment	(2) Year End Net Policy Cash Value*	(3) Year End Net Policy Death Benefit*	(4) Net Payment	(5) Year End Policy Cash Value	(6) Year End Policy Death Benefit
1	45	50,000	-60.52%	8,372.03%	200,000	-12.88%	2,095.26%
2	46	50,000	-41.22%	774.71%	200,000	-6.69%	330.99%
3	47	50,000	-27.71%	303.39%	200,000	-3.37%	148.00%
4	48	50,000	-18.32%	173.66%	200,000	-1.29%	88.96%
5	49	50,000	-11.75%	117.25%	200,000	0.13%	61.30%
6	50	50,000	-7.05%	86.68%	200,000	1.17%	45.72%
7	51	50,000	-3.65%	67.85%	200,000	1.95%	35.92%
8	52	50,000	-1.12%	55.23%	200,000	2.56%	29.30%
9	53	50,000	0.79%	46.26%	200,000	3.05%	24.58%
10	54	50,000	2.24%	39.61%	200,000	3.46%	21.10%
11	55	50,000	4.41%	34.66%	200,000	4.05%	18.55%
12	56	50,000	5.92%	30.78%	200,000	4.52%	16.57%
13	57	50,000	6.99%	27.67%	200,000	4.90%	15.01%
14	58	50,000	7.77%	25.14%	200,000	5.21%	13.76%
15	59	50,000	8.35%	23.05%	200,000	5.46%	12.75%
16	60	0	8.62%	21.28%	-3,202,513	5.66%	12.15%
17	61	0	8.82%	19.79%	0	5.84%	11.63%
18	62	0	8.97%	18.52%	0	6.00%	11.19%
19	63	0	9.08%	17.44%	0	6.15%	10.81%
20	64	0	9.17%	16.51%	0	6.29%	10.48%
21	65	-350,000	9.28%	12.16%	-350,000	6.42%	7.98%
22	66	-350,000	9.39%	11.93%	-350,000	6.55%	7.97%
23	67	-350,000	9.50%	11.75%	-350,000	6.67%	7.96%
24	68	-350,000	9.62%	11.61%	-350,000	6.78%	7.96%
25	69	-350,000	9.74%	11.50%	-350,000	6.89%	7.96%
26	70	-350,000	9.86%	11.41%	-350,000	7.00%	7.97%
27	71	-350,000	9.98%	11.25%	-350,000	7.10%	7.92%
28	72	-350,000	10.10%	11.12%	-350,000	7.20%	7.88%
29	73	-350,000	10.21%	11.01%	-350,000	7.30%	7.84%
30	74	-350,000	10.33%	10.92%	-350,000	7.40%	7.81%
		-2,750,000			-3,702,513		

*After deducting the cumulative loan due to the bank.

Premium Financing Using Indexed Universal Life

Presented By: [Licensed user's name appears here]

Insured: Robert Sterling

Comparison of Premium Financing vs. Pay Full Premium

Borrower and Policy Owner: Robert Sterling

Lender: To be determined

Indexed UL
Interest Rate
7.00%

Indexed UL
Interest Rate
7.00%

		Premium Financing Indexed Universal Life Net Rate of Return Required on Column (1) to Match Net Policy Values			Pay Full Premium Indexed Universal Life Net Rate of Return Required on Column (4) to Match Policy Values		
Year	Male Age	(1) Net Payment	(2) Year End Net Policy Cash Value*	(3) Year End Net Policy Death Benefit*	(4) Net Payment	(5) Year End Policy Cash Value	(6) Year End Policy Death Benefit
31	75	-350,000	10.44%	10.84%	-350,000	7.50%	7.78%
32	76	-350,000	10.55%	10.92%	-350,000	7.59%	7.86%
33	77	-350,000	10.65%	11.00%	-350,000	7.67%	7.93%
34	78	-350,000	10.74%	11.07%	-350,000	7.75%	8.00%
35	79	-350,000	10.82%	11.13%	-350,000	7.83%	8.07%
36	80	-350,000	10.90%	11.19%	-350,000	7.90%	8.14%
37	81	-350,000	10.98%	11.25%	-350,000	7.97%	8.20%
38	82	-350,000	11.05%	11.30%	-350,000	8.04%	8.25%
39	83	-350,000	11.11%	11.34%	-350,000	8.10%	8.30%
40	84	-350,000	11.16%	11.38%	-350,000	8.16%	8.35%
41	85	-350,000	11.21%	11.42%	-350,000	8.21%	8.40%
42	86	-350,000	11.26%	11.45%	-350,000	8.26%	8.44%
43	87	-350,000	11.30%	11.48%	-350,000	8.30%	8.48%
44	88	-350,000	11.33%	11.50%	-350,000	8.34%	8.51%
45	89	-350,000	11.36%	11.52%	-350,000	8.38%	8.54%
46	90	-350,000	11.38%	11.54%	-350,000	8.41%	8.56%
47	91	-350,000	11.41%	11.52%	-350,000	8.44%	8.56%
48	92	-350,000	11.43%	11.52%	-350,000	8.47%	8.56%
49	93	-350,000	11.46%	11.51%	-350,000	8.51%	8.56%
50	94	-350,000	11.49%	11.51%	-350,000	8.55%	8.57%
51	95	-350,000	11.52%	11.52%	-350,000	8.59%	8.59%
52	96	-350,000	11.55%	11.55%	-350,000	8.62%	8.62%
53	97	-350,000	11.57%	11.57%	-350,000	8.66%	8.66%
54	98	-350,000	11.59%	11.59%	-350,000	8.69%	8.69%
55	99	-350,000	11.61%	11.61%	-350,000	8.73%	8.73%
		-11,500,000			-12,452,513		

*After deducting the cumulative loan due to the bank.