The Impact of Premium Financing on Wealth Accumulation and Distribution

For

Robert Sullivan & Lynne Sullivan



Presented by:

John Jones, Jr, CLU, CFP 12345 Main St. Camden, ME

Phone: 555-5555 Fax: 555-444-4444 E-mail: sample@aol.com

September 13, 2013

Table of Contents

Pages 1-10: Preface, Summary reports and Graphics. (Pay particular attention to the reports on Pages 4-7 as they show the progression of the benefits resulting from the premium financing technique.)

Pages 11 - 41 Individual reports and graphics for Strategy 1.

Pages 42 – 76: Individual reports and graphics for Strategy 2.

Wealthy and Wise produces extensive reports so that every number that appears has extensive back-up. (You may not always want to include as many reports as we have shown, but you should probably have all of them available as backup.)

Testing Financial Tolerance for Premium Financing

Preface

The accompanying report contains an analysis of your current financial plan compared to the addition of a life insurance policy funded by premium financing.

The material examines the following two situations:

Strategy 1 reflects your current financial plan.

Strategy 2 illustrates the results of acquiring a personally-owned life insurance policy that is funded using premium financing secured from an independent lender.

The accompanying report is presented in three parts, as follows:

- 1. Comparison of the results from each Strategy;
- 2. Details of Strategy 1;
- 3. Details of Strategy 2.

Although all the material should be reviewed, you may find the most valuable information is in the Comparison section. The most important individual reports are the Cash Flow Analysis, Hypothetical Net Worth Illustration, and Wealth Transfer Summary. The balance of the material provides backup for the overall analysis.

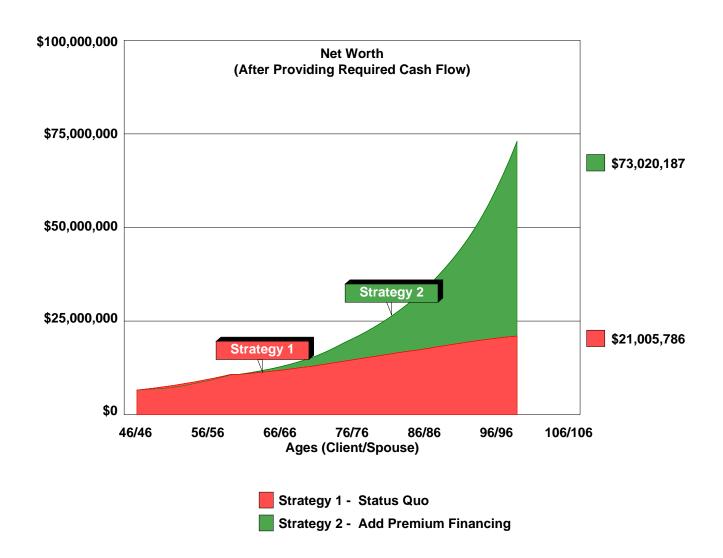
The material presented should provide a sound basis for evaluating your current situation as well as the effect that this planning strategy has on preservation of your family's wealth.

Presented By: [Licensed user's name appears here]

Date: 09/13/2013

For: Robert Sullivan & Lynne Sullivan

Comparative Analysis

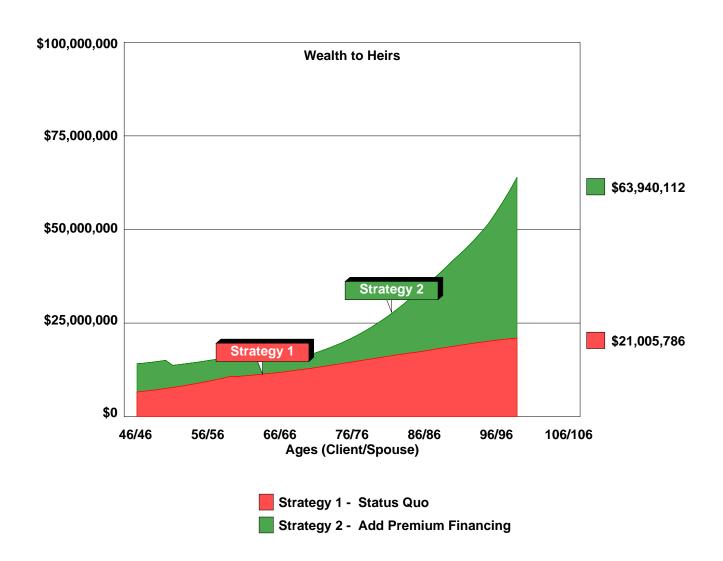


Presented By: [Licensed user's name appears here]

Date: 09/13/2013

For: Robert Sullivan & Lynne Sullivan

Comparative Analysis

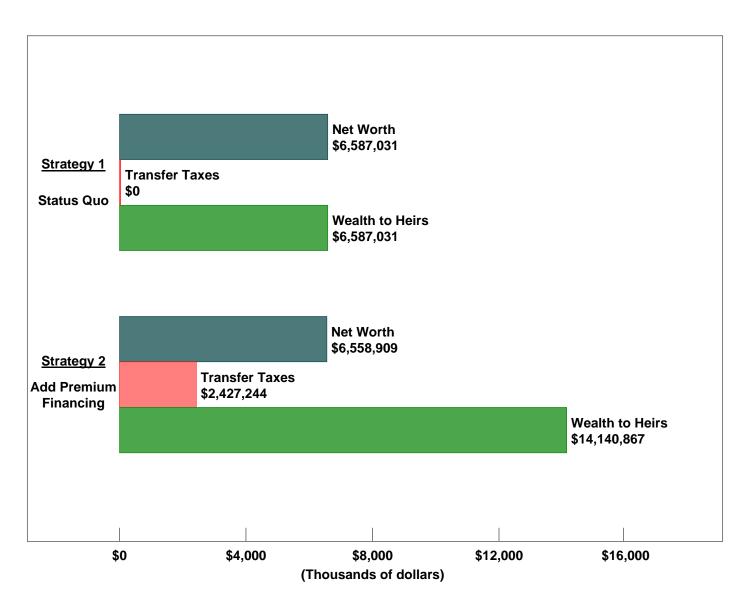


Presented By: [Licensed user's name appears here]

Date: 09/13/2013

For: Robert Sullivan & Lynne Sullivan

Comparative Analysis at Ages 46/46

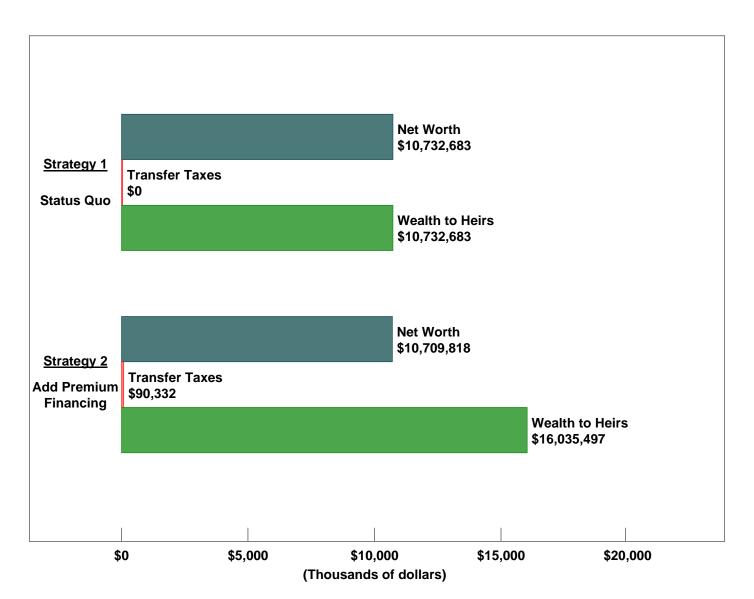


Presented By: [Licensed user's name appears here]

Date: 09/13/2013

For: Robert Sullivan & Lynne Sullivan

Comparative Analysis at Ages 60/60

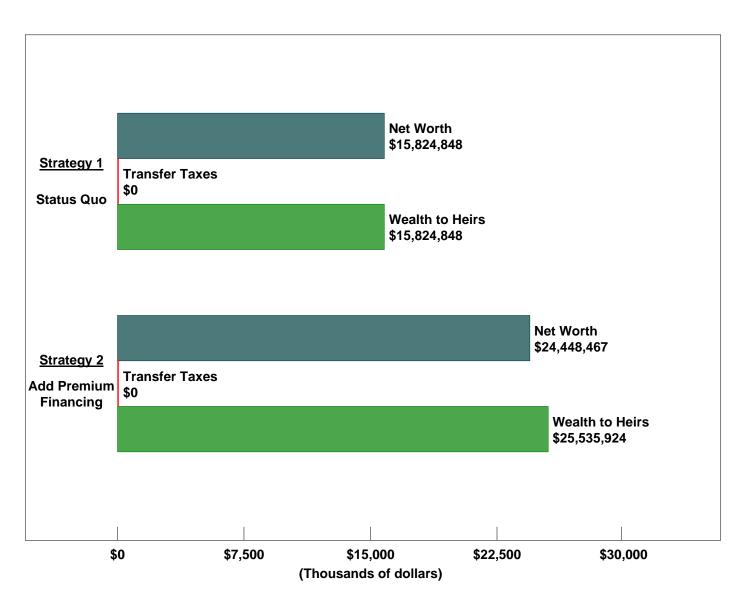


Presented By: [Licensed user's name appears here]

Date: 09/13/2013

For: Robert Sullivan & Lynne Sullivan

Comparative Analysis at Ages 80/80

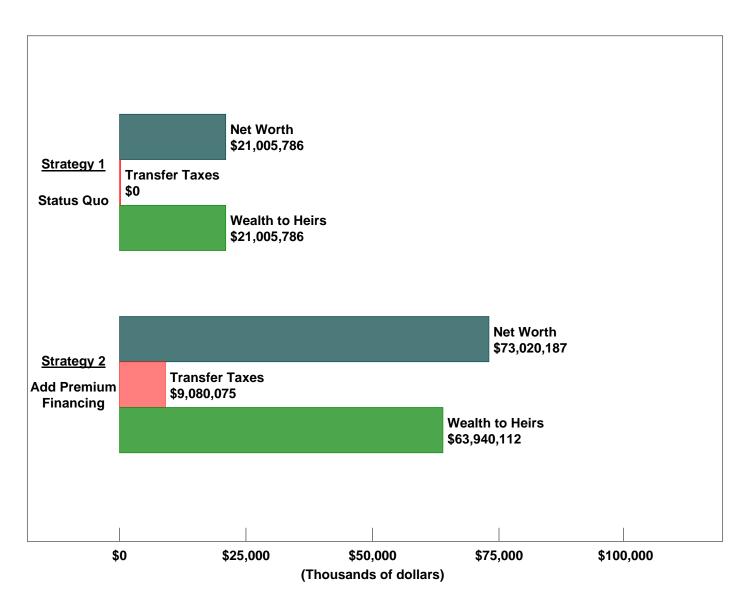


Presented By: [Licensed user's name appears here]

Date: 09/13/2013

For: Robert Sullivan & Lynne Sullivan

Comparative Analysis at Ages 99/99



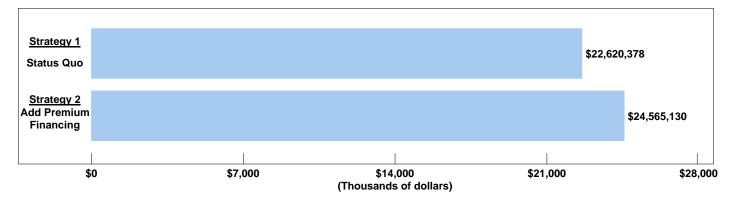
Summary Analysis of Alternatives

Presented By: [Licensed user's name appears here]

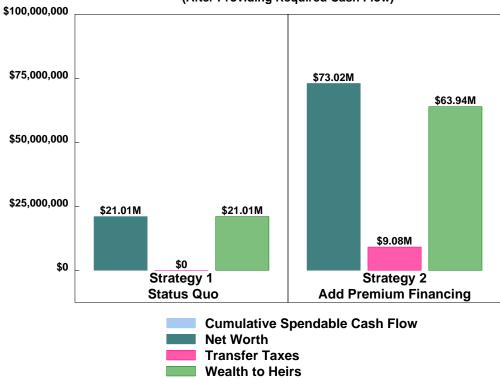
Date: 09/13/2013

For: Robert Sullivan & Lynne Sullivan

Cumulative Spendable Cash Flow by Ages 99/99







Comparison Page: 1 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

			Spendable Cash Flow		Net Worth*		Wealth to Heirs	
			Strategy 1	Strategy 2	Strategy 1	Strategy 2	Strategy 1	Strategy 2
Year	Client Age	Spouse Age	Status Quo	Add Premium Financing	Status Quo	Add Premium Financing	Status Quo	Add Premium Financing
1	46	46	0	27,369	6,587,031	6,558,909	6,587,031	14,140,867
2	47	47	0	54,738	6,794,475	6,709,337	6,794,475	14,320,323
3	48	48	0	82,106	7,021,002	6,849,159	7,021,002	14,546,279
4	49	49	0	109,475	7,265,776	6,976,721	7,265,776	14,795,308
5	50	50	0	136,844	7,528,327	7,090,716	7,528,327	15,060,083
6	51	51	0	136,844	7,808,500	7,291,909	7,808,500	13,730,555
7	52	52	0	136,844	8,106,378	7,603,811	8,106,378	13,959,178
8	53	53	0	136,844	8,422,238	7,941,402	8,422,238	14,204,003
9	54	54	0	136,844	8,756,522	8,306,135	8,756,522	14,457,224
10	55	55	0	136,844	9,109,810	8,699,947	9,109,810	14,727,114
11	56	56	0	0	9,482,801	9,116,625	9,482,801	15,020,346
12	57	57	0	0	9,876,304	9,569,537	9,876,304	15,321,186
13	58	58	0	0	10,291,226	10,061,154	10,291,226	15,637,940
14	59	59	0	0	10,728,560	10,594,184	10,728,560	15,962,961
15	60	60	300,000	300,000	10,732,683	10,709,818	10,732,683	16,035,497
16	61	61	309,000	309,000	10,901,037	11,006,079	10,901,037	16,074,622
17	62	62	318,270	318,270	11,076,382	11,307,916	11,076,382	16,012,804
18	63	63	327,818	327,818	11,259,647	11,637,802	11,259,647	15,939,949
19	64	64	337,653	337,653	11,451,119	11,998,821	11,451,119	15,855,527
20	65	65	347,782	347,782	11,647,982	12,394,423	11,647,982	15,758,936
21	66	66	358,216	383,216	11,850,774	12,802,250	11,850,774	15,623,493
22	67	67	368,962	393,962	12,100,711	13,292,274	12,100,711	15,514,070
23	68	68	380,031	405,031	12,359,345	13,830,312	12,359,345	15,390,788
24	69	69	391,432	416,432	12,627,357	14,421,986	12,627,357	15,889,056
25	70	70	403,175	428,175	12,816,219	14,979,552	12,816,219	16,474,990
26	71	71	415,270	440,270	13,120,126	15,708,526	13,120,126	17,118,405
27	72	72	427,728	452,728	13,416,122	16,502,410	13,416,122	17,800,677
28	73	73	440,560	465,560	13,713,556	17,367,620	13,713,556	18,523,967
29	74	74	453,777	478,777	14,012,457	18,311,299	14,012,457	19,290,652
30	75	75	467,390	492,390	14,312,729	19,341,442	14,312,729	20,103,374
31	76 77	76 77	481,412	506,412	14,614,172	20,231,742	14,614,172	21,050,074
32	77 70	77 70	495,854	520,854	14,916,501	21,182,828	14,916,501	22,061,631
33	78	78	510,730	535,730	15,219,356	22,199,345	15,219,356	23,142,967
34	79	79	526,052	551,052	15,522,304	23,286,205	15,522,304	24,299,280
35	80	80	541,833	566,833	15,824,848	24,448,467	15,824,848	25,535,924
36	81	81	558,088	583,088	16,126,426	25,691,483	16,126,426	26,858,563
37	82	82	574,831	599,831	16,426,409	27,021,369	16,426,409	28,273,666
38	83	83	592,076	617,076	16,724,108	28,444,153	16,724,108	29,787,603
39 40	84 85	84 85	609,838 628,133	634,838 653,133	17,018,763 17,204,025	29,965,699 31,484,623	17,018,763 17,204,025	31,406,583 33,029,541
-	-	-	11,565,911	13,160,663	, - ,	, ,-	, - ,	, -,
			11,000,011	.0,.00,000				

^{*}After spendable cash flow.

Comparison Page: 2 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

			Spendable Cash Flow		Net Worth*		Wealth to Heirs	
			Strategy 1	Strategy 2	Strategy 1	Strategy 2	Strategy 1	Strategy 2
Year	Client Age	Spouse Age	Status Quo	Add Premium Financing	Status Quo	Add Premium Financing	Status Quo	Add Premium Financing
41	86	86	646,977	671,977	17,528,196	33,257,440	17,528,196	34,659,987
42	87	87	666,387	691,387	17,847,845	35,146,209	17,847,845	36,272,142
43	88	88	686,378	711,378	18,162,502	37,151,168	18,162,502	37,974,499
44	89	89	706,970	731,970	18,471,520	39,274,060	18,471,520	39,760,285
45	90	90	728,179	753,179	18,774,084	41,517,985	18,774,084	41,647,491
46	91	91	750,024	775,024	19,069,243	43,940,046	19,069,243	43,368,919
47	92	92	772,525	797,525	19,355,906	46,569,666	19,355,906	45,206,815
48	93	93	795,701	820,701	19,632,852	49,443,780	19,632,852	47,163,310
49	94	94	819,572	844,572	19,898,735	52,609,049	19,898,735	49,277,491
50	95	95	844,159	869,159	20,152,078	56,102,832	20,152,078	51,549,699
51	96	96	869,484	894,484	20,391,275	59,868,214	20,391,275	54,344,928
52	97	97	895,568	920,568	20,614,576	63,926,952	20,614,576	57,332,171
53	98	98	922,435	947,435	20,820,094	68,302,509	20,820,094	60,525,505
54	99	99	950,108	975,108	21,005,786	73,020,187	21,005,786	63,940,112

22,620,378 24,565,130

^{*}After spendable cash flow.

Client Information Summary

Client Information Summary Page: 1

Presented By: [Licensed user's name appears here]

For: Robert Sullivan, Age 46

Date: 09/13/2013

& Lynne Sullivan, Age 46

Current Assets

<u>Liquid Assets:</u> Liquid Assets (Taxable Interest) \$ 1,000,000

Liquid Assets (Tax Exempt Interest) 1,000,000 Equity Assets 2,000,000 Tax Deferred Assets 0

Total Liquid Assets 4,000,000

Illiquid Assets: Principal Residence 800,000

 Vacation Home
 400,000

 Personal Property
 400,000

 Art Collection
 350,000

 Unimproved Land
 450,000

Total Illiquid Assets 2,400,000

Other Assets: Total Other Assets Inside the Estate 0

Total Estate Assets \$6,400,000

Total Other Assets Outside the Estate 0

Funding Options for Required Cash Flow

<u>Cash Flow Funding:</u> Sequential Use of Liquid Assets --Taxable, Tax Exempt, Equity

The information in this presentation is not guaranteed; it is for illustration purposes only. Tax rates, interest and inflation rates, and IRS tax codes may, and probably will, change in the future; therefore, you should consult your tax adviser for additional information about potential taxes and IRS revisions.

Client Information Summary

Client Information Summary Page: 2 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan, Age 46 & Lynne Sullivan, Age 46

Assumptions Used

Income Tax Rates:	Pre-Retirement	45.00%

Retirement 45.00%

<u>Life Expectancy:</u> Joint 44 Years

Robert Sullivan Age 89 Lynne Sullivan Age 89

<u>Taxable Account:</u> Taxable

Yield Assumption 5.00%

<u>Tax Exempt Account:</u> Tax Exempt

Yield Assumption 4.00% Equities: Equity

<u>quities:</u> Equity
Growth Rate 7.50%

Dividend Rate 0.50%

Analysis of After Tax Cash Flow Requirements

For: Robert Sullivan Lynne Sullivan Presented By: [Licensed user's name appears here]

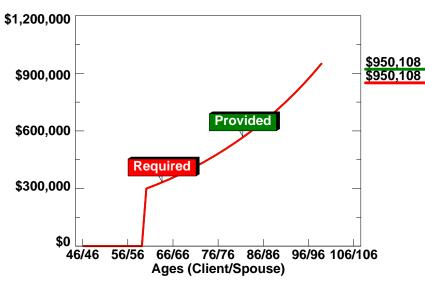
Date: 09/13/2013

Below is a list of your liquid assets. It is suggested that you withdraw funds to meet your after tax cash flow requirements from each liquid asset in the order presented. The Cash Flow graph on the right illustrates whether your liquid assets are sufficient to provide the required cash flow.

