## A Tax-Advantaged Life Insurance and Retirement Plan

## Preface

## In the accompanying presentation, you will see the financial data from an illustration of a cash value life insurance policy.

To help you make an informed decision about acquiring the policy, the illustration includes information about premiums, cash values and death benefits plus scheduled policy loan proceeds.

Cash value life insurance contains the following features:

1. Accumulating cash values;
2. Income tax deferred growth of cash values;
3. Competitive current interest rate;
4. Income tax free access to cash values via policy loans;
5. Income tax free death benefits;
6. Probate free death benefits;
7. Privacy of all transactions;
8. Advance of death benefits in certain adverse health circumstances -- as defined in the policy contract.

Favorable income tax consequences combine with significant policy values and benefits to produce a life insurance solution that has a considerable amount of financial leverage.


## A Tax-Advantaged Life Insurance and Retirement Plan

Illustration of Values of Indexed Universal Life

|  |  | Income Tax Rate 33.00\% | Indexed UL Interest Rate 7.00\% | Initial Payment 70,000 | $\begin{gathered} \text { Initial } \\ \text { Death Benefit } \\ 937,490 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Male Age | (1) <br> Policy Premium | (2) <br> Retirement <br> Income <br> Net Loan <br> Proceeds | (3) <br> Cash Value* Increase | (4) <br> Year End Cash Value* | (5) <br> Death Benefit |
| 1 | 60 | 70,000 | 0 | 13,640 | 13,640 | 951,130 |
| 2 | 61 | 70,000 | 0 | 63,888 | 77,528 | 1,013,821 |
| 3 | 62 | 70,000 | 0 | 68,099 | - 145,627 | 1,080,724 |
| 4 | 63 | 70,000 | 0 | 72,662 | - 218,289 | 1,152,181 |
| 5 | 64 | 70,000 | 0 | 77,665 | $\square$ 295,954 | 1,228,633 |
| 6 | 65 | 70,000 | 0 | 83,149 | $\square 379,103$ | 1,310,568 |
| 7 | 66 | 70,000 | 0 | 95,767 | $\square$ 474,870 | 1,398,526 |
| 8 | 67 | 70,000 | 0 | 102,337 | - 577,207 | 1,493,055 |
| 9 | 68 | 70,000 | 0 | 109,348 | 686,555 | 1,594,594 |
| 10 | 69 | 70,000 | 0 | 116,873 | 803,428 | 1,703,658 |
| 11 | 70 | 0 | 81,360 | -14,584 | 788,844 | 919,984 |
| 12 | 71 | 0 | 81,360 | -22,598 | 766,246 | 888,625 |
| 13 | 72 | 0 | 81,360 | -22,712 | 743,534 | 854,947 |
| 14 | 73 | 0 | 81,360 | -22,736 | 720,798 | 818,809 |
| 15 | 74 | 0 | 81,360 | -22,687 | 698,111 | 780,022 |
| 16 | 75 | 0 | 81,360 | -22,474 | 675,637 | 738,472 |
| 17 | 76 | 0 | 81,360 | -22,471 | 653,166 | 720,602 |
| 18 | 77 | 0 | 81,360 | -22,409 | 630,757 | 703,083 |
| 19 | 78 | 0 | 81,360 | -22,289 | 608,468 | 685,990 |
| 20 | 79 | 0 | 81,360 | -22,097 | 586,371 | 669,415 |
| 21 | 80 | 0 | 81,360 | -21,835 | 564,536 | 653,446 |
| 22 | 81 | 0 | 81,360 | -21,629 | $\square 542,907$ | 638,041 |
| 23 | 82 | 0 | 81,360 | -21,423 | $\square 521,484$ | 623,217 |
| 24 | 83 | 0 | 81,360 | -21,247 | $\square 500,237$ | 608,963 |
| 25 | 84 | 0 | 81,360 | -21,199 | $\square$ 479,038 | 595,161 |
| 26 | 85 | 0 | 81,360 | -21,402 | $\square$ - 457,636 | 581,568 |
| 27 | 86 | 0 | 81,360 | -21,456 | $\square 436,180$ | 568,363 |
| 28 | 87 | 0 | 81,360 | -21,706 | $\square 414,474$ | 555,362 |
| 29 | 88 | 0 | 81,360 | -22,246 | $\square$ 392,228 | 542,283 |
| 30 | 89 | 0 | 81,360 | -23,138 | $\square 369,090$ | 528,783 |
|  |  | 700,000 | 1,627,200 |  |  |  |

*This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

|  |  |
| :--- | ---: |
| Cum. Payments | 700,000 |
| Cum. Policy Loan Proceeds | $1,627,200$ |
| Cash Value | 369,090 |
| Death Benefit | 528,783 |

## A Tax-Advantaged Life Insurance and Retirement Plan

## Illustration of Values of Indexed Universal Life

| Income <br> Tax Rate 33.00\% | Indexed UL Interest Rate 7.00\% | Initial Payment 70,000 | Initial Death Benefit 937,490 |  |
| :---: | :---: | :---: | :---: | :---: |
| (1) <br> Policy Premium | (2) <br> Retirement Income Net Loan Proceeds | (3) <br> Cash <br> Value* <br> Increase | (4) <br> Year End Cash Value* | (5) <br> Death <br> Benefit |
| 0 | 81,360 | -24,713 | $\square 344,377$ | $\square 514,167$ |
| 0 | 81,360 | -22,132 | $\square 322,245$ | $\square$ 466,711 |
| 0 | 81,360 | -17,848 | $\square 304,397$ | $\square$ 419,709 |
| 0 | 81,360 | -11,211 | - 293,186 | - 375,084 |
| 0 | 81,360 | -1,440 | $\square \mathbf{~} \mathbf{2 9 1 , 7 4 6}^{\text {a }}$ | $\square \mathbf{3} 35,436$ |

*This illustration assumes the nonguaranteed values shown continue in all years. This is not likely, and actual results may be more or less favorable. This illustration is not valid unless accompanied by a basic illustration from the issuing life insurance company.

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## 35 Year Analysis



|  | At Year 35 |
| ---: | :--- | :--- |
| Cash Value Pre-Tax Equivalent Rate of Return | $10.78 \%$ |
| Death Benefit Pre-Tax Equivalent Rate of Return | $10.85 \%$ |

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## A Look at Year 35



