



Below is a view of the Workbook Main window for Blog #144 along with a more complete description of each illustration further below.

Proposals for the workbook: Blog #144

Proposal Description	Sales Concept	Policy Data (if applicable)			
		Policy Notation	Initial Premium	Death Benefit	Name of Product
1. IUL	Illustration of Values	Blog #144	\$25,000	\$527,035	Indexed UL
2. \$28,259 A/T Ret. Cash Flow	Taxable Calculator	n/a	n/a	n/a	n/a
3. \$49,676 A/T Ret. Cash Flow	Tax Deferred Calculator	n/a	n/a	n/a	n/a
4. \$65,549 A/T Ret. Cash Flow	Equity Calculator	n/a	n/a	n/a	n/a

Proposal actions: New..., Copy, Edit, Delete, Preview, Print...

Proposal Description 1: Illustration of Values of IUL (available on the Personal Insurance tab)

Proposal Description 2: Taxable Calculator (available on the InsCalc tab)

Proposal Description 3: Tax Deferred Calculator (available on the InsCalc tab)

Proposal Description 4: Equity Calculator (available on the InsCalc tab)

Note: The first graphic in **Blog #144 (Various Financial Alternatives)** is a repeat of the first graphic in **Blog #142**. You can get details of it in [Blog #142](#) in the section entitled **InsMark's Digital Workbook Files**.