Withdrawal Order

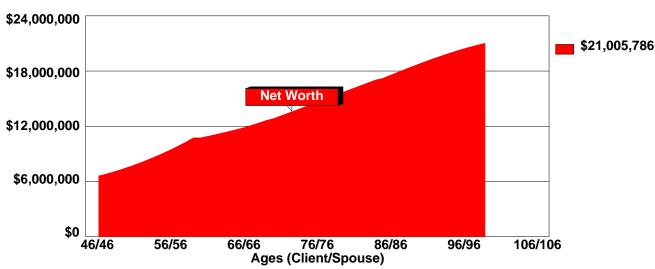
1st. Taxable 2nd. Tax Exempt 3rd. Equities

Comparison of Annual Cash Flow (Required vs. Provided)



As you can see in the Cash Flow graph above, your liquid assets are sufficient to provide withdrawals to meet your required after tax cash flow in all years illustrated. The graph below shows your remaining total Net Worth.

Net Worth
(After Providing Required Cash Flow)



Page 13 of 76

1. Status Quo

Cash Flow Analysis

Cash Flow Analysis Page: 1 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

Annual Cash Flow Re			equired Annual Cash Flow Provided				
			(1)	(2)	(3) After Tax	(4)	(5)
Year ——	Client Age	Spouse Age	After Tax Spendable Cash Flow Required*	Expected After Tax Cash Flow	Cash Flow from Taxable & Tax Exempt + Accounts +		Total After Tax Cash Flow Provided*
1	46	46	0	0	0	0	0
2	47	47	0	0	0	0	0
3	48	48	0	0	0	0	0
4	49	49	0	0	0	0	0
5	50	50 51	0	0	0	0	0
6 7	51 52	51 52	0	0	0	0	0
8	53	53	0	0	0	0	0
9	54	54	0	0	0	0	0
10	55	55	0	0	0	0	0
11	56	56	0	0	0	0	0
12	57	57	0	0	0	0	0
13	58	58	0	0	0	0	0
14	59	59	0	0	0	0	0
15	60	60	300,000	0	300,000	0	300,000
16	61	61	309,000	0	309,000	0	309,000
17 18	62 63	62 63	318,270 327,818	0	318,270 327,818	0	318,270
19	64	64	337,653	0		0	327,818 337,653
20	65	65	347,782	0	347,782	0	347,782
21	66	66	358,216	0	358,216	0	358,216
22	67	67	368,962	39,095	329,867	0	368,962
23	68	68	380,031	39,095	340,936	0	380,031
24	69	69	391,432	39,095		0	391,432
25	70 71	70 71	403,175	39,095		104.022	403,175
26 27	71 72	71 72	415,270 427,728	39,095 39,095		181,833 388,633	415,270 427,728
28	73	73	440,560	39,095		401,465	440,560
29	74	74	453,777	39,095		414,682	453,777
30	75	75	467,390	39,095	0	428,295	467,390
31	76	76	481,412	39,095		442,317	481,412
32	77	77	495,854	39,095	0	456,759	495,854
33	78	78	510,730	39,095	0	471,635	510,730
34	79	79	526,052	39,095	0	486,957	526,052
35	80	80	541,833	39,095	0	502,738	541,833
36 27	81	81	558,088 574,934	39,095	0	518,993	558,088
37 38	82 83	82 83	574,831 592,076	39,095 39,095	0	535,736 552,981	574,831 592,076
39	84	84	609,838	39,095 39,095	0	570,743	609,838
40	85	85	628,133	39,095	0	589,038	628,133
			11,565,911	742,805	3,880,301	6,942,805	11,565,911

^{*}IMPORTANT NOTE: For this plan to be financially sound, column (5) must equal column (1).

Column (1): assumes 0.00% inflation in yrs 1-15, 3.00% thereafter.

Column (2): see "Expected Cash Flow".

Column (3): see detail reports for Taxable and Tax Exempt Accounts.

Column (4): see "Details of Equity Assets" and "Details of Portfolio Turnover".

Cash Flow Analysis

Cash Flow Analysis Page: 2 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

Annual Cash Flow Re				quired			
	(1)		(1)	(2)	(3) After Tax	(4)	(5)
			After Tax		Cash Flow	After Tax	Total
			Spendable	Expected	from Taxable	Cash Flow	After Tax
	Client	Spouse	Cash Flow	After Tax	& Tax Exempt	from Equity	Cash Flow
Year	Age	Age	Required*	Cash Flow	+ Accounts +	Assets =	= Provided*
41	86	86	646,977	39,095	0	607,882	646,977
42	87	87	666,387	39,095	0	627,292	666,387
43	88	88	686,378	39,095	0	647,283	686,378
44	89	89	706,970	39,095	0	667,875	706,970
45	90	90	728,179	39,095	0	689,084	728,179
46	91	91	750,024	39,095	0	710,929	750,024
47	92	92	772,525	39,095	0	733,430	772,525
48	93	93	795,701	39,095	0	756,606	795,701
49	94	94	819,572	39,095	0	780,477	819,572
50	95	95	844,159	39,095	0	805,064	844,159
51	96	96	869,484	39,095	0	830,389	869,484
52	97	97	895,568	39,095	0	856,473	895,568
53	98	98	922,435	39,095	0	883,340	922,435
54	99	99	950,108	39,095	0	911,013	950,108

^{*}IMPORTANT NOTE: For this plan to be financially sound, column (5) must equal column (1).

Column (1): assumes 0.00% inflation in yrs 1-15, 3.00% thereafter.

Column (2): see "Expected Cash Flow".

Column (3): see detail reports for Taxable and Tax Exempt Accounts.

Column (4): see "Details of Equity Assets" and "Details of Portfolio Turnover".

Expected Cash Flow

Expected Cash Flow Page: 1

Date: 09/13/2013

Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

			(1)	(2)
			After Tax Cash Flow	Total
	Oli a a t	0	from	Expected
Year	Age	Spouse Age	Social Security*	After Tax Cash Flow
1 2	46 47	46 47	0	0
3	48	48	0	0
4	49	49	Ő	Ö
5	50	50	0	0
6	51	51	0	0
7	52	52	0	0
8 9	53 54	53 54	0 0	0
10	55	55 55	0	0
10	00	00	· ·	· ·
11	56	56	0	0
12 13	57 58	57 58	0	0
14	59	59	0	0
15	60	60	0	0
16	61	61	0	0
17	62	62	0	0
18	63	63	0	0
19	64	64	0	0
20	65	65	U	0
21	66	66	0	0
22	67	67	39,095	39,095
23 24	68 69	68 69	39,095 39,095	39,095 39,095
25	70	70	39,095	39,095
26	71	71	39,095	39,095
27	72	72	39,095	39,095
28	73	73	39,095	39,095
29	74	74	39,095	39,095
30	75	75	39,095	39,095
31	76	76	39,095	39,095
32	77	77	39,095	39,095
33	78 70	78 70	39,095	39,095
34 35	79 80	79 80	39,095 39,095	39,095 39,095
36	80 81	81	39,095	39,095
37	82	82	39,095	39,095
38	83	83	39,095	39,095
39	84	84	39,095	39,095
40	85	85	39,095	39,095
			742,805	742,805

^{*}The above calculations are based upon client furnished data. These results may be based on incomplete information. For precise estimates, call the Social Security Administration at 1-800-772-1213 or go to http://socialsecurity.gov/estimator/.

Expected Cash Flow

Expected Cash Flow Page: 2

Date: 09/13/2013

Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

			(1)	(2)
			After Tax	
			Cash Flow	Total
			from	Expected
	Client	Spouse	Social	After Tax
Year	Age	Age	Security*	Cash Flow
41	86	86	39,095	39,095
42	87	87	39,095	39,095
43	88	88	39,095	39,095
44	89	89	39,095	39,095
45	90	90	39,095	39,095
46	91	91	39,095	39,095
47	92	92	39,095	39,095
48	93	93	39,095	39,095
49	94	94	39,095	39,095
50	95	95	39,095	39,095
51	96	96	39,095	39,095
52	97	97	39,095	39,095
53	98	98	39,095	39,095
54	99	99	39,095	39,095

1,290,135 1,290,135

^{*}The above calculations are based upon client furnished data. These results may be based on incomplete information. For precise estimates, call the Social Security Administration at 1-800-772-1213 or go to http://socialsecurity.gov/estimator/.

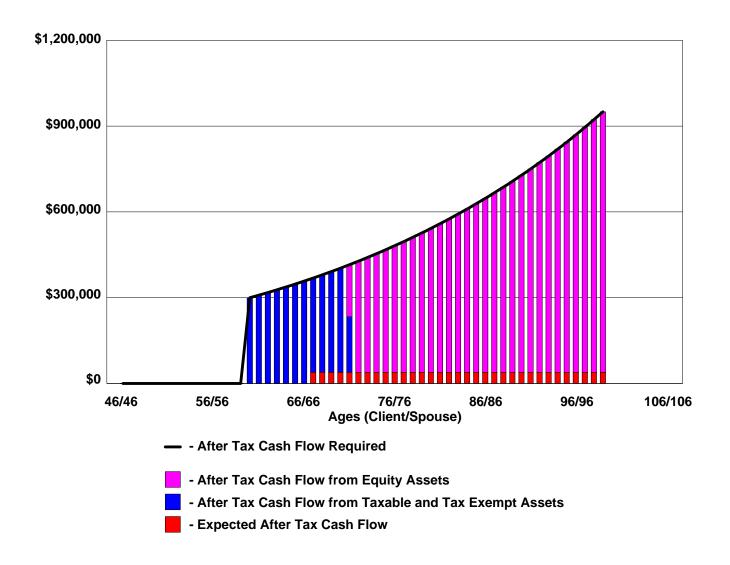
Sources of Cash Flow

Presented By: [Licensed user's name appears here]

Date: 09/13/2013

For: Robert Sullivan & Lynne Sullivan

54 Year Graphic Analysis



Summary of Liquid Assets

Liquid Assets Summary Page: 1 Date: 09/13/2013

Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

			(1)	(2)	(3)	(4)
			Year End	Year End	Year End	-
	.	_	Value of	Value of	Value of	Total
.,	Client	Spouse	Taxable	Tax Exempt	Equity	Liquid
Year ——	Age	Age	Assets +	- Assets +	Assets =	Assets
1	46	46	1,027,500	1,040,000	2,082,531	4,150,031
2	47	47	1,055,756	1,081,600	2,180,199	4,317,555
3	48	48	1,084,789	1,124,864	2,291,565	4,501,218
4	49	49	1,114,621	1,169,859	2,415,668	4,700,148
5	50	50	1,145,273	1,216,653	2,551,919	4,913,845
6	51	51	1,176,768	1,265,319	2,700,020	5,142,107
7	52	52	1,209,129	1,315,932	2,859,908	5,384,969
8	53 54	53	1,242,380	1,368,569	3,031,704	5,642,653
9	54	54	1,276,545	1,423,312	3,215,685	5,915,542
10	55	55	1,311,650	1,480,244	3,412,253	6,204,147
11	56	56	1,347,720	1,539,454	3,621,923	6,509,097
12	57	57	1,384,782	1,601,032	3,845,305	6,831,119
13	58	58	1,422,864	1,665,073	4,083,095	7,171,032
14	59	59	1,461,993	1,731,676	4,336,071	7,529,740
15	60	60	1,193,948	1,800,943	5,392,145	8,387,036
16	61	61	909,284	1,872,981	5,733,731	8,515,996
17	62	62	607,267	1,947,900	6,095,180	8,650,347
18	63	63	287,134	2,025,816	6,478,063	8,791,013
19	64	64	0	2,054,309	6,883,969	8,938,278
20	65	65	0	1,774,788	7,314,524	9,089,312
21	66	66	0	1,473,235	7,771,411	9,244,646
22	67	67	0	1,189,103	8,256,383	9,445,486
23	68	68	0	882,094	8,771,274	9,653,368
24	69	69	0	550,947	9,318,011	9,868,958
25	70	70	0	194,342	10,542,194	10,736,536
26	71	71	0	0	11,006,617	11,006,617
27	72	72	0	0	11,267,720	11,267,720
28	73	73	0	0	11,529,196	11,529,196
29	74	74 75	0	0	11,791,069	11,791,069
30	75	75	0	0	12,053,239	12,053,239
31	76	76	0	0	12,315,502	12,315,502
32	77	77	0	0	12,577,568	12,577,568
33	78	78	0	0	12,839,068	12,839,068
34	79	79	0	0	13,099,563	13,099,563
35	80	80	0	0	13,358,547	13,358,547
36	81	81	0	0	13,615,449	13,615,449
37	82	82	0	0	13,869,631	13,869,631
38	83	83	0	0	14,120,391	14,120,391
39	84	84	0	0	14,366,959	14,366,959
40	85	85	0	0	15,386,188	15,386,188

Summary of Liquid Assets

Liquid Assets Summary Page: 2 Date: 09/13/2013

Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

			(1)	(2)	(3)	(4)
			Year End	Year End	Year End	
			Value of	Value of	Value of	Total
	Client	Spouse	Taxable	Tax Exempt	Equity	Liquid
Year	Age	Age	Assets +	Assets +	Assets =	Assets
41	86	86		0	15,677,601	15,677,601
42	87	87	0	0	15,963,656	15,963,656
43	88	88	0	0	16,243,878	16,243,878
44	89	89	0	0	16,517,607	16,517,607
45	90	90	0	0	16,784,025	16,784,025
46	91	91	0	0	17,042,167	17,042,167
47	92	92	0	0	17,290,933	17,290,933
48	93	93	0	0	17,529,093	17,529,093
49	94	94	0	0	17,755,288	17,755,288
50	95	95	0	0	17,968,030	17,968,030
51	96	96	0	0	18,165,700	18,165,700
52	97	97	0	0	18,346,536	18,346,536
53	98	98	0	0	18,508,638	18,508,638
54	99	99	0	0	18,649,948	18,649,948

Details of Taxable Account*

Taxable Account Detail Page: 1 Presented By: [Licensed user's name appears here] For: Robert Sullivan & Lynne Sullivan

	Initia	ole Assets al Value 00,000	Taxable Yield 5.00%	Income	etirement Tax Rate 00%	Retireme Income Tax 45.00%	Rate
Year	Client Age	Spouse Age	(1) Beginning of Year Balance in Account	(2) Net After Tax Account Withdrawal =	(3) Balance in Account to Accrue +	(4) After Tax Interest Earned =	(5) Year End After Tax Value of Account
1 2 3 4 5 6 7 8 9	46 47 48 49 50 51 52 53 54 55	46 47 48 49 50 51 52 53 54	1,000,000 1,027,500 1,055,756 1,084,789 1,114,621 1,145,273 1,176,768 1,209,129 1,242,380 1,276,545	0 0 0 0 0 0 0	1,000,000 1,027,500 1,055,756 1,084,789 1,114,621 1,145,273 1,176,768 1,209,129 1,242,380 1,276,545	27,500 28,256 29,033 29,832 30,652 31,495 32,361 33,251 34,165 35,105	1,027,500 1,055,756 1,084,789 1,114,621 1,145,273 1,176,768 1,209,129 1,242,380 1,276,545 1,311,650
11 12 13 14 15 16 17 18 19 20	56 57 58 59 60 61 62 63 64 65	56 57 58 59 60 61 62 63 64 65	1,311,650 1,347,720 1,384,782 1,422,864 1,461,993 1,193,948 909,284 607,267 287,134	0 0 0 0 300,000 309,000 318,270 327,818 287,134	1,311,650 1,347,720 1,384,782 1,422,864 1,161,993 884,948 591,014 279,449 0	36,070 37,062 38,082 39,129 31,955 24,336 16,253 7,685 0	1,347,720 1,384,782 1,422,864 1,461,993 1,193,948 909,284 607,267 287,134 0
21 22 23 24 25 26 27 28 29 30	66 67 68 69 70 71 72 73 74 75	66 67 68 69 70 71 72 73 74 75	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0 0
31 32 33 34 35 36 37 38 39 40	76 77 78 79 80 81 82 83 84	76 77 78 79 80 81 82 83 84	0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0

^{*}Assumes yield is subject to income tax.

Details of Taxable Account*

Pre-Retirement

Retirement

Taxable Account Detail Page: 2 Presented By: [Licensed user's name appears here] For: Robert Sullivan & Lynne Sullivan

Taxable

Taxable Assets

Initial Value Yield Income Tax Rate Income Tax Rate 1,000,000 5.00% 45.00% 45.00% (1) (2) (4) (5) (3)Beginning Net Year End of Year After Tax Balance in After Tax After Tax Client Spouse Balance Account Account Interest Value of in Account Withdrawal = to Accrue + Earned Account Year Age Age

1,542,222 542,222

^{*}Assumes yield is subject to income tax.

Details of Tax Exempt Account*

Tax Exempt Account Detail Page: 1 Date: 09/13/2013

Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

			Initial	npt Assets Value 0,000	Tax Exempt Yield 4.00%		
			(1) Beginning	(2)	(3)	(4)	(5)
			of Year	Tax Exempt	Balance in	Tax Exempt	Year End
.,		Spouse	Balance	Account	Account	Interest	Value of
Year	Age	Age	in Account -	Withdrawal =	to Accrue +	Earned =	Account
1	46	46	1,000,000	0	1,000,000	40,000	1,040,000
2	47	47	1,040,000	0	1,040,000	41,600	1,081,600
3	48	48	1,081,600	0	1,081,600	43,264	1,124,864
4	49	49	1,124,864	0	1,124,864	44,995	1,169,859
5	50	50	1,169,859	0	1,169,859	46,794	1,216,653
6	51	51	1,216,653	0	1,216,653	48,666	1,265,319
7	52	52	1,265,319	0	1,265,319	50,613	1,315,932
8	53	53	1,315,932	0	1,315,932	52,637	1,368,569
9	54	54	1,368,569	0	1,368,569	54,743	1,423,312
10	55	55	1,423,312	0	1,423,312	56,932	1,480,244
11	56	56	1,480,244	0	1,480,244	59,210	1,539,454
12	57	57	1,539,454	0	1,539,454	61,578	1,601,032
13	58	58	1,601,032	0	1,601,032	64,041	1,665,073
14	59	59	1,665,073	0	1,665,073	66,603	1,731,676
15	60	60	1,731,676	0	1,731,676	69,267	1,800,943
16	61	61	1,800,943	0	1,800,943	72,038	1,872,981
17	62	62	1,872,981	0	1,872,981	74,919	1,947,900
18	63	63	1,947,900	0	1,947,900	77,916	2,025,816
19	64	64	2,025,816	50,519	1,975,297	79,012	2,054,309
20	65	65	2,054,309	347,782	1,706,527	68,261	1,774,788
21	66	66	1,774,788	358,216	1,416,572	56,663	1,473,235
22	67	67	1,473,235	329,867	1,143,368	45,735	1,189,103
23	68	68	1,189,103	340,936	848,167	33,927	882,094
24	69	69	882,094	352,337	529,757	21,190	550,947
25	70	70	550,947	364,080	186,867	7,475	194,342
26	71	71	194,342	194,342	0	0	0
27	72	72	0	0	0	0	0
28	73	73	0	0	0	0	0
29	74	74	0	0	0	0	0
30	75	75	0	0	0	0	0
31	76	76	0	0	0	0	0
32	77	77	0	0	0	0	0
33	78	78	0	0	0	0	0
34	79	79	0	0	0	0	0
35	80	80	0	0	0	0	0
36	81	81	0	0	0	0	0
37	82	82	0	0	0	0	0
38	83	83	0	0	0	0	0
39	84	84	0	0	0	0	0
40	85	85	0	0	0	0	0

^{*}Assumes yield is not subject to income tax.

