A Tax-Advantaged Life Insurance and Retirement Plan

For: Laura Lake Johnson



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Introduction to Life Plan

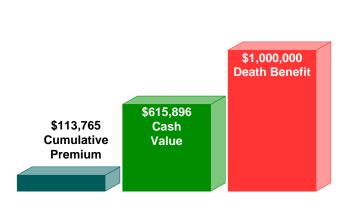
Illustrated Retirement Age 65 Indexed UL Interest Rate 7.50% Initial Premium 22,753 Initial Death Benefit 1,000,000

Tax Deferred Accumulation

| Year —— | Female Age | (1) Annual Premium* | (2) Year End Cash Value** | (3) Year End Death Benefit |
|------------|---------------|---------------------------|---------------------------------|----------------------------------|
| 1 | 35 | 22,753 | 0 | 1,000,000 |
| 2 | 36 | 22,753 | 23,782 | 1,000,000 |
| 3 | 37 | 22,753 | 49,278 | 1,000,000 |
| 4 | 38 | 22,753 | 76,505 | 1,000,000 |
| 5 | 39 | 22,753 | 105,609 | 1,000,000 |
| 10 | 44 | 0 | 151,383 | 1,000,000 |
| 15 | 49 | 0 | 217,138 | 1,000,000 |
| 20 | 54 | 0 | 307,512 | 1,000,000 |
| 25 | 59 | 0 | 435,286 | 1,000,000 |
| 30 | 64 | 0 | 615,896 | 1,000,000 |
| | | 113,765 | | |

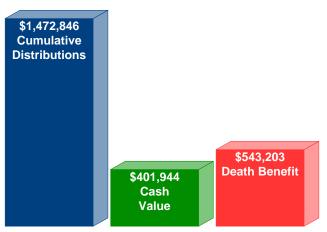
^{*}Premiums are level for the first 5 pre-retirement years.

Summary of Pre-Retirement Years (Based on Current Assumptions)



Pay \$113,765 in premiums in pre-retirement years, and, by age 65, accumulate \$615,896 of cash value** with \$1,000,000 of death benefit protection.

Summary of Retirement Years (Based on Current Assumptions)



Pay no more premiums, take cash distributions starting at age 65 as shown on the accompanying page, and maintain death benefit protection which, by age 85, is illustrated to be \$543,203 with \$401,944 of cash value.**

^{**}This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

Policy Distribution Analysis

| Year | Female Age | (1) Annual Policy Distribution |
|------|---------------|-----------------------------------------|
| 31 | 65 | 52,485 |
| 32 | 66 | 54,333 |
| 33 | 67 | 56,236 |
| 34 | 68 | 58,196 |
| 35 | 69 | 60,215 |
| 36 | 70 | 62,295 |
| 37 | 71 | 64,437 |
| 38 | 72 | 66,643 |
| 39 | 73 | 68,915 |
| 40 | 74 | 71,256 |
| 41 | 75 | 73,667 |
| 42 | 76 | 76,150 |
| 43 | 77 | 78,707 |
| 44 | 78 | 81,342 |
| 45 | 79 | 84,055 |
| 46 | 80 | 86,850 |
| 47 | 81 | 89,729 |
| 48 | 82 | 92,694 |
| 49 | 83 | 95,748 |
| 50 | 84 | 98,893 |

1,472,846

This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.