2,338,079

1,338,079

Details of Tax Exempt Account*

Tax Exempt Account Detail Page: 2 Date: 09/13/2013

Presented By: [Licensed user's name appears here]

(4)

(5)

For: Robert Sullivan & Lynne Sullivan

Tax Exem Initial 1,000	Value	Tax Exempt Yield 4.00%
(1)	(2)	(3)

			Beginning	(-)	(0)	(· /	(0)
Year	Client Age	Spouse Age	of Year Balance in Account -	Tax Exempt Account Withdrawal =	Balance in Account to Accrue +	Tax Exempt Interest Earned =	Year End Value of Account
41	86	86	0	0	0	0	0
42	87	87	0	0	0	0	0
43	88	88	0	0	0	0	0
44	89	89	0	0	0	0	0
45	90	90	0	0	0	0	0
46	91	91	0	0	0	0	0
47	92	92	0	0	0	0	0
48	93	93	0	0	0	0	0
49	94	94	0	0	0	0	0
50	95	95	0	0	0	0	0
51	96	96	0	0	0	0	0
52	97	97	0	0	0	0	0
53	98	98	0	0	0	0	0
54	99	99	0	0	0	0	0

2,338,079

1,338,079

^{*}Assumes yield is not subject to income tax.

Details of Equity Assets

Equity Assets Detail Page: 1 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

	Initi Cost E 1,000	Basis	Growth 7.50%	Dividend T	Dividend ax Rate 20.00%	Pre-Retirem Income Tax I 45.00%	Rate Incor	etirement me Tax Rate 45.00%	Т	te Capital Ga ax Rate* 26.25%	Assur	nover mption 00%
			(1)	(2)	(3)	(4)	(5)	(6) Year End	(7) Year End	(8)	(9)	(10)
	Client	Chausa	of Year	Eund	Sala of	Conital	After Tax	Value of Assets Before	Value of Assets	After Tax	After Tax	Combined
Year		Spouse Age		Fund + Deposits** -	Sale of Equities	Capital + Growth +	Reinvested - Dividends =		After Turnover***	Dividend Cash Flow +	Equity Sales - Cash Flow =	After Tax Cash Flow
1	46	46	2,000,000	0	0	150,000	8,000	2,158,000	2,082,531	0	0	0
2	47	47	2,082,531	0	0		8,330	2,247,051	2,180,199	0	0	0
3	48	48	2,180,199		0	,	8,721	2,352,435	2,291,565	0	0	0
4	49	49	2,291,565		0		9,166	2,472,598	2,415,668	0	0	0
5	50	50	2,415,668		0	181,175	9,663	2,606,506	2,551,919	0	0	0
6	51	51	2,551,919	0	0	191,394	10,208	2,753,521	2,700,020	0	0	0
7	52	52	2,700,020	0	0		10,800	2,913,322	2,859,908	0	0	0
8	53	53	2,859,908	0	0	214,493	11,440	3,085,841	3,031,704	0	0	0
9	54	54	3,031,704	0	0	227,378	12,127	3,271,209	3,215,685	0	0	0
10	55	55	3,215,685	0	0	241,176	12,863	3,469,724	3,412,253	0	0	0
11	56	56	3,412,253	0	0	255,919	13,649	3,681,821	3,621,923	0	0	0
12	57	57	3,621,923	0	0	271,644	14,488	3,908,055	3,845,305	0	0	0
13	58	58	3,845,305		0	,	15,381	4,149,084	4,083,095	0	0	0
14	59	59	4,083,095		0		16,332	4,405,659	4,336,071	0	0	0
15	60	60	4,336,071	732,775	0	,	20,275	5,469,284	5,392,145	0	0	0
16	61	61	5,392,145		0		21,569	5,818,125	5,733,731	0	0	0
17	62	62	5,733,731	0	0		22,935	6,186,696	6,095,180	0	0	0
18	63	63	6,095,180		0		24,381	6,576,700	6,478,063	0	0	0
19	64	64	6,478,063		0	485,855	25,912	6,989,830	6,883,969	0	0	0
20	65	65	6,883,969	0	0	516,298	27,536	7,427,803	7,314,524	0	0	0
21	66	66	7,314,524	0	0	548,589	29,258	7,892,371	7,771,411	0	0	0
22	67	67	7,771,411	0	0	582,856	31,086	8,385,353	8,256,383	0	0	0
23	68	68	8,256,383	0	0	619,229	33,026	8,908,638	8,771,274	0	0	0
24	69	69	8,771,274	0	0	657,846	35,085	9,464,205	9,318,011	0	0	0
25	70	70	9,318,011	599,182	0	743,789	39,669	10,700,651	10,542,194	0	0	0
26	71	71	10,542,194	0	146,875	779,649	0	11,174,968	11,006,617	41,581	140,252	181,833
27	72	72	11,006,617	0	362,700	798,294	0	11,442,211	11,267,720	42,576	346,057	388,633
28	73	73	11,267,720	0	375,333	816,929	0	11,709,316	11,529,196	43,569	357,896	401,465
29	74	74	11,529,196	0	388,319	835,566	0	11,976,443	11,791,069	44,563	370,119	414,682
30	75	75	11,791,069	0	401,683	854,204	0	12,243,590	12,053,239	45,557	382,738	428,295
31	76	76	12,053,239		415,449	872,834	0	12,510,624	12,315,502	46,551	395,766	442,317
32	77	77	12,315,502	0	429,637	891,440	0	12,777,305	12,577,568	47,543	409,216	456,759
33	78	78	12,577,568		444,267	909,998	0	13,043,299	12,839,068	48,533	423,102	471,635
34	79	79	12,839,068		459,359	928,478	0	13,308,187	13,099,563	49,519	437,438	486,957
35	80	80	13,099,563		474,931	946,847	0	13,571,479	13,358,547	50,498	452,240	502,738
36	81	81	13,358,547		491,002		0	13,832,611	13,615,449	51,470	467,523	518,993
37	82	82	13,615,449		507,593		0	14,090,945	13,869,631	52,431	483,305	535,736
38	83	83	13,869,631		524,720		0	14,345,779	14,120,391	53,379	499,602	552,981
39	84	84	14,120,391	0	542,404	1,018,349	0	14,596,336	14,366,959	54,312	516,431	570,743
40	85	85	14,366,959	722,718	556,272 ———	1,090,005	0	15,623,410	15,386,188	58,134	530,904	589,038
				2,054,675	6,520,544		471,900			730,216	6,212,589	6,942,805

^{*}The composite capital gains tax rate includes 25.00% short-term gains subject to ordinary income tax and 75.00% long-term gains subject to capital gains tax of 20.00%.

^{**}Column (2) includes proceeds from the sale of illiquid assets.

Details of Equity Assets

Equity Assets Detail Page: 2 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

	Initi Cost B 1,000,	Basis	Growth 7.50%	Dividend 0.50%	Dividend Tax Rate 20.00%		Pre-Retirer acome Tax 45.00%	Rate	Incor	etirement me Tax Rate 45.00%	· T	te Capital G ax Rate* 26.25%	Assui	nover mption 00%
	Oliverto	0	(1) Beginning of Year	(2)	(3)		(4)	Afte	r Tax	(6) Year End Value of Assets	(7) Year End Value of Assets	(8)	(9)	(10)
Year		Spouse Age	Value of Asset	Fund + Deposits**	Sale of - Equities	+	Capital Growth		vested dends =	Before Turnover	After Turnover***	Dividend Cash Flow	Equity Sales + Cash Flow =	After Tax
———	——	—— ·	73361	——————————————————————————————————————	- Equilies		Glowth	- DIVI		———		Casiii low		- Casii i low
41	86	86	15,386,188	; (575,24	5	1,110,821		0	15,921,764	15,677,601	59,244	548,638	607,882
42	87	87	15,677,601	(594,74	9	1,131,214		0	16,214,066	15,963,656	60,331	566,961	627,292
43	88	88	15,963,656	; (614,82	1	1,151,163		0	16,499,998	16,243,878	61,395	585,888	647,283
44	89	89	16,243,878	(635,50	2	1,170,628		0	16,779,004	16,517,607	62,433	605,442	667,875
45	90	90	16,517,607	· (656,82	4	1,189,559		0	17,050,342	16,784,025	63,443	625,641	689,084
46	91	91	16,784,025	(678,82	1	1,207,890		0	17,313,094	17,042,167	64,421	646,508	710,929
47	92	92	17,042,167	' (701,52	5	1,225,548		0	17,566,190	17,290,933	65,362	668,068	733,430
48	93	93	17,290,933	(724,96	5	1,242,448		0	17,808,416	17,529,093	66,264	690,342	756,606
49	94	94	17,529,093	(749,17	1	1,258,494		0	18,038,416	17,755,288	67,120	713,357	780,477
50	95	95	17,755,288	(774,17	5	1,273,583		0	18,254,696	17,968,030	67,924	737,140	805,064
51	96	96	17,968,030		800,00		1,287,602		0	18,455,625	18,165,700	68,672	•	830,389
52	97	97	18,165,700) (826,70	0	1,300,425		0	18,639,425	18,346,536	69,356	787,117	856,473
53	98	98	18,346,536				1,311,919		0	18,804,170	18,508,638	69,969		883,340
54	99	99	18,508,638	(882,79	8	1,321,938		0	18,947,778	18,649,948	70,503	840,510	911,013

2,054,675 16,590,132 471,900 1,646,653 15,803,289 17,449,942

^{*}The composite capital gains tax rate includes 25.00% short-term gains subject to ordinary income tax and 75.00% long-term gains subject to capital gains tax of 20.00%.

^{**}Column (2) includes proceeds from the sale of illiquid assets.

Details of Portfolio Turnover

Portfolio Turnover Page: 1 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

	Initial Value of Equity Account 2,000,000		Dividend 0.50%	Dividend Tax Rate 20.00%	Pre-Retir Income Ta 45.00	ax Rate Ir	Retirement ncome Tax Ra 45.00%	•	site Capital Tax Rate* 26.25%	Assu	rnover umption i.00%
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11) Year End
Yr	Beginning of Year Cost Basis	Fund Deposits	Sale of Equities to Fund Needs	Capital Growth	After Tax Reinvested Dividends	Asset Value Before Turnover	Adjusted Cost Basis	Sale of Equities Caused by Turnover	Cost Basis Used by Turnover	After Tax Reinvested Turnover	Value of Asset After Turnover
1	1,000,000	0		150,000	8,000	2,158,000	1,008,000	539,500	252,000	464,031	2,082,531
2	1,220,031	0	0	156,190	8,330	2,130,000	1,228,361	561,763	307,090	494,911	2,180,199
3	1,416,182	0	0	163,515	8,721	2,352,435	1,424,904	588,109	356,226	527,239	2,291,565
4	1,595,917	0	0	171,867	9,166	2,332,433	1,605,083	618,150	401,271	561,219	2,415,668
	, ,	-						•			
5	1,765,031	0	0	181,175	9,663	2,606,506	1,774,694	651,627	443,673	597,039	2,551,919
6	1,928,059	0	0	191,394	10,208	2,753,521	1,938,268	688,380	484,567	634,879	2,700,020
7	2,088,580	0	0	202,502	10,800	2,913,322	2,099,379	728,331	524,845	674,916	2,859,908
8	2,249,450	0	0	214,493	11,440	3,085,841	2,260,890	771,460	565,223	717,323	3,031,704
9	2,412,991	0	0	227,378	12,127	3,271,209	2,425,117	817,802	606,279	762,278	3,215,685
10	2,581,116	0	0	241,176	12,863	3,469,724	2,593,979	867,431	648,495	809,960	3,412,253
11	2,755,444	0	0	255,919	13,649	3,681,821	2,769,094	920,455	692,273	860,557	3,621,923
12	2,937,377	0	0	271,644	14,488	3,908,055	2,951,865	977,014	737,966	914,264	3,845,305
13	3,128,163	0	0	288,398	15,381	4,149,084	3,143,544	1,037,271	785,886	971,282	4,083,095
14	3,328,940	0	0	306,232	16,332	4,405,659	3,345,272	1,101,415	836,318	1,031,827	4,336,071
15	3,540,781	732,775	0	380,163	20,275	5,469,284	4,293,831	1,367,321	1,073,458	1,290,182	5,392,145
16	4,510,555	0	0	404,411	21,569	5,818,125	4,532,125	1,454,531	1,133,031	1,370,137	5,733,731
17	4,769,231	0	0	430,030	22,935	6,186,696	4,792,166	1,546,674	1,198,041	1,455,158	6,095,180
18	5,049,282	0	0	457,139	24,381	6,576,700	5,073,663	1,644,175	1,268,416	1,545,538	6,478,063
19	5,350,786	0	0	485,855	25,912	6,989,830	5,376,697	1,747,458	1,344,174	1,641,596	6,883,969
20	5,674,119	0	0	516,298	27,536	7,427,803	5,701,655	1,856,951	1,425,414	1,743,672	7,314,524
21	6,019,913	0	0	548,589	29,258	7,892,371	6,049,171	1,973,093	1,512,293	1,852,133	7,771,411
22	6,389,011	0	0	582,856	31,086	8,385,353	6,420,098	2,096,338	1,605,024	1,967,368	8,256,383
23	6,782,441	0	0	619,229	33,026	8,908,638	6,815,468	2,227,160	1,703,867	2,089,795	8,771,274
24	7,201,396	0	0	657,846	35,085	9,464,205	7,236,481	2,366,051	1,809,120	2,219,857	9,318,011
25	7,647,217	599,182	0	743,789	39,669	10,700,651	8,286,068	2,675,163	2,071,517	2,516,706	10,542,194
26	8,731,257	0	146,875	779,649	0	11,174,968	8,609,612	2,793,742	2,152,403	2,625,391	11,006,617
27	9,082,600	0	362,700	798,294	0	11,442,211	8,783,301	2,860,553	2,195,825	2,686,062	11,267,720
28	9,273,538	0	375,333	816,929	0	11,709,316	8,964,632	2,927,329	2,241,158	2,747,209	11,529,196
29	9,470,683	0	388,319	835,566	0	11,976,443	9,151,698	2,994,111	2,287,924	2,808,737	11,791,069
30	9,672,510	0	401,683	854,204	0	12,243,590	9,343,000	3,060,898	2,335,750	2,870,546	12,053,239
31	9,877,796	0	415,449	872 024	0	12 510 624	0 527 220	3 127 656	2 284 222	2 022 524	12,315,502
32	, ,	0	415,449	872,834	0	12,510,624 12,777,305	9,537,329 9,733,688	3,127,656 3,194,326	2,384,332 2,433,422	2,932,534 2,994,589	12,515,502
	10,085,531	_		891,440	_	12,777,305					
33	10,294,855	0	444,267	909,998	0	13,043,299	9,931,219	3,260,825	2,482,805	3,056,594	12,839,068
34	10,505,008	0	459,359	928,478	0	13,308,187		3,327,047	2,532,289	3,118,423	13,099,563
35	10,715,291	0	474,931	946,847	0	13,571,479		3,392,870	2,581,701	3,179,938	13,358,547
36	10,925,040	0	491,002	965,066	0	13,832,611	10,523,484	3,458,153	2,630,871	3,240,991	13,615,449
37	11,133,604	0	507,593	983,089	0	14,090,945	10,718,536	3,522,736	2,679,634	3,301,422	13,869,631
38	11,340,324	0	524,720	1,000,868	0	14,345,779	10,911,293	3,586,445	2,727,823	3,361,057	14,120,391
39	11,544,526	0	542,404	1,018,349	0	14,596,336		3,649,084	2,775,267	3,419,707	14,366,959
40	11,745,509	722,718	556,272	1,090,005	0	15,623,410	12,008,593	3,905,853	3,002,148	3,668,630	15,386,188
	•	2,054,675	6,520,544		471,900						

^{*}The composite capital gains tax rate includes 25.00% short-term Column (2) includes proceeds from the sale of illiquid assets. gains subject to ordinary income tax and 75.00% long-term gains subject to capital gains tax of 20.00%.

Details of Portfolio Turnover

Portfolio Turnover Page: 2 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

2,000,000 7.50% 0.50% 20.00% 45.00% 45.00% 26.25%	25.00%
(1) (2) (3) (4) (5) (6) (7) (8) (9)	(10) (11) Year End
Beginning Sale of After Tax Asset Value Equities Cost Basis of Year Fund Equities to Capital Reinvested Before Adjusted Caused by Used by Yr Cost Basis Deposits Fund Needs Growth Dividends Turnover Cost Basis Turnover Turnover	Value of After Tax Asset Reinvested After Turnover Turnover
41 12,675,075 0 575,245 1,110,821 0 15,921,764 12,201,191 3,980,441 3,050,29	3,736,278 15,677,601
42 12,887,171 0 594,749 1,131,214 0 16,214,066 12,398,280 4,053,517 3,099,57	3,803,106 15,963,656
43 13,101,816 0 614,821 1,151,163 0 16,499,998 12,597,216 4,125,000 3,149,30	3,868,879 16,243,878
44 13,316,791 0 635,502 1,170,628 0 16,779,004 12,795,803 4,194,751 3,198,95	3,933,354 16,517,607
45 13,530,207 0 656,824 1,189,559 0 17,050,342 12,992,177 4,262,586 3,248,04	3,996,268 16,784,025
46 13,740,401 0 678,821 1,207,890 0 17,313,094 13,184,678 4,328,274 3,296,16	4,057,346 17,042,167
47 13,945,854 0 701,525 1,225,548 0 17,566,190 13,371,786 4,391,548 3,342,94	4,116,290 17,290,933
48 14,145,129 0 724,965 1,242,448 0 17,808,416 13,552,060 4,452,104 3,388,01	4,172,781 17,529,093
49 14,336,826 0 749,171 1,258,494 0 18,038,416 13,724,088 4,509,604 3,431,02	4,226,476 17,755,288
50 14,519,542 0 774,175 1,273,583 0 18,254,696 13,886,454 4,563,674 3,471,61	4,277,008 17,968,030
51 14,691,849 0 800,007 1,287,602 0 18,455,625 14,037,710 4,613,906 3,509,42	4,323,981 18,165,700
52 14,852,263 0 826,700 1,300,425 0 18,639,425 14,176,354 4,659,856 3,544,08	4,366,967 18,346,536
53 14,999,233 0 854,285 1,311,919 0 18,804,170 14,300,810 4,701,043 3,575,20	4,405,510 18,508,638
54 15,131,118 0 882,798 1,321,938 0 18,947,778 14,409,416 4,736,945 3,602,35	4,439,114 18,649,948

2,054,675 16,590,132 471,900

^{*}The composite capital gains tax rate includes 25.00% short-term Column (2) includes proceeds from the sale of illiquid assets. gains subject to ordinary income tax and 75.00% long-term gains subject to capital gains tax of 20.00%.

Vacation Home

Cash Flow Analysis

Below is an analysis of the cash flow resulting from the sale of Vacation Home in year 40.

Year 40

-	•	Proceeds from sale of Vacation Home Cost basis of Vacation Home		865,898
	715,898	Taxable gain from sale of Vacation Home 20.00% Capital gains tax	-	143,180
		After tax cash flow from sale of Vacation Home		722,718
		Cash flow reinvested in equity account		722,718
		Total cash flow reinvested:		722.718

Page 29 of 76

Art Collection

Cash Flow Analysis

Below is an analysis of the cash flow resulting from the sale of Art Collection in year 25.

Year 25

-		Proceeds from sale of Art Collection Cost basis of Art Collection		711,478
	561,478	Taxable gain from sale of Art Collection 20.00% Capital gains tax	-	112,296
		After tax cash flow from sale of Art Collection		599,182
		Cash flow reinvested in equity account		599,182
		Total cash flow reinvested:		599,182

Page 30 of 76

Unimproved Land

Cash Flow Analysis

Below is an analysis of the cash flow resulting from the sale of Unimproved Land in year 15.

Year 15

-		Proceeds from sale of Unimproved Land Cost basis of Unimproved Land		890,969
	790,969	Taxable gain from sale of Unimproved Land 20.00% Capital gains tax	-	158,194
		After tax cash flow from sale of Unimproved Land		732,775
		Cash flow reinvested in equity account		732,775
		Total cash flow reinvested:		732,775

Page 31 of 76

Summary of Illiquid Assets

Illiquid Assets Page: 1 Presented By: [Licensed user's name appears here] For: Robert Sullivan Date: 09/13/2013 & Lynne Sullivan

			(1) Principal Residence	(2) Vacation Home	(3) Personal	(4) Art Collection	(5) Unimproved Land	(6) Total
	Client	Spouse	(2.00%	(2.00%	Property (-5.00%	(3.00%	(5.00%	Illiquid
Year	Age	Age	Growth) +	Growth) +	Growth) +	Growth) +	`	Assets
1	46	46	816,000	408,000	380,000	360,500	472,500	2,437,000
2	47	47	832,320	416,160	361,000	371,315	496,125	2,476,920
3	48	48	848,966	424,483	342,950	382,454	520,931	2,519,784
4	49	49	865,946	432,973	325,803	393,928	546,978	2,565,628
5	50	50	883,265	441,632	309,512	405,746	574,327	2,614,482
6	51	51	900,930	450,465	294,037	417,918	603,043	2,666,393
7	52	52	918,949	459,474	279,335	430,456	633,195	2,721,409
8	53	53	937,328	468,664	265,368	443,370	664,855	2,779,585
9	54	54	956,074	478,037	252,100	456,671	698,098	2,840,980
10	55	55	975,196	487,598	239,495	470,371	733,003	2,905,663
11	56	56	994,699	497,350	227,520	484,482	769,653	2,973,704
12	57	57	1,014,593	507,297	216,144	499,016	808,135	3,045,185
13	58	58	1,034,885	517,443	205,337	513,987	848,542	3,120,194
14	59	59	1,055,583	527,792	195,070	529,406	890,969	3,198,820
15	60	60	1,076,695	538,347	185,316	545,289	0	2,345,647
16	61	61	1,098,229	549,114	176,051	561,647	0	2,385,041
17	62	62	1,120,193	560,097	167,248	578,497	0	2,426,035
18	63	63	1,142,597	571,299	158,886	595,852	0	2,468,634
19	64	64	1,165,449	582,724	150,941	613,727	0	2,512,841
20	65	65	1,188,758	594,379	143,394	632,139	0	2,558,670
21	66	66	1,212,533	606,267	136,225	651,103	0	2,606,128
22	67	67	1,236,784	618,392	129,413	670,636	0	2,655,225
23	68	68	1,261,519	630,760	122,943	690,755	0	2,705,977
24	69	69	1,286,750	643,375	116,796	711,478	0	2,758,399
25	70	70	1,312,485	656,242	110,956	0	0	2,079,683
26	71	71	1,338,734	669,367	105,408	0	0	2,113,509
27	72	72	1,365,509	682,755	100,138	0	0	2,148,402
28	73	73	1,392,819	696,410	95,131	0	0	2,184,360
29	74	74	1,420,676	710,338	90,374	0	0	2,221,388
30	75	75	1,449,089	724,545	85,856	0	0	2,259,490
31	76	76	1,478,071	739,036	81,563	0	0	2,298,670
32	77	77	1,507,632	753,816	77,485	0	0	2,338,933
33	78	78	1,537,785	768,893	73,610	0	0	2,380,288
34	79	79	1,568,541	784,270	69,930	0	0	2,422,741
35	80	80	1,599,912	799,956	66,433	0	0	2,466,301
36	81	81	1,631,910	815,955	63,112	0	0	2,510,977
37	82	82	1,664,548	832,274	59,956	0	0	2,556,778
38	83	83	1,697,839	848,920	56,958	0	0	2,603,717
39	84	84	1,731,796	865,898	54,110	0	0	2,651,804
40	85	85	1,766,432	0	51,405	0	0	1,817,837

Assumed asset liquidations: Vacation Home in year 40, Art Collection in year 25, Unimproved Land in year 15.

Capital gains tax and illustrated outstanding loan balances, if any, are deducted from proceeds. After tax proceeds from the sale(s) appear as a deposit on the Liquid Assets Report(s).

Summary of Illiquid Assets

Illiquid Assets Page: 2 Presented By: [Licensed user's name appears here] For: Robert Sullivan & Lynne Sullivan

Year	Client Age	Spouse Age	(1) Principal Residence (2.00% Growth) +	(2) Vacation Home (2.00% Growth) +	(3) Personal Property (-5.00% Growth) +	(4) Art (Collection (3.00% Growth) +	(5) Unimproved Land (5.00% Growth) =	(6) Total Illiquid Assets
41	86	86	1,801,760	0	48,835	0	0	1,850,595
42	87	87	1,837,796	0	46,393	0	0	1,884,189
43	88	88	1,874,551	0	44,073	0	0	1,918,624
44	89	89	1,912,043	0	41,870	0	0	1,953,913
45	90	90	1,950,283	0	39,776	0	0	1,990,059
46	91	91	1,989,289	0	37,787	0	0	2,027,076
47	92	92	2,029,075	0	35,898	0	0	2,064,973
48	93	93	2,069,656	0	34,103	0	0	2,103,759
49	94	94	2,111,049	0	32,398	0	0	2,143,447
50	95	95	2,153,270	0	30,778	0	0	2,184,048
51	96	96	2,196,336	0	29,239	0	0	2,225,575
52	97	97	2,240,263	0	27,777	0	0	2,268,040
53	98	98	2,285,068	0	26,388	0	0	2,311,456
54	99	99	2,330,769	0	25,069	0	0	2,355,838

Assumed asset liquidations: Vacation Home in year 40, Art Collection in year 25, Unimproved Land in year 15.

Capital gains tax and illustrated outstanding loan balances, if any, are deducted from proceeds. After tax proceeds from the sale(s) appear as a deposit on the Liquid Assets Report(s).

Hypothetical Net Worth Numerical Illustration (After Providing Required Cash Flow)

Hypothetical Net Worth Illustration Page: 1 Date: 09/13/2013

Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

			(1)	(2)	(3)	(4)	(5)
			Year End	Year End	Year End	Year End	
	011	0	Value of	Value of	Value of	Value of	Year End
V		Spouse	Illiquid	Taxable	Tax Exempt	Equity	Hypothetical
Year	Age	Age	Assets +	Assets -	+ Assets +	Assets	= Net Worth
1	46	46	2,437,000	1,027,500	1,040,000	2,082,531	6,587,031
2	47	47	2,476,920	1,055,756	1,081,600	2,180,199	6,794,475
3	48	48	2,519,784	1,084,789	1,124,864	2,291,565	7,021,002
4	49	49	2,565,628	1,114,621	1,169,859	2,415,668	7,265,776
5	50	50	2,614,482	1,145,273	1,216,653	2,551,919	7,528,327
6	51	51	2,666,393	1,176,768	1,265,319	2,700,020	7,808,500
7	52	52	2,721,409	1,209,129	1,315,932	2,859,908	8,106,378
8	53	53	2,779,585	1,242,380	1,368,569	3,031,704	8,422,238
9	54	54	2,840,980	1,276,545	1,423,312	3,215,685	8,756,522
10	55	55	2,905,663	1,311,650	1,480,244	3,412,253	9,109,810
11	56	56	2,973,704	1,347,720	1,539,454	3,621,923	9,482,801
12	57	57	3,045,185	1,384,782	1,601,032	3,845,305	9,876,304
13	58	58	3,120,194	1,422,864	1,665,073	4,083,095	10,291,226
14	59	59	3,198,820	1,461,993	1,731,676	4,336,071	10,728,560
15	60	60	2,345,647	1,193,948	1,800,943	5,392,145	10,732,683
16	61	61	2,385,041	909,284	1,872,981	5,733,731	10,901,037
17	62	62	2,426,035	607,267	1,947,900	6,095,180	11,076,382
18	63	63	2,468,634	287,134	2,025,816	6,478,063	11,259,647
19	64	64	2,512,841	0	2,054,309	6,883,969	11,451,119
20	65	65	2,558,670	0	1,774,788	7,314,524	11,647,982
21	66	66	2,606,128	0	1,473,235	7,771,411	11,850,774
22	67	67	2,655,225	0	1,189,103	8,256,383	12,100,711
23	68	68	2,705,977	0	882,094	8,771,274	12,359,345
24	69	69	2,758,399	0	550,947	9,318,011	12,627,357
25	70	70	2,079,683	0	194,342	10,542,194	12,816,219
26	71	71	2,113,509	0	0	11,006,617	13,120,126
27	72	72	2,148,402	0	0	11,267,720	13,416,122
28	73	73	2,184,360	0	0	11,529,196	13,713,556
29	74	74	2,221,388	0	0	11,791,069	14,012,457
30	75	75	2,259,490	0	0	12,053,239	14,312,729
31	76	76	2,298,670	0	0	12,315,502	14,614,172
32	77	77	2,338,933	0	0	12,577,568	14,916,501
33	78	78	2,380,288	0	0	12,839,068	15,219,356
34	79	79	2,422,741	0	0	13,099,563	15,522,304
35	80	80	2,466,301	0	0	13,358,547	15,824,848
36	81	81	2,510,977	0	0	13,615,449	16,126,426
37	82	82	2,556,778	0	0	13,869,631	16,426,409
38	83	83	2,603,717	0	0	14,120,391	16,724,108
39	84	84	2,651,804	0	0	14,366,959	17,018,763
40	85	85	1,817,837	0	0	15,386,188	17,204,025

Hypothetical Net Worth Numerical Illustration (After Providing Required Cash Flow)

Hypothetical Net Worth Illustration Page: 2 Date: 09/13/2013

lustration Page: 2 Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

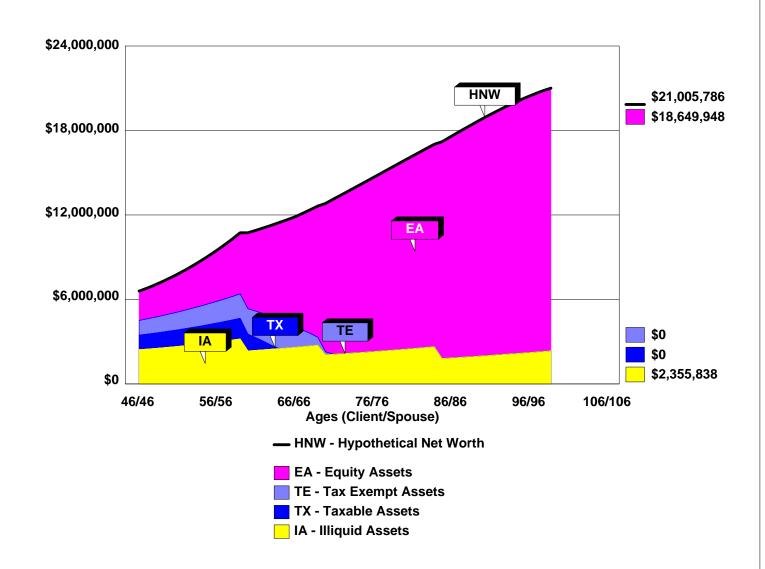
			(1)	(2)	(3)	(4)	(5)
			Year End	Year End	Year End	Year End	
			Value of	Value of	Value of	Value of	Year End
	Client	Spouse	Illiquid	Taxable	Tax Exempt	Equity	Hypothetical
Year	Age	Age	Assets +	Assets +	Assets +	Assets =	= Net Worth
41	86	86	1,850,595	0	0	15,677,601	17,528,196
42	87	87	1,884,189	0	0	15,963,656	17,847,845
43	88	88	1,918,624	0	0	16,243,878	18,162,502
44	89	89	1,953,913	0	0	16,517,607	18,471,520
45	90	90	1,990,059	0	0	16,784,025	18,774,084
46	91	91	2,027,076	0	0	17,042,167	19,069,243
47	92	92	2,064,973	0	0	17,290,933	19,355,906
48	93	93	2,103,759	0	0	17,529,093	19,632,852
49	94	94	2,143,447	0	0	17,755,288	19,898,735
50	95	95	2,184,048	0	0	17,968,030	20,152,078
51	96	96	2,225,575	0	0	18,165,700	20,391,275
52	97	97	2,268,040	0	0	18,346,536	20,614,576
53	98	98	2,311,456	0	0	18,508,638	20,820,094
54	99	99	2,355,838	0	0	18,649,948	21,005,786

Hypothetical Net Worth (After Providing Required Cash Flow)

Presented By: [Licensed user's name appears here] Date: 09/13/2013

For: Robert Sullivan & Lynne Sullivan

54 Year Graphic Analysis



Wealth Transfer Summary (After Providing Required Cash Flow)

Wealth Transfer Page: 1 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

			(1)	(2)	(3)	(4)	(5)
Year	Client S	Spouse Age	Total Estate Assets* -	Total Transfer Taxes =	Net Estate to Heirs	Year End Total Assets Outside the Estate =	Year End Wealth Transferred to Heirs
1	46	46	6,587,031	0	6,587,031		6,587,031
2	47	47	6,794,475	0	6,794,475	0	6,794,475
3	48	48	7,021,002	0	7,021,002	0	7,021,002
4	49	49	7,265,776	0	7,265,776	0	7,265,776
5	50	50	7,528,327	0	7,528,327	0	7,528,327
6	51	51	7,808,500	0	7,808,500	0	7,808,500
7	52	52	8,106,378	0	8,106,378	0	8,106,378
8	53	53	8,422,238	0	8,422,238	0	8,422,238
9	54	54	8,756,522	0	8,756,522	0	8,756,522
10	55	55	9,109,810	0	9,109,810	0	9,109,810
11	56	56	9,482,801	0	9,482,801	0	9,482,801
12	57	57	9,876,304	0	9,876,304	0	9,876,304
13	58	58	10,291,226	0	10,291,226	0	10,291,226
14	59	59	10,728,560	0	10,728,560	0	10,728,560
15	60	60	10,732,683	0	10,732,683	0	10,732,683
16	61	61	10,901,037	0	10,901,037	0	10,901,037
17	62	62	11,076,382	0	11,076,382	0	11,076,382
18	63	63	11,259,647	0	11,259,647	0	11,259,647
19 20	64 65	64 65	11,451,119 11,647,982	0	11,451,119 11,647,982	0 0	11,451,119 11,647,982
			, ,		, ,		
21	66	66	11,850,774	0	11,850,774	0	11,850,774
22	67	67	12,100,711	0	12,100,711	0	12,100,711
23	68	68	12,359,345	0	12,359,345	0	12,359,345
24	69 70	69 70	12,627,357	0	12,627,357	0	12,627,357
25	70	70	12,816,219	0	12,816,219	0	12,816,219
26 27	71 72	71 72	13,120,126 13,416,122	0	13,120,126 13,416,122	0 0	13,120,126 13,416,122
28	73	73	13,713,556	0	13,713,556	0	13,713,556
29	74	74	14,012,457	0	14,012,457	0	14,012,457
30	75	75	14,312,729	Ö	14,312,729	Ö	14,312,729
0.4		70			44.044.470	•	44044470
31	76	76	14,614,172	0	14,614,172	0	14,614,172
32	77 70	77 70	14,916,501	0	14,916,501	0	14,916,501
33 34	78 79	78 79	15,219,356 15,522,304	0	15,219,356 15,522,304	0 0	15,219,356 15,522,304
35	79 80	79 80	15,824,848	0	15,824,848	0	15,824,848
36	81	81	16,126,426	0	16,126,426	0	16,126,426
37	82	82	16,426,409	0	16,426,409	0	16,426,409
38	83	83	16,724,108	0	16,724,108	0	16,724,108
39	84	84	17,018,763	0	17,018,763	0	17,018,763
40	85	85	17,204,025	0	17,204,025	0	17,204,025

40 Year Summary

Total Estate Assets
Wealth Transferred to Heirs

\$ 17,204,025 \$ 17,204,025

Wealth Transfer Summary (After Providing Required Cash Flow)

Wealth Transfer Page: 2 Presented By: [Licensed user's name appears here] For: Robert Sullivan

& Lynne Sullivan

			(1)	(2)	(3)	(4)	(5)
Year	Client Age	Spouse Age	Total Estate Assets* -	Total Transfer Taxes =	Net Estate to Heirs	Year End Total Assets Outside + the Estate =	Year End Wealth Transferred to Heirs
41	86	86	17,528,196	0	17,528,196	0	17,528,196
42	87	87	17,847,845	0	17,847,845	0	17,847,845
43	88	88	18,162,502	0	18,162,502	0	18,162,502
44	89	89	18,471,520	0	18,471,520	0	18,471,520
45	90	90	18,774,084	0	18,774,084	0	18,774,084
46	91	91	19,069,243	0	19,069,243	0	19,069,243
47	92	92	19,355,906	0	19,355,906	0	19,355,906
48	93	93	19,632,852	0	19,632,852	0	19,632,852
49	94	94	19,898,735	0	19,898,735	0	19,898,735
50	95	95	20,152,078	0	20,152,078	0	20,152,078
51 52	96 97	96 97	20,391,275 20,614,576	0	20,391,275 20,614,576	0	20,391,275 20,614,576
53	98	98	20,820,094	0	20,820,094	0	20,820,094
54	99	99	21.005.786	0	21.005.786	0	21.005.786

Summary at Life Expectancy (Year 44)

Total Estate Assets \$ 18,471,520 Wealth Transferred to Heirs \$ 18,471,520

Distribution of Assets

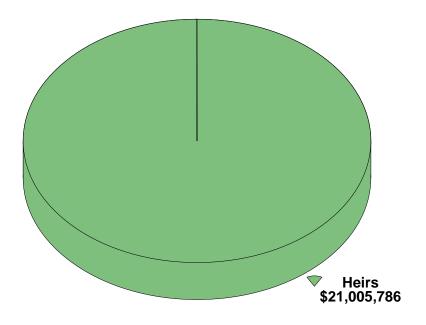
Presented By: [Licensed user's name appears here]

Date: 09/13/2013

For: Robert Sullivan & Lynne Sullivan

Summary Analysis at Ages 99/99

Estate Distribution



Transfer Tax Details

			(1)	(2)	(3)	(4)	(5) Remaining	(6)	(7)
Year	Client Age	Spouse Age	Liquid Assets +	Illiquid Assets =	Total Estate Assets	Taxable Estate	Available Unified Credit Equivalent*	Estate Tax	Total Transfer Taxes
1	46	46	4,150,031	2,437,000	6,587,031	6,587,031	10,500,000	0	0
2	47	47	4,317,555	2,476,920	6,794,475	6,794,475	10,820,000	0	0
3	48	48	4,501,218	2,519,784	7,021,002	7,021,002	11,140,000	0	0
4	49	49	4,700,148	2,565,628	7,265,776	7,265,776	11,480,000	0	0
5	50	50	4,913,845	2,614,482	7,528,327	7,528,327	11,820,000	0	0
6	51	51	5,142,107	2,666,393	7,808,500	7,808,500	12,180,000	0	0
7	52	52	5,384,969	2,721,409	8,106,378	8,106,378	12,540,000	0	0
8	53	53	5,642,653	2,779,585	8,422,238	8,422,238	12,920,000	0	0
9	54	54	5,915,542	2,840,980	8,756,522	8,756,522	13,300,000	0	0
10	55	55	6,204,147	2,905,663	9,109,810	9,109,810	13,700,000	0	0
11	56	56	6,509,097	2,973,704	9,482,801	9,482,801	14,120,000	0	0
12	57	57	6,831,119	3,045,185	9,876,304	9,876,304	14,540,000	0	0
13	58	58	7,171,032	3,120,194	10,291,226	10,291,226	14,980,000	0	0
14	59	59	7,529,740	3,198,820	10,728,560	10,728,560	15,420,000	0	0
15	60	60	8,387,036	2,345,647	10,732,683	10,732,683	15,900,000	0	0
16	61	61	8,515,996	2,385,041	10,901,037	10,901,037	16,360,000	0	0
17	62	62	8,650,347	2,426,035	11,076,382	11,076,382	16,860,000	0	0
18	63	63	8,791,013	2,468,634	11,259,647	11,259,647	17,360,000	0	0
19	64	64	8,938,278	2,512,841	11,451,119	11,451,119	17,880,000	0	0
20	65	65	9,089,312	2,558,670	11,647,982	11,647,982	18,420,000	0	0
21	66	66	9,244,646	2,606,128	11,850,774	11,850,774	18,980,000	0	0
22	67	67	9,445,486	2,655,225	12,100,711	12,100,711	19,540,000	0	0
23	68	68	9,653,368	2,705,977	12,359,345	12,359,345	20,140,000	0	0
24	69	69	9,868,958	2,758,399	12,627,357	12,627,357	20,740,000	0	0
25	70	70	10,736,536	2,079,683	12,816,219	12,816,219	21,360,000	0	0
26	71	71	11,006,617	2,113,509	13,120,126	13,120,126	22,000,000	0	0
27	72	72	11,267,720	2,148,402	13,416,122	13,416,122	22,660,000	0	0
28	73	73	11,529,196	2,184,360	13,713,556	13,713,556	23,340,000	0	0
29	74	74	11,791,069	2,221,388	14,012,457	14,012,457	24,040,000	0	0
30	75	75	12,053,239	2,259,490	14,312,729	14,312,729	24,760,000	0	0
31	76	76	12,315,502	2,298,670	14,614,172	14,614,172	25,500,000	0	0
32	77	77	12,577,568	2,338,933	14,916,501	14,916,501	26,260,000	0	0
33	78	78	12,839,068	2,380,288	15,219,356	15,219,356	27,060,000	0	0
34	79	79	13,099,563	2,422,741	15,522,304	15,522,304	27,860,000	0	0
35	80	80	13,358,547	2,466,301	15,824,848	15,824,848	28,700,000	0	0
36	81	81	13,615,449	2,510,977	16,126,426	16,126,426	29,560,000	0	0
37	82	82	13,869,631	2,556,778	16,426,409	16,426,409	30,440,000	0	0
38	83	83	14,120,391	2,603,717	16,724,108	16,724,108	31,360,000	0	0
39	84	84	14,366,959	2,651,804	17,018,763	17,018,763	32,300,000	0	0
40	85	85	15,386,188	1,817,837	17,204,025	17,204,025	33,280,000	0	0

Column (1) includes taxable assets, tax exempt assets, and equity assets. Column (2) is net of any liabilities.

Column (6) assumes half the amount shown in column (5) is transferred to a credit shelter trust by the first spouse to die.

This report does not take into account the impact of the state death tax. Check with your legal and tax advisers for the precise calculation of your state's death tax on your current and future circumstances.

^{*}Unified Credit Equivalent is indexed for inflation at 3.00%.

Transfer Tax Details

Transfer Tax Page: 2 Presented By: [Licensed user's name appears here] For: Robert Sullivan & Lynne Sullivan

			(1)	(2)	(3)	(4)	(5) Remaining Available	(6)	(7)
	Client Cr	201100	Liquid	Illianid	Total	Taxable	Unified Credit	Estate	Total Transfer
Year	Client Sp Age	Age	Liquid Assets +	Illiquid Assets =	Estate Assets	Estate	Equivalent*	Tax	Taxes
——	- Age /								
41	86	86	15,677,601	1,850,595	17,528,196	17,528,196	34,280,000	0	0
42	87	87	15,963,656	1,884,189	17,847,845	17,847,845	35,300,000	0	0
43	88	88	16,243,878	1,918,624	18,162,502	18,162,502	36,360,000	0	0
44	89	89	16,517,607	1,953,913	18,471,520	18,471,520	37,440,000	0	0
45	90	90	16,784,025	1,990,059	18,774,084	18,774,084	38,580,000	0	0
46	91	91	17,042,167	2,027,076	19,069,243	19,069,243	39,720,000	0	0
47	92	92	17,290,933	2,064,973	19,355,906	19,355,906	40,920,000	0	0
48	93	93	17,529,093	2,103,759	19,632,852	19,632,852	42,140,000	0	0
49	94	94	17,755,288	2,143,447	19,898,735	19,898,735	43,420,000	0	0
50	95	95	17,968,030	2,184,048	20,152,078	20,152,078	44,720,000	0	0
51	96	96	18,165,700	2,225,575	20,391,275	20,391,275	46,060,000	0	0
52		97	18,346,536	2,268,040	20,614,576	20,614,576	47,440,000	0	0
	-	98					, ,	ū	0
53			18,508,638	2,311,456	20,820,094	20,820,094	48,860,000	0	
54	99	99	18,649,948	2,355,838	21,005,786	21,005,786	50,320,000	0	0

Column (1) includes taxable assets, tax exempt assets, and equity assets. Column (2) is net of any liabilities.

Column (6) assumes half the amount shown in column (5) is transferred to a credit shelter trust by the first spouse to die.

This report does not take into account the impact of the state death tax. Check with your legal and tax advisers for the precise calculation of your state's death tax on your current and future circumstances.

^{*}Unified Credit Equivalent is indexed for inflation at 3.00%.

Client Information Summary

Client Information Summary Page: 1

Presented By: [Licensed user's name appears here]

For: Robert Sullivan, Age 46 & Lynne Sullivan, Age 46

Current Assets

Date: 09/13/2013

<u>Liquid Assets:</u> Liquid Assets (Taxable Interest) \$ 1,000,000

Liquid Assets (Tax Exempt Interest) 1,000,000 Equity Assets 2,000,000 Tax Deferred Assets 0

Total Liquid Assets 4,000,000

Illiquid Assets: Principal Residence 800,000

Vacation Home400,000Personal Property400,000Art Collection350,000Unimproved Land450,000

Total Illiquid Assets 2,400,000

Other Assets: Inside the Estate

Proposed Life Insurance Death Benefit 10,009,202

Total Other Assets Inside the Estate 10,009,202

Total Estate Assets \$16,409,202

Total Other Assets Outside the Estate 0

Funding Options for Required Cash Flow

<u>Cash Flow Funding:</u> Sequential Use of Liquid Assets --Taxable, Tax Exempt, Equity

The information in this presentation is not guaranteed; it is for illustration purposes only. Tax rates, interest and inflation rates, and IRS tax codes may, and probably will, change in the future; therefore, you should consult your tax adviser for additional information about potential taxes and IRS revisions.

Client Information Summary

Client Information Summary Page: 2 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan, Age 46 & Lynne Sullivan, Age 46

Assumptions Used

Income Tax Rates:	Pre-Retirement	45.	00%
	D .: .	4.5	000/

Retirement 45.00%

<u>Life Expectancy:</u> Joint 44 Years

Robert Sullivan Age 89 Lynne Sullivan Age 89

<u>Taxable Account:</u> Taxable

Yield Assumption 5.00%

Tax Exempt Account: Tax Exempt

Yield Assumption 4.00% Equities: Equity

<u>quities:</u> Equity
Growth Rate 7.50%

Dividend Rate 0.50%

Analysis of After Tax Cash Flow Requirements

For: Robert Sullivan Lynne Sullivan

Presented By: [Licensed user's name appears here]

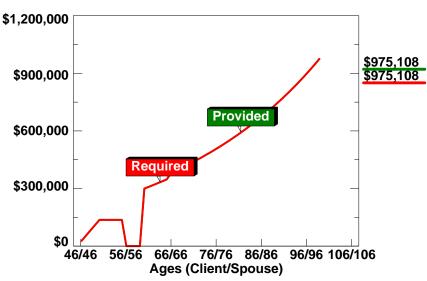
Date: 09/13/2013

Below is a list of your liquid assets. It is suggested that you withdraw funds to meet your after tax cash flow requirements from each liquid asset in the order presented. The Cash Flow graph on the right illustrates whether your liquid assets are sufficient to provide the required cash flow.

Withdrawal Order

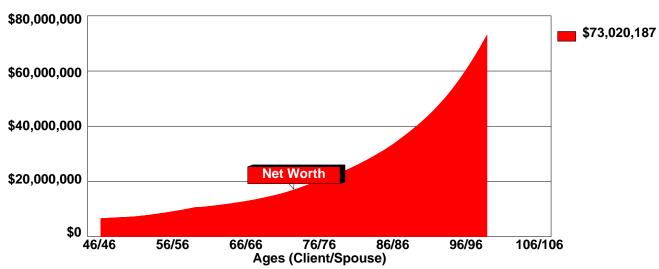
1st. Taxable 2nd. Tax Exempt 3rd. Equities

Comparison of Annual Cash Flow (Required vs. Provided)



As you can see in the Cash Flow graph above, your liquid assets are sufficient to provide withdrawals to meet your required after tax cash flow in all years illustrated. The graph below shows your remaining total Net Worth.

Net Worth (After Providing Required Cash Flow)



Cash Flow Analysis

Cash Flow Analysis Page: 1 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

Annual Cash Flow Require				quired	Annual Cash F	Flow Provided	
			(1)	(2)	(3) After Tax	(4)	(5)
			After Tax		Cash Flow	After Tax	Total
			Spendable	Expected	from Taxable	Cash Flow	After Tax
	Client	Spouse	Cash Flow	After Tax	& Tax Exempt	from Equity	Cash Flow
Year	Age	Age	Required*	Cash Flow	+ Accounts +	Assets =	Provided*
1	46	46	27,369	0	27,369	0	27,369
2	47	47	54,738	0	54,738	0	54,738
3	48	48	82,106	0	82,106	0	82,106
4	49	49	109,475	0	109,475	0	109,475
5	50	50	136,844	0	136,844	0	136,844
6	51	51	136,844	0	136,844	0	136,844
7	52	52	136,844	0	136,844	0	136,844
8	53	53	136,844	0	136,844	0	136,844
9	54	54	136,844	0	136,844	0	136,844
10	55	55	136,844	0	136,844	0	136,844
11	56	56	0	0	0	0	0
12	57	57	0	0	0	0	0
13	58	58	0	0	0	0	0
14	59	59	0	0	0	0	0
15	60	60	300,000	183,514	116,486	0	300,000
16	61	61	309,000	195,014	113,986	0	309,000
17	62	62	318,270	206,858	111,412	0	318,270
18	63	63	327,818	219,058	108,760	0	327,818
19	64	64	337,653	231,624	106,029	0	337,653
20	65	65	347,782	244,566	103,216	0	347,782
21	66	66	383,216	257,897	125,319	0	383,216
22	67	67	393,962	310,723		0	393,962
23	68	68	405,031	324,866	80,165	0	405,031
24	69	69	416,432	339,433	76,999	0	416,432
25	70	70	428,175	354,437		0	428,175
26	71	71	440,270	369,891	70,379	0	440,270
27	72	72	452,728	385,809	66,919	0	452,728
28	73	73	465,560	402,205	63,355	0	465,560
29	74	74	478,777	419,092		0	478,777
30	75	75	492,390	436,486	55,904	0	492,390
31	76	76	506,412	454,402	52,010	0	506,412
32	77	77	520,854	454,402	66,452	0	520,854
33	78	78	535,730	454,402	81,328	0	535,730
34	79	79	551,052	454,402	96,650	0	551,052
35	80	80	566,833	454,402	112,431	0	566,833
36	81	81	583,088	454,402	128,686	0	583,088
37	82	82	599,831	454,402		0	599,831
38	83	83	617,076	454,402		0	617,076
39	84	84	634,838	454,402		0	634,838
40	85	85	653,133	454,402		0	653,133
			13,160,663	9,425,493	3,735,170	0	13,160,663

^{*}IMPORTANT NOTE: For this plan to be financially sound, column (5) must equal column (1).

Column (1): see "Details of Spendable Cash Flow Required".

Column (2): see "Expected Cash Flow".

Column (3): see detail reports for Taxable and Tax Exempt Accounts.

Column (4): see "Details of Equity Assets" and "Details of Portfolio Turnover".

Cash Flow Analysis

Cash Flow Analysis Page: 2 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

		Annual	Cash Flow Re	quired			
			(1)	(2)	(3) After Tax	(4)	(5)
			After Tax		Cash Flow	After Tax	Total
			Spendable	Expected	from Taxable	Cash Flow	After Tax
	Client	Spouse	Cash Flow	After Tax	& Tax Exempt	from Equity	Cash Flow
Year	Age	Age	Required*	Cash Flow	+ Accounts +	Assets =	Provided*
41	86	86	671,977	454,402	217,575	0	671,977
42	87	87	691,387	454,402		0	691,387
43	88	88	711,378	454,402	•	252,919	711,378
44	89	89	731,970	454,402	0	277,568	731,970
45	90	90	753,179	454,402	0	298,777	753,179
46	91	91	775,024	454,402	0	320,622	775,024
47	92	92	797,525	454,402	0	343,123	797,525
48	93	93	820,701	454,402	0	366,299	820,701
49	94	94	844,572	454,402	0	390,170	844,572
50	95	95	869,159	454,402	0	414,757	869,159
51	96	96	894,484	454,402	0	440,082	894,484
52	97	97	920,568	454,402		466,166	920,568
53	98	98	947,435	454,402		493,033	947,435
54	99	99	975,108	454,402	0	520,706	975,108

24,565,130 15,787,121 4,193,787 4,584,222 24,565,130

^{*}IMPORTANT NOTE: For this plan to be financially sound, column (5) must equal column (1).

Column (1): see "Details of Spendable Cash Flow Required".

Column (2): see "Expected Cash Flow".

Column (3): see detail reports for Taxable and Tax Exempt Accounts.

Column (4): see "Details of Equity Assets" and "Details of Portfolio Turnover".

Details of Spendable Cash Flow Required

Required Cash Flow Details Page: 1 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

			(1)	(2) After Tax	(3)
			After Tax	Cash Flow for	After Tax
			Cash Flow for	Loan	Spendable
.,		Spouse	Living	Interest	Cash Flow
Year	Age	Age	Expenses +	Due Bank =	Required
1	46	46	0	27,369	27,369
2	47	47	0	54,738	54,738
3	48	48	0	82,106	82,106
4 5	49	49 50	0	109,475	109,475
5 6	50 51	50 51	0	136,844 136,844	136,844 136,844
7	52	52	0	136,844	136,844
8	53	53	0	136,844	136,844
9	54	54	0	136,844	136,844
10	55	55	0	136,844	136,844
11	56	56	0	0	0
12	57	57	0	0	0
13	58	58	0	0	0
14	59	59	0	0	0
15	60	60	300,000	0	300,000
16	61	61	309,000	0	309,000
17	62	62	318,270	0	318,270
18	63	63	327,818	0	327,818
19	64	64	337,653	0	337,653
20	65	65	347,782	0	347,782
21	66	66	358,216	25,000	383,216
22	67	67	368,962	25,000	393,962
23	68	68	380,031	25,000	405,031
24	69	69	391,432	25,000	416,432
25	70	70	403,175	25,000	428,175
26 27	71 72	71 72	415,270 427,728	25,000 25,000	440,270
27 28	72 73	72 73	427,728 440,560	25,000 25,000	452,728 465,560
29	73 74	73 74	453,777	25,000	478,777
30	75	75	467,390	25,000	492,390
	. •	. •	.0.,000	_0,000	.02,000
31	76	76	481,412	25,000	506,412
32	77	77	495,854	25,000	520,854
33	78	78	510,730	25,000	535,730
34	79	79	526,052	25,000	551,052
35	80	80	541,833	25,000	566,833
36	81 92	81 82	558,088 574,931	25,000 25,000	583,088
37 38	82 83	82 83	574,831 592,076	25,000 25,000	599,831 617,076
36 39	84	84	609,838	25,000 25,000	617,076 634,838
39 40	85	85	628,133	25,000	653,133
-+∪	55	55			
			11,565,911	1,594,752	13,160,663

Column (1) assumes 0.00% inflation for 15 years, 3.00% thereafter.

Details of Spendable Cash Flow Required

Required Cash Flow Details Page: 2 Presented By: [Licensed user's name appears here] For: Robert Sullivan & Lynne Sullivan

			(1)	(2)	(3)
				After Tax	
			After Tax	Cash Flow for	After Tax
			Cash Flow for	Loan	Spendable
	Client	Spouse	Living	Interest	Cash Flow
Year	Age	Age	Expenses +	Due Bank =	Required
41	86	86	646,977	25,000	671,977
42	87	87	666,387	25,000	691,387
		_	,	•	
43	88	88	686,378	25,000	711,378
44	89	89	706,970	25,000	731,970
45	90	90	728,179	25,000	753,179
46	91	91	750,024	25,000	775,024
47	92	92	772,525	25,000	797,525
48	93	93	795,701	25,000	820,701
49	94	94	819,572	25,000	844,572
50	95	95	844,159	25,000	869,159
E 4	06	06	000 404	25 000	004 404
51	96	96	869,484	25,000	894,484
52	97	97	895,568	25,000	920,568
53	98	98	922,435	25,000	947,435
54	99	99	950,108	25,000	975,108

22,620,378 1,944,752 24,565,130

Column (1) assumes 0.00% inflation for 15 years, 3.00% thereafter.

Page 48 of 76

Expected Cash Flow

Expected Cash Flow Page: 1 Date: 09/13/2013

Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

Year	Client Age	Spouse Age	(1) After Tax Cash Flow from Social Security* +	(2) After Tax Cash Flow from Premium Financing =	(3) Total Expected After Tax Cash Flow
1	46	46	0	0	0
2	47	47	0	0	0
3	48	48	0	0	0
4	49	49	0	0	0
5	50	50	0	0	0
6	51	51	0	0	0
7	52	52 53	0	0	0
8 9	53 54	53 54	0 0	0	0
10	55	55	0	0	0
10	33	33	O	U	U
11	56	56	0	0	0
12	57	57	0	0	0
13	58	58	0	0	0
14	59	59	0	0	0
15	60	60	0	183,514	183,514
16	61	61	0	195,014	195,014
17	62	62	0	206,858	206,858
18	63	63	0	219,058	219,058
19	64	64	0	231,624	231,624
20	65	65	0	244,566	244,566
21	66	66	0	257,897	257,897
22	67	67	39,095	271,628	310,723
23	68	68	39,095	285,771	324,866
24	69	69	39,095	300,338	339,433
25	70	70	39,095	315,342	354,437
26	71	71	39,095	330,796	369,891
27	72	72	39,095	346,714	385,809
28	73	73	39,095	363,110	402,205
29	74	74 75	39,095	379,997	419,092
30	75	75	39,095	397,391	436,486
31	76	76	39,095	415,307	454,402
32	77	77	39,095	415,307	454,402
33	78	78	39,095	415,307	454,402
34	79	79	39,095	415,307	454,402
35	80	80	39,095	415,307	454,402
36	81	81	39,095	415,307	454,402
37	82	82	39,095	415,307	454,402
38	83	83	39,095	415,307	454,402
39	84	84	39,095	415,307	454,402
40	85	85	39,095	415,307	454,402
			742,805	8,682,688	9,425,493

^{*}The above calculations are based upon client furnished data. These results may be based on incomplete information. For precise estimates, call the Social Security Administration at 1-800-772-1213 or go to http://socialsecurity.gov/estimator/.

Expected Cash Flow

Expected Cash Flow Page: 2 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

			(1)	(2)	(3)
			After Tax	After Tax	
			Cash Flow	Cash Flow	Total
			from	from	Expected
	Client	Spouse	Social	Premium	After Tax
Year	Age	Age	Security* +	Financing =	Cash Flow
41	86	86	39,095	415,307	454,402
42	87	87	39,095	415,307	454,402
43	88	88	39,095	415,307	454,402
44	89	89	39,095	415,307	454,402
45	90	90	39,095	415,307	454,402
46	91	91	39,095	415,307	454,402
47	92	92	39,095	415,307	454,402
48	93	93	39,095	415,307	454,402
49	94	94	39,095	415,307	454,402
50	95	95	39,095	415,307	454,402
51	96	96	39,095	415,307	454,402
52	97	97	39,095	415,307	454,402
53	98	98	39,095	415,307	454,402
54	99	99	39.095	415.307	454,402

1,290,135 14,496,986 15,787,121

^{*}The above calculations are based upon client furnished data. These results may be based on incomplete information. For precise estimates, call the Social Security Administration at 1-800-772-1213 or go to http://socialsecurity.gov/estimator/.

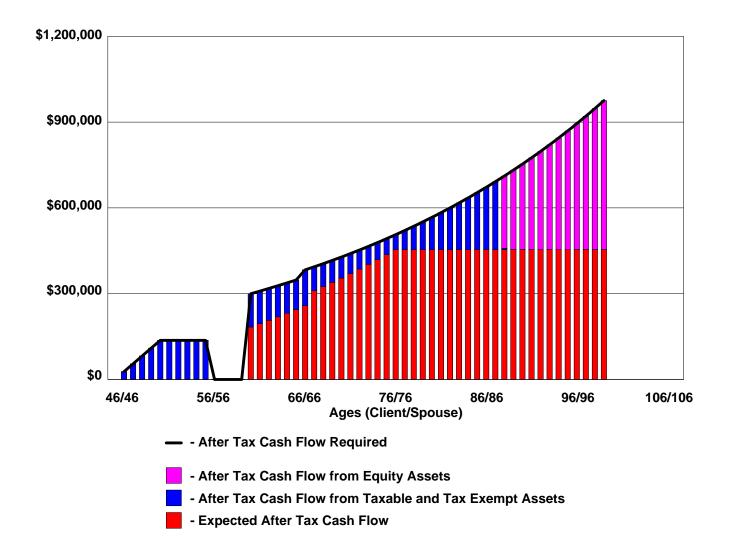
Sources of Cash Flow

Presented By: [Licensed user's name appears here]

Date: 09/13/2013

For: Robert Sullivan & Lynne Sullivan

54 Year Graphic Analysis



Summary of Liquid Assets

Liquid Assets Summary Page: 1 Date: 09/13/2013

Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

			(1)	(2)	(3)	(4)
			Year End	Year End	Year End	Tatal
	Cliant	Cnausa	Value of	Value of	Value of	Total
Year		Spouse Age	Taxable Assets +	Tax Exempt - Assets +	Equity Assets =	Liquid Assets
——	Age	——	Assets +	- Assets +	Assets =	————
1	46	46	999,378	1,040,000	2,082,531	4,121,909
2	47	47	970,618	1,081,600	2,180,199	4,232,417
3	48	48	912,946	1,124,864	2,291,565	4,329,375
4	49	49	825,566	1,169,859	2,415,668	4,411,093
5	50	50	707,662	1,216,653	2,551,919	4,476,234
6	51	51	586,516	1,265,319	2,700,020	4,551,855
7	52	52	462,038	1,315,932	2,859,908	4,637,878
8	53 54	53	334,137	1,368,569	3,031,704	4,734,410
9	54	54 55	202,719	1,423,312	3,215,685	4,841,716
10	55	55	67,687	1,480,244	3,412,253	4,960,184
11	56	56	69,548	1,539,454	3,621,923	5,230,925
12	57	57	71,461	1,601,032	3,845,305	5,517,798
13	58	58	73,426	1,665,073	4,083,095	5,821,594
14	59	59	75,445	1,731,676	4,336,071	6,143,192
15	60	60	0	1,758,260	5,392,145	7,150,405
16	61	61	0	1,710,045	5,733,731	7,443,776
17	62	62	0	1,662,578	6,095,180	7,757,758
18	63	63	0	1,615,971	6,478,063	8,094,034
19	64	64	0	1,570,340	6,883,969	8,454,309
20	65	65	0	1,525,809	7,314,524	8,840,333
21	66	66	0	1,456,510	7,771,411	9,227,921
22	67	67	0	1,428,202	8,256,383	9,684,585
23	68	68	0	1,401,958	8,771,274	10,173,232
24	69	69	0	1,377,957	9,318,011	10,695,968
25	70	70	0	1,356,388	10,542,194	11,898,582
26	71	71	0	1,337,449	11,204,298	12,541,747
27	72	72	0	1,321,351	11,906,244	13,227,595
28	73	73	0	1,308,316	12,650,841	13,959,157
29	74	74	0	1,298,576	13,440,994	14,739,570
30	75	75	0	1,292,379	14,279,731	15,572,110
31	76	76	0	1,289,984	15,170,221	16,460,205
32	77	77	0	1,272,473	16,115,796	17,388,269
33	78	78	0	1,238,791	17,119,969	18,358,760
34	79	79	0	1,187,827	18,186,453	19,374,280
35	80	80	0	1,118,412	19,319,176	20,437,588
36	81	81	0	1,029,315	20,522,299	21,551,614
37	82	82	0	919,241	21,800,233	22,719,474
38	83	83	0	786,830	23,157,658	23,944,488
39	84	84	0	630,650	24,599,539	25,230,189
40	85	85	0	449,196	26,907,401	27,356,597

Summary of Liquid Assets

Liquid Assets Summary Page: 2 Date: 09/13/2013

Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

			(1)		(2)		(3)		(4)
			Year End		Year End		Year End		
			Value of		Value of		Value of		Total
	Client	Spouse	Taxable		Tax Exempt		Equity		Liquid
Year	Age	Age	Assets	+	Assets	+	Assets	=	Assets
41	86	86	0		240,886		28,589,167		28,830,053
42	87	87	0	1	4,057		30,374,060		30,378,117
43	88	88	0	1	0		32,000,840		32,000,840
44	89	89	0)	0		33,699,764		33,699,764
45	90	90	0	1	0		35,479,687		35,479,687
46	91	91	0	1	0		37,345,357		37,345,357
47	92	92	0	1	0		39,301,701		39,301,701
48	93	93	0	1	0		41,353,863		41,353,863
49	94	94	0)	0		43,507,233		43,507,233
50	95	95	0	1	0		45,767,473		45,767,473
51	96	96	0	1	0		48,140,544		48,140,544
52	97	97	0)	0		50,632,731		50,632,731
53	98	98	0	1	0		53,250,670		53,250,670
54	99	99	0	1	0		56,001,372		56,001,372

Details of Taxable Account*

Taxable Account Detail Page: 1 Presented By: [Licensed user's name appears here] For: Robert Sullivan & Lynne Sullivan

	Taxable Assets Initial Value 1,000,000		Taxable Yield 5.00%	Income	etirement Tax Rate 00%		
Year	Client Age	Spouse Age	(1) Beginning of Year Balance in Account	(2) Net After Tax Account Withdrawal =	(3) Balance in Account to Accrue +	(4) After Tax Interest Earned =	(5) Year End After Tax Value of Account
1 2 3 4 5 6 7 8 9	46 47 48 49 50 51 52 53 54 55	46 47 48 49 50 51 52 53 54 55	1,000,000 999,378 970,618 912,946 825,566 707,662 586,516 462,038 334,137 202,719	27,369 54,738 82,106 109,475 136,844 136,844 136,844 136,844 136,844	972,631 944,640 888,512 803,471 688,722 570,818 449,672 325,194 197,293 65,875	26,747 25,978 24,434 22,095 18,940 15,698 12,366 8,943 5,426 1,812	999,378 970,618 912,946 825,566 707,662 586,516 462,038 334,137 202,719 67,687
11 12 13 14 15 16 17 18 19 20	56 57 58 59 60 61 62 63 64 65	56 57 58 59 60 61 62 63 64 65	67,687 69,548 71,461 73,426 75,445 0 0 0	0 0 0 75,445 0 0 0	67,687 69,548 71,461 73,426 0 0 0 0	1,861 1,913 1,965 2,019 0 0 0	69,548 71,461 73,426 75,445 0 0 0 0
21 22 23 24 25 26 27 28 29 30	66 67 68 69 70 71 72 73 74 75	66 67 68 69 70 71 72 73 74 75	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0
31 32 33 34 35 36 37 38 39 40	76 77 78 79 80 81 82 83 84	76 77 78 79 80 81 82 83 84 85	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0
				1,170,197		170,197	

^{*}Assumes yield is subject to income tax.

Details of Taxable Account*

Taxable Account Detail Page: 2 Presented By: [Licensed user's name appears here] For: Robert Sullivan & Lynne Sullivan

	Taxable Assets Initial Value 1,000,000		Taxable Yield 5.00%	Income	tirement Tax Rate 00%	Retirement Income Tax Rate 45.00%		
Year	Client Age	Spouse Age	(1) Beginning of Year Balance in Account	(2) Net After Tax Account Withdrawal =	(3) Balance in Account to Accrue +	(4) After Tax Interest Earned =	(5) Year End After Tax Value of Account	
41	86	86	0	0	0	0	0	
42	87	87	0	0	0	0	0	
43	88	88	0	0	0	0	0	
44	89	89	0	0	0	0	0	
45	90	90	0	0	0	0	0	
46	91	91	0	0	0	0	0	
47	92	92	0	0	0	0	0	
48	93	93	0	0	0	0	0	
49	94	94	0	0	0	0	0	
50	95	95	0	0	0	0	0	
51	96	96	0	0	0	0	0	
52	97	97	0	0	0	0	0	
53	98	98	0	0	0	0	0	
54	99	99	0	0	0	0	0	

1,170,197 170,197

^{*}Assumes yield is subject to income tax.

Details of Tax Exempt Account*

Tax Exempt Account Detail Page: 1 Date: 09/13/2013

Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

			Initial	npt Assets Value 0,000	Tax Exempt Yield 4.00%		
			(1)	(2)	(3)	(4)	(5)
			Beginning of Year	Tax Exempt	Balance in	Tax Exempt	Year End
	Client	Spouse	Balance	Account	Account	Interest	Value of
Year	Age	Age	in Account -	Withdrawal =	to Accrue +	Earned =	Account
1	46	46	1,000,000	0	1,000,000	40,000	1,040,000
2	47	47	1,040,000	0	1,040,000	41,600	1,081,600
3	48	48	1,081,600	0	1,081,600	43,264	1,124,864
4	49	49	1,124,864	0	1,124,864	44,995	1,169,859
5	50	50	1,169,859	0	1,169,859	46,794	1,216,653
6	51	51	1,216,653	0	1,216,653	48,666	1,265,319
7	52	52	1,265,319	0	1,265,319	50,613	1,315,932
8	53	53	1,315,932	0	1,315,932	52,637	1,368,569
9	54	54	1,368,569	0	1,368,569	54,743	1,423,312
10	55	55	1,423,312	0	1,423,312	56,932	1,480,244
11	56	56	1,480,244	0	1,480,244	59,210	1,539,454
12	57	57	1,539,454	0	1,539,454	61,578	1,601,032
13	58	58	1,601,032	0	1,601,032	64,041	1,665,073
14	59	59	1,665,073	0	1,665,073	66,603	1,731,676
15	60	60	1,731,676	41,041	1,690,635	67,625	1,758,260
16	61	61	1,758,260	113,986	1,644,274	65,771	1,710,045
17	62	62	1,710,045	111,412	1,598,633	63,945	1,662,578
18	63	63	1,662,578	108,760	1,553,818	62,153	1,615,971
19	64	64	1,615,971	106,029	1,509,942	60,398	1,570,340
20	65	65	1,570,340	103,216	1,467,124	58,685	1,525,809
21	66	66	1,525,809	125,319	1,400,490	56,020	1,456,510
22	67	67	1,456,510	83,239	1,373,271	54,931	1,428,202
23	68	68	1,428,202	80,165	1,348,037	53,921	1,401,958
24	69	69	1,401,958	76,999	1,324,959	52,998	1,377,957
25	70	70	1,377,957	73,738	1,304,219	52,169	1,356,388
26	71	71	1,356,388	70,379	1,286,009	51,440	1,337,449
27	72	72	1,337,449	66,919	1,270,530	50,821	1,321,351
28	73	73	1,321,351	63,355	1,257,996	50,320	1,308,316
29	74	74	1,308,316	59,685	1,248,631	49,945	1,298,576
30	75	75	1,298,576	55,904	1,242,672	49,707	1,292,379
31	76	76	1,292,379	52,010	1,240,369	49,615	1,289,984
32	77	77	1,289,984	66,452	1,223,532	48,941	1,272,473
33	78	78	1,272,473	81,328	1,191,145	47,646	1,238,791
34	79	79	1,238,791	96,650	1,142,141	45,686	1,187,827
35	80	80	1,187,827	112,431	1,075,396	43,016	1,118,412
36	81	81	1,118,412	128,686	989,726	39,589	1,029,315
37	82	82	1,029,315	145,429	883,886	35,355	919,241
38	83	83	919,241	162,674	756,567	30,263	786,830
39	84	84	786,830	180,436	606,394	24,256	630,650
40	85	85	630,650	198,731	431,919	17,277	449,196
				2,564,973		2,014,169	

^{*}Assumes yield is not subject to income tax.

Details of Tax Exempt Account*

Tax Exempt Account Detail Page: 2 Date: 09/13/2013

Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

Tax Exempt Assets	Tax Exempt
Initial Value	Yield
1,000,000	4.00%

			(1) Beginning	(2)	(3)	(4)	(5)
Year	Client Age	Spouse Age	of Year Balance in Account	Tax Exempt Account Withdrawal =	Balance in Account to Accrue	Tax Exempt Interest Earned =	Year End Value of Account
41	86	86	449,196	217,575	231,621	9,265	240,886
42	87	87	240,886	236,985	3,901	156	4,057
43	88	88	4,057	4,057	0	0	0
44	89	89	0	0	0	0	0
45	90	90	0	0	0	0	0
46	91	91	0	0	0	0	0
47	92	92	0	0	0	0	0
48	93	93	0	0	0	0	0
49	94	94	0	0	0	0	0
50	95	95	0	0	0	0	0
51	96	96	0	0	0	0	0
52	97	97	0	0	0	0	0
53	98	98	0	0	0	0	0
54	aa	aa	Λ	0	Λ	0	0

3,023,590

2,023,590

^{*}Assumes yield is not subject to income tax.

Details of Equity Assets

Equity Assets Detail Page: 1 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

	Initi Cost E 1,000	Basis	Growth 7.50%		Dividend Tax Rate 20.00%	Pre-Retirem Income Tax I 45.00%	Rate Inco	etirement me Tax Rate 45.00%	Т	te Capital Ga ax Rate* 26.25%	Assur	nover mption 00%
			(1)	(2)	(3)	(4)	(5)	(6) Year End	(7) Year End	(8)	(9)	(10)
		Spouse		Fund	Sale of	Capital	After Tax Reinvested	Value of Assets Before	Value of Assets After	After Tax Dividend	After Tax Equity Sales	Combined After Tax
Year	Age	Age	Asset	+ Deposits**	- Equities	+ Growth +	Dividends =	= Turnover	Turnover***	Cash Flow	Cash Flow =	Cash Flow
1	46	46	2,000,000		0		8,000	2,158,000	2,082,531	0	0	0
2	47	47	2,082,531	0	0		8,330	2,247,051	2,180,199	0	0	0
3	48	48	2,180,199	0	0	,	8,721	2,352,435	2,291,565	0	0	0
4	49	49	2,291,565	0	0		9,166	2,472,598	2,415,668	0	0	0
5	50	50	2,415,668	0	0	181,175	9,663	2,606,506	2,551,919	0	0	0
6	51	51	2,551,919	0	0	191,394	10,208	2,753,521	2,700,020	0	0	0
7	52	52	2,700,020	0	0	202,502	10,800	2,913,322	2,859,908	0	0	0
8	53	53	2,859,908	0	0	214,493	11,440	3,085,841	3,031,704	0	0	0
9	54	54	3,031,704	. 0	0	227,378	12,127	3,271,209	3,215,685	0	0	0
10	55	55	3,215,685	0	0	241,176	12,863	3,469,724	3,412,253	0	0	0
11	56	56	3,412,253	0	0	255,919	13,649	3,681,821	3,621,923	0	0	0
12	57	57	3,621,923	0	0	271,644	14,488	3,908,055	3,845,305	0	0	0
13	58	58	3,845,305	0	0	288,398	15,381	4,149,084	4,083,095	0	0	0
14	59	59	4,083,095	0	0	306,232	16,332	4,405,659	4,336,071	0	0	0
15	60	60	4,336,071	732,775	0	380,163	20,275	5,469,284	5,392,145	0	0	0
16	61	61	5,392,145		0	404,411	21,569	5,818,125	5,733,731	0	0	0
17	62	62	5,733,731		0	,	22,935	6,186,696	6,095,180	0	0	0
18	63	63	6,095,180		0	,	24,381	6,576,700	6,478,063	0	0	0
19	64	64	6,478,063		0	- ,	25,912	6,989,830	6,883,969	0	0	0
20	65	65	6,883,969		0		27,536	7,427,803	7,314,524	0	0	0
21	66	66	7,314,524	. 0	0	548,589	29,258	7,892,371	7,771,411	0	0	0
22	67	67	7,771,411		0		31,086	8,385,353	8,256,383	0	0	0
23	68	68	8,256,383		0		33,026	8,908,638	8,771,274	0	0	0
24	69	69	8,771,274		0		35,085	9,464,205	9,318,011	0	0	0
25	70	70	9,318,011	-	0	,	39,669	10,700,651	10,542,194	0	0	0
26	71	71	10,542,194		0		42,169	11,375,028	11,204,298	0	0	0
27	72	72	11,204,298		0	,	44,817	12,089,437	11,906,244	0	0	0
28	73	73	11,906,244		0	892,968	47,625	12,846,837	12,650,841	0	0	0
29	74	74	12,650,841		0	948,813	50,603	13,650,257	13,440,994	0	0	0
30	75	75	13,440,994		0	,	53,764	14,502,833	14,279,731	0	0	0
31	76	76	14,279,731	0	0	1,070,980	57,119	15,407,830	15,170,221	0	0	0
32	77	77	15,170,221		0		60,681	16,368,669	16,115,796	0	0	0
33	78	78	16,115,796		0		64,463	17,388,944	17,119,969	0	0	0
34	79	79	17,119,969		0		68,480	18,472,447	18,186,453	0	0	Ö
35	80	80	18,186,453	0	0		72,746	19,623,183	19,319,176	0	0	0
36	81	81	19,319,176		0		77,277	20,845,391	20,522,299	0	0	0
37	82	82	20,522,299		0		82,089	22,143,560	21,800,233	0	0	0
38	83	83	21,800,233		0		87,201	23,522,451	23,157,658	0	0	0
39	84	84	23,157,658		0		92,631	24,987,113	24,599,539	0	0	0
40	85	85	24,599,539		0		101,289	27,322,715	26,907,401	0	0	0
				2,054,675	0		1,474,854			0	0	0

^{*}The composite capital gains tax rate includes 25.00% short-term gains subject to ordinary income tax and 75.00% long-term gains subject to capital gains tax of 20.00%.

^{**}Column (2) includes proceeds from the sale of illiquid assets.

Details of Equity Assets

Equity Assets Detail Page: 2 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

	Initi Cost B 1,000,	Basis	Growth 7.50%	Dividend 0.50%	Dividend Tax Rate 20.00%		Pre-Retiren ncome Tax 45.00%	Rate	Incor	etirement ne Tax Rate 45.00%	. Т	te Capital G ax Rate* 26.25%	Assu	nover mption 00%
			(1) Beginning of Year	(2)	(3)		(4)		5) r Tax	(6) Year End Value of Assets	(7) Year End Value of Assets	(8) After Tax	(9) After Tax	(10)
	Client	Spouse	Value of	Fund	Sale of		Capital		ested	Before	After	Dividend	Equity Sales	After Tax
Year		Age	Asset	+ Deposits**			•		dends =		Turnover***		+ Cash Flow =	
41	86	86	26,907,401		 D	0	2,018,055	1	07,630	29,033,086	28,589,167	0	0	0
42	87	87	28,589,167)	0	2,144,188		14,357	30,847,712	30,374,060	0	0	0
43	88	88	30,374,060		0 138,4	54	2,267,670		0	32,503,276	32,000,840	120,942	131,977	252,919
44	89	89	32,000,840) 157,6	19	2,388,242		0	34,231,463	33,699,764	127,373	150,195	277,568
45	90	90	33,699,764	. (172,8	51	2,514,518		0	36,041,431	35,479,687	134,107	164,670	298,777
46	91	91	35,479,687		0 188,4	06	2,646,846		0	37,938,127	37,345,357	141,165	179,457	320,622
47	92	92	37,345,357		204,2	87	2,785,580		0	39,926,650	39,301,701	148,564	194,559	343,123
48	93	93	39,301,701	(220,4	93	2,931,091		0	42,012,299	41,353,863	156,324	209,975	366,299
49	94	94	41,353,863	(237,0	25	3,083,763		0	44,200,601	43,507,233	164,467	225,703	390,170
50	95	95	43,507,233	(253,8	82	3,244,001		0	46,497,352	45,767,473	173,013	241,744	414,757
51	96	96	45,767,473		271,0	65	3,412,231		0	48,908,639	48,140,544	181,985	258,097	440,082
52	97	97	48,140,544	. (288,5	71	3,588,898		0	51,440,871	50,632,731	191,408	274,758	466,166
53	98	98	50,632,731	(306,3	99	3,774,475		0	54,100,807	53,250,670	201,305	291,728	493,033
54	99	99	53,250,670	(324,5	45	3,969,459		0	56,895,584	56,001,372	211,705	309,001	520,706

2,054,675 2,763,597 1,696,841 1,952,358 2,631,864 4,584,222

^{*}The composite capital gains tax rate includes 25.00% short-term gains subject to ordinary income tax and 75.00% long-term gains subject to capital gains tax of 20.00%.

^{**}Column (2) includes proceeds from the sale of illiquid assets.

Details of Portfolio Turnover

Portfolio Turnover Page: 1 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

	Initial Value o Equity Accour 2,000,000		Dividend 0.50%	Dividend Tax Rate 20.00%	Pre-Retii Income Ta 45.00	ax Rate Ir	Retirement ncome Tax Ra 45.00%		osite Capital Tax Rate* 26.25%	Assı	rnover umption 5.00%
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11) Year End
Yr	Beginning of Year Cost Basis	Fund Deposits	Sale of Equities to Fund Needs	Capital Growth	After Tax Reinvested Dividends	Asset Value Before Turnover	Adjusted Cost Basis	Sale of Equities Caused by Turnover	Cost Basis Used by Turnover	After Tax Reinvested Turnover	Value of Asset After Turnover
1	1,000,000	0	0	150,000	8,000	2,158,000	1,008,000	539,500	252,000	464,031	2,082,531
2	1,220,031	0	0	156,190	8,330	2,247,051	1,228,361	561,763	307,090	494,911	2,180,199
3	1,416,182	0	0	163,515	8,721	2,352,435	1,424,904	588,109	356,226	527,239	2,291,565
4	1,595,917	0	0	171,867	9,166	2,472,598	1,605,083	618,150	401,271	561,219	2,415,668
5	1,765,031	0	0	181,175	9,663	2,606,506		651,627	443,673	597,039	2,551,919
6	1,928,059	0	0	191,394	10,208	2,753,521	1,938,268	688,380	484,567	634,879	2,700,020
7	2,088,580	0	0	202,502	10,800	2,913,322		728,331	524,845	674,916	2,859,908
8	2,249,450	0	0	214,493	11,440	3,085,841	2,260,890	771,460	565,223	717,323	3,031,704
9	2,412,991	0	0	227,378	12,127	3,271,209		817,802	606,279	762,278	3,215,685
10	2,581,116	0	0	241,176	12,863	3,469,724	2,593,979	867,431	648,495	809,960	3,412,253
11	2,755,444	0	0	255,919	13,649	3,681,821	2,769,094	920,455	692,273	860,557	3,621,923
12	2,937,377	0	0	271,644	14,488	3,908,055	, ,	977,014	737,966	914,264	3,845,305
13	3,128,163	0	0	288,398	15,381	4,149,084		1,037,271	785,886	971,282	4,083,095
14	3,328,940	0	0	306,232	16,332	4,405,659		1,101,415	836,318	1,031,827	4,336,071
15	3,540,781	732,775	0	380,163	20,275	5,469,284	, ,	1,367,321	1,073,458	1,290,182	5,392,145
16	4,510,555	0	0	404,411	21,569	5,818,125		1,454,531	1,133,031	1,370,137	5,733,731
17	4,769,231	0	0	430,030	22,935	6,186,696		1,546,674	1,198,041	1,455,158	6,095,180
18	5,049,282	0	0	457,139	24,381	6,576,700		1,644,175	1,268,416	1,545,538	6,478,063
19	5,350,786	0	0	485,855	25,912	6,989,830		1,747,458	1,344,174	1,641,596	6,883,969
20	5,674,119	0	0	516,298	27,536	7,427,803	5,701,655	1,856,951	1,425,414	1,743,672	7,314,524
21	6,019,913	0	0	548,589	29,258	7,892,371	6,049,171	1,973,093	1,512,293	1,852,133	7,771,411
22	6,389,011	0	0	582,856	31,086	8,385,353		2,096,338	1,605,024	1,967,368	8,256,383
23	6,782,441	0	0	619,229	33,026	8,908,638		2,227,160	1,703,867	2,089,795	8,771,274
24	7,201,396	0	0	657,846	35,085	9,464,205		2,366,051	1,809,120	2,219,857	9,318,011
25	7,647,217	599,182	0	743,789	39,669	10,700,651	8,286,068	2,675,163	2,071,517	2,516,706	10,542,194
26	8,731,257	0	0	790,665	42,169	11,375,028	8,773,426	2,843,757	2,193,357	2,673,027	11,204,298
27	9,253,096	0	0	840,322	44,817	12,089,437		3,022,359	2,324,478	2,839,166	11,906,244
28	9,812,601	0	0	892,968	47,625	12,846,837	9,860,225	3,211,709	2,465,056	3,015,713	12,650,841
29	10,410,882	0	0	948,813	50,603	13,650,257		3,412,564	2,615,371	3,203,301	13,440,994
30	11,049,415	0	0	1,008,075	53,764	14,502,833	11,103,179	3,625,708	2,775,795	3,402,606	14,279,731
31	11,729,990	0	0	1,070,980	57,119	15,407,830	11,787,109	3,851,958	2,946,777	3,614,348	15,170,221
32	12,454,680	0	0	1,137,767	60,681	16,368,669		4,092,167	3,128,840	3,839,294	16,115,796
33	13,225,814	0	0	1,208,685	64,463	17,388,944	, ,	4,347,236	3,322,569	4,078,261	17,119,969
34	14,045,969	0	0	1,283,998	68,480	18,472,447		4,618,112	3,528,612	4,332,118	18,186,453
35	14,917,955	0	0	1,363,984	72,746	19,623,183		4,905,796	3,747,675	4,601,789	19,319,176
36	15,844,815	0	0	1,448,938	77,277	20,845,391		5,211,348	3,980,523	4,888,256	20,522,299
37	16,829,825	0	0	1,539,172	82,089	22,143,560	16,911,914	5,535,890	4,227,979	5,192,563	21,800,233
38	17,876,499	0	0	1,635,017	87,201	23,522,451	17,963,699	5,880,613	4,490,925	5,515,820	23,157,658
39	18,988,595	0	0	1,736,824	92,631	24,987,113		6,246,778	4,770,306	5,859,204	24,599,539
40	20,170,124	722,718	0	1,899,169	101,289	27,322,715	20,994,131	6,830,679	5,248,533	6,415,365	26,907,401
	_	2,054,675	0		1,474,854						

^{*}The composite capital gains tax rate includes 25.00% short-term Column (2) includes proceeds from the sale of illiquid assets. gains subject to ordinary income tax and 75.00% long-term gains subject to capital gains tax of 20.00%.

Details of Portfolio Turnover

Portfolio Turnover Page: 2 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

	Initial Value of Equity Account 2,000,000			Dividend Tax Rate 20.00%	Pre-Retir Income Ta 45.00	ax Rate	Retirement Income Tax Ra 45.00%	•	osite Capital Tax Rate* 26.25%	Assı	rnover umption .00%
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)
								Sale of			Year End Value of
	Beginning		Sale of		After Tax	Asset Value	е	Equities	Cost Basis	After Tax	Asset
	of Year	Fund	Equities to	Capital	Reinvested	Before	Adjusted	Caused by	Used by	Reinvested	After
Yr	Cost Basis	Deposits	Fund Needs	Growth	Dividends	Turnover	Cost Basis	Turnover	Turnover	Turnover	Turnover
41	22,160,963	0	0	2,018,055	107,630	29,033,08	6 22,268,593	7,258,272	5,567,148	6,814,352	28,589,167
42	23,515,797	0	0	2,144,188	114,357	30,847,71		7,711,928	5,907,538	7,238,276	30,374,060
43	24,960,891	0	138,454	2,267,670	0	32,503,27	6 24,847,112	8,125,819	6,211,778	7,623,383	32,000,840
44	26,258,717	0	157,619	2,388,242	0	34,231,46	3 26,129,380	8,557,866	6,532,345	8,026,167	33,699,764
45	27,623,202	0	172,851	2,514,518	0	36,041,43	1 27,481,518	9,010,358	6,870,380	8,448,614	35,479,687
46	29,059,753	0	188,406	2,646,846	0	37,938,12	7 28,905,438	9,484,532	7,226,359	8,891,762	37,345,357
47	30,570,840	0	204,287	2,785,580	0	39,926,65	0 30,403,611	9,981,663	7,600,903	9,356,713	39,301,701
48	32,159,421	0	220,493	2,931,091	0	42,012,29	9 31,978,999	10,503,075	7,994,750	9,844,639	41,353,863
49	33,828,888	0	237,025	3,083,763	0	44,200,60	1 33,634,994	11,050,150	8,408,748	10,356,782	43,507,233
50	35,583,027	0	253,882	3,244,001	0	46,497,35	2 35,375,386	11,624,338	8,843,847	10,894,459	45,767,473
51	37,425,999	0	271,065	3,412,231	0	48,908,63		12,227,160	9,301,084	11,459,065	48,140,544
52	39,362,318	0	288,571	3,588,898	0	51,440,87		12,860,218	9,781,592	12,052,078	50,632,731
53	41,396,853	0	306,399	3,774,475	0	54,100,80		13,525,202	10,286,586	12,675,065	53,250,670
54	43,534,824	0	324,545	3,969,459	0	56,895,58	4 43,269,493	14,223,896	10,817,373	13,329,684	56,001,372

2,054,675 2,763,597 1,696,841

^{*}The composite capital gains tax rate includes 25.00% short-term Column (2) includes proceeds from the sale of illiquid assets. gains subject to ordinary income tax and 75.00% long-term gains subject to capital gains tax of 20.00%.

Vacation Home

Cash Flow Analysis

Below is an analysis of the cash flow resulting from the sale of Vacation Home in year 40.

Year 40

-		Proceeds from sale of Vacation Home Cost basis of Vacation Home		865,898
	715,898	Taxable gain from sale of Vacation Home 20.00% Capital gains tax	-	143,180
		After tax cash flow from sale of Vacation Home		722,718
		Cash flow reinvested in equity account		722,718
		Total cash flow reinvested:		722.718

Art Collection

Cash Flow Analysis

Below is an analysis of the cash flow resulting from the sale of Art Collection in year 25.

Year 25

-		Proceeds from sale of Art Collection Cost basis of Art Collection		711,478
	561,478	Taxable gain from sale of Art Collection 20.00% Capital gains tax	-	112,296
		After tax cash flow from sale of Art Collection		599,182
		Cash flow reinvested in equity account		599,182
		Total cash flow reinvested:		599,182

Unimproved Land

Cash Flow Analysis

Below is an analysis of the cash flow resulting from the sale of Unimproved Land in year 15.

Year 15

-		Proceeds from sale of Unimproved Land Cost basis of Unimproved Land		890,969
	790,969	Taxable gain from sale of Unimproved Land 20.00% Capital gains tax	-	158,194
		After tax cash flow from sale of Unimproved Land		732,775
		Cash flow reinvested in equity account		732,775
		Total cash flow reinvested:		732.775

Summary of Illiquid Assets

Illiquid Assets Page: 1 Presented By: [Licensed user's name appears here] For: Robert Sullivan Date: 09/13/2013 & Lynne Sullivan

			(1)	(2)	(3)	(4)	(5)	(6)
			Principal	Vacation	Personal	Art	Unimproved	
			Residence	Home	Property	Collection	Land	Total
	Client	Spouse	(2.00%	(2.00%	(-5.00%	(3.00%	(5.00%	Illiquid
Year	Age	Age	Growth) +	Growth) +	Growth) +	Growth) +	Growth) =	Assets
1	46	46	816,000	408,000	380,000	360,500	472,500	2,437,000
2	47	47	832,320	416,160	361,000	371,315	496,125	2,476,920
3	48	48	848,966	424,483	342,950	382,454	520,931	2,519,784
4	49	49	865,946	432,973	325,803	393,928	546,978	2,565,628
5	50	50	883,265	441,632	309,512	405,746	574,327	2,614,482
6	51	51	900,930	450,465	294,037	417,918	603,043	2,666,393
7	52	52	918,949	459,474	279,335	430,456	633,195	2,721,409
8	53	53	937,328	468,664	265,368	443,370	664,855	2,779,585
9	54	54	956,074	478,037	252,100	456,671	698,098	2,840,980
10	55	55	975,196	487,598	239,495	470,371	733,003	2,905,663
11	56	56	994,699	497,350	227,520	484,482	769,653	2,973,704
12	57	57	1,014,593	507,297	216,144	499,016	808,135	3,045,185
13	58	58	1,034,885	517,443	205,337	513,987	848,542	3,120,194
14	59	59	1,055,583	527,792	195,070	529,406	890,969	3,198,820
15	60	60	1,076,695	538,347	185,316	545,289	0	2,345,647
16	61	61	1,098,229	549,114	176,051	561,647	0	2,385,041
17	62	62	1,120,193	560,097	167,248	578,497	0	2,426,035
18	63	63	1,142,597	571,299	158,886	595,852	0	2,468,634
19	64	64	1,165,449	582,724	150,941	613,727	0	2,512,841
20	65	65	1,188,758	594,379	143,394	632,139	0	2,558,670
21	66	66	1,212,533	606,267	136,225	651,103	0	2,606,128
22	67	67	1,236,784	618,392	129,413	670,636	0	2,655,225
23	68	68	1,261,519	630,760	122,943	690,755	0	2,705,977
24	69	69	1,286,750	643,375	116,796	711,478	0	2,758,399
25	70	70	1,312,485	656,242	110,956	0	0	2,079,683
26	71	71	1,338,734	669,367	105,408	0	0	2,113,509
27	72	72	1,365,509	682,755	100,138	0	0	2,148,402
28	73	73	1,392,819	696,410	95,131	0	0	2,184,360
29	74	74	1,420,676	710,338	90,374	0	0	2,221,388
30	75	75	1,449,089	724,545	85,856	0	0	2,259,490
31	76	76	1,478,071	739,036	81,563	0	0	2,298,670
32	77	77	1,507,632	753,816	77,485	0	0	2,338,933
33	78	78	1,537,785	768,893	73,610	0	0	2,380,288
34	79	79	1,568,541	784,270	69,930	0	0	2,422,741
35	80	80	1,599,912	799,956	66,433	0	0	2,466,301
36	81	81	1,631,910	815,955	63,112	0	0	2,510,977
37	82	82	1,664,548	832,274	59,956	0	0	2,556,778
38	83	83	1,697,839	848,920	56,958	0	0	2,603,717
39	84	84	1,731,796	865,898	54,110	0	0	2,651,804
40	85	85	1,766,432	0	51,405	0	0	1,817,837

Assumed asset liquidations: Vacation Home in year 40, Art Collection in year 25, Unimproved Land in year 15.

Capital gains tax and illustrated outstanding loan balances, if any, are deducted from proceeds. After tax proceeds from the sale(s) appear as a deposit on the Liquid Assets Report(s).

Summary of Illiquid Assets

Illiquid Assets Page: 2 Presented By: [Licensed user's name appears here] For: Robert Sullivan & Lynne Sullivan

			(1) Principal Residence	(2) Vacation Home		(3) Personal Property		(4) Art Collection	(5) Unimproved Land		(6) Total
	Client	Spouse	(2.00%	(2.00%		(-5.00%		(3.00%	(5.00%		Illiquid
Year	Age	Age	Growth) +	Growth)	+	`	+	Growth) +	Growth)	=	Assets
41	86	86	1,801,760		0	48,835		0	0	_	1,850,595
42	87	87	1,837,796		0	46,393		0	0		1,884,189
43	88	88	1,874,551		0	44,073		0	0		1,918,624
44	89	89	1,912,043		0	41,870		0	0		1,953,913
45	90	90	1,950,283		0	39,776		0	0		1,990,059
46	91	91	1,989,289		0	37,787		0	0		2,027,076
47	92	92	2,029,075		0	35,898		0	0		2,064,973
48	93	93	2,069,656		0	34,103		0	0		2,103,759
49	94	94	2,111,049		0	32,398		0	0		2,143,447
50	95	95	2,153,270		0	30,778		0	0		2,184,048
51	96	96	2,196,336		0	29,239		0	0		2,225,575
52	97	97	2,240,263		0	27,777		0	0		2,268,040
53	98	98	2,285,068		0	26,388		0	0		2,311,456
54	99	99	2,330,769		0	25,069		0	0		2,355,838

Assumed asset liquidations: Vacation Home in year 40, Art Collection in year 25, Unimproved Land in year 15.

Capital gains tax and illustrated outstanding loan balances, if any, are deducted from proceeds. After tax proceeds from the sale(s) appear as a deposit on the Liquid Assets Report(s).

Hypothetical Net Worth Numerical Illustration (After Providing Required Cash Flow)

Hypothetical Net Worth Illustration Page: 1 Date: 09/13/2013

Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

			(1) Year End Value of	(2) Year End Value of	(3) Year End Value of	(4) Year End Value of	(5) Year End Value of	(6) Year End
	Client	Spouse	Illiquid	Life Insurance	Taxable	Tax Exempt	Equity	Hypothetical
Year	Age	Age	Assets	+ Assets +	Assets -	+ Assets +	- Assets	Net Worth
1	46	46	2,437,000	0	999,378	1,040,000	2,082,531	6,558,909
2	47	47	2,476,920	0	970,618	1,081,600	2,180,199	6,709,337
3	48	48	2,519,784	0	912,946	1,124,864	2,291,565	6,849,159
4	49	49	2,565,628	0	825,566	1,169,859	2,415,668	6,976,721
5	50	50	2,614,482	0	707,662	1,216,653	2,551,919	7,090,716
6	51	51	2,666,393	73,661	586,516	1,265,319	2,700,020	7,291,909
7	52	52	2,721,409	244,524	462,038	1,315,932	2,859,908	7,603,811
8	53	53	2,779,585	427,407	334,137	1,368,569	3,031,704	7,941,402
9	54	54 55	2,840,980	623,439	202,719	1,423,312	3,215,685	8,306,135
10	55	55	2,905,663	834,100	67,687	1,480,244	3,412,253	8,699,947
11	56	56	2,973,704	911,996	69,548	1,539,454	3,621,923	9,116,625
12	57	57	3,045,185	1,006,554	71,461	1,601,032	3,845,305	9,569,537
13	58	58	3,120,194	1,119,366	73,426	1,665,073	4,083,095	10,061,154
14	59	59	3,198,820	1,252,172	75,445	1,731,676	4,336,071	10,594,184
15	60	60	2,345,647	1,213,766	0	1,758,260	5,392,145	10,709,818
16	61	61	2,385,041	1,177,262	0	1,710,045	5,733,731	11,006,079
17	62	62	2,426,035	1,124,123	0	1,662,578	6,095,180	11,307,916
18	63	63	2,468,634	1,075,134	0	1,615,971	6,478,063	11,637,802
19	64	64	2,512,841	1,031,671	0	1,570,340	6,883,969	11,998,821
20	65	65	2,558,670	995,420	0	1,525,809	7,314,524	12,394,423
21	66	66	2,606,128	968,201	0	1,456,510	7,771,411	12,802,250
22	67	67	2,655,225	952,464	0	1,428,202	8,256,383	13,292,274
23	68	68	2,705,977	951,103	0	1,401,958	8,771,274	13,830,312
24	69	69	2,758,399	967,619	0	1,377,957	9,318,011	14,421,986
25	70	70	2,079,683	1,001,287	0	1,356,388	10,542,194	14,979,552
26	71	71	2,113,509	1,053,270	0	1,337,449	11,204,298	15,708,526
27	72	72	2,148,402	1,126,413	0	1,321,351	11,906,244	16,502,410
28	73	73	2,184,360	1,224,103	0	1,308,316	12,650,841	17,367,620
29	74	74	2,221,388	1,350,341	0	1,298,576	13,440,994	18,311,299
30	75	75	2,259,490	1,509,842	0	1,292,379	14,279,731	19,341,442
31	76	76	2,298,670	1,472,867	0	1,289,984	15,170,221	20,231,742
32	77	77	2,338,933	1,455,626	0	1,272,473	16,115,796	21,182,828
33	78	78	2,380,288	1,460,297	0	1,238,791	17,119,969	22,199,345
34	79	79	2,422,741	1,489,184	0	1,187,827	18,186,453	23,286,205
35	80	80	2,466,301	1,544,578	0	1,118,412	19,319,176	24,448,467
36	81	81	2,510,977	1,628,892	0	1,029,315	20,522,299	25,691,483
37	82	82	2,556,778	1,745,117	0	919,241	21,800,233	27,021,369
38	83	83	2,603,717	1,895,948	0	786,830	23,157,658	28,444,153
39	84	84	2,651,804	2,083,706	0	630,650	24,599,539	29,965,699
40	85	85	1,817,837	2,310,189	0	449,196	26,907,401	31,484,623

Hypothetical Net Worth Numerical Illustration (After Providing Required Cash Flow)

Hypothetical Net Worth Illustration Page: 2 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

			(1)	(2)	(3)	(4)	(5)	(6)
			Year End	Year End	Year End	Year End	Year End	
			Value of	Value of	Value of	Value of	Value of	Year End
	Client	Spouse	Illiquid	Life Insurance	Taxable	Tax Exempt	Equity	Hypothetical
Year	Age	Age	Assets	+ Assets +	Assets +	Assets +	Assets	= Net Worth
41	86	86	1,850,595	2,576,792	0	240,886	28,589,167	33,257,440
42	87	87	1,884,189	2,883,903	0	4,057	30,374,060	35,146,209
43	88	88	1,918,624	3,231,704	0	0	32,000,840	37,151,168
44	89	89	1,953,913	3,620,383	0	0	33,699,764	39,274,060
45	90	90	1,990,059	4,048,239	0	0	35,479,687	41,517,985
46	91	91	2,027,076	4,567,613	0	0	37,345,357	43,940,046
47	92	92	2,064,973	5,202,992	0	0	39,301,701	46,569,666
48	93	93	2,103,759	5,986,158	0	0	41,353,863	49,443,780
49	94	94	2,143,447	6,958,369	0	0	43,507,233	52,609,049
50	95	95	2,184,048	8,151,311	0	0	45,767,473	56,102,832
51	96	96	2,225,575	9,502,095	0	0	48,140,544	59,868,214
52	97	97	2,268,040	11,026,181	0	0	50,632,731	63,926,952
53	98	98	2,311,456	12,740,383	0	0	53,250,670	68,302,509
54	99	99	2,355,838	14,662,977	0	0	56,001,372	73,020,187

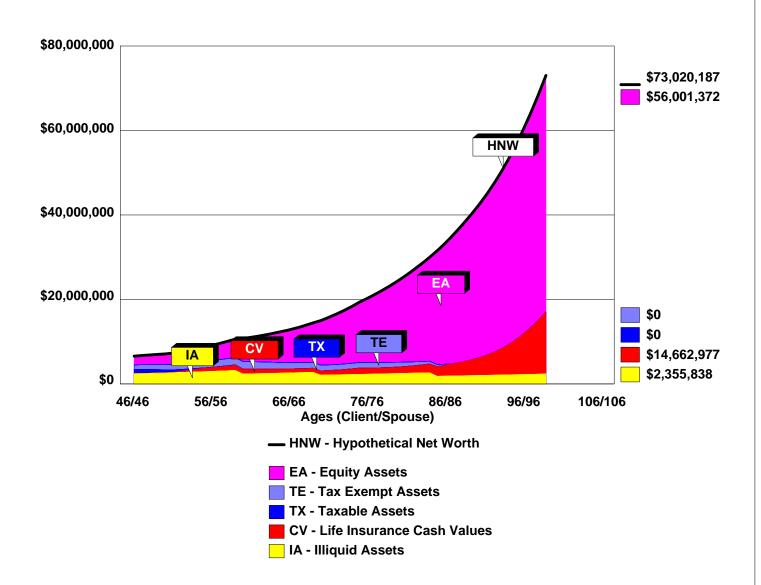
Hypothetical Net Worth (After Providing Required Cash Flow)

Presented By: [Licensed user's name appears here]

Date: 09/13/2013

For: Robert Sullivan & Lynne Sullivan

54 Year Graphic Analysis



Wealth Transfer Summary (After Providing Required Cash Flow)

Wealth Transfer Page: 1 Presented By: [Licensed user's name appears here] For: Robert Sullivan Date: 09/13/2013 & Lynne Sullivan

			(1)	(2)	(3)	(4)	(5)
Year	Client S	pouse Age	Total Estate Assets* -	Total Transfer Taxes =	Net Estate to Heirs	Year End Total Assets Outside the Estate =	Year End Wealth Transferred to Heirs
1	46	46	16,568,111	2,427,244	14,140,867	0	14,140,867
2	47	47	16,653,871	2,333,548	14,320,323	0	14,320,323
3	48	48	16,817,132	2,270,853	14,546,279	0	14,546,279
4	49	49	17,005,514	2,210,206	14,795,308	0	14,795,308
5	50	50	17,220,139	2,160,056	15,060,083	0	15,060,083
6	51	51	14,764,258	1,033,703	13,730,555	0	13,730,555
7	52	52	14,905,297	946,119	13,959,178	0	13,959,178
8	53	53	15,060,005	856,002	14,204,003	0	14,204,003
9	54	54	15,228,706	771,482	14,457,224	0	14,457,224
10	55	55	15,411,857	684,743	14,727,114	0	14,727,114
11	56	56	15,620,576	600,230	15,020,346	0	15,020,346
12	57	57	15,841,976	520,790	15,321,186	0	15,321,186
13	58	58	16,076,567	438,627	15,637,940	0	15,637,940
14	59	59	16,324,935	361,974	15,962,961	0	15,962,961
15	60	60	16,125,829	90,332	16,035,497	0	16,035,497
16	61	61	16,074,622	0	16,074,622	0	16,074,622
17	62	62	16,012,804	0	16,012,804	0	16,012,804
18	63	63	15,939,949	0	15,939,949	0	15,939,949
19	64	64	15,855,527	0	15,855,527	0	15,855,527
20	65	65	15,758,936	0	15,758,936	0	15,758,936
21	66	66	15,623,493	0	15,623,493	0	15,623,493
22	67	67	15,514,070	0	15,514,070	0	15,514,070
23	68	68	15,390,788	0	15,390,788	0	15,390,788
24	69	69	15,889,056	0	15,889,056	0	15,889,056
25	70	70	16,474,990	0	16,474,990	0	16,474,990
26	71	71	17,118,405	0	17,118,405	0	17,118,405
27	72	72	17,800,677	0	17,800,677	0	17,800,677
28	73	73	18,523,967	0	18,523,967	0	18,523,967
29	74	74	19,290,652	0	19,290,652	0	19,290,652
30	75	75	20,103,374	0	20,103,374	0	20,103,374
31	76	76	21,050,074	0	21,050,074	0	21,050,074
32	77	77	22,061,631	0	22,061,631	0	22,061,631
33	78	78	23,142,967	0	23,142,967	0	23,142,967
34	79	79	24,299,280	0	24,299,280	0	24,299,280
35	80	80	25,535,924	0	25,535,924	0	25,535,924
36	81	81	26,858,563	0	26,858,563	0	26,858,563
37	82	82	28,273,666	0	28,273,666	0	28,273,666
38	83	83	29,787,603	0	29,787,603	0	29,787,603
39	84	84	31,406,583	0	31,406,583	0	31,406,583
40	85	85	33,029,541	0	33,029,541	0	33,029,541

^{*}Net of cash flow provided

This page may include non-guaranteed life insurance values. If so, actual results are likely to vary. This page is not valid unless accompanied by a life insurance basic illustration that details non-guaranteed and guaranteed elements.

40 Year Summary

Total Estate Assets \$ 33,029,541 Wealth Transferred to Heirs \$ 33,029,541

Wealth Transfer Summary (After Providing Required Cash Flow)

Wealth Transfer Page: 2 Presented By: [Licensed user's name appears here] For: Robert Sullivan

8 Lynne Sullivan

			(1)	(2)	(3)	(4)	(5)
Year	Client Age	Spouse Age	Total Estate Assets* -	Total Transfer Taxes =	Net Estate to Heirs	Year End Total Assets Outside the Estate =	Year End Wealth Transferred to Heirs
41	86	86	34,913,312	253,325	34,659,987	0	34,659,987
42	87	87	36,920,236	648,094	36,272,142	0	36,272,142
43	88	88	39,050,832	1,076,333	37,974,499	0	37,974,499
44	89	89	41,307,142	1,546,857	39,760,285	0	39,760,285
45	90	90	43,692,485	2,044,994	41,647,491	0	41,647,491
46	91	91	45,801,531	2,432,612	43,368,919	0	43,368,919
47	92	92	48,064,692	2,857,877	45,206,815	0	45,206,815
48	93	93	50,512,183	3,348,873	47,163,310	0	47,163,310
49	94	94	53,182,485	3,904,994	49,277,491	0	49,277,491
50	95	95	56,102,832	4,553,133	51,549,699	0	51,549,699
51 52 53 54	96 97 98 99	96 97 98 99	59,868,214 63,926,952 68,302,509 73,020,187	5,523,286 6,594,781 7,777,004 9,080,075	54,344,928 57,332,171 60,525,505 63,940,112	0 0 0 0	54,344,928 57,332,171 60,525,505 63,940,112

This page may include non-guaranteed life insurance values. If so, actual results are likely to vary. This page is not valid unless accompanied by a life insurance basic illustration that details non-guaranteed and guaranteed elements.

Summary at Life Expectancy (Year 44)

Total Estate Assets \$41,307,142 Wealth Transferred to Heirs \$39,760,285

^{*}Net of cash flow provided

Distribution of Assets

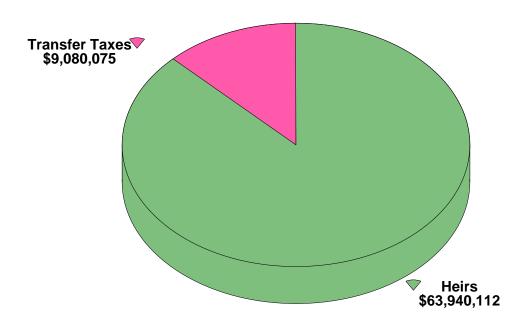
Presented By: [Licensed user's name appears here]

Date: 09/13/2013

For: Robert Sullivan & Lynne Sullivan

Summary Analysis at Ages 99/99

Estate Distribution



Estate Assets Details

Estate Assets Page: 1 Date: 09/13/2013 Presented By: [Licensed user's name appears here]

For: Robert Sullivan & Lynne Sullivan

			(1)	(2)	(3)	(4)
					Proposed Life	
				Net	Insurance	Total
	Client	Spouse	Liquid	Illiquid	Death	Estate
Year	Age	Age	Assets* +	Assets** +	Benefit =	Assets
1	46	46	4,121,909	2,437,000	10,009,202	16,568,111
2	47	47	4,232,417	2,476,920	9,944,534	16,653,871
3	48	48	4,329,375	2,519,784	9,967,973	16,817,132
4	49	49	4,411,093	2,565,628	10,028,793	17,005,514
5	50	50	4,476,234	2,614,482	10,129,423	17,220,139
6	51	51	4,551,855	2,666,393	7,546,010	14,764,258
7	52	52	4,637,878	2,721,409	7,546,010	14,905,297
8	53	53	4,734,410	2,779,585	7,546,010	15,060,005
9	54	54	4,841,716	2,840,980	7,546,010	15,228,706
10	55	55	4,960,184	2,905,663	7,546,010	15,411,857
11	56	56	5,230,925	2,973,704	7,415,947	15,620,576
12	57	57	5,517,798	3,045,185	7,278,993	15,841,976
13	58	58	5,821,594	3,120,194	7,134,779	16,076,567
14	59	59	6,143,192	3,198,820	6,982,923	16,324,935
15	60	60	7,150,405	2,345,647	6,629,777	16,125,829
16	61	61	7,443,776	2,385,041	6,245,805	16,074,622
17	62	62	7,757,758	2,426,035	5,829,011	16,012,804
18	63	63	8,094,034	2,468,634	5,377,281	15,939,949
19	64	64	8,454,309	2,512,841	4,888,377	15,855,527
20	65	65	8,840,333	2,558,670	4,359,933	15,758,936
21	66	66	9,227,921	2,606,128	3,789,444	15,623,493
22	67	67	9,684,585	2,655,225	3,174,260	15,514,070
23	68	68	10,173,232	2,705,977	2,511,579	15,390,788
24	69	69	10,695,968	2,758,399	2,434,689	15,889,056
25	70	70	11,898,582	2,079,683	2,496,725	16,474,990
26	71	71	12,541,747	2,113,509	2,463,149	17,118,405
27	72	72	13,227,595	2,148,402	2,424,680	17,800,677
28	73	73	13,959,157	2,184,360	2,380,450	18,523,967
29	74	74	14,739,570	2,221,388	2,329,694	19,290,652
30	75	75	15,572,110	2,259,490	2,271,774	20,103,374
31	76	76	16,460,205	2,298,670	2,291,199	21,050,074
32	77	77	17,388,269	2,338,933	2,334,429	22,061,631
33	78	78	18,358,760	2,380,288	2,403,919	23,142,967
34	79	79	19,374,280	2,422,741	2,502,259	24,299,280
35	80	80	20,437,588	2,466,301	2,632,035	25,535,924
36	81	81	21,551,614	2,510,977	2,795,972	26,858,563
37	82	82	22,719,474	2,556,778	2,997,414	28,273,666
38	83	83	23,944,488	2,603,717	3,239,398	29,787,603
39	84	84	25,230,189	2,651,804	3,524,590	31,406,583
40	85	85	27,356,597	1,817,837	3,855,107	33,029,541

^{*}Including taxable assets, tax exempt assets, and equity assets.

^{**}Net of any liabilities.

Estate Assets Details

Estate Assets Page: 2 Presented By: [Licensed user's name appears here]

Date: 09/13/2013

For: Robert Sullivan & Lynne Sullivan

			(1)	(2)	(3) Proposed Life	(4)
				Net	Insurance	Total
	Client	Spouse	Liquid	Illiquid	Death	Estate
Year	Age	Age	Assets* +	Assets** +	Benefit =	Assets
41	86	86	28,830,053	1,850,595	4,232,664	34,913,312
42	87	87	30,378,117	1,884,189	4,657,930	36,920,236
43	88	88	32,000,840	1,918,624	5,131,368	39,050,832
44	89	89	33,699,764	1,953,913	5,653,465	41,307,142
45	90	90	35,479,687	1,990,059	6,222,739	43,692,485
46	91	91	37,345,357	2,027,076	6,429,098	45,801,531
47	92	92	39,301,701	2,064,973	6,698,018	48,064,692
48	93	93	41,353,863	2,103,759	7,054,561	50,512,183
49	94	94	43,507,233	2,143,447	7,531,805	53,182,485
50	95	95	45,767,473	2,184,048	8,151,311	56,102,832
51	96	96	48,140,544	2,225,575	9,502,095	59,868,214
52	97	97	50,632,731	2,268,040	11,026,181	63,926,952
53	98	98	53,250,670	2,311,456	12,740,383	68,302,509
54	99	99	56,001,372	2,355,838	14,662,977	73,020,187

^{*}Including taxable assets, tax exempt assets, and equity assets.

^{**}Net of any liabilities.

Transfer Tax Details

Transfer Tax Page: 1 Presented By: [Licensed user's name appears here] For: Robert Sullivan & Lynne Sullivan

			(1)	(2)	(3)	(4)	(5)
					Remaining		
			Total		Available Unified		Total
	Client	Spouse	Estate	Taxable	Credit	Estate	Transfer
Year	Age	Age	Assets	Estate	Equivalent*	Tax	Taxes
1	46	46	16,568,111	16,568,111	10,500,000	2,427,244	2,427,244
2	47	47	16,653,871	16,653,871	10,820,000	2,333,548	2,333,548
3	48	48	16,817,132	16,817,132	11,140,000	2,270,853	2,270,853
4	49	49	17,005,514	17,005,514	11,480,000	2,210,206	2,210,206
5	50	50	17,220,139	17,220,139	11,820,000	2,160,056	2,160,056
6	51	51	14,764,258	14,764,258	12,180,000	1,033,703	1,033,703
7	52	52	14,905,297	14,905,297	12,540,000	946,119	946,119
8	53	53	15,060,005	15,060,005	12,920,000	856,002	856,002
9	54	54	15,228,706	15,228,706	13,300,000	771,482	771,482
10	55	55	15,411,857	15,411,857	13,700,000	684,743	684,743
11	56	56	15,620,576	15,620,576	14,120,000	600,230	600,230
12	57	57	15,841,976	15,841,976	14,540,000	520,790	520,790
13	58	58	16,076,567	16,076,567	14,980,000	438,627	438,627
14	59	59	16,324,935	16,324,935	15,420,000	361,974	361,974
15	60	60	16,125,829	16,125,829	15,900,000	90,332	90,332
16	61	61	16,074,622	16,074,622	16,360,000	0	0
17	62	62	16,012,804	16,012,804	16,860,000	0	0
18	63	63	15,939,949	15,939,949	17,360,000	0	0
19	64	64	15,855,527	15,855,527	17,880,000	0	0
20	65	65	15,758,936	15,758,936	18,420,000	0	0
21	66	66	15,623,493	15,623,493	18,980,000	0	0
22	67	67	15,514,070	15,514,070	19,540,000	0	0
23	68	68	15,390,788	15,390,788	20,140,000	0	0
24	69	69	15,889,056	15,889,056	20,740,000	0	0
25	70	70	16,474,990	16,474,990	21,360,000	0	0
26	71	71	17,118,405	17,118,405	22,000,000	0	0
27	72	72	17,800,677	17,800,677	22,660,000	0	0
28	73	73	18,523,967	18,523,967	23,340,000	0	0
29	74 75	74 75	19,290,652	19,290,652	24,040,000	0	0
30	75	75	20,103,374	20,103,374	24,760,000	0	0
31	76	76	21,050,074	21,050,074	25,500,000	0	0
32	77	77	22,061,631	22,061,631	26,260,000	0	0
33	78	78	23,142,967	23,142,967	27,060,000	0	0
34	79	79	24,299,280	24,299,280	27,860,000	0	0
35	80	80	25,535,924	25,535,924	28,700,000	0	0
36	81	81	26,858,563	26,858,563	29,560,000	0	0
37	82	82	28,273,666	28,273,666	30,440,000	0	0
38	83	83	29,787,603	29,787,603	31,360,000	0	0
39	84	84	31,406,583	31,406,583	32,300,000	0	0
40	85	85	33,029,541	33,029,541	33,280,000	0	0

Column (4) assumes half the amount shown in column (3) is transferred to a credit shelter trust by the first spouse to die.

This report does not take into account the impact of the state death tax. Check with your legal and tax advisers for the precise calculation of your state's death tax on your current and future circumstances.

^{*}Unified Credit Equivalent is indexed for inflation at 3.00%.

Transfer Tax Details

Transfer Tax Page: 2 Presented By: [Licensed user's name appears here] For: Robert Sullivan & Lynne Sullivan

			(1)	(2)	(3) Remaining Available	(4)	(5)
			Total		Unified		Total
	Client	Spouse	Estate	Taxable	Credit	Estate	Transfer
Year	Age	Age	Assets	Estate	Equivalent*	Tax	Taxes
41	86	86	34,913,312	34,913,312	34,280,000	253,325	253,325
42	87	87	36,920,236	36,920,236	35,300,000	648,094	648,094
43	88	88	39,050,832	39,050,832	36,360,000	1,076,333	1,076,333
44	89	89	41,307,142	41,307,142	37,440,000	1,546,857	1,546,857
45	90	90	43,692,485	43,692,485	38,580,000	2,044,994	2,044,994
46	91	91	45,801,531	45,801,531	39,720,000	2,432,612	2,432,612
47	92	92	48,064,692	48,064,692	40,920,000	2,857,877	2,857,877
48	93	93	50,512,183	50,512,183	42,140,000	3,348,873	3,348,873
49	94	94	53,182,485	53,182,485	43,420,000	3,904,994	3,904,994
50	95	95	56,102,832	56,102,832	44,720,000	4,553,133	4,553,133
51	96	96	59,868,214	59,868,214	46,060,000	5,523,286	5,523,286
52	97	97	63,926,952	63,926,952	47,440,000	6,594,781	6,594,781
53	98	98	68,302,509	68,302,509	48,860,000	7,777,004	7,777,004
54	99	99	73,020,187	73,020,187	50,320,000	9,080,075	9,080,075

Column (4) assumes half the amount shown in column (3) is transferred to a credit shelter trust by the first spouse to die.

This report does not take into account the impact of the state death tax. Check with your legal and tax advisers for the precise calculation of your state's death tax on your current and future circumstances.

^{*}Unified Credit Equivalent is indexed for inflation at 3.00%.